



Installed, these patterns generally range from \$1.50 to \$6.00 per square foot. Ceilings that say it straight. Presenting five of our 10 linear patterns in acoustical tiles and panels. For free samples, call 800 233-3823 and ask for Linear Ceilings.
Circle 3 on inquiry card **Armstrong** 





# "When running 3 shifts a day, 6 days a week, we can't afford to have our drafting plotter fail.

# That's why we bought Hewlett-Packard."

With HP you can count on design time...not down-time.

Meet engineer and designer Bruce Ramsay. Entrepreneur on the fast-track. Very fast. "Sometimes my firm accepts and turns design projects around within 2 days. We need the most reliable products available. For us that means HP."

Perhaps the most integral part of Bruce's CAD/CAM system is his drafting plotter. His Hewlett-Packard drafting plotter. "I can count on HP. In the last year and a half, we've run our HP 7585 up to 18 hours a day, 6 days a week. It has never let us down."

# HP plotters meet—or exceed—rigorous testing standards.

Hewlett-Packard makes one of the world's most reliable drafting plotter families. And that's not an idle boast. HP drafting plotters undergo the most rigorous testing and analysis in the industry. First we test cold and heat, operating the plotters in 0° C up to 55° C temperatures. Then we make our plotters sweat: they spend 24 hours



HP drafting plotters give you both the superior performance you demand and the reliability you need.

in 65° C temperatures with a 90% humidity factor. Finally, before any member of our HP 7580 drafting plotter family is shipped, it runs a minimum of 16 hours. We call this "burn-in." You'll call it, quite simply, dependable plotting.

And now HP delivers dependable plotting at a *reduced price*.

Hewlett-Packard offers you a broad range of drafting plotter sizes and models to choose from. Each gives you superior performance that you can count on...and at a cost much lower than you'd expect.

Prices for the HP 7580 drafting plotter family now start at just \$9900.\*

Discover how
HP built-in reliability
means trouble-free plotting for you.
Call us now at (619) 487-4100, ext. 4947, and discover an important reason for
Bruce Ramsay's success—his reliable HP plotter. We'll send you sample plots, plus detailed information about HP's entire line of drafting plotters. Call today. Because to make the most of your design time, you need the plotter that won't let you down. You need Hewlett-Packard.

Call (619) 487-4100, ext. 4947, or write: Hewlett-Packard, Attn: Marketing Communications, 16399 West Bernardo Drive, San Diego, CA 92127-1899.
\*U.S. List price

Leadership in Design Graphics. For Leaders in Design.



# Architectural Record / January 1986



Mildred F. Schmertz, FAIA

Managing editor Carolyn De Witt Koenig

Senior editors Herbert L. Smith, Jr., FAIA Charles K. Gandee Douglas Brenner Grace M. Anderson Margaret F. Gaskie Paul M. Sachner Charles K. Hoyt, AIA

Associate editors Darl Rastorfer Deborah K. Dietsch

Assistant editor Karen D. Stein, new products

Production editor Annette K. Netburn Susan Stein, assistant

Design Alex H. Stillano, director Alberto Bucchianeri, senior associate Anna Egger-Schlesinger, associate Muriel Cuttrell, illustration J. Dyck Fledderus, illustration

Design consultant Massimo Vignelli

Editorial consultants George A. Christie, Jr. Jonathan Barnett, FAIA, AICP

McGraw-Hill World News Peter Gall, director

Director of information systems and circulation Richard H. Di Vecchio

Director of business and production Joseph R. Wunk

Director of marketing Camille H. Padula

Assistant to publisher Elizabeth Hayman

Paul B. Beatty

Inquiries and submissions of work for publication may be addressed to any editor, though the editors listed below have a special responsibility for the subject areas named:

Charles Gandee, interior design Herbert Smith, architectural education Charles Hoyt, business Paul Sachner, design news, competitionsDarl Rastorfer, engineering Karen Stein, new products and product literature

Letters/calendar, 12

Editorial: Housing the homeless—a challenge to architects, 15

# **Business**

News, 33

Costs: Steady predictions borne out, 35

Practice: Designing for terrorism and other aggressions, 37 Finance: A weaker dollar should mean a stronger economy, 45 Marketing: Getting published in the general press, 47

Architectural education:

The practicing office as a structured resource, 49

# Design

News, 53 Design awards/competitions, 66 Observations/books, 71 In the national interest: A new building museum opens in Washington, D. C., 73 Exhibition report: Harvard takes a new look at Walter Gropius, 75

Building Types Study 622: Urban infill, 91 Recent projects in Washington, D. C., 92 By Skidmore, Owings & Merrill/Washington, D. C. 1300 New York Avenue, 94 Metropolitan Square, 98 The Grand Hotel and Office Building, 100 U.S. News & World Report Headquarters, 103 Jefferson Court, 104

Esprit Store, Los Angeles, 106 By D'Urso Design, Designer

Golf Club on Lake Michigan, 118 By Booth/Hansen & Associates, Architects

Artist's Studio, Atlanta, 126 By Anthony Ames, Architect

# **Engineering**

Precast classicism, 130

Three housing projects by Ricardo Bofill/Taller de Arquitectura

New products, 142 Product literature, 144 Manufacturer sources, 161 Classified advertising, 158 Advertising index, 172 Reader service card, 175

Cover:

Esprit Store, Los Angeles D'Urso Design, Designer Photographer: Ballo & Ballo



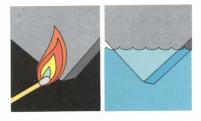
# Tech Wall, the uncompromised aluminum panel solution heard round the world!

### **SPACE AGE CHALLENGE**

INTELSAT—the global telecommunication cooperative's—dramatic new Washington, D.C. headquarters is the result of an international design competition which included a score of respected architectural firms. Clear anodized Tech Wall aluminum panels play a major role (100,000 square feet) in this remarkable architectural statement.

# TECH WALL LEADS THE WAY

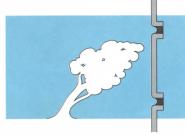
Proven in numerous installations throughout the world, Tech Wall's features and benefits are unmatched by its look alike competitors, many of which are thinskinned composites. Water



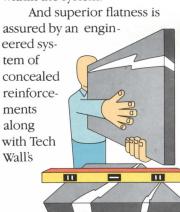
can't hurt Tech Wall, it's nonflammable, and it will never delaminate because Tech Wall panels are solid aluminum.

# A SUPERIOR SYSTEM, ENGINEERED BY EXPERTS

Tech Wall's superiority is a matter of record. It's the only system we know of that's been designed, tested and field proven to withstand the most severe wind-loading conditions. (In fact a Tech Wall project was built to handle typhoons.)



Tech Wall's patented and proven fastening system has been engineered to accommodate maximum thermal movement; condensation and weepage are controlled within the system.



panel edge design. Tech Wall also lends itself beautifully to ultra-smooth contouring and transitional bends.

# MORE COLORS, BETTER FINISHES

Unlike composites, Tech Wall panels are formed and contoured *before* finishing.



This additional step eliminates the cracking, crazing and micro-splitting of finish films inherent in bending precoated materials. Tech Wall offers a greater choice of



as 20 Kynar 500® fluoropolymer coatings. Custom colors and other finishes are also available. Panel-to-panel color consistency is computer controlled.

# **ONE SOURCE**

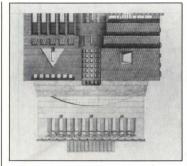
There are no potential design or installation snafus with Tech Wall. Unlike some systems which involve a separate manufacturer, fabricator, distributor and installer, The C/S Group handles everything from design assistance and detailing through completion.

# THE PANEL SYSTEM OF CHOICE OFFERS OPTIONS

There is a Tech Wall System for every architectural situation. Numerous joint options and limitless custom modifications are possible. Tech Wall is the premium wall system, the uncompromised solution and the best dollar value available today. We invite your inquiry. Contact the panel experts at The C/S Group, Cranford, N.J. 201/272-5200 or San Marcos, Ca. 619/744-0300.

# **THECSGROUP**

Circle 5 on inquiry card



We all appreciate Mr. Graves's efforts to turn the modern movement on its head, but isn't this going a bit too far? Matthew Arnold, Architect Leesburg, Virginia

After reading the letters from Homer Williams and Ronald Zochers [RECORD, October 1985], I am finally compelled to put my two cents in.

These architects refer to Michael Graves's solutions as "mockery masquerading as architecture" and to Graves as a pseudo-intellectual neo-neo-classicist. While I often find Mr. Graves's solutions less than masterful—and indeed the exterior of the Whitney expansion rather poor-I have had several opportunities to listen to him in lecture, dialogue, and critique.

What I enjoy about Graves is the argument for an architecture that responds to people. Zocher seems to view anything that has already been done as necessarily superficial, and this is a haughty, narrow-minded attitude. Certainly one that I would not want messing with any of our buildings. The fact is, people are affected by what they have experienced. I view the architects' greatest skill as the understanding of the problem, and the manipulation of shapes, forms, colors, and textures to provide the best possible solution. Some of the shapes, forms, and techniques that will have the desired effect on people already exist. It is precisely because they exist that they have meaning for people. Although architecture is a very inexact art, pity the "architect" who doesn't understand this or whose palette is limited to a certain stylistic or conceptual approach. Those who view this "postmodernism" with disdain because of what they see in magazines should go in for a little continuing education, and that includes students in the architecture schools who apply skewed grids to circulation systems and think that what reads in plan also reads in space.

The point is, talented architects embrace concepts and esthetic strategies that will produce successful environments for people through time rather than

that were popular while they were in training. It is not modernism or postmodernism or anythingism at fault, but bungling applicators in the guise of Architects. Michael Faber Real Estate Developer Walsh, Higgins & Company Chicago

I wholeheartedly agree with Mr. Kimball's critique of the proposed design for the Whitney Museum expansion [RECORD, October 1985, page 113 et seq.]. One wonders how or why respected giants of the field (other very successful architects) support this design. One gets the feeling that none of those giants, Architect Graves, or Director Armstrong really appreciates the existing building. In short, this is simply another example of one architect running roughshod over the work of another.

If we give Mr. Graves the benefit of the doubt and suppose that he is simply responding to his client's program, then one wonders why the Whitney would engage an architect whose ideas seem to be directed 180 degrees away from Marcel Breuer's. Without being intimately acquainted with the particulars, perhaps it is presumptuous of me to criticize, but there seems to be here an atmosphere of intense arrogance destined to destroy a New York City landmark that is as much an object of art as the pieces it houses. Caldwell R. Dial, Jr., Architect Columbia, South Carolina

I write a somewhat belated "thank you" for an article that was published in RECORD in October 1973, titled "Planning a Mailroom." To ensure that the proposed campus mail facility for the University of Maryland would remain efficient and up-to-date in spite of the growing demands and shrinking resources typical of all institutions, I conducted a literature search during the programming stage.

Incredible as it may seem, we found the decade-old article from RECORD the most useful and comprehensive literature.

The new facility is due for completion in early December. Only 12 years from article to building! Ferdinand S. Johns, Associate Professor of Architecture University of Maryland Annapolis

Correction

The structural engineers for the Tenacre Dining Room in Princeton, New Jersey [RECORD, October 1985, pages 148-151] were Blackburn Engineering Associates, P. A., with Terry O. Blackburn as principal-incharge and John Harrison as project engineer.

January 17-20

Convention, National Association of Home Builders; at Dallas. For information: National Association of Home Builders, 15th and M Sts., N. W., Washington, D. C. 20005 (202/822-0200).

January 29-31 CONDES '86, 13th annual design/ contract show, with the overall theme "Information That Works"; at the World Trade Center, Dallas. For information: Deborah Eschenbacher, Dallas Market Center, 2100 Stemmons Freeway, Dallas, Tex. 75207 (214/655-6100).

January 30-31 National conference, "A/E Design & Management of Asbestos Abatement Projects," sponsored by the Education and Training Division of Hall-Kimbrell Environmental Services; at the Orlando Marriott Hotel, Fla. For information: Kim Beck, Conference Coordinator, Hall-Kimbrell, P. O. Box 307, 946 Tennessee St., Lawrence,

Kan. 66044 (800/445-0682).

February 5-7
Conference, "Design Management and the Computer," directed to management professionals in graphic design, communications and industrial design, sponsored by the Design Management Institute; at the Charles Hotel, Cambridge, Mass. For information: Susan Sandomirsky, Design Management Institute, 62 Huntington Ave., Boston, Mass. 02115 (617/232-4496). February 9-12

9th annual convention and exhibit of the National Roofing Contractors Association; in Las Vegas. For information: Robert Wiseman, Public Relations Manager, National Roofing Contractors Association, 8600 Bryn Mawr St., Chicago, Ill. 60631 (312/693-0700).

February 20 through March 30 Exhibition, "Master Pieces," showing three-dimensional creations of furniture from major paintings; at the Gallery at Workbench, 470 Park Ave. South, New York City.

February 24-29 MICAD '86, Third International Conference and Exhibition on CAD/ CAM, sponsored by World Computer Graphics Association and MICAD; at Graphics Association and Micab; at the Palais des Congrès, Paris. For information: Caby C. Smith, World Computer Graphics Association, Suite #399, 2033 N St., N. W., Washington, D. C. 20036 (202/775-9556).

February 26-27

ACC Craftfair Baltimore, sponsored by American Craft Enterprises, Inc., a subsidiary of the American Craft Council; at the Baltimore Convention Center. For information: American Craft Enterprises, Inc., P. O. Box 10, New Paltz, N. Y. 12561 (914/255-0039).

ARCHITECTURAL RECORD (Combined with AMERICAN ARCHITECT, and WESTERN ARCHITECT AND ENGINEER) (ISSN0003-858X) January 1986, Vol. 174, No. 1. Title® reg. in U.S. Patent Office, copyright© 1986 by McGraw-Hill, Inc. All rights reserved. Indexed in Reader's Guide to Periodical Literature, Art Ludey Applied Science and Technology Index Index, Applied Science and Technology Index, Engineering Index, The Architectural Index and the Architectural Periodicals Index. the Architectural Periodicals Index.
Every possible efor loss or damage.
Every possible for loss or damage.
Executive, Editorial, Circulation and
Advertising Offices: 1221 Avenue of the
Americas, New York, NY 10020.
Officers of McGraw-Hill Information Systems
Company: President: Richard B. Miller;
Executive Vice Presidents: Frederick P. Jannott,
Construction Information Group; Russell C.
White, Computers and Communications
Information Group; J. Thomas Ryan, Marketing
and International. Senior Vice Presidents:
Francis A. Shinal, Controller; Robert C. Violette,
Manufacturing and Technology. Senior Vice
President and Publisher: David J. McGrath,
Construction Publications. Group Vice President:
Freancis A. Shinal, Controller; Robert C. Violette,
Manufacturing and Technology. Senior Vice
President and Publisher: David J. McGrath,
Construction Publications. Group Vice President:
Peter B. McCuen, Communications Information.
Vice President Fred O. Jensen, Planning and
Development.
Officers of McGraw-Hill, Inc.: Harold W.
McGraw, Jr., Chairman; Joseph L. Dionne,
President and Chief Executive Officer; Robert
N. Landes, Executive Vice President and
Secretary; Walter D. Serwatka, Executive Vice
President, Publishing Services; Shel F. Asen,
Senior Vice President, Editorial; George
R. Elsinger, Vice President, Construction
and Renovation, Light Residential Construction
Interiors), Dodge Building Cost Services, Dodge
Roports and Bulletins, Dodge/SCAN Microfilm
Systems, Dodge Management Control Service,
Dodge Construction Statistics, Dodge regional
construction newspapers (Chicago, Denver, Los
Angeles, San Francisco).
Subscription ir ates for personnel of
Architectural, Engineering, Interior Design,
Design and other directly telated firms and
students thereof, are as follows: U.S. and U.S.
Possessions \$35.00; Canada \$37.00; all other
countries \$70.00. Single copy price for Domestic
and Ca



Crissman & Solomon Architect Inc

ICE&WATER SHIELD PRESENT THE FINE A **OF PRESERVI** A MASTERPIECE. When you create something innovative, dramatic, substantial, you ought to give

it the best protection possible from costly water damage.
Ice & Water Shield—developed by the makers of Bithuthene® Waterproofing Systems—offers the most cost effective, long-term protection against ice dam and wind blown rain damage on the market today.

This tough, flexible self-adhering membrane installs easily under shingles, slate, shakes, tile, metal and around all building details where additional

waterproofing is needed. What's more, Ice & Water Shield never interferes with the integrity of your design because it's completely invisible after installation. For more information, contact E.R. Davis, W.R. Grace Construction Products Division, 62 Whittemore Ave., Cambridge, MA 02140. And protect your landmark from watermarks.

Ice & Water Shield GRACE

Circle 6 on inquiry card



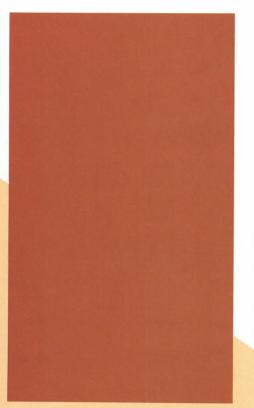
When you buy door hardware, you can't tell by looking how long it will last. Or perform. Whether it will provide the security you need. Or be available when you need it.

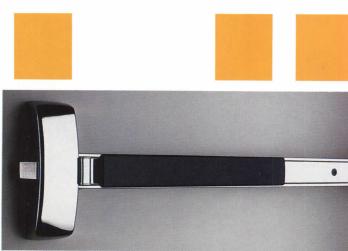
You can't tell by looking. You have to know how a product's made—and who's made it.

We at Sargent have made dramatic changes in the way we manufacture our door hardware. Changes that have improved quality and performance—without changing the look. We've also made a dramatic and lasting impact on production and distribution efficiency—and, therefore, on your cost.

You can now expect Sargent door hardware to be more widely and quickly available to you. Still at a competitive cost.

Sargent. When you look at door hardware, our name is all you need to look for.





Sargent Exit Devices: 60 Series · 12-60 Series



Sargent, New Haven, Connecticut 06511

# Housing the homeless—a challenge to architects

A little over a year ago, the Housing Committee of the American Institute of Architects took a significant and laudable step. At a meeting in St. Paul, Minnesota, the members gathered to try to educate themselves on the plight of the homeless. In Washington last October, at the AIA national headquarters, the Committee held its second symposium on this issue. For two and one-half days, 199 attendees, in recognition of the need for the architectural profession to speak for the homeless, met to try and find ways to act quickly to meet this ever-worsening crisis.

In his opening address John Philips, chairman of the Housing Committee, told the audience what most of it already knew—that almost every city in the United States is now engulfed in the tide of homelessness. He reported that some estimates have found that there are one million homeless persons in this country; other surveys argue that there are not more than 250 thousand, while still other methods of counting claim that there could be as many as three million homeless persons in the United States. Said Philips: "We are in the middle of economic recovery, low inflation, declining interest rates, and yet the stories of people living in cars, families seeking shelter in welfare offices are alarming. Indeed the poor have not shared in this economic recovery, but are suffering from it in one way or another. We as a group here today need to develop a strong advocacy, while we form a coalition to deal with homelessness. Basically, we need to create housing. Housing, housing, and more housing. We need to bring together, as we are doing today, all of the resources and energies and capabilities in the nation to generate housing."

Philips pointed out that the obvious collective goal of architects should be to eventually put emergency shelters out of business. But for now, he urged, architects must bring their creative capabilities to the design of such shelters while continuing to assist in the design and development of housing of all types. Social workers at the conference offered design criteria for shelters, grim but essential. Some items: they must be safe; have kitchens designed for fast-moving lines, more like a cafeteria than a soup line; dormitory space with a central monitoring station much like a hospital intensive care unit with partitioned, comfortable bed spaces off in each corner. Shelters need a barber shop, a separate rest room for volunteers, wheel chair acceptance, etc. Thanks in part to the Committee's efforts as a catalyst, concerned architects are beginning to develop new design approaches for shelter construction, and case studies of promising designs were presented at the symposium. RECORD editor Deborah Dietsch covered the meetings and will describe and analyze these designs in a forthcoming issue. And we will continue to pay attention. In the words of chairman Philips: "We need to understand with compassion the causes of homelessness, the rights of the homeless person, and the value of a home." RECORD not only agrees, but believes that the architectural profession has the tangible skills to make a promising start. Mildred F. Schmertz



Circle 8 on inquiry card



# JOE MARICICH SPEAKS WITH AN ACCENT.

"One rule I know about design is don't be constrained by rules. So I look for ways to put old materials in a new light. These Fancy Cut shingles warmed to the task, with color, shape and texture that invite breaking the rules and routine."

—Joe Maricich, IDSA, Exhibit Design Consultants, Inc.

# **SHAKERTOWN FANCY CUTS**:

# security + design



Model RR300 shown

Rally Racks are architecturally designed to be maintenance free with no moving parts. They accept all bicycles and locking devices recommended for safety. Modular components for flexible site enhancement. Vandal proof installation hardware included. Five economical models to choose from, as well as units for mopeds and motorcycles.

since 1971



Send for our free color catalog . . .

P.O. Box 299, Sonoma, CA 95476 707-938-4744

See us in Sweets and LA file Available under GSA & HUD contracts

Circle 10 on inquiry card

# To Measure Building Quality, Take the Back Stairs.

When you enter any building, go to the interior stairs. That's where you'll see and feel the building's quality up close. The stairs' design, strength, accuracy of fit, and overall appearance say more about the building than all the brochures, models, and renderings ever will. The stairs are seen and used every day by the people who count the most — the occupants. How will they perceive your building?

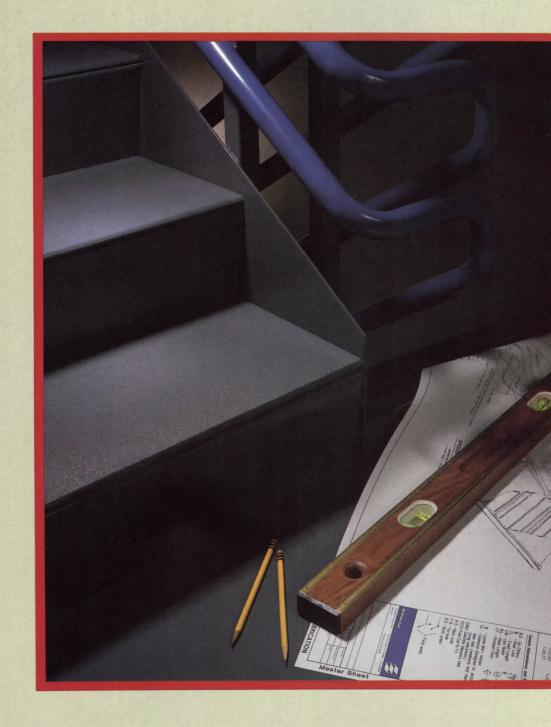
For over thirty years, the American Stair Corporation has been helping architects and contractors. Innovative products and modern design concepts are just part of the American Stair story. The *major* factor is quality.

Leading architects have found that exit stair systems from American Stair fit well with their designs. They have incorporated Speed Stair® in many award winning buildings.

For modern high quality stairs, go beyond the old "industrial" look of traditional fire stairs. Take advantage of the Early Design Development Service<sup>SM</sup>, exclusively from American Stair Corporation. Join the thousands of architects who have used American Stair products. We'll put our expertise to work for you, giving you more time to work on the more challenging and creative tasks.

Get your copy of "An Architect's Guide to Designing Stairs," the informative worksheet that organizes stair design efforts.

Call today! 1-800-USA-STAIRS.





American Stair Corporation One American Stair Plaza Willow Springs, Illinois 60480 800-USA-STAIRS/800-872-7824

Circle 11 on inquiry card

# **VULCRAFT SUPER LONG SPANS**



# .STRAIGHT A'S IN ECONOMICS.





The arena area is 186' x 267' to accommodate various sporting events.

The construction of the Gustavus Adolphus College Multi-Sports Forum in St. Peter, Minnesota is a valuable lesson in the economics of Vulcraft super long span joists.

Since the college is an institution dependent on private funding, the budget was very tight and required meticulous attention to the quality and economics of every detail. As a result of careful analysis, Vulcraft super long span joists were selected over the two other alternatives: conventional trusses and rigid frame construction. In fact, the savings afforded by using Vulcraft joists contributed significantly to the college's ability to initiate the project.

Throughout the job, Vulcraft worked closely with the engineers and architects, providing engineering assistance, including preliminary designs on the roof system.

In addition to the joists, the job also utilized Vulcraft's new 3"N 20 gauge deck. Because of the strength of the deck's 3" rib, fewer joists were required: thus, further reducing the construction costs.

When your job calls for spanning a large area, put Vulcraft to the test. You'll find our super long span joists and steel deck make straight A's not only in economics but in engineering as well.

For more information concerning Vulcraft steel joists, joist girders and steel deck, or copies of our joist and steel deck catalogs, contact the nearest Vulcraft plant listed below. Or see Sweet's 5.2/Vu and 5.5/Vu.

P.O. Box 637, Brigham City, UT 84302 801/734-9433

P.O. Box F-2, Florence, SC 29502 803/662-0381 P.O. Box 169, Fort Payne, AL 35967 205/845-2460 P.O. Box 186, Grapeland, TX 75844 409/687-4665

P.O. Box 59, Norfolk, NE 68701 402/644 -8500

Architects/Structural Engineers: Toltz, King, Duvall, Anderson & Associates. Steel Fabricator: Ted Mannstedt and Son, Inc. General Contractor: Kraus-Anderson Construction Company, Minneapolis Division Steel Erector: Vickerman Construction Company

Circle 12 on inquiry card

# Now You Can Build Strictly

...Without Looking Like You Have.



# Around The Codes....

Few would argue with the critical need to conscientiously comply with building codes.

Yet, for those who's task it is to design beautiful, functional buildings, the influence of volumes upon volumes of code requirements is undeniable.

Fortunately Won-Door's folding fire doors now provide a way to comply with critical building codes and still allow you to design your building to look and function the way you choose.

For example, Won-Door FireGuard™ doors can provide:



CODE REQUIRED FIRE EXIT CORRIDORS as long and as high as needed by folding from a hidden wall pocket.



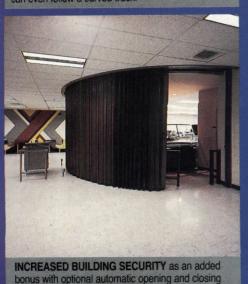
**CODE REQUIRED SEPARATION** of stairways and elegant atriums or other special design features. They can even follow a curved track.



CODE REQUIRED AREA AND OCCUPANCY SEPARATION preserving the design prerogative for large open space areas.



CODE REQUIRED ELEVATOR LOBBY SEPARATION without cumbersome swing doors or floor tracks.



systems.

CALL WON-DOOR TOLL FREE 1 (800) 453-8494 OR YOUR WON-DOOR DEALER FOR ALL THE DETAILS.

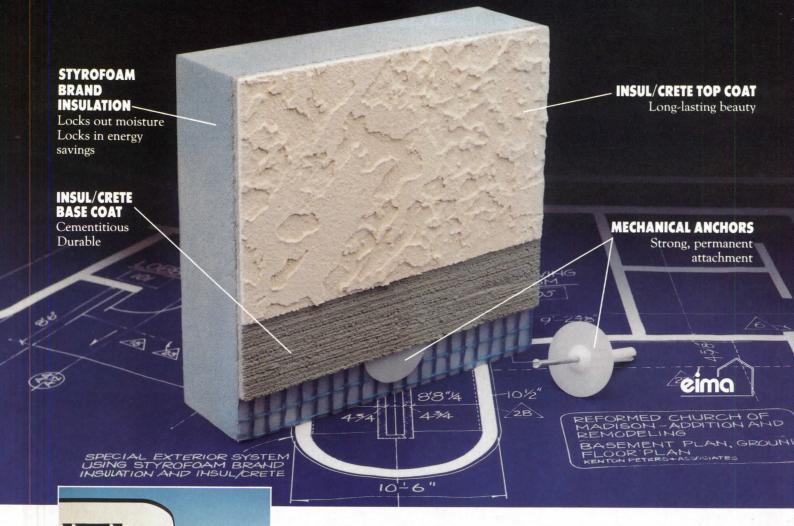
WON-DOOR FIREGUARD,™ PROTECTING LIFE, PROPERTY BUILDING DESIGN.



Circle 13 on inquiry card

# TURN YOUR NEXT PROJECT INTO A BLUE CHIP INVESTMENT.

WITH BLUE STYROFOAM BRAND INSULATION AND INSUL/CRETE FINISH COAT.



The long-term performance of STYROFOAM\* Brand Insulation combined with the durability and versatility of an INSUL/CRETE™ hard finish coat will deliver an insulated exterior wall system that provides the energy savings and desired appearance your next project requires.

This wall system combines beauty with durability and is one of the best ways building owners can earn a higher potential return on their property.

# ADDED DESIGN FLEXIBILITY

The INSUL/CRETE System is extremely versatile in its applica-

tions. STYROFOAM fits into practically any area where insulation is needed and INSUL/CRETE finishes are available in a wide range of colors and textures. There's virtually no limit on design creativity.

# **ADDED PROTECTION**

Blue STYROFOAM Brand Insulation is light, yet durable and it can virtually eliminate concerns about water absorption. It maintains a high "R" value year after year and has been specified worldwide by leading architects for over 40 years.

# **ADDED STRENGTH, TWO WAYS!**

- □ INSUL/CRETE hard finish coat is cementitious. It's damage resistant and virtually maintenance free.
- Mechanical anchors lock STYROFOAM Brand Insulation to the wall. These permanent attachments can be installed on practically any building exterior. They're used on masonry and

concrete, metal and wood frames.

Whether it's new construction or retrofit, in roofing or interior and exterior wall applications, Dow has the products and systems along with extensive research and development capabilities designed to meet your every need.

Dow and Insul/Crete. Working together to help meet your design needs.

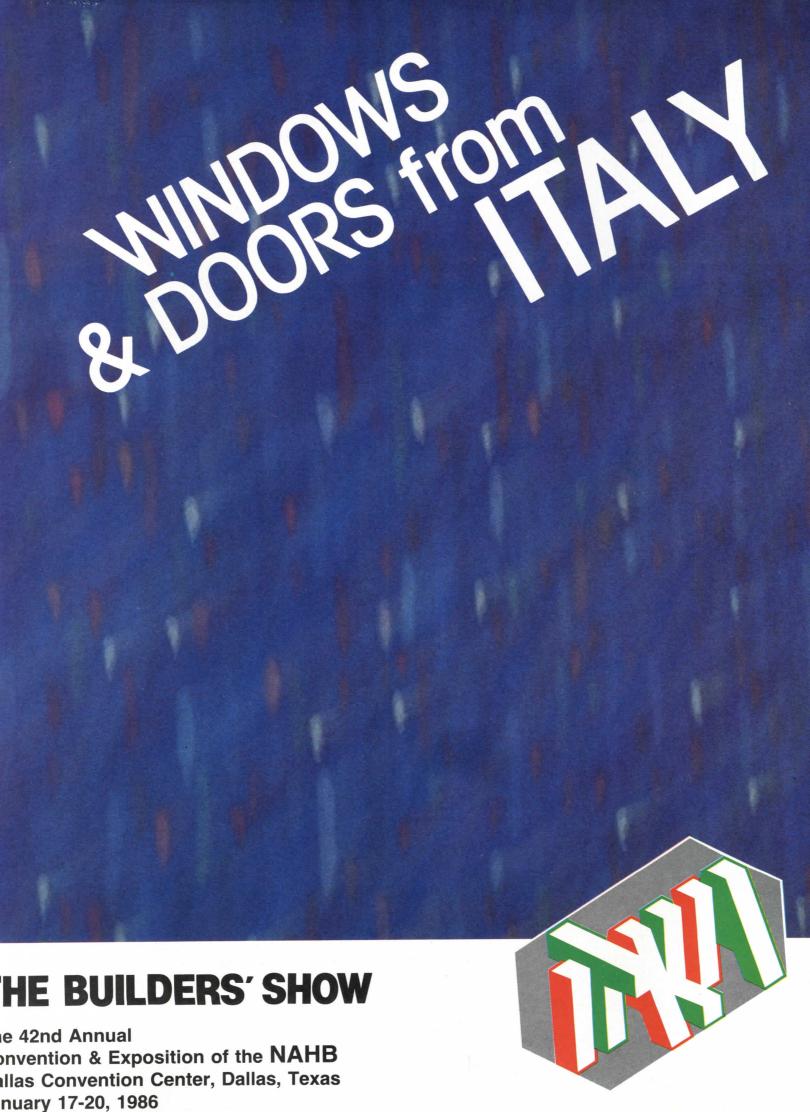
FOR A FREE BROCHURE CALL 800-258-2436, EXT. 25 - EXTERIOR WALLS.

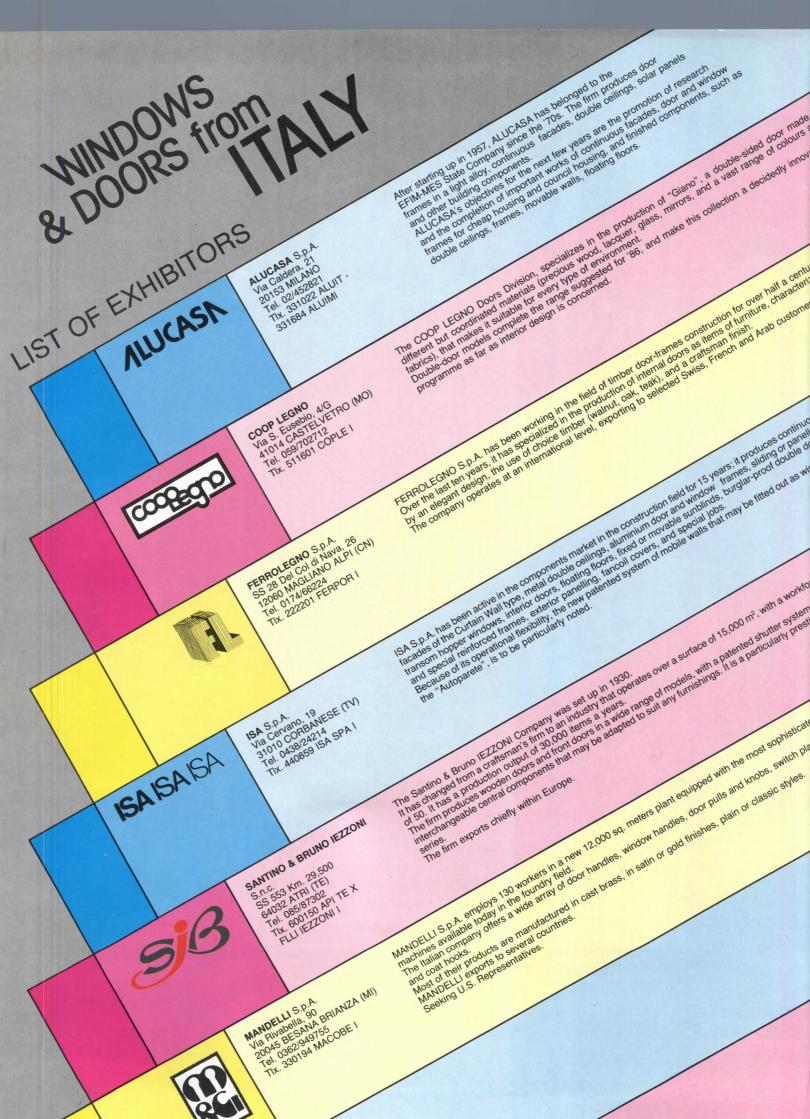


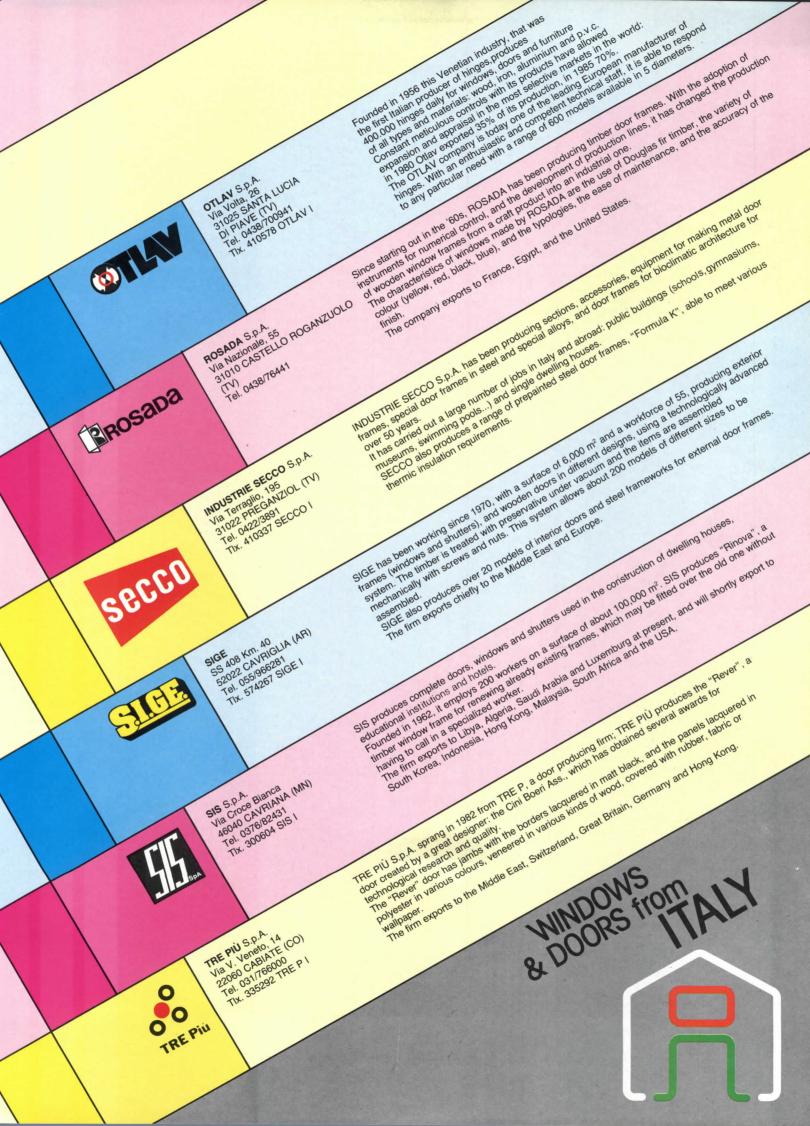
# WE BUILD CONFIDENCE

\*Trademark of The Dow Chemical Company

CAUTION, STYPOTO AMP









# The most sweeping changes in a quarter-century.

The Steel Joist Institute is replacing the current H-Series Open Web Steel Joists with the new K-Series Joist. Now's the time to order our brand new book of specs and load tables—just off the press.

Read what the new K-Series Joists offer you.

- 1. More uniform load capacity differences from one chord section to another.
- 2. Joists which are specifically designed for the lighter loads encountered with standing

- seam and membrane roofing systems.
- 3. A total of 64 K-Series Joists for a wider range of loadings.
- 4. A new Economy Table to ensure simple and precise selection of the most economical joist.
- New bridging specs.
- 6. New welding specs and lots more.

Send us back our coupon today. And take a real load off your mind.

# I want to see what you've done for me.

Zip

Send me your brand new 64-page edition of Standard Specifications, **Load Tables and Weight Tables** for Steel Joists and Joist Girders, published by the Steel Joist Institute. \$8.50 per copy.

Number of copies. Total enclosed Payment includes first class postage and handling and must accompany order.

Managing Director

Name\_ Firm\_

State\_

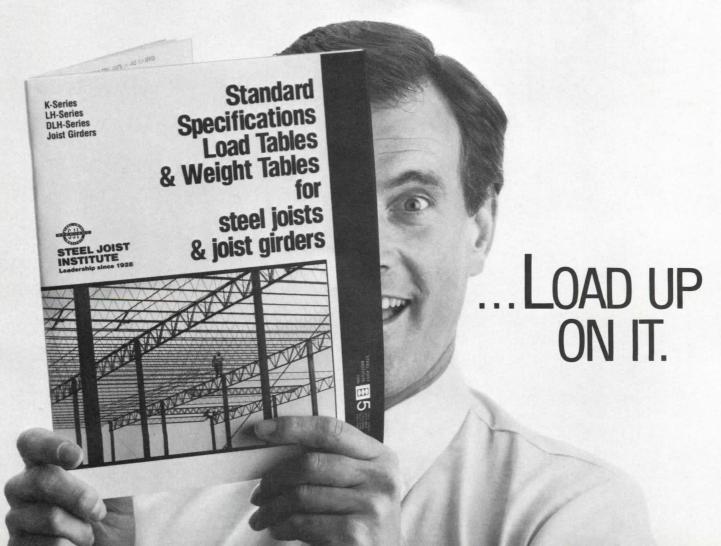
Steel Joist Institute Chamber A 1205 48th Avenue North Myrtle Beach, SC 29577

Street.

City\_

Circle 16 on inquiry card

# NTRODUCING THE NEW STANDARD FOR STEEL JOISTS...







# Supporting humanity in an age of technology.

In the electronic office, human beings work at computer pace. For them, sitting down is anything but sitting still.

ConCentrx™ Seating has become something of a standard in this technical environment. Because it responds so well to human needs. Adjusting quickly and easily to a wide range of individuals. Surrounding them with ergonomically sound comfort. Following and supporting their every move.

In an era where nanoseconds count, ConCentrx dynamic response can mean up to 40 minutes of extra productivity per worker per day. ConCentrx even has comforting news for computers—our new ElectroStatic Discharge option.

For more good news about ConCentrx Seating, contact your Steelcase Regional Office or Steelcase Representative. Or dial tollfree 1-800-447-4700. Steelcase Inc., Grand Rapids, MI 49501.

Steelcase
The Office Environment Company

Circle 17 on inquiry card



# Introducing Cordura for upholstery. Made tough to survive the corporate jungle.

Contract upholstery will never be the same, now that Du Pont brings CORDURA\* to the office. CORDURA nylon has proved itself tough enough for backpacks and luggage, durable enough for hunting

gear and boots.

It exceeds the standard Wyzenbeek Double Rub Abrasion Test by such a wide margin that testing was stopped at a million double rubs. Nothing else comes even close to that kind of performance.

But CORDURA is a soft touch indoors. We've given it a luxurious hand, a satisfying touch and a smart look that make the most of fabrics for

contemporary or classic furniture.

More stringent modified Wyzenbeek Abrasion Test.



Polypropylene failed at 164 double rubs.



Spun nylon failed at 445 double rubs.



CORDURA hardly affected after 445 double rubs. Failed at 1,464.

Fabrics of CORDURA nylon are available in a whole range of colors, styles and weaves. In 1000/280 denier, or newer 2000/560

with an even softer surface.

For good looks with strong character, ask about CORDURA. Contact Du Pont at (215) 855–7765, and let us give you samples, specifications and names of suppliers.

**CORDURA.** The survivor.



\*Registered trademark of the Du Pont Company for its air-textured, high-tenacity nylon fiber. Du Pont makes fiber, not fabric.

Circle 18 on inquiry card

# **ELEVATE YOUR SITES**



Hopewell Tower, Hong Kong



Scotia Plaza East, Toronto, Canada

n a prestigious highrise office building, a mid-rise apartment or a modern shopping mall, you'll find Schindler elevators and escalators. Millions of people in more than 100 countries worldwide ride our success every day. Schindler. The world's elevator company.



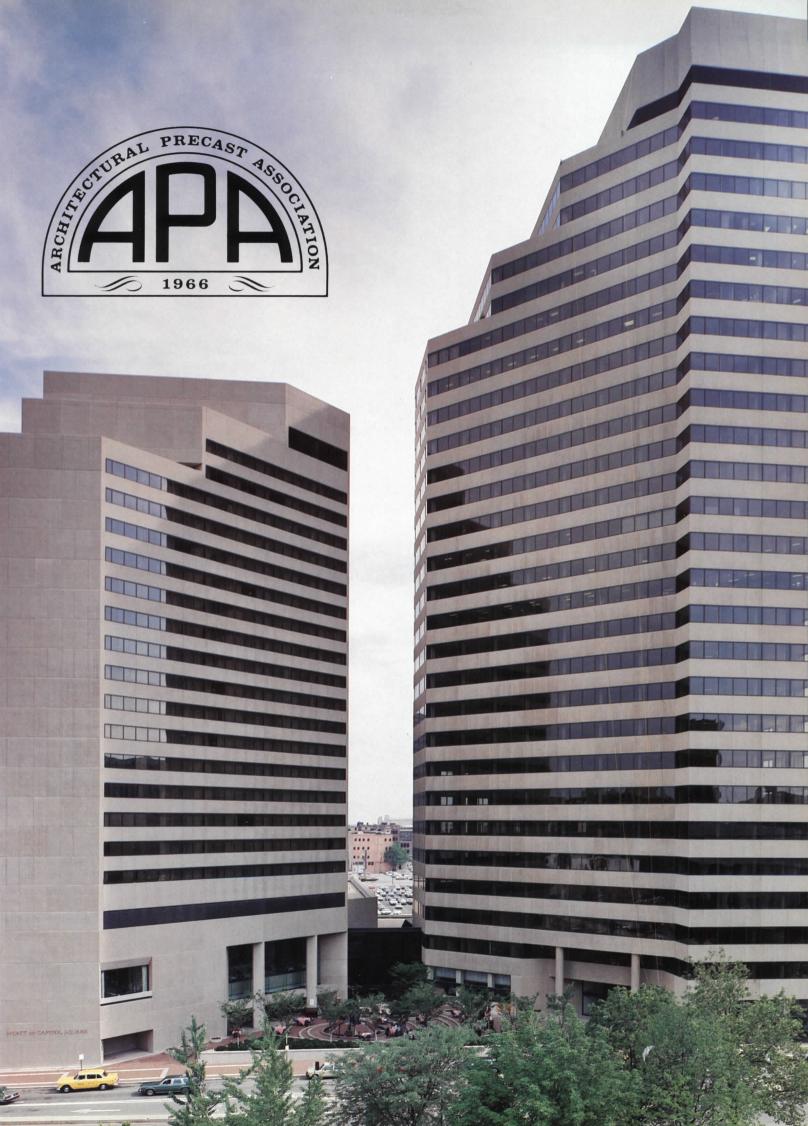
PPG Place, Pittsburgh, PA, U.S.A.



# Schindler Elevator Corporation

Toledo, Ohio 43695 Pickering, Ontario, Canada L1V 1B6

©1985, Schindler Elevator Corporation







# **QUALITY CRAFTSMANSHIP**

Design choices such as texture, color, shape and size are infinite with Architectural Precast Concrete.

Members of the Architectural Precast Association - APA - are professionals, pleased to share their specialized knowledge and experience with you. Your local APA producer is a custom craftsman who can understand the designer's wishes as well as save time and hold the line on the budget. Contact your local APA producer at the preliminary planning stage to insure that your imaginative concepts will be achieved.

When you think of quality, think of Architectural Precast Concrete . . . think **APA**.





Circle 25 on inquiry card to receive the APA Craftsmanship brochure

Experience a first-hand preview of the newest and most exciting designs, materials and products for kitchens and baths, at the...

# KITCHEN/BATH INDUSTRY SHOW

April 6-8, 1986 • Philadelphia Civic Center • Philadelphia, PA

(Sponsored by the National Kitchen & Bath Association)

You'll see everything under one roof — the companies who are responsible for manufacturing and supplying every product line associated with today's kitchen and bath... adhesives, appliances, barbecues, cabinets, ceiling systems, computers, cooktops, countertops, doors, drawers, faucets, finishes, floor coverings, hardware, hoods and fans, intercom systems, interior fittings, lighting, moldings, plastic laminates, sinks, tile, tools and equipment, wall coverings, windows, hot tubs, lavatories, medicine cabinets, saunas and whirlpools, shower and tub surrounds, toilets, tubs, vanities and vanity tops, and every other product imaginable for these two rooms!

You won't want to miss this once-a-year opportunity to "shop" the largest array of kitchen and bath products that can help improve your bottom line.

Just fill out the coupon below, and you will qualify for a special pre-show admission fee of only \$2.00.



| Mail this coupon to: Nancy Furtak KITCHEN/BATH INDUSTRY SHOW c/o Gralla Conferences, 1515 Broadway/New York, NY 10036  |   |  |  |  |  |  |  |  |  |
|--|---|--|--|--|--|--|--|--|--|
| Name Title   |   |  |  |  |  |  |  |  |  |
| Name Title   | ] |  |  |  |  |  |  |  |  |
| Name Title   |   |  |  |  |  |  |  |  |  |
| Firm   |   |  |  |  |  |  |  |  |  |
| Street   |   |  |  |  |  |  |  |  |  |
| City State Zip   |   |  |  |  |  |  |  |  |  |
| My primary business is: $\square$ Kitchen/Bath Retailer (K) $\square$ Distributor (D) $\square$ Remodeler (R) $\square$ Manufacturer (M) $\square$ Mfr's. Rep (X) $\square$ Other (O)    |   |  |  |  |  |  |  |  |  |
| NOTE: Children under 12 WILL NOT be admitted to the exposition.  |   |  |  |  |  |  |  |  |  |
| My check in the amount of \$ to cover all registrations shown above (including my own) at \$2.00 per person (\$5.00 at-show) is enclosed. (Check payable to KITCHEN/BATH INDUSTRY SHOW.) |   |  |  |  |  |  |  |  |  |
| ☐ Please send full details on the National Kitchen & Bath Conference held in conjunction with the Kitchen/Bath Industry Show.  |   |  |  |  |  |  |  |  |  |
| $\  \   \square  Iwill need hotel accommodations. Rush a hotel reservation form to me before all rooms are sold out!$  |   |  |  |  |  |  |  |  |  |
| Note: KBIS runs side-by-side with MULTI-HOUSING WORLD. If you have already registered for MHW, your registration automatically includes admission to KBIS.                               |   |  |  |  |  |  |  |  |  |

Act now! Save Sto, avoid delays and long waiting lines. Your FREE TICKET To Profitable "New Worlds" of Construction

At The All-New.



4TH ANNUAL

# NORTHEAST CONSTRUCTION **EXPO & Conference**

March 18-20, 1986, New World Trade Center, Boston (Commonwealth Pier)

Over 500 Booths Plus Exclusive New Features: Computers, New Work Opportunities, Real Estate Development Forum, "Live" Heavy Equipment Auction, Information-Packed Conference.

> PLUS: A special "Boston Red Sox" exhibit and an opportunity to win free RED SOX game tickets in daily show drawings!

This all-new trade show will sparkle with more than 500 booths showcasing thousands of the latest construction products and services, including computers and high-tech communications systems — all designed to save you time, money and effort. In addition, you can qualify for hundreds of lucrative newwork leads for contractors and suppliers, available exclusively at THE BIG SHOW.

# Here's a sampling of what you'll get:

- Firsthand product and service information from over 300 local and national building industry suppliers.
- Substantial savings on special "showpriced" products, manufacturers' rebates and other one-time offers available only at THE BIG SHOW '86.
- A unique opportunity to bid at substantial savings on millions of dollars worth of used heavy equipment at THE BIG SHOW's auction.
- A new Commercial/Industrial Real Estate Expo (CIREX) section of THE BIG SHOW featuring preview information on bidding major new work projects, including F.W. Dodge's "Future Jobs List" compiled and distributed exclusively at the show, plus the New England Real Estate Journal's special real estate development educational forum.
- "Hands-on" experience with state-ofthe-art computers and communications systems at COM-STRUCT '86 a new "high-tech" pavilion within THE BIG SHOW, sponsored by McGraw-Hill's presitigious Architectural Record magazine.

- · Practical ideas for reducing costs, improving profits and keeping up with state-of-the-art construction practices - outlined in more than 40 one-hour conference sessions and topical short courses.
- Tips for winning new, profitable work in the "hidden" multi-billion dollar facilities construction market presented in a special conference forum by the Purchasing Management Association of Boston (PMAB).
- A number of special events, including association-sponsored receptions, prizes and a timely keynote on the future of the construction industry.

# Show Hours:

Tuesday, March 18 • 11 a.m. — 6 p.m. Wednesday, March 19 • 11 a.m. - 7 p.m. (Auction at 10 a.m. — Pier 4 parking lot)

Thursday, March 20 • 11 a.m. — 4 p.m.

You can count on this all-new BIG SHOW '86 to deliver "New Worlds" of products, services, technologies and information you need to stay competitive and profitable in '86!

| 7 |     | _    | _   |      |      | _     |     | _  |    | _   | _   |     |     |     | _   |      |      |    |     |    |      |    |
|---|-----|------|-----|------|------|-------|-----|----|----|-----|-----|-----|-----|-----|-----|------|------|----|-----|----|------|----|
|   |     |      |     |      | _    |       |     |    |    |     |     |     |     |     |     |      |      |    |     |    |      |    |
|   | Mai | il T | oda | y To | ) Ge | et Yo | our | FR | EE | VIP | 'AI | )MI | SSI | ON. | PAS | SS 7 | lo 1 | he | 500 | Ex | hibi | ts |
|   |     |      |     |      |      |       |     |    |    |     |     |     |     |     |     |      |      |    |     |    | '861 |    |

- FREE VIP ADMISSION PASS(ES) and ADVANCE REGISTER(S) describing THE BIG SHOW'S exhibitors, 40-plus conference sessions and short courses, and special features of this all-new show. (Note: \$10 exhibits admission charge at the door without
- I would like to exhibit at this all-new BIG SHOW '86. Please send me a show prospectus, including a list of exhibitors to date and a floor plan.

Please Print. (Photocopies of this form accepted.)

Company

Address

City \_\_

Telephone (

MAIL TODAY TO: THE BIG SHOW '86, 163 Highland Ave., Needham Heights, MA 02194. Telephone (617) 449-3916.

State



Slater Expositions, 163 Highland Ave., Needham Heights, MA 02194 • (617) 449-3916.

A Division of Slater Publications, Inc., Publisher of THE BIG BOOK Building Industry Guide and CONSTRUCTION PRODUCTS REVIEW Magazine.

Circle 23 on inquiry card



The most admired component of Monier Roof Tile is never seen. It's Monier's exceptional customer service.

We listen and respond immediately to the needs of architects, builders, developers, and roofers alike. Then we

add prompt deliveries for a smoother running job, office and site visits to update on latest products and we can provide practical advice on the latest installation techniques.

Monier service translates into consistently good roof tile jobs, completed on time, giving you satisfied customers.

Experience the quality of our customer service. Call or write for complete information now.

# MONIER COMPANY GENERAL OFFICES P.O. BOX 5567, ORANGE, CA 92666 (714) 538-8822

Phoenix, Arizona (602) 269-2288 Lakeland, Florida (813) 665-3316 Corona, California (714) 737-3888 Duncanville, Texas (214) 298-6148 Stockton, California (209) 982-1473 Tacoma, Washington (206) 581-3666 Honolulu, Hawaii (808) 682-4523

Circle 27 on inquiry card

# Firm Foundations.

McGraw-Hill books on the building arts

# 1. MASONRY IN ARCHITECTURE

By Louis G. Redstone, FAIA. 192 pp., 260 illus., 81/2 x 11

One of the world's foremost masonry authorities shows the best methods - developed through 5,000 years right up to the skyscraper - for working this exciting material to achieve both form and aesthetics. Just published!

# 2. THE AIA GOLD MEDAL

By Richard Guy Wilson. 246 pp., 222 illus. (8 pp. in full color), 81/2 x 11

The first chronicle of the coveted AIA Gold Medal, this lavish commemorative volume gives full profiles, with photographic portraits, of the 44 medalists to date and examples of their work. Just published!

### 3. HOLDOUTS!

By Andrew Alpern, AIA, and Seymour Durst, real estate developer. 173 pp., 221 illus., 8½ x 11 A lively illustrated history of holdouts in New York since the 1800s - and how they were dealt with shows what can happen when an obstinate owner forces major changes in planning and building design. Just published!

# 4. GROUND ENGINEERING EQUIPMENT **AND METHODS**

By Frank Harris. 256 pp., with diagrams and tables Here are the principles and working knowledge for determining the best construction methods and alternative procedures, devising proper temporary works, and selecting the right plant and equipment to achieve faster construction times and higher quality.

# 5. AWARD-WINNING PASSIVE SOLAR DESIGNS Professional Edition.

By Jeffrey Cook, AIA. 288 pp., 208 illus. (including 68 photos), 81/2 x 11

These 41 winning designs from the First National Passive Solar Design competition demonstrate an impressive number of passive solar solutions for a diversity of structures, from commercial buildings to residences, in a wide variety of terrains and climatic locations. Brand new!

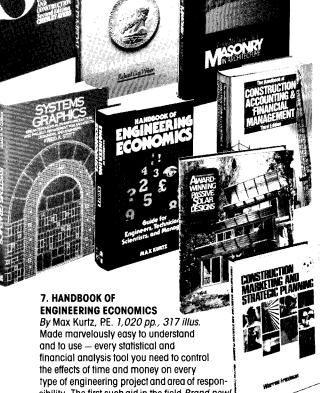
### 6. CHECKING AND COORDINATING ARCHITEC-**TURAL AND ENGINEERING WORKING DRAWINGS**

By John Frederick Duggar III. 160 pp., 22 illus. (8 in full color)

How to use the author's unique color-coded graphic systems for marking up check-prints, coordinating construction components, making and recording revisions, eliminating errors, omissions, and duplications, communicating, S. I. S. S. S. S. AND SHOP LON.

and retrieving information.

A new title!



sibility. The first such aid in the field. Brand new!

# 8. SPECIFICATIONS FOR ARCHITECTURE, ENGINEERING, AND CONSTRUCTION Second

Edition. By Chesley Ayers, AIA, P.E. 544 pp., 70 illus. Specifications can make or break a project, and can even cause construction disasters. Here, in a new, up-to-date edition, is the one book to coordinate the requirements of spec writing and checking into a unified whole - with special emphasis on techniques to build safety into a project.

# 9. CONSTRUCTION MARKETING AND STRATEGIC

By Warren Friedman. 288 pp., 70 illus. Shrinking construction profits make it mandatory that contractors - large and small - grasp and use every business, management, marketing, and strategic planning tool known to work best. Here they are — detailed with the assistance of the Associated General Contractors. Just published!

# 10. CONSTRUCTION DISASTERS Design

Failures, Causes, and Prevention By Steven S. Ross and the Editors of Engineering News Record 407 pp., 144 photos, 62 line illus.

The valuable lessons builders have learned from collapsed roofs, broken dams, floods, and earthquakes are packed into this survey of 24 major disasters of the past five decades, why they happened, and what would have minimized or prevented them. New title!

### 11. THE HANDBOOK OF CONSTRUCTION **ACCOUNTING AND FINANCIAL MANAGE-MENT** Third Edition.

By William E. Coombs and William J. Palmer. 592 pp., 158 illus.

Reflecting the newest trends in accounting and management techniques used in the construction industry, this edition of a well-known work updates your handling of problems in every area from procurement to costs, receipts, taxes, and more.

# 12. DESIGN PRESENTATION Techniques for **Marketing and Project Proposals**

By Ernest Burden. 256 pp., hundreds of illus. From the initial planning and preparation to the actual visual presentation of your design project (including models and computer-aided graphics) to the all-important follow-up - here are the techniques that win clients and keep them coming back for more.

### 13. PRESERVING AND MAINTAINING THE OLDER HOME

By Shirley Hanson and Nancy Hubby. 256 pp., 323 illus., 8½ x 11

How to accurately and sensitively repair, restore, and renovate those treasured older homes (built between the 1800s and 1940) to bring out their best interior and exterior features, find trouble spots, modernize without disfiguring - economically.

### 14. SYSTEMS GRAPHICS Breakthroughs in **Drawing Production and Project Management** for Architects, Designers, and Engineers.

By Fred A. Stitt. 262 pp., 157 illus. Want to save 30%, 40%, 50% of the time and money you spend producing design and working drawings? Here's the practical how-to for using and linking together today's new, inexpensive forms of in-house reprographics - by one of the bestregarded pros in the industry.



# 15. TIME-SAVER STANDARDS FOR SITE PLANNING

By Joseph DeChiara, AIA., and Lee E. Koppelman. 864 pp., 1,037 illus.

All-inclusive information and data on site investigation, analysis, development, and use. Plus plans.

### 16. TIME-SAVER STANDARDS FOR RESIDENTIAL DEVELOPMENT

By Joseph DeChiara, AIA. 908 pp., 1,300 illus. A vast collection of data and criteria for planning and designing dwellings, from apartments to mobile homes to adult housing.

Please send me the book(s) I have circled for 15 days' FREE examination. At the end of that time, I will pay in full, plus local tax, postage, and handling, or return the book(s) postpaid with no further obligation

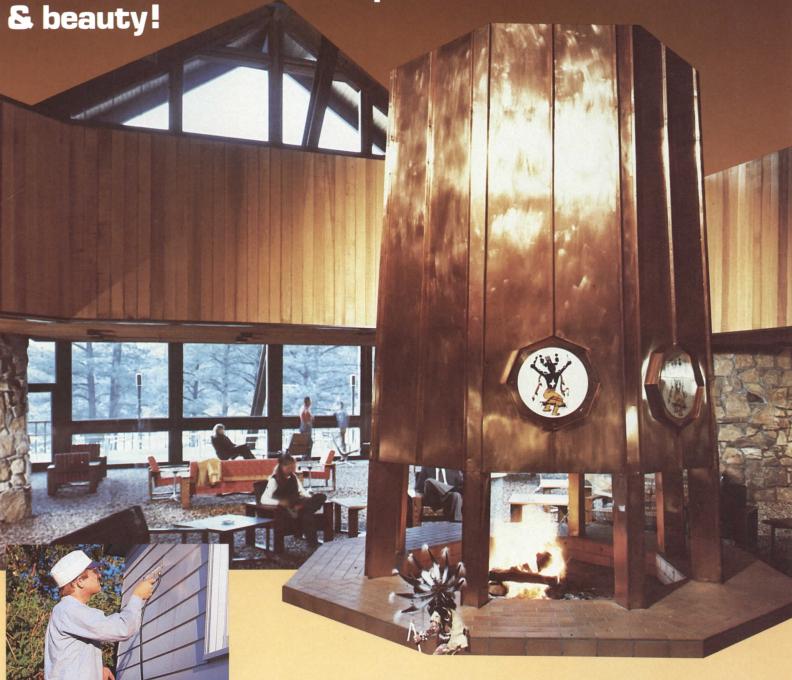
| boom(o) poolpara minimo ramior obrigameni |                     |                       |     |  |  |  |  |  |  |
|---|---------------------|-----------------------|-----|--|--|--|--|--|--|
| 1.  | (05 1387-2) \$47.50 | 9. (022437-4) \$42.5  | )(  |  |  |  |  |  |  |
| 2.  | (070810-X) \$60.00  | 10. (053865-4) \$39.5 | (   |  |  |  |  |  |  |
| 3.  | (001377-2) \$34.50  | 11. (012611-9) \$45.0 | J(  |  |  |  |  |  |  |
| 4.  | (026747-2) \$41.95  | 12. (008931-0) \$45.0 | )(  |  |  |  |  |  |  |
| 5.  | (012478-7) \$34.50  | 13. (026086-9) \$24.9 | ) [ |  |  |  |  |  |  |
| 6.  | (018023-7) \$32.50  | 14. (061551-9) \$39.0 | )(  |  |  |  |  |  |  |
| 7.  | (035659-9) \$69.50  | 15. (016266-2) \$79.0 | )(  |  |  |  |  |  |  |
| 8.  | (002642-4) \$42.00  | 16. (016217-4) \$79.0 | )(  |  |  |  |  |  |  |

McGraw-Hill Book Co. P.O. Box 400 Hightstown, NJ 08520 Name Address/Apt. \_ \_ State \_

Offer good only in U.S. Order subject to acceptance by McGraw-Hill. SAVE MONEY: Pay in full, plus local tax, with this order and McGraw-Hill pays all regular postage and handling costs. Same refund privilege applies!

> In Canada available from McGraw-Hill Ryerson, Ltd. 330 Progress Avenue, Scarborough, Ontario M1P 2Z5
> Prices slightly higher outside the U.S. **03-K738-4000-3**

CHEMSTOP Waterproofing locks-in wood's natural oils and preserves its warmth



An excellent paint primer, ChemStop enables easier application, saves over twice the paint or stain, and prevents peeling and blistering.



ChemStop Waterproofing for wood was used on both interior and exterior wood trim at this facility. It's waterproofing formula penetrates deeply to protect against the damaging affects of moisture and preserve wood's natural beauty for years.

Here's how. First, the formula bonds itself to the wood fiber and chemically repels water. Second, ChemStop permeates and coats the wood cell structure to prevent capillary water travel. Third, it increases the contact angle of moisture to provide a surface that is practically self-cleaning with rain water.

ChemStop Wood Formula contains *no* pentachlorophenols or other chemicals with EPA ordered sales restrictions.

Circle 28 on inquiry card

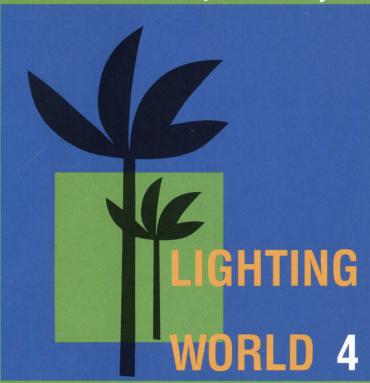
For waterproofing concrete, masonry and brick, specify ChemStop Concrete/Masonry Formula. FREE technical guides.

CORPORATE: 1222 Ardmore Ave., Itasca, IL 60143, 312-773-2350, Telex: 910-651-2165 WESTERN: 9920 Flora Vista Ave., Bellflower, CA 90706, 213-925-5506 INTN'L DIR. OF SALES: Paul von Wymetal, dzt, PO Box 262-A1011, Vienna, Austria



Serving the Construction Industry since 1911!

## Follow the leaders to the proven lighting community forum



**ANGELES** 

MAY11,12,13.

1986

- The largest and most comprehensive exposition of architectural lighting products in the United States. More than three hundred of the world's leading manufacturers will unveil their most advanced products in spectacular displays. An opportunity unequaled anywhere to inspect, compare and select.
- The dynamic conference program. Internationally renowned authorities and trend-setters will share insight into topics of real substance for serious design professionals. Translate this information into superior work and greater profits.
- The scintillating slate of business/social events including: keynote address by Charles Moore — proclamation of "Lighting Week" by Mayor Tom Bradley - gala reception at the Long Beach Dome with lighting installation presentation by Imero Fiorentino, and much more.
- Meet and exchange theories and techniques with thousands of architects, designers, engineers and other design professionals from around the nation and the world who will participate in and profit from the "Lighting World Experience".
- Los Angeles heart of the western design community
- home of exciting and innovative lighting installations
- glamour capital of the world.

Sponsored by:

The International Association of **Lighting Designers** The Illuminating Engineering Society of North America The Southern California Section of The Illuminating Engineering Society

For information regarding exhibition, conference, events,

and discount travel and hotels, contact:

National Expositions Co., Inc., 49 West 38th Street,
Suite 12A, New York, NY 10018.
Telephone: 212/391-9111

Telex: 135401 DIMCOMM

The International Advanced Illumination Exposition & Conference

LOS ANGELES CONVENTION CENTER

#### Building security may have its design repercussions

Despite the efforts of architects to keep the new security issues in balance [Practice, 37, 39, 41], security could well become the tail that wags the dog. If early congressional opinions are any guide, visual design may play a decidedly secondary role to security in our government buildings overseas in the process of making them as terrorist-proof as possible.

This became evident at a recent hearing before a House Foreign Affairs subcommittee set up to implement recommendations of the State Department's Inman Advisory Panel on Overseas Security. The panel has recommended a \$4 billion design and construction budget spread over five fiscal years to replace or thoroughly renovate some 126 State Department posts—nearly half of its total foreign inventoryanother 210 offices operated by the U.S. Information Agency, the Foreign Commercial Service, and the Agency for International Development. Completion of the huge program, to be run by the State Department's Office of Foreign Buildings Operations, with probable help from the private sector, would take seven years.

The private sector has "a crucial role to play in carrying through this program," said chairman Daniel A. Mica. Beyond the actual construction, it should produce a new management system for the FBO which, according to Mica, has "rarely enjoyed support enough to fully carry out its responsibilities."

Richard N. Dertadian, the deputy assistant secretary of state for Foreign Buildings Operations, who heads FBO, explained that his office would not rely on a massive buildup of staff, but rather would rely on private-sector expertise and experience for critical program management, would employ mostly new design, management, and construction methods, and would revamp its internal organization to speed up decisions and coordination within State and with private firms.

The disagreement between architects—who, along with representatives of contractors and consulting engineers, had been invited to present their views—and the committee over the role of design versus security came during a lively question-and-answer period.

Speaking for the American Institute of Architects, Robert F. Messmer, senior vice president of Hellmuth, Obata & Kassabaum and director of Security One (a designinstall security firm owned by HOK and two other firms), acknowledged that these demands are in conflict and difficult to reconcile. "Security must be achieved against a variety of threats," Messmer said, "but, at the same time, buildings must be

sensitive to their immediate surroundings and to their host countries. Architects must face the multiple challenges of securing buildings against terrorist attacks while making them work as offices or residences, advancing sound architectural values and principles, and promoting through each project positive diplomatic expressions of the United States' good will.

"Some current security practices deprive city residents and visitors of an architectural experience related to their experience as American citizens," he said. "The White House today looks imprisoned in its ring of concrete. This does not have to be. Architecture and security are not mutually exclusive."

Chairman Mica, who was a member of the original Inman Panel, was skeptical: "I see our efforts as totally security-driven," he said. "Security is not just a factor. Congress would never approve a multibillion dollar program in which security is given only equal weight to esthetics. If I bring a package to the House and say 'pretty,' it's dead."

Messmer agreed that, without doubt, security *is* the driving force, but continued to insist, "We don't have to compromise good design."

Representative Olympia Snowe, the ranking minority member, seconded chairman Mica's stronger emphasis. Alluding to an earlier comment by Messmer, who had argued against a single architectural standard for embassy designs, Snowe said, "If we have different architectural standards, we should have a single standard for security." Added Mica, "I would envision a minimum set of standards for security."

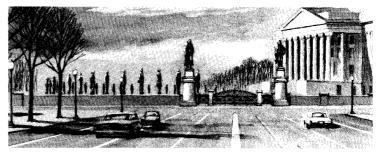
A spokesman for the Associated General Contractors, Frank M. Warren, Jr., made a strong pitch for reserving this program entirely for American contractors. Warren, president of the J. A. Jones Construction Co. of Charlotte, N. C., said the compelling reason for this is security. "Use of American contractors on these jobs during construction is the best way to achieve the necessary security precautions." Such use will make sure that the stringent overall requirements of these projects will be complied with, Warren said.

Warren also felt that the work should go to American firms because the funds come entirely from U. S. taxpayers, and "the work should be performed, in the main, exclusively by American contractors." His qualification seemed to recognize the need for using foreign subcontractors under certain conditions.

William J. Birkhofer, testifying on behalf of the American Consulting Engineers Council, endorsed FBO's plan of turning to the private sector for completing this huge program. Birkhofer, director of external affairs for URS engineers in San Mateo, Calif., said: "It is neither necessary nor desirable to organize vet another federal design and construction company to do the work. There is ample capacity in private firms to meet the wide range of technical and managerial requirements inherent in a building program of this magnitude."

Not all Washington news was bad; while rhetoric flew, new White House security was unveiled Architect Arthur Cotton Moore made public a landscape design for the Treasury Building that would protect the White House (see drawing). It is a semicircular plaza at the south end of the building that will be ringed with presidential statues. These will afford greater security for the east side of the president's residence by substituting for the current ring of concrete barriers that were placed to prevent an explosive-carrying vehicle from gaining enough momentum on Pennsylvania Avenue to breach the White House fence. As an example of what Messmer had tried to impress on the subcommittee, the plaza will also be a formal terminus of the avenue, thereby achieving both esthetic and practical goals.

Moore had submitted the design in April as part of a response to then Treasury Secretary Donald Regan's desire for a plan to renovate the Treasury. Moore says no action has been taken. A Treasury spokesman indicated the department has put the plan on hold because of general budget-cutting. Peter Hoffmann, World News, Washington, D. C.





#### And only Bradley helps you tame every kind of challenge.

You know that high-usage washroom jobs can pose very different kinds of challenges. For example, washing requirements for a factory are very different than those for an airport. That's why Bradley offers you so many Washfountain models—and our new, 16-page Washfountain brochure. It'll help you select the Washfountain model that's best for each different application.

This free "Q & A" guide reflects

over 60 years of Bradley experience in designing and manufacturing Washfountains. It's indexed by type of application to provide quick answers to the most frequently asked questions about Washfountains and their use. Such as where stainless steel makes sense and where it doesn't. The most efficient ways to meet barrierfree codes. And one case where watersaving options actually do more harm than good!

Send for your Washfountain guide today by circling the reader service number. Bradley Corporation, 9101 Fountain Blvd., Menomonee Falls, WI 53051, 1 414 251-6000.

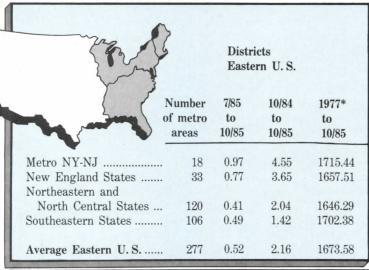


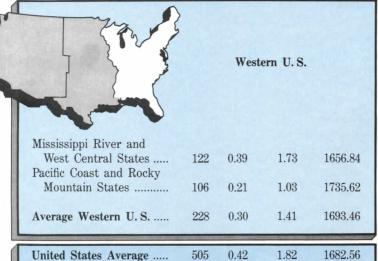


We get the job done better.

#### Costs: Steady predictions borne out

#### **Summary of Building Construction Costs**





1001.3

1005.4

1013.8

1016.1

1039.1

1083.2

1142.5

1138.8

1043.0

1074.2

1015.0

1198.8

1326.8

1137.9

1291.9

1247.1

1487.5

1227.0

1275.9

1473.4

1505.7

1319.4

1539.5

1341.7

1320.0

1644.8

1616.8

1572.7

1419.2

1660.7

1493.2

1397.3

1814.9

The last quarterly report on costs (see RECORD, October 1985, page 39) predicted costs staying steady throughout the remainder of 1985. And that is what is happening. The latest figures on costs during the third period show, at most, fractional increases for some building materials and—what would have been a real surprise as recently as a year ago-decreases for others. Of course, this seesaw resulting in little or no overall gain is no longer a surprise or too improbable to predict. It has become commonplace.

But the other component of building costs—labor—while also getting modest increases over the past year (or net losses, when inflation is factored in), continued to hold the potential for being much more volatile. Therefore the prediction that labor too would stay in line speaks much more clearly of having a good crystal ball. In particular, labor contracts—found to be averaging 1.4 percent increases on an annual basis in the last report-have now been completed for the year and can be seen to have averaged, in fact, 1.4 percent. The modest size of the average increase was due to a number of last-minute settlements that either held to prior wage structures or reduced them in most locations, even while the Northeast

showed unexpectedly large gains. (The large gains in the Northeast, it may be remembered, are counter to what was happening just three months ago, when this region showed the lowest gains.)

Of those materials showing any variation at all, concrete, concrete block, plywood, and lumber showed fractional increases. This might appear to be because of the continued health of housing construction. But counterbalancing the seesaw, fractional decreases were recorded for gypsum board, asphalt shingles, conduit, and copper pipe—also materials used in the construction of housing.

McGraw-Hill Information Systems Company studies are conducted quarterly by direct contact with union and nonunion sources, direct material suppliers, construction labor consultants, and both general and specialty contractors in each city.

Cost Information Systems McGraw-Hill Informations Systems Company

New Orleans

New York

Philadelphia

San Francisco

Pittsburgh

St. Louis

#### Average of all Nonresidential **Historical Building Costs Indexes Building Types, 21 Cities** 1977 average for each city = 1000.02506.3 2360.6 2456.7 2506.6 2473.0 2483.8 2448.7 2446.2 2539.5 1712.6 1925.6 2098.6 2078.0 1171.5 Atlanta 1639.5 1689.7 1703.7 1749.9 1750.8 1446.5 1544.9 1018.4 1107.7 1304.5 Baltimore 1567.0 1599.0 1594.7 1592.8 1583.9 1567.5 1469.9 1407.2 1329.9 Birmingham 10297 1142.4 1606.1 1625.8 1646.0 1696.9 1714.5 Boston Chicago 1028.4 1499.1 1032.8 1199.7 1323.6 1344.7 1425.8 1439.5 1459.7 1465.7 1464.6 1476.7 1476.8 1479.5 1007.7 1474.9 1478.6 1484.5 1487.7 1492.5 1488.1 1444.9 1350.4 1362.6 1430.8 0848.9 0991.0 Cincinnati 1472.8 1481.8 1451.9 1461.5 1463.1 1464.0 1461.6 1034.4 1040.8 1287.5 1388.2 1459.5 1511.4 1475.9 Cleveland 1964.6 1957.8 1976.0 1958.0 1961.5 1962.8 Dallas 1042.4 1130.6 1431.9 1481.9 1750.6 1834.3 1925.9 1820.2 1824.3 1828.7 1824.6 1825.9 1679.1 1800.1 1819.5 1495.6 1487.4 1632.2 Denver 1038 8 1100.4 1687.8 1697.9 1711.9 1712.3 1704.6 1275.3 1447.4 1018.1 Detroit 1087.3 1471.0 1407.5 1418.8 1435.6 1444.2 1447.1 1455.7 1465.1 1023 5 0951.5 1125.8 1233.2 1323.4 1381.8 Kansas City 1022.5 1255.3 1387.5 1474.3 1523.9 1548.7 1529.8 1546.0 1555.1 1571.0 1584.3 1579.1 1111.0 Los Angeles 1536.1 1543.7 1392.1 1467.6 1491.1 1505.6 1523.7 1522.2 1529.8 1004.5 1080.9 Miami 1667.3 1680.7 1442.6 1640.4 1639.9 1196.8 1576.8 1624.6 1635 0 1634.8 1627.7 Minneapolis 1060.2

Costs in a given city for a certain period may be compared with costs in another period by dividing one index into the other; if the index for a city for one period (200.) divided by the index for a second period (150.0) equals 133%, the costs in the one period are 33% higher than the costs in the other. Also, second period costs are 75% of those in the first period (150.0 divided by 200.0 = 75%) or they are 25% lower in the second period.

1616.9

1491.8

1769.4

1479.5

1810.1

1962.7

1751.0

1789.5

1595.5

1644.8

1944.8

1955.3

1758.8

1812.3

1612.5

1637.8

1958.3

1963.5

1689.0

1700.2

1903.9

1571.4

1603.9

1942.8

1962.3

1689.0

1666.6

1893.0

1565.1

1921.3

1939.0

1682.4

1677.3

1860.5

1506.7

1855.7

1934.2

1650.5

1672.5

1819.5

1497.2

1856.8

1979.0

1691.4

1747.2

1922.1

1576.1

1625.5

1935.3

1739.5

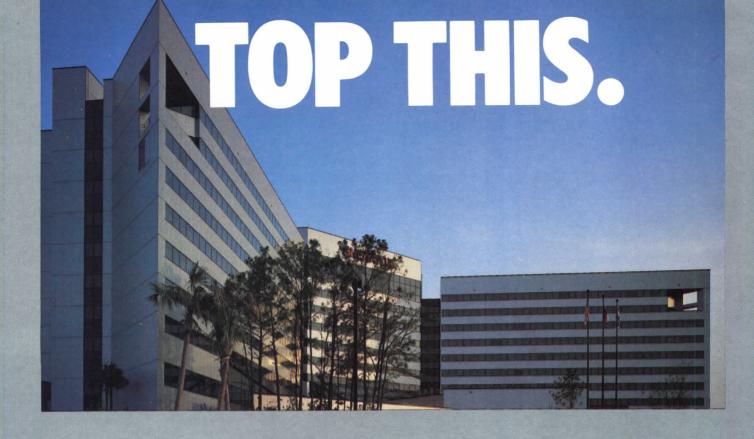
1765.1

1965.4

1580.2

1628.2

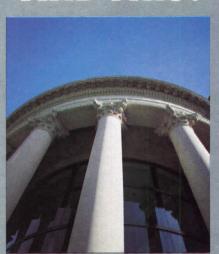
1929.5





### ANDTHIS. ANDTHIS. ANDTHIS.





## GRACE ROOFING SYSTEMS. VERSATILITY AND PERFORMANCE TO TOP THEM ALL.

From single-ply membranes to high performance insulation, Grace Roofing Systems provide new dimensions in versatility for new or retrofit projects.

Grace technical representatives will help you select a system that perfectly fits your roofing needs. Backed by some of the strongest warranties in the field, Grace Roofing Systems are installed by a

nationwide network of Grace-approved applicators.

For more information, contact: Grace Construction Products, Cambridge, MA 02140 (800) 242-4476. Circle 32 on inquiry card

Construction Products

#### **Practice:**

#### Designing for terrorism and other aggressions

How serious is the threat? Can you, as building designers, alleviate it? In this survey, the author explores what the experts think

By Ann Nydele

For many reasons, and in a variety of ways, corporations are increasing budgets for and directing greater attention to the once ho-hum subject of corporate security. And they are using a pervasive approach that is beginning to affect the way their facilities are designed.

Losses to criminal activities now total some \$200 billion annually. Of the 40 crime categories listed by the research organization SRI International in its report, New Directions in Corporate Security, roughly ten can be directly affected by the ways that corporate facilities are designed. That is, building design can have a deterrent effect on arson, bank robbery, bombings, burglary, computer crime, homicides, assaults, industrial espionage, pilferage, and industry losses through theft.

Perhaps most devastating to corporate health is industrial espionage. And, most terrifying, because of the violence involved, are bombings and kidnappings. One of the fastest-growing crimes is computer-related crime, which SRI describes as "the copying or alteration of data, sabotage to equipment or programs, espionage, theft for sale to competition, embezzlement, and extortion."

Significantly, crime, itself a growth industry, is responsible for the growing \$16- to \$20-billion security industry. Up to now, corporations have relied mainly on increasingly sophisticated hardware and diligently trained manpower to protect sensitive areas, maintain surveillance, and respond to criminal activity.

But now, it is becoming increasingly clear that the corporate facility itself, the building, parking, siting, landscaping, floor plan, and materials, are all design elements that can assist in containing and limiting crime. The challenge is to provide protection while meeting other objectives—such as an environment that attracts people.

These objectives do not have to be mutually exclusive. For instance, attractive facilities that encourage heavy use contribute to security by the safety-in-numbers theory.

As a result of the political and economic upheavals occuring all over the world, the types and targets of crime are changing. American companies with overseas activities are becoming increasingly at risk, both in the U. S. and abroad. This is evidenced by the growth of something known as "kidnap and ransom insurance," certainly a new

Miss Nydele is a communications specialist for design professionals, an author, and a freelance writer contributing to design and facilitiesmanagement publications. She is based in New York City.

product for American insurers. According to Risks International, which monitors political violence world-wide, business firms last year became preeminent targets for international terrorists; of more than 3,500 incidents reported, 34 percent were directed against U. S. companies and their employees. In the U. S., kidnappings increased 40 percent during 1981 and, of the 35,000 investigated by the FBI, 5,000 would extort corporate assets.

A major factor in stepped-up corporate security is the steadily diminishing amount of protection available from the public sector. SRI reports, for example, that law enforcement budgets have shrunk in real terms, and that the number of personnel has declined: 44 percent of law enforcement agencies report that their numbers of sworn personnel are the same as or fewer than five years ago. Public law enforcement agencies themselves are beginning to contract with private security firms for some less sensitive activities, such as parking enforcement.

New specifications for U.S. embassies mean guideposts for architects on all types of projects Members of the building design disciplines are currently collaborating with the federal government in creating new specifications for the design and construction of U.S. embassies abroad under the auspices of the U. S. State Department. This Committee on Research for Security of Future U.S. Embassy Buildings has experts on site selection, building design, security methods, costs and materials.

"The net result," says committee chairman David B. Dibner, a senior vice president of Bernard Johnson Inc. and a former assistant commissioner for design and construction in the General Services Administration, "will be rewritten criteria for embassy design."

The study will be completed in early 1986. In the future, it is expected, with the exception of classified material, to enter the body of information available to all design professionals, as well as architects working on embassies.

And it will be the first detailed map for architects seeking to provide for the security of all types of clients. It will cover such areas as site selection, materials selection, road access, window types and placement, and all of the features of a building and its site that are susceptible to security breaches.

"It's a difficult problem," says Dibner, "in that we're dealing with all sorts of threats from sit-ins to bombings—and therefore, with people who are illogical." Here is how the guideposts developed for government will help private industry as well

Despite the specialized nature of the embassy situation, Dibner finds in his private practice that many of his clients have the same potential problems: "Everyone wants to protect what they have inside from intruders from outside." For example, he finds that his clients are very worried about electronic theft or the type of industrial espionage whereby a company loses secrets through its computers. "What we're learning through this embassy committee is the extent of sophistication in methods of electronic interference. Not only can they steal, but they can alter.

Architects can design buildings to lessen that kind of theft. For example, a surface below the exterior finish can be one of several materials that block the exfiltration of the electromagnetic waves. Windows too can be protected to prevent leakage. "When you're talking about intelligent buildings," he remarks, "you also have to talk about buildings in which the intelligence can be preserved."

Other considerations for architects are protection against physical intrusion by limiting access, guarding perimeters, and selecting materials that are resistant to being cut through (drywall can be cut through with a knife). Even materials that only slow such penetration allow time for guards to be alerted and react.

"All of the techniques of the security industry—security posts, electronic systems, and cipher lock systems, are going to become part of architects' vocabulary," says Dibner. Much of this technology was developed by the military. But it is rapidly becoming part of the civilian arsenal. "Security experts are on the architect's team now.

"One of the most difficult issues will be image," he adds. "In effect, because we want to protect buildings, their occupants, and their functions, this can mean higher, thicker walls and smaller windows. How do you, at the same time, project the image of either an embassy or a corporate headquarters as being open and receptive to people? It's a difficult contradiction that architects face."

Site selection and planning will become important issues along with building design

Christopher Degenhardt is president of EDAW, Inc., a firm of environmental planners, urban designers, and landscape architects in San Francisco that has worked for the U. S. government and firms abroad, as well as overseas clients in the Middle East and Southeast Continued

#### Glass-terpiece

The beautiful Collin Creek mall in Dallas' suburban Plano area is another evidence of Naturalite's expertise in glass skylights.

The 28,000 square foot system of Lean-To and Structural Pyramid skylights was designed and installed by Naturalite in less than four months and utilizes energy-conserving mirrored glass. The fast-track installation was delivered on budget and on time. The mall was opened in mid-1981. Federated Realty, Cincinnati, is the owner-

builder-developer. General contractor, Walker Const. Company, Fort Worth, Tx. Architects, R.T.K.L. Associates, Inc., Baltimore.

Whatever your design calls for, Naturalite can execute it beautifully in acrylic, glass or polycarbonates. And, we are equipped to install larger custom applications almost anywhere.

See Sweets insert 7.8/Na or contact the factory. Naturalite, America's largest skylight company. Your single source for skylights.



#### NATURALITE; INC.

3233 West Kingsley Road, Garland, TX 75040 For information call: John Rowan (Toll Free) 1-800-527-4018

Circle 33 on inquiry card

#### As a result of upheavals occurring all over the world, the types and targets of crime are changing

Asia. "In all of these commissions," he says, "we were involved in security issues.

As chairman of the embassy research committee's site selection group, he is concerned with the security of open spaces around the buildings, "which," he says, "is turning out to be a major issue in corporate commissions as well.' Also, security depends on the way a building is situated on its site. "The greater the set-back of a building,' says Degenhardt, "the more opportunity you have to protect it. Of course, you have to pick sites on which you can do that.

"If you have an urban site on which a building must take up a whole block, you're not going to build an outside ring of walls around it. Then, the real issues become the compatibility of the adjacent uses and the relationship to existing streets and other circulation routes. This parallels the well-known fact that house theft increases when the house is close to a major highway, as opposed to a cul-de-sac, because of the ease of escape on the highway.

In cities, then, if someone is trying to throw a bomb from a speeding vehicle, that's when the type of adjacent road is pertinent. This goes for a sniper as well. The worst situation, of course, is to have an elevated freeway nearby

"In the suburbs, a set-back is valuable," says Degenhardt, "to the extent that you're willing to police the perimeter. The adjacent topography tends to take over some of the characteristics of the adjacent buildings in an urban setting. If you're going to build next to a cliff, it's like building next

to a high-rise.

He points out that it is necessary to make access to the site difficult: A circuitous entry road is a real asset, because vehicles can't go directly to the building. This is for a couple of possible situations: "For instance, if you have a bomber in a truck, giving him a straight shot at a building is fatal. His success depends on, among other things, speed at impact. He has to break through any barriers, and you can reduce his momentum to do that with a circuitous route.

"Similarly, a circuitous route gives reaction time to monitor that arrival. If a bomb goes off while the bomber is stopped at a gate, it means less damage to the building than if the bomb exploded against the foundation. Thus, we are talking about a combination of three things: physical layout, guarding the perimeter, and a system for surveillance.

As threats go, bomb attacks and sniper fire are really very different, Degenhardt points out, but protection from both may be

obtained from the same design approaches; the ideal protection against both is a site away from elevated locations. "Sniper fire with the highest type of technology," says Degenhardt, "may now reach a range of 3,000 feet. But if you use protective glass and smaller fenestration, you can achieve protection against that sniper fire and against blast as well.

Obviously, he adds, if the company has total control of its building, as opposed to being in a mixed-use or tenant building, it is much easier to secure. "There may be problems with this in terms of other goals," he says. "But if your priority goal is security, the building that is totally under your control is a lot more manageable. You can contain the number of entrances, and control the access of visitors through a security clearance system.'

There are no simple solutions to the problem, he points out. For example, it is axiomatic, even in residential landscaping, that plantings close to buildings should be avoided so that visibility is clear. However, there have been cases in which plantings have interrupted an air missile so that its explosion occurred in the trees, rather than against the building.

"One of the most difficult parts of this whole exercise," he says, "is defining the nature of the threat. It is inherent in terrorists' activity, for example, that they don't follow a predetermined pattern. Yet, it is axiomatic in any design that you have to plan for the unexpected."

One aspect of policing the site that everyone understands is the role of lighting. A low-level constant lighting is a lot more useful than a mixture of high and low intensity. Unevenness causes shadows; thus the key is not so much intensity as evenness.

Parking facilities have received much criticism as generally unsafe areas. Degenhardt says there are two philosophies. One is that you try to keep parking at some distance from the building and outside its perimeter, because "you can't police all the vehicles going in." The other is that you put it inside the perimeter for the protection of the users. But parking garages under buildings are bad; a car with a time bomb can be driven in and left, and the driver can walk out. All of these considerations must be balanced in making the choice of where to put the parking.

Degenhardt is concerned with security but not obsessed with it. "It's a consideration for architects, but they have to be careful about treating it as a singular concern. In any building or site design or site selection, you are dealing with a number of objectives that have to

be balanced. The nature of the security threat is a real one, but I know that it is not, for most clients, an overriding issue. There is a lot of criticism today of buildings that have been over-designed from that standpoint.

"There is no point in building a building that won't function for more than one owner because the security issue is over emphasized. The building may be terribly secure, but it may not work. On the other hand, designing for security is like any other design process. It's better to face the issue now than to gerrymander a solution afterwards.'

In assessing security requirements, there is one primary imperative: define the threat One expert on this is Brian Jenkins, director of the Rand Corporation's research programs on "sub-national conflict"—a category that includes terrorism. "While the primary security concern is still to protect buildings and people from ordinary criminal activity," he says, "the number of terrorist incidents worldwide has continued to grow at about 12 to 15 percent a year.

The FBI has had a high success rate so far in preventing terrorist activity in the U.S., having foiled terrorist plots this year at the rate of 17 out of 19. It does not consider terrorism to be a major problem here—so far. Still, experts like Jenkins do feel that the rise in international attacks against U.S. businesses and businesspeople does pose a potential threat here, and that the threat must be factored into corporations' security planning.

"Business abroad," says Jenkins, "is a popular target for terrorism for a variety of reasons." In some cases, foreign corporations in a third-world country are seen as exploitative of the local economy. Japanese and German corporations have the same problems there as those of the U. S." In some cases, he points out, terrorism is purely ideological. "And, of course, terrorists go after corporations for the same reason that Willy Sutton went after banks—because that's where the money is. Indeed, financing a revolutionary or political movement by means of kidnapping for ransom or extortion was one the principal terrorist innovations of the 1970's.

"Fortunately, the increase in terrorist activity worldwide has not been matched by an increase in terrorist activity in the U.S. There's a handful of bombings every year that are politically motivated; rarely do they involve fatalities. For the most part, they tend to be symbolic. However, many are concerned that the immunity that we have had may not last; as terrorism increases

around the world, we could face attacks within this country in the future, perhaps directed from abroad. Corporate presidents are looking at those concrete barriers around the White House, the State Department, and the Pentagon, and are beginning to ask themselves what they ought to do.

In defining the threat, a lot depends on the nature of the corporation and its activities. In such operations as banks and stores, there is a concern about criminals from outside. A corporation involved with defense contracts or in high-tech industries will be concerned primarily about industrial espionage from foreign manufacturers or governments going after U.S. technology. A pharmaceutical company may be concerned about the integrity of its production line and, recently, about protection from contamination by extortionists. Other companies those that are heavily invested in third-world countries, may be more concerned about terrorist violence.

The concerns can vary, says Jenkins, according to the company's location within the U. S. Terrorist attacks are more likely to happen in major cities with large, ethnicallydiverse populations, in addition to concentrations of large corporate headquarters with overseas investments. While much of the Rand Corporation's research is classified, inasmuch as its clients are government agencies, much is also available to the public.

Here is what one large corporation is doing; its techniques are not atypical Today, major corporations are employing former FBI and Secret Service personnel to set up and manage highly complex security organizations. As Louis B. Sims, Director of Corporate Security for the Pennzoil Company in Houston explains it, his department is concerned with the entire spectrum of crime.

Among Sims's staff are auditors, computer experts, and systems engineers, as well as security personnel. His operation is also responsible for evacuation in case of fire or bomb threats. Employee movements are subject to his control. So is the security of sensitive areas. He uses electronic access devices, sensors, and visual detection equipment.

But Sims is also concerned with the architecture of buildings from the standpoint of security. If, for example, a common area is located above a computer room, he wants to know if the floor is penetrable. The location of sensitive areas in the floor plan, he notes, also directly affects potential penetration. He Continued



## "Come rain or come shine"

Time to cover up with Helios. Your designs for grounds, gardens and recreation areas take on a spirited, sprightly glow with the Helios Modular Shelter. More than just a shelter, the module is festive, colorful, translucent. With interior lighting,

It may stand alone in a key location, or two it's nighttime excitement. or more can be nested to cover large areas. A variety of colors, color combinations, umbrella or tulip shapes and square or hexagonal configurations are available.

The pre-engineered steel frame and membrane are shipped ready to install in less than a day. The membrane is warranted for ten years; snow and wind loading statistics are impressive, meeting many model building code requirements. The shelter pays off in visual enhancement

and the comfort of visitors to your property in all kinds of weather. Say the word and we'll provide all the details.

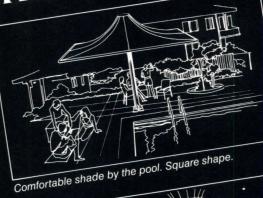
Helios Industries, Inc. Hayward, California 94545, U.S.A. 20303 Mack Street Tel. (415) 887-4800 Telex 176226



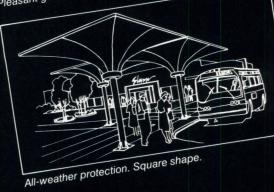
HELIOS INDUSTRIES, INC.

Soft Shell Structures

Helios is a leading fabricator of custom designed soft shell structures used around the world for their flamboyant, curvilinear shapes, light weight and long life. Send us your idea sketch, we'll help you turn it into reality.







#### The challenge is to provide protection while meeting other objectives—such as an environment that attracts people

reviews all such considerations so that he can bring his concerns to the table before the planning of a building ever begins. "The emphasis is on prevention," he says. Thus, the security executive must, to a considerable extent, be able to anticipate the dangers and plan to prevent them. Increasingly, architects become his partners.

A second corporation places more reliance on design that helps employees police activities

The Texas Eastern Corporation, a broad-based energy company, considers security a top priority in its facilities planning. "Several years ago, particularly during the oil embargo, firms like ours were frequent targets of bomb threats," says office services manager George Graves. "Oil companies were blamed for oil shortages and this seemed to trigger irrational reactions."

Texas Eastern relies, in part, on a card access system that is linked with camera surveillance to admit personnel. More important, there are open work areas, interspersed with the closed. "An important part of our security system," says Graves, "is employee awareness: Employees are expected to monitor who has legitimate reasons for being in their work areas. We also rely on floor captains who are trained to deal with emergencies. This human factor," says Graves, "is key to a safe environment."

To the architect, the idea of security planning, as part of building design, is not exactly new In hospitals, for example, architects have had to take into account the separation of clean and soiled materials and supplies. And various kinds of traffic have to be separated, such as visitors, patients,

and outside services.

"There is a similarity in security," says Stuart L. Knoop, president of Oudens+Knoop Architects and chairman of the Embassy Committee's subcommittee on building materials and planning criteria. "In security planning for other types of facilities, you accept the restraints which have to do with traffic, access of outsiders to the building, and access of insiders to certain areas. And your planning for security has to begin very early, just as it does for any other special requirement, such as asepsis in a

In the earliest pre-planning stages, Knoop asks his clients what their security requirements are. Knoop believes that for large organizations, such as government agencies, large corporations, and institutions, security officers, like Sims, should be present at many of these early sessions. "These

security officers," Knoop says, "should be able to articulate the security threat, whether it's theft, burglary, terrorism, industrial espionage, or whatever.

Knoop reminds us that there are many different types of security problems for many different building types: Nursing homes, for example, have a problem with older people who often wander, end up in the street, forget where they belong, and are victimized. "That's a security problem," he states, "and you deal with it by a plan that controls access: Residents cannot go out without being seen and escorted. At the same time. outsiders cannot come in and victimize residents in the building; visitors are controlled.

"In banks, the interface between teller and customer is where most of the security has to occur. And other forms of security—double keys, double signatures, and so on—are familiar to people seeking access to banks' vaults.

Knoop believes, like the others, that the lessons they are learning from this experience with embassies will be applicable to other building types. Most directly: "Many industries are also government contractors, which requires them to maintain segregated areas that are planning problems," he points out. "Also like embassies, multi-national corporations have the special problem of protecting target people from kidnapping or assassination.

'You can protect such people when they're in the facility when you have control of design," he says. "You place entrances that potential targets would use so that they're not exposed to snipers or bombers—so that when they leave their vehicles, there is an overhang or canopy and the entrance is oriented away from the most likely direction of threat. It is much better to locate their offices facing an inner courtyard instead of on a perimeter wall.

'When terrorists escalated their attacks to include explosive devices, we realized that a major danger was injury or death from flying glass. It is possible to design windows in such a way that flying glass is harmlessly dissipated by, for example, turning windows at right angles and placing them in a niche.

'Also you can limit the amount of damage if a bomb does go off by staggering door openings, so that material can't go flying through multiple offices. You wouldn't, for instance, line up doors and windows directly opposite each other, Knoop points out.

'Most architects should be aware that computer security is going to be part of programs for more and more buildings-especially as

electronic data storage equipment and word processors proliferate. Nearly all architects are going to be taxed with knowing at least something about what to do and where to go to get information—whom to turn to for assistance."

There is a growing cadre of specialists from the private sector that architects can turn to. Some government agencies are looking into the development of criteria for that expertise, so that people may be qualified by some standard. The American Society for Industrial Security in Washington, D. C. already has people qualified to a

standard of its own.

Knoop recalls the historic role of architects in security: "All you have to do is look at some of the classic buildings and see the proliferation of window grilles, portcullises, and other defensive elements Architects have been dealing with security for centuries. Now that the threat has become more sophisticated, we have to become more sophisticated. It is part of our professional charge to deal with it.'

You have to weigh values when requirements for amenity, crime, and, for instance, fire all conflict Dr. Georgette Bennett, who is associated with The Center for Policy Research, has spent a lot of time thinking about ways to make buildings and spaces safe. She is a consultant on criminal justice to government agencies, lawyers, academics, law enforcement groups, and others.

Working with another group, the Insurance Information Institute, she has designed a defensible-space program for crime prevention that has been implemented in five cities, for both residential and commercial use. To do this, she surveyed community groups to assess vulnerable areas within cities. From this, she produced a model building code for defensible space—that in which the occupants feel secure.

In producing the code, Bennett found that there are conflicts between what makes a building crime-proof and what makes it terrorist-proof. For example, the placement of windows at an angle to minimize blast works against crime prevention, which requires surveillance from inside.

In crime prevention, companies can use employees' sense of territoriality—as is done at Texas Eastern-to get them to protect their work areas. Territoriality, says Bennett, is the first basic tenet of crime prevention through environmental design.

In interior spaces, Bennett points out, the occupants' territory should be defined. One of the biggest crime hazards within an office is larceny-stealing handbags, coats,

equipment, and money. Violent crime is not an issue here. In this instance, you want people to ask: "Who is this person and why are they here?" If this does not happen, what you have is anonymous space.

"One of the things you want to do is design small, rather than big. You want to create intimate work spaces that are occupied by only a few people; you don't want to create large open barns." Thus, Bennett believes that big areas of openspace design enhance anonymity, work against personal

responsibility, and promote crime. What she favors is office landscape design with definite boundaries created by plantings changes in color, and texture. "Use the whole range of symbolic and real barriers, with changes in height of partitions, and transparent windows in partitions and doors.' Bennett explains. "Any kind of solid barrier such as a wall, should be no taller than three feet to maximize surveillance. If you use taller barriers, they should be at least 50percent transparent, so that you always have clear vision.

"Heavy planting may soften spaces, but it creates concealment and, therefore, a conflict between amenity and crime safety." In evaluating the safety of a space, Bennett emphasizes your instinct. "If you feel a space is unsafe it probably is," she says. Public areas, such as plazas, can be quite different: some are used and some are not. Some that are quite attractive are virtually deserted because they offer no sense of safety, and little surveillance in shadowy and concealed places. You should have a sense of being integrated into the space's activity, even though you want to be apart.

Fire stairs are one of the biggest worries in a high-rise office building from the standpoint of crime as well as fire safety. They must be open to surveillance, but this counters firesafety practices. One solution is vision panels of unbreakable glass in fire doors. When these stairs are used for regular access, another solution is mirrors of an unbreakable, vandal-proof material, such as polished steel, mounted high around every bend. Microphones can allow security people to hear what's going on.

Violent crime in office buildings often occurs in stairwells. But the criminal has to escape. So, the escape route should go through a common area where the criminal will be seen—say through the lobby. Where the stairs are not used for access, as they usually are not in office buildings, doors opening back onto upper floors should be locked. The exit should not go out to a back parking lot or loading area. Continued

## "Environmentally Safe" Super 440 Carpetboard

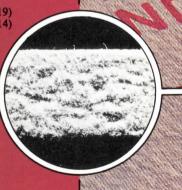
Sounddeadening, Insulating, Resilient.

#### Insulates **Cold Concrete** and Wood Floors.

- No formaldehyde
- No asbestos
- Noise deadening\*
- Twice the R-value of wood underlayment
- Adds resiliency for any carpet application

Write or call for full details and free sample.

\*Acoustic test data: STC 49 IIC 70 (INR+19) STC 48 IIC 65 (INR+14)





West Trenton, NJ 08628-0240 609-883-3300



#### If there has not been proper planning, there are not hardware and guards enough to truly protect a building

Construction materials now being tested will be another security consideration for architects

One subject now being researched by the Embassy Committee is how basic building materials resist terrorist attacks. This subject is also being explored at the IIT Research Institute, where Seymour A. Bortz, a member of the committee's materials research program, is involved in the testing. Bortz has already reached some conclusions: "Basically," he says, "you want to minimize the amount of glass used in a structure, and assure that the design of the structure will withstand the blast pressures it might be subjected to; thus, you might want to use reinforced concrete which can best withstand them." While there is research going on in the development of new materials and applications, such as windows that have blast and ballistic resistance, most of the studies involve conventional materials.

Bortz points out that the State Department is not interested in building citadels or bomb shelters. "We have to meet the requirements for what the State Department wants to portray to the world as our open society while, at the same time, improving protection. People are talking about such benign methods as seismic design to, at least, strengthen structures against explosives' pressures and

vibrations.

Bortz, who is a civil engineer, says that the best planning method so far is compartmentalized areas that contain damage, and windows that do not open directly into spaces. Also, if you have walls built of appropriately strong materials separating work areas, you are able to protect against small-arms fire. Ordinary open partitions don't offer any protection at all but, even in open-plan design, it is possible to construct solid-steel partitions and have roll-down metal doors that offer protection against small-arms fire, as well as explosives.

How much will all of this cost? Bortz estimates that the identified measures so far, including hardware, will add 10 to 15 percent to the cost of a building.

The firm that doesn't wait for clients to figure out that they may have a security problem is ahead While research on architectural solutions to security problems is still in its infancy, some architectural firms, experienced with high-risk businesses such as energy, banking, and high-tech, have developed their own criteria for clients. For instance, CRS Sirrine presents clients with a check list of security issues it has developed for its facilities management program.

According to senior vice president Edward J. Agostini, this check list is part of initial discussions with clients, in which issues that possibly need solutions are aired.

The check list covers:

• The integration of security into building management systems;

· Such planning criteria as site selection, and office locations and design:

· Proximity and accessibility to police, fire, and emergency medical

· Security and lighting of approach routes:

· Security, visibility, and lighting of building entrances;

· The control of access to client facilities in shared entrance lobbies;

· Parking security;

• The superior security of high floors;

• The risks that certain other types of tenants produce;

The risks of shared washrooms; · Such access considerations as reentry from stairs;

• The security of computer facilities, mail rooms, and x-ray equipment.

One consultant translates experience gained in low-income housing to the corporate sector Oscar Newman is an architect, city planner, and the author of two books, Defensible Space and Community of Interest, recognized resources in the design of publicly assisted housing projects. Today, with little such housing being built, Newman, located in Great Neck, N.Y., devotes a good percentage of his time to working for major U.S. corporations. He is also a consultant to the insurance industry and to government on the physical safety of tax-free zones that would stimulate private investment in the renewal of deprived urban areas.

He repeats a frequent theme: "Depending on the nature of a facility," he says, "whether offices, manufacturing space, research laboratories, or warehouse, different security provisions will be required-especially in site selection. If the facility is for a staff with few visitors, the company can afford a higher-risk site within the desired goegraphic area—one that is, perhaps, more convenient to transportation. But, if the facility is to be open to the public as well as serve an internal function with stringent security requirements, a poor location is either inviting trouble or will produce perennially high manpower costs to guard it.

Newman is often retained by corporations to do preliminary studies before an architect is brought in. But if the architect is already on board, Newman insists on working through him. "The

architect is the person in charge," says Newman. "My task is to make him aware of the range of design options available and the security consequences of each option. The final decision is his. I don't want to find myself between architect and client; little positive comes of that."

He comments on the differing levels of security for differing activities: Research and development facilities require a high level of security but, luckily, have few public visitors. The staff expects tight security arrangements and puts up with them well—especially since researchers, who are intent on what they are doing, are among the least aware of what is going on around them. On the other hand, a publicoriented facility, like product sales, for instance, has a high ratio of staff to outsiders present at any one time. The staff watches visitors while it serves them. The public does not have to be subjected to stringent measures.

Obviously, multi-use buildings intended to serve both public and staff present a more complex security problem. "The solution here," says Newman,"is to provide a hierarchy of increasing security through multiple zones. The most readily accessible and least secured zone will be for contact with the general public. The second zone will probably be limited to deliveries and pick-ups and would be slightly more secure. The third would be office space and should require a system which allows identification, however informal. The fourth would be the most secure. This zone system should be apparent in the layout of the grounds and in the general

access arteries.

Thus, in a twin tower building, for example, the first tower may be for in-house staff and tightly secured, and the second tower for the general public and comparatively open. In a singletower building, the two zone system can be created by providing two separate lobbies; a ground-floor lobby for the public and a mezzanine lobby for the staff, made accessible by escalator. The single tower above would be equally divided into two zones, each served by separate sets of elevators accessible from their own lobbies.

"Parking is its own problem and again should be zoned. But in all cases, there should be no direct access from parking to office space, except through a clearance area. Newman emphasizes that the effectiveness of a security system depends on how early he can be brought in. If he is brought in after the design of the building is fixed, and security then turns out to be an important consideration (although the architect may never have been

told), the security will have to be superimposed at the expense of design or the design done over.

If security considerations are not encompassed within the design, the client will have to pay a high price after the fact, either in unsightly barriers and exposed security hardware, in inconvenient restrictions to free movement, or in high operating costs. While some clients may initiate the discussion of security, Newman, like the other architects here, advises the

architect to take the initiative.
"Most often," he says, "the client assumes that the architect has given due consideration to security. He is very unpleasantly surprised if somewhere into the finalization of contract documents, he finds out that security is only just being considered—along with door and window hardware.

"If security is an important factor," Newman states, "it can dictate the layout of the site and the form of the building-if only to make the security provisions inconspicuous and to minimize inconvenience. Obviously, the earlier architects understand security needs, the better they can accommodate those needs in initial designs.

"And what the architect has to understand is that if there has been no provision for hierarchical zoning, there are not hardware and guards enough to truly protect a building. It is a given that the crimlnal engaged in the breaching of office and industrial security knows more about the latest gadgets and how to defeat them than the average

architect."

And so the list of what architects must know has once again grown to encompass one more field Architects today must feel that they

are required to know and do a great many things-perhaps too many. They must be able to design buildings that are beautiful, that meet goals for a desired image, that, if commercial or institutional, serve as working tools for employees, that will last a long time, be at once uniquely adapted to clients' needs and versatile enough to be salable, and that will be safe. Yet, as Georgette Bennett says, "the design of physical space is the arena within which all human behavior takes place." As society changes— and it is changing more rapidly today than at any time in human history—this "arena" has to change with it; be as flexible as water yet as firm as rock.

## Our newest tile is like a diamond in the rough.

It's Promenade. And like a diamond, it's hard and beautiful. Just to give you an idea of how hard it is, it rates a 7.0 to 8.0 on the Mohs scale. And the beauty shines through the glazed matte finish with subtle shading in five different colors. All of which will help you coordinate with today's contract colors.

It's in the rough, mainly because of the surface. Promenade's textured surface increases friction, so it decreases slippage. And that's important in all your high-traffic commercial applications.

Promenade is durable, as well as versatile. It's vitreous, meaning the moisture absorption is no more than 3%, so it can handle applications of extreme tem-

perature. And because of the frost resistance, you can install it either indoors or out.

So you see, Promenade is just about everything you need in a commercial ceramic floor tile. Rough, tough and beautiful. And even a breeze to work with. The flat-back surface makes for easier installation,

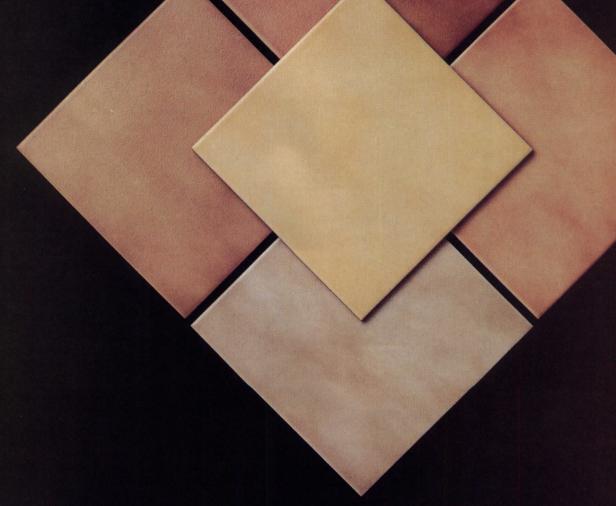
which cuts down on labor. And that saves you time and money.

Promenade is available in 4" x 8" and 8" x 8"\* with matching 4" x 8" bullnose trim. And now you can get it nationwide through our extensive distribution network.

If you'd like more information, call 915/655-9193. Or write to Monarch Tile, P.O. Box 2041, San Angelo, Texas 76902. Look for us in the Sweet's General Building File, Sec. 9.18/Mo. And when you're looking for progressive ideas in tile applications, look to Monarch. Because with Monarch Tile, every application

becomes a

real gem.



<sup>\*</sup>Nominal sizes: 37/8" x 77/8" and 77/8" x 77/8".

#### **Finance:**

#### A weaker dollar should mean a stronger economy

The end of the consumer spending spree should be more than offset by the sale of more U.S. vs. foreign goods both here and abroad

By Phillip E. Kidd

After a year-long spending spree, consumers will change their ways in 1986. Consumer spending has been a major force in keeping the economy expanding because it has more than offset poor results in agriculture, industry, and exports.

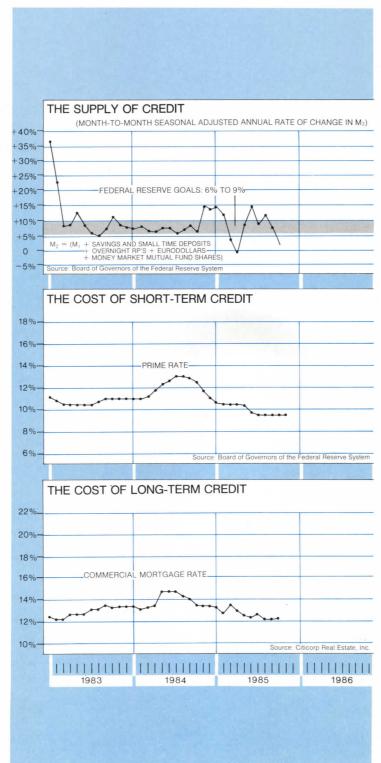
But consumers no longer have the financial resources to maintain their 1985 buying pace. Since their incomes did not rise as fast as their spending last year, consumers financed their large purchases with substantial amounts of credit and reductions in savings-further weakening their financial positions. More of their income will now go to repay debt and rebuild savings However, what is spent, because of the declining value of the dollar, is likely to go for domestic goods and services.

Since its postwar lows in 1979, the dollar has gained in value against other currencies, reaching its peak in March of 1985. Throughout the current expansion, the Administration has often pointed to the lofty position of the dollar as proof of our economy's soundness. Unfortunately, American agriculture, basic manufacturing, and exports have never fully participated in this recovery because an exceptionally hard dollar has encouraged both domestic and foreign buyers to substitute cheaper foreign products for U.S. produced output.

Now conditions and attitudes are changing. Since the spring of 1985, the Federal Reserve has been using monetary policy to stimulate interest-sensitive industries housing and automobiles—and to reduce the dollar's value. More recently, Administration policies have shifted as the trade deficit continued to climb to record levels. At Washington's initiative, the Group of Five—U. S., France, Germany, Great Britain, and Japan—in late September began a coordinated effort to lower the dollar's value. As part of this program, the other nations are moving (although often hesitantly) to boost growth in their economies. As a result, the dollar has weakened about 25 percent against these currencies since March 1985.

The benefits to U.S. producers from these moves are only slowly appearing, but they are expected to become more important in coming months. In December, Japanese manufacturers raised prices on goods shipped to the U.S. to offset the negative impact of a falling dollar on their profit margins. As such increases spread to other imports, American consumers will

Mr. Kidd is a prominent economic consultant and former director of Economics Research of the McGraw-Hill Information Systems Company.



gradually discover that price incentives for buying foreign goods are eroding. At the same time, the improving quality of domestic manufacturing—something domestic industry has been investing in for several yearsbegin winning back American customers. Consequently, more of the consumer's precious spending will be directed at American products. With demand picking up,

domestic manufacturers will raise production and increase employment. With workers returning to relatively high-paying industrial jobs, consumers' income and expenditures will receive a much needed boost, adding more momentum to demand for domestic manufactured products.

Meanwhile, the softening of the dollar and better quality will enhance the attractiveness of

American goods to foreigners. This will be occurring at the time when foreign economies will be accelerating, which will generate more consumer purchases. With the markets of the developed nations becoming more accessible, American agriculture and manufacturing concerns will enlarge production for export. That will cause further employment and income gains.

There are several vulnerabilites in this scenario that should cause an uneven pattern of expansion The price hikes on imports will renew inflationary expectations. Although a continuing irritant, inflation will not be a great problem this year, because these advances are not likely to permit domestic producers to raise prices indiscriminately. Imports still have a price advantage over many domestic goods, which recent and anticipated price increases will narrow, but not eliminate. Thus, American manufacturers will still have to emphasize cost control and quality gains, while holding the line on prices, to regain their domestic and foreign market share

The most serious obstacle to more vigorous growth is our low savings rate. Throughout this expansion, domestic savings have been insufficient to fund the investment needed to sustain the recovery Foreign investors have made up the shortfall. Now, with other economies expanding, they will become less dependent on the U.S. money and capital market for investments and will slow their inflow of funds. In turn, domestic consumers must save more out of their incomes to enlarge the supply of money for domestic investment

and to keep the lid on interest rates.
With federal deficits too large and tax reform an unknown, monetary policy will continue to shoulder the bulk of responsibility for maintaining growth in the economy. In recent months, the Federal Reserve has backed away from its aggressive easing of the spring/summer. Its current policy is to push interest rates downward slowly but surely. Soon, probably late this quarter, that policy will be met with increasingly stubborn resistance as gradually rising demand for funds catches up with sluggish gains in supply.

Nevertheless, the Federal Reserve will continue to inject reserves to accommodate growth without sending interest rates sharply higher. Rates will stabilize in the early spring, with short-term rates in the 7- to 7.5-percent range and mortgage rates in the 10.5- to 12-percent range. That is good news for residential, especially singlefamily, and retail construction.



## Something old, something new.

Window engineering for classic designs: Yesterday's or tomorrow's.

The process of design no longer has to be a series of difficult compromises. No longer, for example, should you trade aesthetics for performance, or non-standard concepts for standard window sizes.

At Graham, you'll find a shared respect for imagination and innovation. We offer flexibility in design, choices in window configuration and function, and superior performance. In maintenance free, long-lasting aluminum.

An example is our Vertically Pivoted model.

VР•HС•60

Just one out of eight basic families of window types available from Graham, it combines excellent thermal capabilities with design and operational

versatility. It also has frame depth and glazing options available, and can be easily mulled to other models of like frame depth.

#### **Custom Solutions**

Whether it's replicating classic, turn-of-the-century architecture, like mastering the intricate process of reproducing curved shapes in aluminum, or engineering solutions to your design concepts, Graham's craftsmanship removes limits from virtually any design parameter.

**Value Engineering** 

But the real engineering value lies in meeting your needs for design and aesthetic considerations, while producing windows that exceed AAMA'S new Heavy Commercial or Commercial test standards for resistance to high winds and water penetration.

From our technologically improved VERSATILT™ model—which offers important advances over conventional turn and tilt windows—to Casement, Projected, Pivoted, Double/Single-Hung Tilt-In, or Side Load Sash, Fixed or Sliders, Graham sets the criteria for craftsmanship, performance and quality

All of which is achieved on a scale that lends itself perfectly to the economies of large volume projects. For more information on how Graham can meet your specific requirements, new construction or retrofit, call our National Sales Office at (717) 848-3755.



PO BOX 1104 • YORK, PENNSYLVANIA 17405-1104 • 717/848-3755

A DIVISION OF GRAHAM ENGINEERING

See us in Sweet's-8.15/Gra or Hutton BPC-8-520.

#### Marketing: Getting published in the general press

The author tells us that, from the point of view of a publicist, getting buildings published is not the important thing; getting a message published is

By Lois E. Boemer

The recommendations that follow are applicable to the media in general. Architectural magazines, however, are a special case with different requirements—including an ongoing interest in individual projects. An article explaining how to get published in the architectural press is scheduled for a future date.

Let's concentrate on the integration of communications and public relations into an overall plan; on focused publicity; and on making those efforts seem, well, personal.

To get published, don't think about one-time shots; think about the image you want to put forward Getting published is perhaps the most misunderstood facet of marketing or, as I like to call it, communications. When I am asked by a building-design professional to "get a project published in the general press," my immediate response is: "I don't do projects. Do you have a program?"

Only a thorough campaign can educate potential clients, as well as the public, about you as a designer in a way that will make clients want to hire you—that can project your expertise, ability to solve problems, and methods of approach. The message can be sent in brochures, newsletters, direct mail, advertising, seminars, presentations, proposals and by the method discussed here, publicity by virtue of being published.

Before embarking on publicity, you will save time, money, wasted effort, and bruised egos, if you first know your firm. To form a campaign, ask yourself:

- What are my goals and objectives?
- What is my desired image?
- Who are my clients?
- · Where are my markets?
- What is my message?How can I get it all published?

You've probably noticed other design professionals quoted repeatedly in the press, and you've asked: "Why them and not me?" To inform and educate the public, you must first establish name recognition. When members of the press think about a certain expertise, you want them to think about you, your organization, and staff members as knowledgeable sources of information. (As a

former columnist, I can assure you

people are not quoted because they

are relatives of editors.)

Ms. Boemer is head of Boemer Associates in Boston, a marketing and public relations firm for the building-design professions. Her article is excerpted from a speech she recently gave to the Boston chapter of the Society of Marketing Professional Services.

Projects presented for publication should be more than self-fulfilling and professionally stimulating. They should be an integral part of your communications program and represent your entire firm. Have a consensus within your firm about what it is and does before going to the outside world. Once the word is out, there's no turning back. If I'm told by my client that he or she has two, three, or four opinions about what should be published, a red flag goes up, and we regroup.

As a professional, you are trained to solve problems. It always amazes me, then, when architects overlook this very important aspect of their business. Your potential clients are asking you for answers—for instance, how to solve their building and organizational needs or how to have marketable buildings. Your publicity program should answer their questions.

Each professional service firm is different. Methods of approach to problems vary from firm to firm. Discover what is unique about your firm, what you do better than your competition, and publicize it.

If your plan truly portrays your program, your publicity will be clearly targeted

Before submitting materials for publication, you must know your markets, your clients, and the publication. This might seem rudimentary but you would be surprised how often project information is lumped together and sent out with total disregard for both the publication and the reader. What publications are your potential clients currently reading? Why? How can you relate? Which publications would be interested in what you have to say? The best publicity I ever received as a columnist came from two young boys. It was timely, personal, had all the facts, was simple to edit, in my area of expertise, and read like this:

Dear Mrs. Boemer:

My brother, Daniel, and I are having a fair next Saturday, August 30, at 14 Mount Ida Terrace, Newton. It is to help needy children at Brook Farm. Will you please tell people in your column?

Love, your friend, Jonathan.

There are then specific ways of presenting materials you want published:

- News releases should be factual and give out one message, not two or three.
- Information pieces say how you and/or your firm solved a problem; what you can offer as solutions to issues facing the industry; and what you perceive in the future.

• Feature stories should be unique, technically oriented or visually

persuasive. Think about features. What has appealed to you? Does your article merit consideration? If so, by whom? Features should be sent to one editor only—not to two or three—after an inquiry to test that editor's interest.

Do not submit anything for publication that is not worthy of it; maintain your credibility

Articles should be comprehensive, timely, and accurate. If you are, within the context of your program, submitting a building for coverage by the general press, use only topquality graphics, photographs, and print materials. Allow in your marketing budget for professional photographers, renderers, and graphic artists. This is not the place to scrimp and save. We are talking about image, but this does not mean icing on the cake. If your firm is small, and your budget lean, one good photograph taken by a professional is better than a dozen bad ones by you.

Decide where your material fits, maintain good press files, and tailor your submission accordingly. And, don't forget to check with your client. I've observed long-standing relationships shattered because of ill-timed publicity. Sometimes no publicity is the best publicity.

Your business is a personal one. Do not confuse your publicity with that which is product-oriented. Keeping your clients, and gaining new ones, is achieved on a one-on-one basis. Similarly, you must get to know the people who edit the publications you want your material to appear in. These people have likes, dislikes, timetables, ridiculous deadlines, as well as special expertise.

Either you or your publicist should make personal contact with these people to assure their good will. But, even as friends, they do not have the time, nor the inclination, to wade through page after page of verbiage trying to decipher a hidden message. Nor do they have patience with phone calls asking what kind of articles their publication prints.

After you have made an inquiry, collected the data, and cleared with all concerned, send out your material with a covering letter. This is one more courtesy, and one more personal approach. Reams of paper marked for immediate release are tossed in the trash every day.

And, do not forget to send a "thank you" when the material *is* published.

If you follow these simple guidelines—get organized, target your efforts, and promote what is truly newsworthy to those who are interested —you have a good chance of getting published in the appropriate media.

## "WAIT-LESS" CONSTRUCTION



## CAST FOR TIME EFFICIENCY PRECAST/PRESTRESSED PARKING STRUCTURES

Earlier than expected leasing caused the size of this complex parking structure to be tripled only weeks before construction began. Precast concrete sections arrived at the site ready for erection, without concern for weather. The schedule was maintained. In only weeks, this 450,000-sq.-ft. structure was completed, on budget and without sacrificing the uniformly high quality of precast/prestressed concrete components.

We call that "wait-less" construction.

Call or write the precast/prestressed concrete producer in your area.



Prestressed Concrete Institute, 201 N. Wells St., Chicago, IL 60606

# REPRINTS OF RCHITECTURAL RECORD ARTICLES

eprints of articles that have appeared in Architectural Record over the past five years are available for use in mailings and presentations. These custom promotion brochures reproduce the article exactly as it appeared in Record—if the article was published in color, the minimum order is 500 copies; if published in black-and-white, the minimum order is 100 copies.

For more information, cost estimates, and help with the layout and design of your reprints, call: Janice Austin 609-426-5494







TO SHOW YOU THAT OUR CEILINGS GO ANYWHERE, WE WENT TO EXTREMES.

Outrageous. Install a mere acoustical ceiling

in one of the great monuments of civilization?
Well, it's only to make a point. OwensCorning Nubby Reveal ceilings can add classic good looks to the most venerable of spaces... or to the mundane.

Notice the clean, monolithic look, crisp-ed detail and minimal grid pattern. Properly instaglass fiber panel construction means you can forget problems with warping or sagging, eve with our largest panel size of 48"x 60."

Nubby Reveal's ability to absorb sound (N



to 1.00) makes it the natural choice for your st office, or even your next Greek temple. For more information contact Bill Phelan, tional Sales Manager, Interior Products, vens-Corning Fiberglas, Fiberglas Tower, edo, Ohio 43659. Or call 1-419-248-6860.





Circle 20 on inquiry card





#### TO SHOW YOU THAT OUR WALL TREATMENTS GO ANYWHERE, WE WENT TO EXTREMES.

What nerve! A simple acoustical wall treatment gracing the hallowed walls of this great Egyptian monument.

Well, we just want to make a point. Our new Serenity™ wall treatments can add classic good looks to the most venerable of spaces...or to the most mundane.

Choose from the largest selection of colors and tones in the market. (Eyes right.) These beautiful shades have been designed and market tested to work harmoniously with new color trends and contemporary carpeting, upholstery and other interior finishes.

Serenity ™ performs as well as it looks. It absorbs 80 percent of the ambient sound striking the wall surface to produce an environment as serene and peaceful as, well, an Egyptian tomb.

For more information contact Bill Phelan, National Sales Manager, Interior Products, Owens-Corning Fiberglas, Fiberglas Tower, Toledo, Ohio 43659. Or call us direct at 1-419-248-6860.

SERENITY™ WALL TREATMENTS





## If you still believe in me, save me.

For nearly a hundred years, the Statue of Liberty has been America's most powerful symbol of freedom and hope. Today the corrosive action of almost a century of weather and salt air has eaten away at the iron framework; etched holes in the copper exterior.

On Ellis Island, where the ancestors of nearly half of all Americans first stepped onto American soil, the Immigration Center is now a hollow ruin.

Inspiring plans have been developed to restore the Statue and to create on Ellis Island a permanent museum celebrating the ethnic diversity of this country of immigrants. But unless restoration is begun now, these two landmarks in our nation's heritage could be closed at the very time America is celebrating their hundredth anniversaries. The 230 million dollars needed to carry out the work is needed now.

All of the money must come from private donations; the federal government is not raising the funds. This is consistent with the Statue's origins. The French people paid for its creation themselves. And America's businesses spearheaded the public contributions that were needed for its construction and for the pedestal.

**KEEP** 

The torch of liberty is everyone's to cherish. Could we hold up our heads as Americans if we allowed the time to come when she can no longer hold up hers:

Opportunities for Your Company.

You are invited to learn more about the advantages of corporate sponsorship during the nationwide promotions surrounding the restoration project. Write on your letterhead to: The Statue of Liberty-Ellis LIBERTY Island Foundation, Inc., 101 Park Ave, N.Y., N.Y. 10178.

Save these monuments. Send your personal tax deductible donation to: P.O. Box 1986, New York, N.Y. 10018. The Statue of Liberty-Ellis Island Foundation, Inc.

#### **Architectural education:** The practicing office as a structured resource

By Peter G. Bernstein



The architect's office offers a wealth of opportunity for education and enrichment. Architectural practice is by nature varied and complex, and requires expertise in many areas.

The process of educating both the community and the profession is never-ending. It is the architect's obligation to try and provide some of this education and enrichment to his or her community and staff, for it is in an enriched environment that the architect can best serve and be served. Described here are some of the ways in which our office of 200 in San Francisco tries to provide some of this education and enrichment, to give something back to the community in which we play an important part.

#### A three-pronged approach for well-rounded training

Our efforts to take advantage of the educational opportunities in our office fall into three broad categories: research, professional education and development, and enrichment. Each component has evolved gradually over the 22-year history of the firm, and each plays an important role in establishing our special office environment. Öur office has always taken pride in being an innovative, interesting, and fun place in which to work; the projects and programs described here contribute directly to this atmosphere.

The work performed in any office is not always exciting or stimulating, and can sometimes be tedious and stressful. The variety of what we loosely describe as educational and enrichment programs provides both a "balance" as well as release for our staff, and

Phillip G. Bernstein, AIA, received his Master of Architecture from Yale and is presently an architect in the San Francisco office of Kaplan/McLaughlin/ Diaz, where he coordinates the In-House Education Program and other "Fun & Games" for the firm.

thus contributes to a more productive work environment.

Research: an ongoing

complement to practice Our firm had its beginnings in investigatory efforts, and has allocated one to two percent of its net budget each year to such research. We consistently overspend this amount, and the variety of research attempted in the past 20 years is testimony to the enthusiasm for such pursuits Although the firm has grown from 5 staff members to 200, the quantity of research has remained constant, and for good reason: research work often gets us jobs. Results from the studies we undertake are often published, providing us with publicity, and their topics are often relevant to projects we work on, enhancing our expertise. We pride (and market) ourselves on our innovative attitudes and approaches to problems, and our research efforts are clear evidence of this approach. K/McL/D's research can be organized in several broad categories, described here with memorable examples:

General research has included studies on housing density, fire and code requirements for mental health facilities, and severity of mental illness and design implications, among others. The investigations are undertaken not only to enhance our understanding of a given problem at hand, but to influence its resolution: our fire and exiting studies inspired NFPA to change requirements for mental health buildings, and our "severity" study suggested several innovative approaches to planning and design for these projects.

Building type research has made us experts on a variety of building types, especially health design. Our studies of hospital nursing unit shapes, medical office building prototypes, patient bedroom types, and the use of public space in hospitals have informed and strongly influenced our design of these buildings and our appeal as experts to prospective clients.

Post-occupancy evaluation is a continuing effort by the firm to evaluate our projects after they are in use, thus informing the design of similar projects. We assemble an evaluation team that includes an architect from outside the firm, a user and an environmental psychologist or sociologist; the team produces a detailed analysis of a project. Evaluations have been performed on at least eight of our projects, including mental health buildings, housing for the elderly and low-income housing.

City planning is a recent interest of the firm, inspired by K/McL/D's growing commercial practice.

Several studies, notably the proposed plan for Denver's undeveloped Platte River Valley. are speculative in nature and are thereby promotional as well; they often generate interest that develops into actual projects. Other studies that have increased our planning expertise include an investigation into the "Manhattanization" of San Francisco and "The Agora—Tall Buildings, Tight Streets," an inquiry into the nature of indoor

The San Francisco firm of Kaplan/McLaughlin/ Diaz has developed a very spirited and effective

program for the training and development of

neophyte architects—not only for its own staff, but for selected students (often with academic

credit). Some details are presented here

urban spaces.

Follies are a series of research projects that defy characterization, but have generated considerable enthusiasm in the office. Most recent of these was our "Designer's Guide to Good Eats," produced by the firm's Bay Area restaurant aficionados as an architect's critique of San Francisco fare; the "Guide' was itself reviewed in a local paper. In progress is "Hidden L. A.," a tour of important but obscure architecture in the Los Angeles area, prepared in conjunction with the San Francisco Museum of Modern Art. Like many of our research projects, "Hidden L. A." has been taken on by someone in the office with a passion for the architecture of Los Angeles, and it is this enthusiasm that assures the success of the effort

Professional education: spreading the wealth of know-how The continuing education and development of the staff is a must in a growing and active practice, and especially important in a profession in which competence requires broad exposure. We have developed a number of programs meant to enhance our staff's skills, interest and experience in design, office and project management, professional development, and technical expertise. K/McL/D emphasizes the need for each employee to have an interdisciplinary understanding of our practice. Our firm is organized into individual studios, much like small offices, a structure which discourages specialization and rewards broad experience; the programs described below are designed to provide this experience while maintaining enthusiasm for learning among the staff.

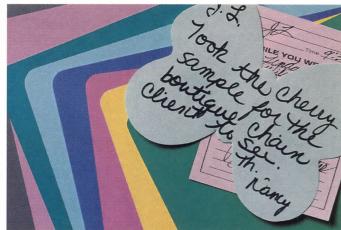
Project management and professional development seminars are the most structured means we use to disseminate standards, policies and techniques in our large office. Seminars presented to the staff in 11 once-aweek sessions acquaint them with the players and procedures that are important to the efficient operation of the firm. They include presentations by senior staff on marketing and presentation skills,

project incentives and staff motivation, contracts and recordkeeping, project team organization, client (and partner) relations, and construction administration policy. Upon finishing the series, the employee comes away with both a written compendium of office standards and procedures as well as an understanding of them often not accomplished by casual perusal of an office policy manual. Management seminars are supplemented by a series of professional development presentations by a local management consultant. Discussion focuses on less technical and procedural topics that are nonetheless important to practice, including client relations, time management, communication skills, and business letter writing.

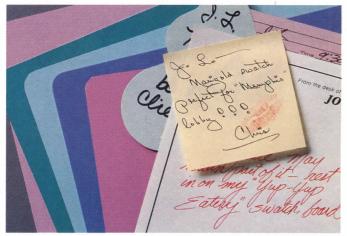
Design reviews have been a tradition at the firm since its earliest days. They are regular presentations of projects being designed in the office, held as open juries that any member of the staff is encouraged to attend. They are scheduled at 5:00 PM (one half hour before the end of the day) and attendees are paid for this time with the understanding that the review will continue on their own time until 6:00, but often later. Discussion is freewheeling, beer is provided, and irreverence encouraged. Design reviews have two important functions: they provide a mechanism for publicizing the progress of projects in our large office where it is easy to lose track of what is happening on the floor above and, more importantly, they frequently influence the design of the building under consideration.

Design workshops and roundtables are organized and presented as interest develops in a particular design or technical issue. Weekend symposiums or lunchtime lectures are presented by resident experts on a range of topics from "The Philosophy of High Rise Design" to "Design of Outpatient Surgicare Centers and MRIs." The workshops are an effective way to disseminate information about a recent technological advance or important new building type while taking advantage of the expertise in the office. The "roundtable" format is equally effective in encouraging an informal atmosphere in which to pick the brains of our unwitting volunteer presenters, who have ventured among their peers to discuss their favorite topics, including "Mexican Architecture and Conversations with Barragán" (margaritas included),"Bay Area Historicism," "The Geometrists," and an open discussion with several critics and editors of the



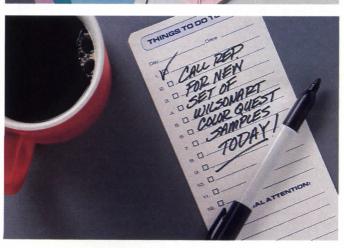












#### **WILSONART®**

BRAND DECORATIVE LAMINATE

Bringing new solutions to the surface™

When you need immediate response on a question, or quick delivery (within 48 hours) of product samples and literature, call toll free within the continental USA:

1-800-433-3222
In Texas: 1-800-792-6000

©1986, Ralph Wilson Plastics Co., Temple, TX

professional journals. A recent program after work pitted our classicists against the forces of modernism in a debate entitled "Classicism Is Not a Style!" (the office agreed). Casual discussion and a little prodding among the staff will often uncover some hidden area of expertise that can be enthusiastically converted into something of benefit for the whole

In-house design competitions are now second nature to everyone in the architectural office, and that willingness to work furiously (and often charitably) in the quest of fame and fortune can be directed to positive ends. We have found inhouse competitions to be useful in two ways: as a method to "untrack" a particularly thorny design dilemma on a given project, and as an outlet to vent the design frustration of the staff. In either case competitions are a reliable way to generate some excitement, and yield interesting if not always useful solutions. Prizes are an important incentive in generating enthusiasm for the competitions, and the value of the prize may often be much less than that of the time required to solve the design by traditional means. The winner of a recent sketch problem to design the roof garden for a local sculptor was flown to New York for dinner at the 21 Club, yet that same designer returned to San Francisco to design and run that project until its completion. Small, design-oriented problems with exotic prizes promise the most reliable results.

Of course, not all such competitions need stem from serious beginnings. Our most recent extravaganza, entitled "Seven Days In May," was conceived in the name of fun only. The program, "A Yuppie Monument for San Francisco," designated a site in the city and required the provision of a goat cheese refrigerator and a resting place for the San Francisco Business Card Archive. Over 30 entries were submitted during the competition (later extended and renamed "Fourteen Days in May" in the manner to which architects are accustomed), vying for prizes donated by senior members of the staff. Some of the prizes: a day at a local shooting range for "The Most On-Target" scheme, tickets to an amusement park for "The Most User-Friendly" scheme, and dancing and champagne for two for the scheme which "Tripped the Light Fantastic." "Seven Days," conceived only for the enjoyment of the staff, served to lift its spirits as well.

Architects' presentations provide perhaps the best effect for the effort required by any of our education programs. Architects are

always willing to discuss their work, and we avail ourselves of this inclination by inviting various Bay Area and visiting practitioners to come to our office and speak informally about their current thinking and projects. For local colleagues we offer to make similar presentations in their offices if they so desire. It is surprisingly easy to convince an architect in town for a lecture or teaching engagement to drop by the office for a lunchtime chat, giving the staff a chance to quiz him about his work. Visits to K/McL/D by Eisenmann, Stern, Bofill, and Taft Architects have done much to enliven the office atmosphere.

The in-house education program: the school within the office

One of our most ambitious and so far successful educational endeavors has been our "School Within the Office." Consistent with our attitude about the architect's obligation to give something back to the profession is our commitment to helping prepare architecture students for their careers. We realize that the resources and opportunities afforded by a diverse practice like ours offer an ideal learning environment for the apprentice architect, and by offering such an experience both K/McL/D and the students could greatly benefit. We researched the professional practice requirements of almost 50 of the nation's architecture schools in an effort to design a program that would best fit the needs of the office and the students. The program consists of three components: full-time work in one of the office's 11 studios; a design class taught by our senior designer staff; and participation in the various presentations and seminars offered as general public fare, augmented with special concentrated lectures on appropriate topics. We composed and distributed a brochure to schools we felt might be interested, received portfolios from the applicants, and selected seven students who will take a semester off from the regular academic year to live in San Francisco and work at

The small office structure of each studio is particularly suited to the program as conceived, and the opportunities for interesting work are manifold. Each studio member quickly assumes as much responsibilty as he or she can manage. Thus an entrepreneurial attitude, in addition to a strong portfolio, was a prerequisite for admission into the program. And the variety of work currently underway in the office, including healthcare, housing, renovation and office commercial, assures that the

students' exposure will be broad.

A design class is offered in addition to the studio experience. Our senior designers give problems in their areas of expertise, and the students are given the chance to attempt the design of urban housing, the master planning of a hospital and its medical office building, and various other problems of current interest in the office. Our clients and consultants are invited to participate in criticism of these very nonacademic projects, giving the students an additional perspective on solving architectural problems in the real world. Several are receiving academic credit for the teaching studio component of the program, as well as work experience credit for their regular office duties; the student's school determines the nature of the credit the student will receive for the program. Our program demands much of the interns, and they are laboring with appropriate fervor as they juggle the responsibilities of the program with the temptations of life in San Francisco. The firm, meanwhile, enjoys both the excitement generated by the program and the recruiting opportunity to evaluate the graduates of a variety of the nation's schools.

Enrichment: the bread and circus, fun and games

K/McL/D makes great effort to adrenalize the office atmosphere with a variety of activities that are described here as enrichment, as opposed to education. The monthly office calendar is punctuated with activities intended only to make the office a more interesting place to spend time and effort. These activities are largely generated and coordinated by a group of employees known affectionately as the "Fun & Games Committee," whose sole charge from the partners is to provide the "bread and circus" necessary to keep the level of enthusiasm high. Fun & Games is given no budget, and its members contribute their time to plan and produce activities; its ability to finance its ideas is, in the true spirit of the office, directly related to its ability to convince management to pay for them. The committee is both a sounding board for ideas from the general staff, a think tank, and a production crew, which has mounted a full-scale campaign of festivities in the two years of its existence. Fun & Games is our office's way of sponsoring activities and programs beyond the obligatory picnics and softball (which they must do as well): they will orchestrate anything that seems remotely relevant or is just plain fun. Examples follow: Workshops on such varied fare as

kitemaking, freehand drawing, puppetmaking and shadowcasting have been offered on weekends and late afternoons. Local experts were invited to teach these three-hour seminars; our kitemakers spent a morning contructing kites (and honing their model-making skills) and a glorious spring afternoon flying the fruits of their labors on the roof of the office.

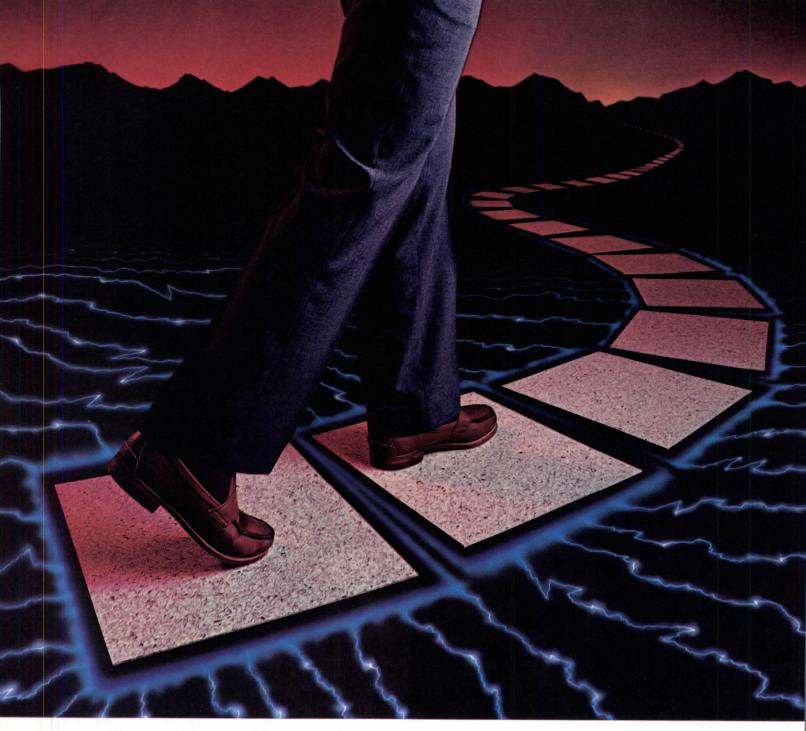
Exhibits and slide presentations have been mounted at K/McL/D with regularity. Local artists are invited to hang their work around the office for several weeks, and we provide a modest reception for the show opening. And our staff, like many, is well-traveled and imbued with an unending supply of slides of the exotic and mundane, which they are more than willing to show

during a lunchtime presentation.

The afternoon film series screened a series of vaguely architectural movies, the cost of which were shared with another local office. The once-a-week screenings included The Fountainhead, Metropolis, Beyond Utopia, and (of course) Mr. Blandings Builds His Dream

Some concluding thoughts: any office can do this

It might be argued that the financial resources available to an office of 200 are the only reasons that our ambitious programs are possible, but this is not in fact the case. The programs, research, and activities depend largely on the time enthusiastically contributed by our employees who orchestrate them, and many are free altogether. Thus many of these opportunities exist for the office of 6 or 60, lacking only someone who is interested in making that place a more enlightening and thereby more productive environment in which to work, a place that tries to give something back to the community upon which it depends.



## Conductile...the firm ground you need in the sea of static electricity.

You can't take chances when you travel through a sea of static electricity every day. That's why Conductile static-conductive vinyl flooring has become the number one choice in the electronics industry. No other conductive flooring matches Conductile's history of proven performance... more than 35 years.

Conductile is no ordinary conductive flooring. It's a precision engineered system of conductive vinyl tile and conductive epoxy adhesive. Every single tile and batch of adhesive is tested for conductivity before

shipment to assure that the finished installation meets specifications. Plus, every 12" x 12" tile is Micro-squared™ to  $\pm$  .002," the tightest dimensional tolerance in the industry for tight fitting, better looking floors. Conductile is also flexible to conform to floor irregularities and resist cracking and breaking.

Plus, we provide the kind of expertise and technical service support you would expect from the leader.

Stay on firm ground with Conductile and the company behind it... both leaders in static control. VPI, 3123 South 9th Street, P.O. Box 451, Sheboygan, WI 53081.

Phone 414-458-4664. Telex 910-264-3891.



3101

CONDUCTILE

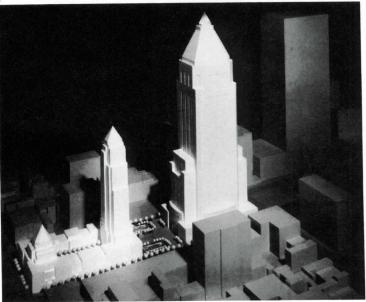
#### Westward the course of New York's real estate empire

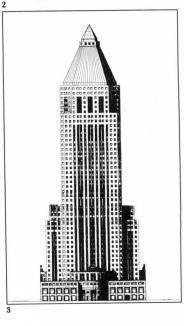
1. Model of Television City in New York, by Helmut Jahn.
2. Model of mixed-use proposal for the old Madison Square Garden site in New York, by Skidmore, Owings & Merrill.
3. 49th Street elevation of proposed commercial tower at the old Madison Square Garden site.
4. Proposed site plan for the old Madison Square Garden block.

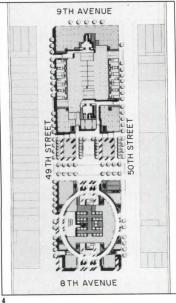
Although grandly scaled architectural projects are not unusual in New York, a pair of proposals recently unveiled for two large undeveloped sites on Manhattan's West Side has raised the eyebrows of even those New Yorkers seemingly accustomed to the bigger-is-better mentality of building. By far the more controversial of the two developments is a proposal, designed by Helmut Jahn of Murphy/Jahn for a 100-acre site formerly occupied by the Penn Central Railroad yards, that realestate impresario Donald Trump immodestly calls "one of the greatest jobs of all time." The object of Trump's affection is Television City, a vast mixed-use complex so named because it incorporates 3.6 million square feet of studios and technical facilities that are meant to keep New York's television industry in the city. While many of Television City's statistics are impressive—8,000 residential units in six 76-story apartment towers, 1.7 million square feet of retail space, and a 13-block-long Hudson River promenade—it is Trump's plans to erect the world's tallest building as the centerpiece of the ensemble that has boggled the minds of many. At 150 stories and 1,670 feet (1,910 feet including spire and antenna), the mixed-use building would easily surpass the 110 stories and 1,454 feet of Chicago's Sears Tower. Jahn's designs are still in the schematic stage, but the rendering illustrated here shows the building to be a tall variation on the architect's unbuilt Southwest Center in Houston.

While early reaction to the Trump scheme has been mixed at best, another large-scale development, this one proposed for the entire midtown block once occupied by the old Madison Square Garden, has received more favorable early comments. Plans drawn up by Skidmore, Owings & Merrill call for a mixed-use project comprising a 45story, 1.5-million-square-foot office tower facing Eighth Avenue, a set of low-rise apartment buildings at the western end of the site, and a 39-story midblock tower intended to ease the transition between residential Ninth Avenue and the denser commercial zoning to the east. Although the scale of the office building in particular is far from delicate, the structure does exhibit such features as a setback profile, a classically composed masonry base, and a polygonal copper lantern—time-honored details that one traditionally associates with New York skyscrapers from the 1920s and '30s. Associated architects for the residential portion of the project are Frank Williams & Associates.









Architectural Record January 1986

# Extruded Polystyrene Insulation Addition and Addition nuttin on the pink Architects are specifying it in a whole Here's why: variety of insulation applications. Louistanding maisture resistance properties that another Edward and State Parket Parket and State Parke

Outstanding moisture resistance properties that enable Foamular it's extruded, so outstanding moisture resistance properties that enable moisture. It's extruded, so outstanding inch of thickness even after exposure to moisture. It's extruded in a properties that enable foamular it's extruded, so outstanding moisture resistance properties that enable foamular it's extruded. It's extruded in a properties that enable foamular it's extruded, so outstanding moisture resistance properties that enable foamular it's extruded. It's extruded it's extruded in a properties that enable foamular it's extruded i year after year, it keeps on insulating.

Tough, easy-to-handle, easy-to-install, lightweight panels offered in a broad selection of sizes, thicknesses and compressive strengths.

- tion of sizes, thicknesses and compressive strengths.

  A "Family of Products" concept that lets you choose just the right product for your application—without overspecifying. \* WEEts codes and standards.
  For details, contact UC Industries, Inc., 2 Sylvan Way, Parsippany, N.J. 07054 • (201) 267-1605

- Meets codes and standards.



WARNING: COMBUSTIBLE.
This product will ignite if
this product will ignite if
exposed to fire of sufexposed to fire of intensity.
exposed heat and intensity.

Circle 41 on inquiry card



#### The long and the short of it in Sacramento

Five architectural firms have been named to compete in the final round of a design competition for a new civic center in Oceanside, California. The finalists are Arquitectonica; ELS/Elbasani & Logan; Heller & Leake; Kaplan/McLaughlin/Diaz; and Charles Moore/Urban Innovations Group. The winner will be selected at the end of January.

The Schroeder House in Utrecht, the De Stijl landmark designed in 1924 by Dutch architect Gerrit Rietveld, is currently being restored and converted into a public museum devoted to Rietveld's work. Completion of the renovation is scheduled for the fall of 1986.

International Design Seminars has organized six study tours of Europe for architects and other design professionals. The tours will take place from March through October, and each will begin in Helsinki before branching out to various destinations in Finland, the Soviet Union, and other countries. For information contact IDS, 4206 38th St. N. W., Washington D. C. 20016 (202/363-8771).

Krueger, Inc., the American manufacturer of contract furniture headquartered in Green Bay, Wisconsin, has acquired licensing and distribution rights for Italian furniture maker Castelli S. P. A. The new wholly owned subsidiary will be called Krueger Contract International.

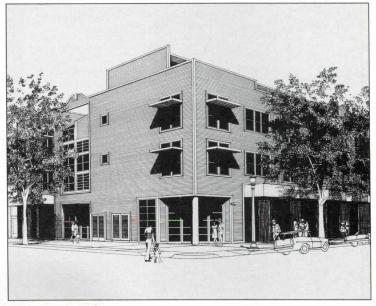
Mies van der Rohe's Barcelona Pavilion, one of the most celebrated buildings of the modern movement, has been reconstructed on its original site in Barcelona, Spain. Originally erected as the German government's official building at the International Exhibition of 1929, the pavilion was demolished shortly after the fair closed and has been known mainly through black-and-white photographs. The building will be used for receptions and official social functions, and its reconstruction coincides with the centennial of Mies's birth.

Stuart Wrede, an architect and architectural historian, has been named curator of the Department of Architecture and Design at the Museum of Modern Art in New York City.

Two architectural critics,
Benjamin Forgey of *The Washington Post* and Beth Dunlop of *The Miami Herald*, were among six journalists recently cited in the fourth annual Manufacturers Hanover Art/World Awards for distinguished newspaper art criticism.



Two current projects in Sacramento exemplify the dual nature of development in the burgeoning California state capital. For a downtown site near Capitol Mall, Anthony Lumsden of Daniel Mann Johnson Mendenhall has designed a 25-story office building, dubbed Renaissance Tower, whose setback facades of gold-colored glass and gray concrete are a striking departure from the rectangular

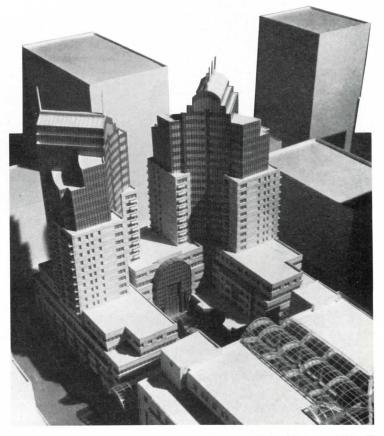


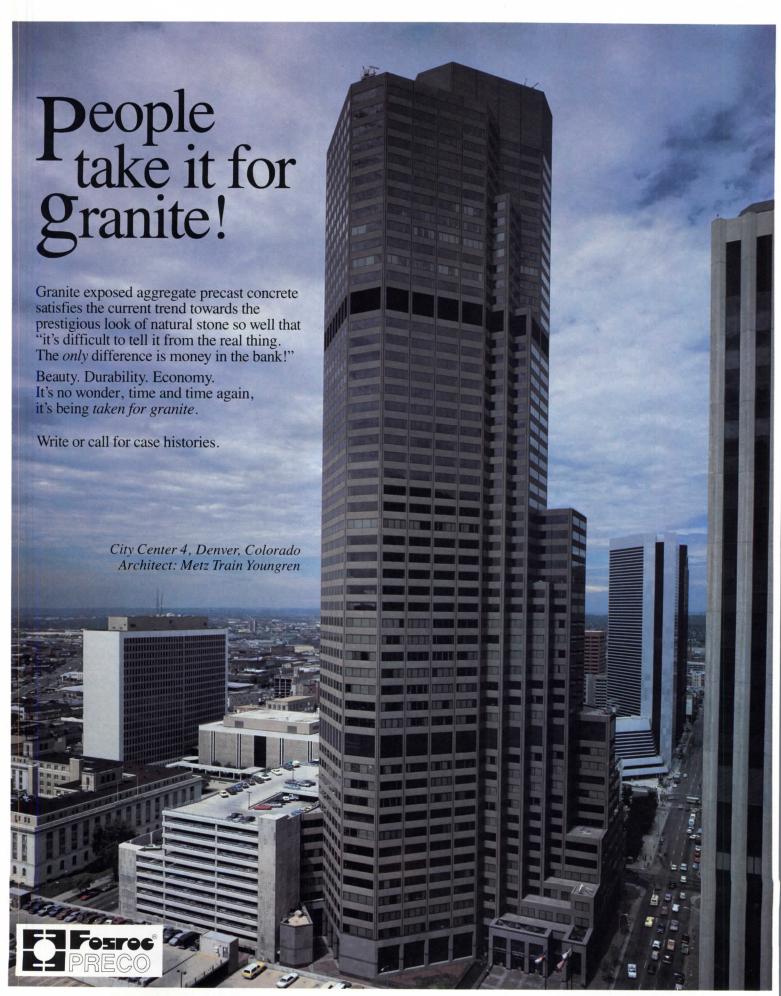
slabs that characterize much of the city's recent commercial architecture. Associated architects on the project are Carissimi-Rohrer. Meanwhile, just outside the central business district, a partially abandoned rooming house built in 1910 is being converted into a mixed-use structure comprising 18 condominium apartments and 6,400 square feet of commercial space. The renovation represents a return

to the building's original combination of upper-story dwelling units and ground-floor shops. In order to allow light into the interior of the three-story structure, architects Mogavero + Associates have carved out an 18-foot-wide court along the building's rear flank. Painted redwood siding and false-front parapets are appealingly domestic, and indigenously Western, details.

#### To the letter of the law

A major goal of the new downtown plan recently enacted by the San Francisco Board of Supervisors was to shift development away from the city's overbuilt financial district to an underutilized adjacent area south of Market Street. Rincon Center is one of the best examples to date of the type of mixed-use project that the new zoning is meant to encourage. Designed by Pereira Associates, the complex comprises an existing Art Deco post office (right foreground in photo) that will be converted into a retail and commercial facility; formal open-air plazas; and a pair of 14story residential towers set atop a six-story commercial base that continues the cornice line of the post office. The towers terminate in peaked and segmental-arched setback crowns—the "expressive tops" mandated by the city's new guidelines for tall buildings.





PRECO INDUSTRIES LTD. • 55 Skyline Drive, Plainview, N.Y. 11803

In N.Y.: 516/935-9100 Toll Free: 800/645-1237

#### Good neighbor policy



On November 9, the American Institute of Architects shared the storm of media attention that accompanied Prince Charles of Wales's American tour when he included the AIA on his Washington itinerary. The Prince, who has taken an active and even controversial interest in architecture lately, requested the Institute's assistance in contacting participants in successful community architecture projects in the United States "to learn more about the American  $urban \, experience \, and \dots \, some \, of \, the$ more successful approaches to 'revitalization by design',' according to AIA president John A. Busby, Jr. (left in photo). The AIA arranged a discussion between the Prince and a group of architects, planners, and community activists who have participated in the Institute's Rural/Urban Design Assistance Teams (R/UDAT) project.

R/UDAT, in operation since 1967, brings volunteer design and development professionals together with community residents to help them plan their own neighborhood development. The R/UDAT participants who met with the Prince were from the Washington Hill project in Baltimore, and Savannah Landmarks, Inc., a nonprofit housing corporation in Savannah, Georgia. The Baltimore project is noteworthy for the degree of racial and economic stability that has been achieved since the R/UDAT recommendations were implemented. The Savannah project preserved a historic neighborhood without displacing low-income

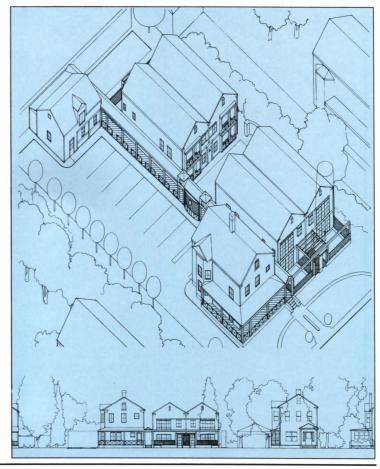
At a press conference following the 50-minute private meeting, the participants described the Prince as "relaxed" and "incredibly well-briefed." They emphasized that the focus of the discussion had been the processes that R/UDATs use to revitalize communities. Said Pittsburgh architect David N. Lewis, "I think he was very aware that the product is not really transferable, but the process is."

"He was interested," said Baltimore activist Betty Hyatt, "in how you mobilize community leadership to bring about the changes you want to take place." Another participant added, "I think he may have been most impressed by the fact that there was a community person here speaking with him and articulating how they went through the problem-solving process.

After the meeting, the Prince spoke briefly with reporters before continuing to the Octagon to view the Treaty of Ghent and the AIA's current exhibition of drawings of Britain's great country houses. Julia Lichtblau

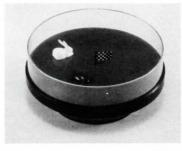
One of the greatest challenges for architects designing housing for the elderly is to create a dignified atmosphere that balances individualized dwellings with communal facilities where occupants can enjoy the company of fellow residents. An eight-unit project developed by architect Michael Burns for St. Luke's Episcopal Church in Gladstone, New Jersey, appears to be a model

of the genre, at least for suburban contexts. Burns's solution incorporates an existing wood frame house (left in renderings), two new peak-roofed structures that exhibit the domestic architectural vocabulary of adjacent early 20th-century dwellings, and a long arcade that connects all three buildings with a parking area, a common backyard, and an existing barn housing recreational facilities.



#### The technology of horology

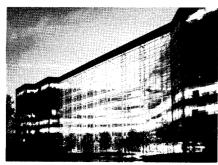
Table settings, tea services, and, now, clocks. No product, it seems, is beyond the purview of some of the world's best-known architects and designers—witness "Time Machine," an exhibition of prototypical timepieces on view at New York's Gallery 91 through January 25. The show features clocks designed by Emilio Ambasz, Kenneth Grange, Shiro Kuramata, Ettore Sottsass, and Philippe Starck. Included among the works on display are (clockwise from upper left) Ambasz's whimsical magnet-driven instrument that has a tortoise denoting hours and a hare indicating minutes; Starck's sculptural piece consisting of two slowly rotating aluminum wings; and Sottsass's brightly colored plastic clock that, unlike many other objects in the show, actually has hands that can be used to tell the time of day.







# Here's how a Fortune 500 company created beautiful, flexible office space without spending a fortune.



Xerox Concourse in Atlanta, Georgia

Xerox Corporation is especially attuned to the changing character of today's modern office. They not only see it evolving around the products they sell and the clients they service, but also in their own facilities. Their new offices in the Xerox Concourse in Atlanta, Georgia are an excellent example. Here the wall system itself is a remarkable innovation in technology. The system is the GB-350 Movable Wall System by Gold Bond.

#### **Flexibility**

As corporate environments and office systems continue to evolve, a key word in facilities planning is "flexibility." After 15 years of development, the GB-350 system is clearly a product whose time has come—a wall system that can create beautiful, safe, and productive office environments with complete flexibility. And, without excessive material or labor costs.

#### Reusable Walls

With the GB-350 System, up to 95% of the walls can be used again and again. In fact, if work has to be done in just one part of a wall, the GB-350 system permits just that panel to be removed—and put back quickly and easily.

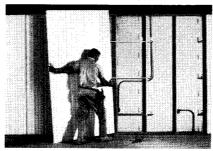
Other systems require whole walls

to be torn out just to replace a section. And most of the panels are not reusable. That's expensive. And wasteful.

#### Breakthrough Technology

The technological breakthrough behind the system is the patented GB-350 fastener. Six of these fasteners fit into the back of a wall panel and grip like ice tongs. The weight of the panel and the force of gravity lock the panel in place on the metal framing studs.

Once in place, the wall panels are trimmed with ceiling, floor,



door, and glazing components that snap firmly in place for simple interchangeability.

#### Tax Advantage

Most businesses don't consider walls to be like desks and typewriters. But, wall systems are considered office equipment when it comes to taxes, with all the appropriate depreciations and deductions. So, the payback on the GB-350 system can be remarkably fast.

Privacy and Protection
By using the GB-350 system with Durasan predecorated gypsum wall panels, solid, fire-resistant walls can be



"If this isn't behind your walls, you could be wasting a fortune." Dr. R.G. Widmann, Director of Construction Systems Gold Bond Building Products.

built from floor to ceiling, or any height in between. The choice is no longer between noisy and distracting open bullpens and cubicles, or closed fixed wall offices. GB-350 can create both. With the added flexibility to change without major construction hassles or costs.

#### Look into it.

Send your business card for complete information; or contact a Gold Bond Representative and arrange to have one of our Construction Systems Specialists give you all the details of the GB-350 Movable Wall System and a personal showing of our new videotape presentation.

Staple business card here.
Send to:
Dr. R.G. Widmann
Construction Systems
Gold Bond Building Products
2001 Rexford Road AR
Charlotte, NC 28211
704/365-0950



# **Boston baroque**

When it comes to infusing a bit of historicist drama into a 20th-century urban setting, nobody does it quite like John Burgee Architects with Philip Johnson. In its latest bit of postmodernist wizardry, the firm has designed Five Hundred Boylston, a 1.3-million-square-foot office project in the Back Bay section of Boston that evokes the florid style, if not the relatively modest scale, of turn-of-the-century

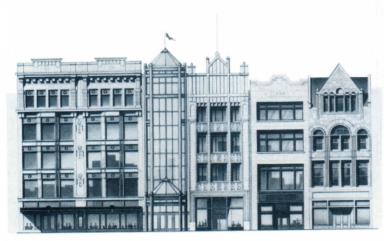
American skyscrapers. A joint development of Gerald D. Hines Interests and New England Life, the surprisingly ornate (even for Burgee and Johnson) proposal comprises two 19-story commercial towers topped by semicircular arched vaults, a six-story office and retail base entered through a pair of elliptical courtyards, and three levels of underground parking. The complex will be clad in rose-colored

Stony Creek granite—the same material that the architects used on the AT&T Building in New York City—and light gray glass. Although the rendering shown gives the project the appearance of a unified architectural ensemble, the complex will actually be constructed in two equal phases, the first scheduled for completion in 1988 and the second to be built as Boston's market demand dictates.

#### Competition calendar

- The Foundation for Architecture and CertainTeed Corporation are sponsoring a competition "to generate ideas for Philadelphia's neighborhoods, downtown, or region which can be translated into designs for buildings, parks, and urban spaces." A total of \$50,000 will be awarded. Entry deadline is February 10. For details, contact The Foundation for Architecture, 117 South 17th St., Philadelphia, Pa. 19103 (215/569-3187).
- The American Society of Interior Designers seeks entries to its annual interior project and product design awards programs. Deadline for registration is April 1. For entry requirements and forms, contact the ASID National Headquarters, 1430 Broadway, New York, N. Y. 10018 (212/944-9220).
- · Burroughs Corporation is sponsoring a competition for "innovative three-dimensional product design proposals utilizing computer technology and capability as it relates to the human/machine interface." The competition is open to upper-level students of industrial design or recent graduates. Prizes totaling \$16,000 will be awarded. Entry deadline is March 31. For information, contact Competition Coordinator, Corporate Industrial Design, Burroughs Corporation, 41100 Plymouth Rd. Plymouth, Mich. 48107 (313/451-4468).

#### Reviving a mercantile tradition



The last intact block of late 19thand early 20th-century buildings remaining in downtown Harrisburg, Pennsylvania, will be restored and two alleyways in the block converted into an enclosed shopping galleria as the final phase of a 2.25-million-square-foot urban redevelopment scheme dubbed Strawberry Square. The mixed-use project will comprise 78,000 square feet of new retail space, 100,000

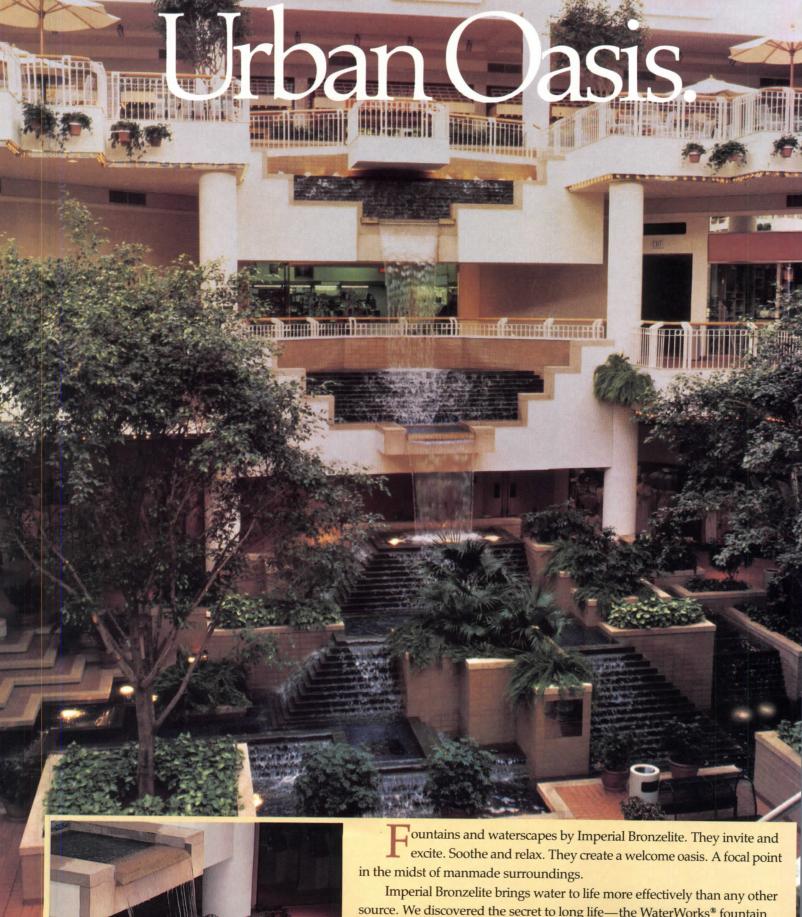
square feet of offices, six movie theaters, and 25 apartments. The two alleyways, one of which is shown in the above rendering (third building from left), form a cross through the center of the block. The proposal calls for two levels of shops under peak-roofed canopies that converge at the intersection of the alleyways to form an eight-sided glass pyramid. Project architects are Beyer Blinder Belle.

Twenty years after London's Church of St. Alban was heavily damaged in the Great Fire of 1666, Sir Christopher Wren was commissioned to rebuild the church in a correct Perpendicular style. One of Wren's few Gothic works, the church was destroyed by a German air raid in 1940. St. Alban's bell tower survived the bombing, however, and was designated a landmark by the City of London in 1963. In one of the most intriguing adaptive reuse projects in memory the tower was recently converted into a mixed-use facility comprising three floors of office space, three floors of living quarters, and a roof terrace ringed by crocketed pinnacles. Although the structure's interior floor area totals a modest 976 square feet, realtors have been successful attracting several art

and antique dealers to take up residence in the landmark tower.

## From the sacred to the profane





source. We discovered the secret to long life—the WaterWorks® fountain system. The fountain of use. Our exclusive custom-designed, factory assembled system virtually eliminates design, installation and maintenance problems.

To create an urban oasis in a desert of concrete, just add water.

### **Imperial**

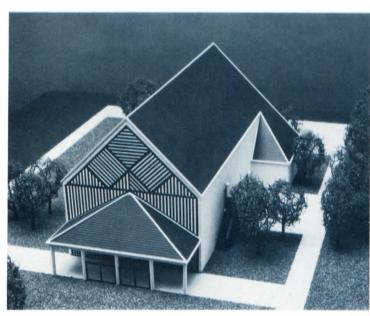
Architectural Lighting & Fountains

P.O. Box 606, San Marcos, Texas 78666

(512) 392-8957

Circle 44 on inquiry card Imperial Bronzelite architectural fountain system and underwater lighting installation at Charleston Town Center, Charleston, West Virginia. Architects: RTKL Associates, Inc. (Baltimore/Dallas) Developer: Forest City Development (Cleveland)

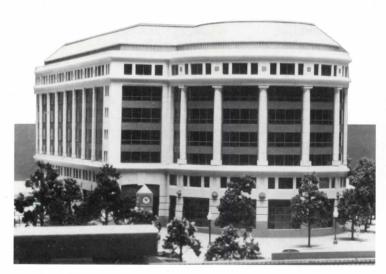
### Barn again



Beyond the sprawl of the Pacific Coast megalopolis lies the "other" California—rural, traditional, resistant to change. One such place is the small foothill community of Kelseyville in Lake County, 100 miles north of San Francisco, where a proposed design for a new 270seat community theater reflects both the architectural imagery of the area's indigenous barns and the modest financial resources of the

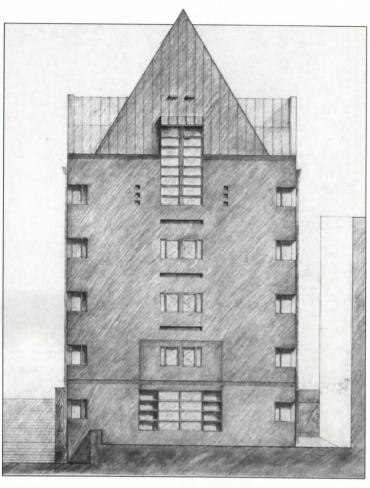
non-profit group formed to run the facility. Although the structure's board-and-batten walls and exposed interior roof trusses make up a consciously vernacular esthetic, architects Roland/Miller Associates have also sought to inject a dose of the theatrical by enlivening the street facade with an abstract pattern of black-and-white stripes and a string of white marquee lights along the fascia.

### A classical quotation



After enduring every modernist architectural aberration from cylindrical residential towers to a corporate headquarters shaped like an inverted ziggurat, downtown Stamford, Connecticut, is about to get its first bonafide bit of postmodernism. Skidmore, Owings & Merrill has drawn up plans for Metro Center, an eight-story, 275,000-square-foot speculative office project whose granite and

concrete facade may represent a welcome revival of the city's more dignified architectural heritage. As SOM partner-in-charge David Childs explains it, "We chose to contrast with the modernistic silhouette of the new Stamford office buildings and return to a design that is more reflective of classical New England architecture." Inside, a decidedly up-to-date atrium will rise 90 feet to a rooftop skylight.



Although designing a contemporary infill structure at a densely built-up university is never easy, it is especially vexing when the architectural context is the hallowed campus of Princeton University. For Feinberg Hall, a new 40-student dormitory that is part of Princeton's Wilson College residential complex, Tod Williams & Associates faced the dilemma of designing a building whose site lies

A new waterfront project in The City by the Bay

squarely between the early 20thcentury neo-Gothic style of Walker Hall and the '60s modernism of 1937 Hall. The architects' solution: a 40-foot-square, five-story tower whose gabled roof and dark brick veneer represent a respectful bow to the adjacent Gothic structure, but whose sparely detailed facade is an equally clear reference to the school's more recent architectural traditions.

The latest example of San Francisco's ongoing effort to lure residents and visitors to its downtown waterfront is a proposal to use Pier 3 as a base for a new 120,000-square-foot office building evocative of 19th-century maritime architecture and convert adjacent bulkhead structures into 50,000 square feet of retail, commercial, and museum space. Architects are Kaplan/McLaughlin/Diaz.



# ONE LOOK AT A WINDOW OPENS TWO WAYS. AND REASONS TO SPECIFY IT.

Turn the handle on a Marvin Magnum Tilt-Turn 90 degrees and the window swings into the room for cleaning. Turn the handle a full 180 degrees and the window tilts into the room for ventilation.

Close the window and it will exceed any commercial performance code. Radically. It's another first for Marvin. One other manufacturers are watching closely.

EVEN WE WEREN'T **EXPECTING A WINDOW** THIS GOOD.

When we began developing this window, we knew the combination of precise technology and Marvin craftsmanship would result in a commercially viable wood window. When we saw the test results, we were amazed:

Air infiltration: .01 cfm @ 25 mph. .02 cfm @ 50 mph (10 times lower than the toughest proposed standard).

Wind load: 200 mph positive pressure. 256 mph negative pressure.

Water infiltration: 0 @ 66 mph.\*

U values: As low as .22. R values: As high as 4.55. In engineering this window to open two ways, we engineered it to perform better than any commercial wood window on the market. It didn't just meet commercial standards. It shattered them.

#### MARVIN'S MASTERPIECE.

We didn't compromise the way this window looks. If anything, we raised our already high standards a bit.

Pride. Attention to detail. Beautiful western Ponderosa pine. All the traditional Marvin trademarks are here. So, too, are a variety of styles, including Round Tops and a simulated double hung. There's even a tilt-only Magnum Hopper and an authentic double hung.

The lines are long and graceful. And versatile. The



# THAT THREE GOOD

high-rise, low-rise, hospitals, chools or office buildings.

ERE'S WHAT YOU GET TANDARD. PLUS A FEW PTIONS.

very Tilt-Turn comes with bugh, heavy-duty hardware, icluding adjustable hinges and locks for a perfect fit. For an extra tight seal, we weld be weatherstripping at all bur corners.

The wood is pressure eated with insecticide and ater repellent solution protect against rot and decay.

Then there are options. ke maintenance-free kterior finishes (a medium ronze cladding or Polycron™). Or glazings. Marvin Magnums are available in single pane, 7/8" insulating, 1" insulating, solar



bronze, solar gray, solar cool, Low E, or Low-E with Argon. And sizes. Tilt-Turns are available from 17"x 23" on up. Just as important is the to explore new applications. No window is better suited to renovation. No window

performs as well in new construction.

Take a good look at this window that opens two ways. Then, for more information, or the name of your nearest Marvin distributor, call toll-free 1-800-328-0268 (in Minnesota 1-612-854-1464). Or write Marvin Magnum Windows, 8043 24th Avenue South, Minneapolis, Minnesota 55420.

After all, we didn't just engineer these windows to open two ways. We engineered them to open your mind.







### IN THE AIR

more airlines are flying with wool because no other fiber offers the resilience, easy maintenance and safety of wool. Hour after hour, only wool stands up to a jet stream of passengers, spilled coffee, dropped cigarettes and still looks like new, flight after flight.





more cruise lines are setting sail with wool because no other fiber offers the comfort and long lasting beauty of wool. From the stateroom to the grand salon, wool combines the most seaworthy performance and safety with the look of luxury that specifiers demand.

### **ON LAND**

more buildings are rising to the standard of wool because no other fiber meets city building codes like wool. When public safety is a prime concern, wool, with its inherent flame retardance, is the building material that offers the surest, salest environment.

Space 6F-11

The Wool Bureau, Inc. Atlanta Merchandise Mart

-240 Peachtree Street, N.W. Atlanta, GA 30303-1301 404-524-0512

New York 212-986-6222 • Chicago 312-467-5578 • Dallas

Press ahead with Merlin.

OOOOOOOPPPPP RRRSSSSSSSSSSSS aaa aaaaaaaabbbbbbbc cccdddddddd dèè éééeee eeeefff fffggggg iii iiii iiiiiiiiiiiik mmmmm mmnnnnnn nnnnöööooooo oooooopp rrrrrrrrrrsss ttttttüüüûûuuu wwxxxyyyyyy 233333444445555566667 889999000 0&&????!!BB££\$\$

NNNNNNN

## RESS A SENTENCE IN THE TIME

Pick up a sheet of press type. Find the letter you want. Position it. Adjust it vertically. Recheck the position. Rub the letter down. Make sure it transfers completely.

In the time it takes you to complete all of the above, the Merlin<sup>®</sup> electronic lettering system from Varitronics could give you a complete sentence of professionalquality lettering.

You see, Merlin is a fast, easy and very affordable system for producing high quality type on adhesive-backed tape.

Merlin saves time on any size

lettering job. And that can save

you money.

No matter what you're doing in print-proposals, comp layouts, technical drawings, newsletters, overhead transparencies-

Merlin can make it look more professional. And you can choose from a variety of type styles and sizes.

Take the time to learn about Merlin. Simply complete and mail the coupon. Or

call 1-800-MERLIN-1 (1-800-637-5461). In Minnesota, 1-800-742-5685, ext. 99.

> We'll show you how to press type when pressed for time.



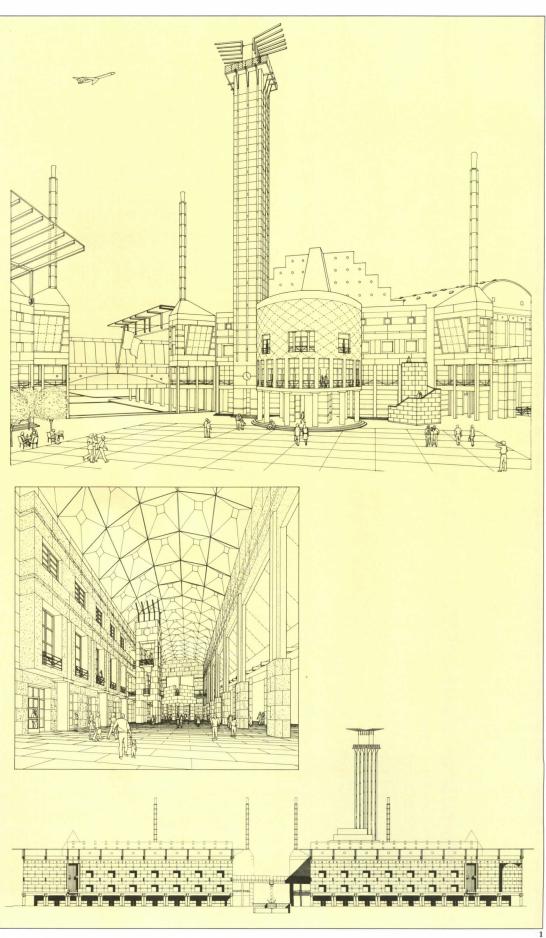
Merlin®—a registered trademark of Varitronic System



### Design awards/competitions: Phoenix Municipal Government Center Design Competition

Barton Myers of Toronto and Los Angeles has been selected from a field of 109 architects to design the new Phoenix Municipal Government Center and develop a master plan for a 12-square-block area east of, and on axis with, the Arizona State Capitol. The city's objective, according to the competition brief, was "to produce an inspired and significant architectural response that will become the 'Phoenix Style' and serve as a positive example to those who will build downtown." Toward that end the city solicited specific designs for a \$24.4-million building complex housing administrative, fire,

1. Premiated design: **Barton Myers Associates** "Our master-plan concept embodies and expresses the Phoenix Municipal Government Center in the image of an open and dynamic democratic society in the American Southwest." Thus begins the project summary of Barton Myers Associates' competition entry and, given such lofty goals, it is hardly surprising that the winning scheme exhibits a panoply of civic and regional symbols deemed appropriate for a governmental center in a desert city. The focal point of the overall complex is a 300foot-square civic plaza, located at the intersection of Washington Street and 4th Avenue, that is turned at a 45-degree angle to the rectilinear Phoenix street grid. Although public plazas or malls were significant components of all four final-round submissions, only Myers proposed a space that would be shared by pedestrians and automobiles—a feature that made local jurors a bit nervous but that Myers observes has been done successfully in many European cities. Fronted by loggias, the four first-phase buildings of the master plan will enclose the plaza (top drawing) and will be connected to future structures by gardens, shaded arcades and, most interestingly, a 1,650-foot-long aqueduct meant to evoke the irrigation canals that opened up Phoenix to settlement. Another obviously civic symbol in the Myers scheme is the 250-foot-tall Phoenix Tower, sited to terminate the diagonal Grand Avenue corridor leading into the city from the northwest and topped by a stylized gold-colored steel canopy that suggests the wings of the mythical Phoenix bird. In an apparent effort to infuse the complex with a strong measure of urban grandeur, Myers has incorporated two major interior spaces—the Great Hall of Justice and the Mayor's Court—into his scheme. The latter space (middle drawing) is a lofty multi-purpose hall crowned by steel trusses, wood coffers, and small skylights. Elevations and perspective views reveal that Myers's individual buildings, sheathed in a palette of red-brown and pink sandstone, will occupy something of a stylistic middle ground between the postmodernist classicism of Graves and Isozaki and the sleek modernism of Legorreta. While the stone cladding is a reference to the desert landscape surrounding Phoenix, a spiky filigree of net-covered steel cornices alludes to the architecture of Frank Lloyd Wright—a hybrid of textures and architectural motifs that one juror called a "safe" compromise for artistically



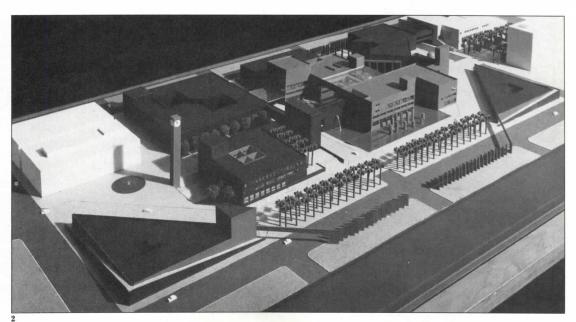
conservative Phoenix.

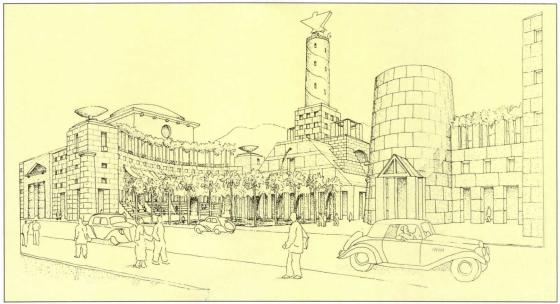
criminal justice, and water-management services, in addition to proposals for the future development of the overall site. The competition attracted a strikingly international group of architects, and the winning Myers scheme triumphed over finalists Michael Graves of the United States, Arata Isozaki of Japan, and Ricardo Legorreta of Mexico. We illustrate the four final-round submissions, selected by jurors David R. Johns (chairman), Dino DeConcini, David Gebhard, Sarah Grant, Charles Hill, Charles Jencks, Roger Schluntz, and Ron Warner.

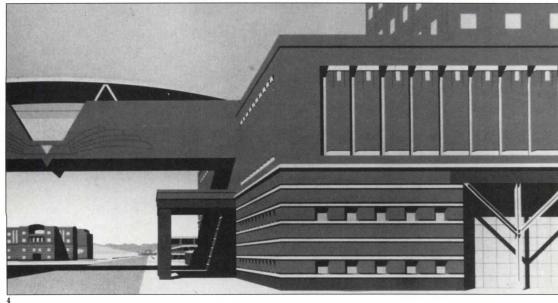
2. Finalist: Ricardo Legorreta, in association with Leason Pomeroy Associates. The most radical aspect of the Legorreta/Pomeroy scheme—and a feature that some jurors felt might be unworkablewas a proposal to break Phoenix's rigid urban plan by angling Washington Street 45 degrees to the south and using the land that the street currently occupies for a series of traffic-free plazas. Water elements, covered arcades, and canopies of trees were intended to offer relief from the desert sun throughout the pedestrian areas For the design of low-rise municipal buildings flanking the public space, the architects were alone among the finalists in eschewing references to any specific historic style; instead, they proposed a group of relatively neutral, modernist structures sheathed in red and yellow ochre sandstone veneer.

3. Finalist: Michael Graves, in association with GSAS Architects/ Planners. Not unpredictably for an architect whose work is heavily laden with symbolism, Graves's scheme exhibits gestures toward Arizona's Indian and Spanish Colonial cultures, references to the mythical bird that gave Phoenix its name, and an urban design plan meant to underscore American participatory democracy. Like many other competitors, Graves organized four major government structures around a civic square located at the intersection of Washington Street and 4th Avenue. This building ensemble is clad in a variety of stone finishes and boasts such classical details as copper urns, pergolas, loggias, and fountains-elements that the architect calls "natural and intrinsic to urban structure in general and the city of Phoenix in particular.

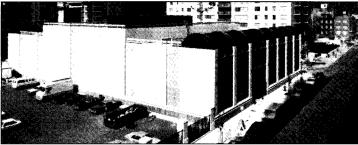
4. Finalist: Arata Isozaki & Associates, in association with Gruen Associates. Buildings clad in vivid red sandstone with rusticated limestone bases, a "city gate" framing the vista of the State Capitol down Washington Street, and a two-block-long sculpture garden embellished with desert landscaping are three aspects of a design that the jury praised as the most challenging of the four final proposals, but ultimately abandoned as "too great a risk." In addition to obligatory facilities for municipal agencies, housed in buildings whose terra-cotta tile decoration owes much to the so-called Pueblo Deco style of the 1920s and '30s, Isozaki added to his scheme the Phoenix Pavilion, a ziggurat-like art center that draws its inspiration from the stepped dwellings of nearby Indian settlements.







#### **Prestressed Concrete Institute** 1985 Awards Program



Allan Shindler



Steven Brooke





© Timothy Hursley/The Arkanso





2. Broward County Main Library, Fort Lauderdale, Florida; Gatje Papachristou Smith and Miller & Meier & Associates, Joint Architects; Weidlinger Associates, Structural Engineers (RECORD, August 1985, pages 98-101). Constructed entirely of structural

prestressed concrete, an eight-story downtown reference library was characterized by the jury as "a total building... where the architects have used the precast concrete as both the architectural expression and the structural system. The solids that form the street side are very strong and consistent.'

3. Whitehead Institute, Cambridge, Massachusetts; Goody, Clancy & Associates, Architects; Zaldastani Associates, Structural Engineers. The architects clad this biomedical research institute with smooth and exposed aggregate precast panels. Reveals, sills, spandrels, and soffits were all cast directly into the panels, thereby minimizing on-site fabrication. The jurors were especially impressed by the high quality and coloration of the architectural precast, which they felt gave the structure the appearance of solid masonry.



4. Montreal Convention Center, Montreal, Quebec; Victor Prus; LeMoyne & Associés; Labelle, Marchand, Geoffroy; and Hebert & Lalonde, Joint Architects; Martineau, Vallée et Deslauriers, Mercier, Structural Engineers. More than 500 prestressed concrete components and 48,000 square feet of architectural precast were used to complete this large convention center, which is built over a downtown Montreal expressway. The jury praised the building as an especially good example of precast concrete used both structurally and architecturally.

5. IBM Field Engineering and Training Center, Atlanta, Georgia; Cooper Carry & Associates, Architects; Bennett & Pless, Inc., Structural Engineers. This facility was meant to establish a new image for a division of IBM that had previously been housed in

warehouses and factories. A fasttrack construction schedule dictated the use of architectural precast concrete as a cladding material both on the exterior and on interior public spaces. "Very well done," said the jury. "A nice integration of site and building.

6. Robert L. Millender Center,
Detroit, Michigan; The
Ehrenkrantz Group, Architects;
Ohlin & Higgins and Williams &
Heah Structural Engineers Hach, Structural Engineers. Constructed entirely of prestressed concrete components, a mixed-use development in downtown Detroit comprises a 32-story apartment tower, a 20-story hotel, an 1,850-car garage, and 38,000 square feet of commercial space. The architects introduced color and texture into the project by mixing red granite aggregate into the precast concrete spandrel panels-a decision that the jury felt was especially fortuitous.

In its 23rd annual design awards program, the Prestressed Concrete Institute cited architects and engineers of nine buildings and three bridges completed within the last three years for their esthetic, functional, and economical use of precast, prestressed concrete. We  $illustrate\ this\ year's\ PCI\ award\ winners,\ selected\ from\ 152\ project$ submissions by jurors R. Bruce Patty, FAIA, president of the American Institute of Architects and principal in the firm of Patty Berkebile Nelson Associates; Brian E. Eldred, MRAIC, president of the Royal Architectural Institute of Canada and principal in the

firm of Eldred Barr Architects; Wayne Henneberger, bridge engineer for the Texas Highway Department; Richard W. Karn. president of the American Society of Civil Engineers and principal in the firm of Bissel & Karn; and Gerald Horn, FAIA, partner in the firm of Holabird & Root.







TransAlta Utilities Corporation, Calgary, Alberta; J. H. Cook, Architects and Structural Engineers. For a major corporate headquarters expansion, the architects selected precast concrete in order to match the finish of existing buildings on the site. The material also responded favorably to other client concerns-namely solar and noise protection and the development of an effective rainscreen wall system. The jurors singled out the articulation of joints between the panels for special praise. "A good, solid job," they concluded.

8. Denver Technological Center Parking Garage, Englewood, Colorado; C. W. Fentress and Associates, Architects; KKBNA, Inc., Structural Engineers. For a parking garage located in an office park near Denver, the architects utilized an internal ramp system that allows

the structure's exterior to continue the unbroken horizontality of nearby commercial buildings. The jury called the garage "an elegant building [that] demonstrates a greater level of care and concern in its design than one would normally expect for this type of structure. 9. Angelus Plaza, Los Angeles, California; Dworsky Associates, Architects; John A. Martin & Associates, Structural Engineers. Located on a sloping 4.6-acre site in downtown Los Angeles, this residential project for the elderly encompasses 1,093 one-bedroom apartments in four precast concrete high-rise buildings and a five-story mixed-use structure. The jury particularly liked the project's 'total community concept, the variety of units, and the idea of giving options to the elderly of being in either high-rise or low-rise buildings.







10. East Huntington Bridge, The Ohio River between Huntington, West Virginia, and Proctorville, Ohio; Arvid Grant and Associates, Structural Engineers. A segmental cable-staved bridge has four spans totaling 1,966 feet in length. Although 608 feet of the bridge were built in the cast-in-place cantilever method, the remainder was assembled from precast prestressed concrete components. A handsome bridge," said the jury. "The approaches are handled well and integrated with the bridge. Close up, it is very masculine, but over-all it's delicate in the landscape. 11. Austin Springs Road Bridge,

Washington County, Tennessee; Tennessee Department of Transportation, Structural Engineers. A 607-foot-long, precast concrete box beam bridge soars 64 feet above the Watauga River.

"We all appreciated this clean, simple, and straightforward bridge," said the jury. "It appears to work well with the landscape, [and] its prestressed concrete construction minimizes damage to the surrounding area. It looks as if it would be a joy to drive on. 12. MARTA Rapid Transit Bridges,

Atlanta, Georgia; Figg and Muller, Structural Engineers. The engineering challenge: to construct a major new rail mass-transit system through a congested area while minimizing traffic disruption. The solution: the use of precast concrete segmental technology and an innovative erection truss system that allowed vehicles to move alongside and underneath the project during construction. "The jury called the project "beautifully done—a large, sweeping line cut through a significant piece of landscape.



#### **Books**

Architects and Firms: A Sociological Perspective on Architectural Practice, by Judith R. Blau. Cambridge: The MIT Press, 1984, \$19.95.

Architect? A Candid Guide to the Profession, by Roger K. Lewis Cambridge: The MIT Press, 1985, \$17.50 (\$9.95 paperback).

Reviewed by Robert D. Perl

Although most architecture books deal with design, history, or practice, two recent books explore the sociological and psychological experience of architects and offices. The first is a scholarly study conducted from outside the profession; the second concentrates more on the "feel" of the profession from an insider's point of view.

Architects and Firms: A

Sociological Perspective on Architectural Practice is the result of extensive surveys and interviews conducted in 1974 with architects working in New York City. The author, Judith R. Blau, is an associate professor of sociology at the State University of New York in Albany and a research scholar at Columbia University's Center for the Social Sciences. Blau randomly selected 152 architecture firms from the Manhattan telephone directory, and more than 400 architects in those firms participated in the study. The author gathered updated data from many of the same firms in 1979.

At the outset of the study, Blau established "seven indicators of the firm's effectiveness as a professional organization and its economic efficiency." These criteria include the number of design awards received from 1969 through 1973; an evaluation of the firm's work by the faculty of architecture schools in New York City; client repeat rate; client referral rate; profitability, which Blau defined as the percentage of projects from 1969 through 1974 with construction costs of at least \$1 million; productivity, defined as the number of projects completed in 1973; and staff commitment, defined as "satisfaction with work and career.

Central to Blau's measure of staff commitment is an acceptance of the "architecture as art' ideology. Architects having "a strong identification with the useroriented ideology . . . were treated somewhat suspiciously." The author states further that "architecture is increasingly defined as important only insofar as it is art. Art excluded, architecture is in disassembly.

Robert D. Perl is an associate professor of architecture at Texas Tech University

The book contains pages of fascinating data. On a questionnaire with the names of 50 various architects whom the respondents were asked if they "knew" and if they "liked," 100 percent knew and 95 percent liked LeCorbusier; 86 percent knew and 78 percent liked Kenzo Tange; 54 percent knew and 49 percent liked James Stirling; and 40 percent knew and 25 percent liked Frederick Kiesler. The respondents were also asked to evaluate 36 statements about architecture. Ninety-five percent strongly agreed or agreed that "good buildings must relate to their environment;" 80 percent agreed with the statement "form follows function," while 38 percent supported the statement "monumentality is still a virtue."

During Blau's interviews with firm principals, 69 percent of those questioned mentioned financial success as part of the firm's agenda. Thirty-seven percent observed that design should adhere to the esthetic objective, but only 13 percent said that the project should contribute to architectural thinking. In the course of her study, Blau identified many curious correlations. For instance, there was a significant positive correlation between firms that won awards and those that used consultants. There was also a

strong positive correlation between firms winning awards and being organized as affiliates, rather than as corporations or partnerships. Although Blau rarely explained these links, those explanations that were given are intriguing. For example, there was a positive correlation between award-winning firms and those with enlightened personnel policies. Interviewees stated that the increased job security and clear recruitment guidelines raised morale. There was a negative correlation between award-winning firms and the client repeat rate. Blau suggested that while corporate clients seeking the lowest-cost project tended to use the same firm over and over again, those interested in unique statements used different firms.

In chapter six, "The Dialectics of the Marketplace," Blau analyzed data from 1974 with data collected in 1979. Ninety-two of the original 152 firms had outlasted both the national recession and New York's fiscal crisis. The analysis examined many factors and differentiated among those firms that had merely survived and those that had increased profits or productivity. Inconclusively, however: "The havoc created by the economic recession totally disrupted any natural selection process that may have been operating during normal times, and no type of office or characteristic of office carried advantages for ultimate survival."

Although the author carefully explains the study's methodology, several problems are apparent. The number of awards won by a firm is a questionable measure of quality, and Blau's definitions of profitability and productivity seem arbitrary. Moreover, it is difficult to know what Blau means by treating some respondents "suspiciously," since there are many valid approaches to architecture. Blau assumed that the 39 percent of the firms which could not be located in 1979 had failed financially due to the recession, but she offered no data to justify that claim. Finally, Blau's emphasis on statistics encouraged attempts to link possibly unrelated factors, and her approach ignored certain immeasurable characteristics.

It is just those immeasurable characteristics that Robert K. Lewis emphasizes in Architect? A Candid Guide to the Profession. Lewis offers the insider's view as an architect and an associate professor at the University of Maryland School of Architecture. Directed at prospective students of architecture and others curious about the profession, the book shatters the romantic image of the architect formed by such fictional



"Environment-wise, I love the concept of cluster housing, but vista-wise, it still has some kinks.



Observations continued



Architects
and Firms
A Sociological
A Sociological
Perspective
on Architectural
Practice
Judith R. Blau



accounts as The Fountainhead or The Towering Inferno.

The first two chapters examine the reasons one should or should not be an architect. Lewis discusses economic and social issues, and he describes the implications of competition, envy, talent, and dedication. These chapters offer a balanced view of the profession and explain some of the satisfactions and disappointments. The next five chapters cover various paths to becoming an architect. The author reviews the merits of different degree programs and provides insight into the experience of architecture school. Professors are discussed and 16 types described. Reading of The Good Ol' Boy, The Obfuscator, The Inscrutable, and The Natty Dresser brought back fond memories of teachers I had and images of several fellow faculty members at Texas Tech.

A section entitled "Some -Isms and -Ologies" gives the student and practitioner alike reasonably clear views of current issues in architecture. The last five chapters explain what it means to be an architect. Lewis elaborates upon the roles of architects, how they work, how they get work, and client concerns. Perhaps the most fascinating chapter is "Architects as Types." Here, characteristics of The Highborn, The Artiste, The Prima Donna, The Intellectual, The Critic, The Down-to-Earther, The Anal-Compulsive, The Plodder, The Social Worker, The Fantasizer, The Manager, The Entrepreneur, The Hustler, The Joiner, The Poet-Philosopher, and The Renaissance Person are described. Most architects are combinations of these types, and it is easy to recognize characteristics and assemble hybrids for colleagues and oneself.

Taken together, these two books offer a comprehensive overview of the profession of architecture. Blau's observations primarily concern a few aspects of office structure and practice. Although the data were carefully compiled and analyzed, false assumptions and procedural errors mar the study. As an architect and teacher, Lewis offers insights that are personal, complex, more comprehensive, and much more easily read. He is explaining his "bittersweet" experience in the profession he (usually) loves. Fven though it misses the subtleties and feelings of the profession, *Architects and Firms* is recommended to those interested in a scholarly study of office politics and client interaction. Architect? is recommended for students, practitioners, clients, and spouses because it captures and communicates those same subtleties and feelings.

Synagogues of Europe, by Carol Herselle Krinsky. Cambridge: The Architectural History Foundation with The MIT Press, 1985, \$50.

Reviewed by Barry Bergdoll

Every year brings us another version of "The Cathedrals of Europe," but until Carol Krinsky set out to document the synagogues of Europe, the scholar was as hard put to find a history of these buildings as the tourist would be to locate more than a handful of surviving examples in Europe's capitals. This exquisitely illustrated and researched chronicle rescues a lost architectural tradition—lost not only because the majority of the more than 100 buildings described here were brutally destroyed or allowed to fall into disuse by the ravages of Nazism, but also because the synagogue has been largely ignored by architectural historians. Jewish historians have of course always been interested in these buildings, and there have been several recent books on prominent synagogues in New York City. But as Professor Krinsky's copious bibliographies attest, before her pathbreaking work the architectural history of European Jews was scattered through specialized journals, often difficult to find and rarely in English. Her book is a monument to scholarship and a moving evocation of a lost world. Most of the buildings presented will be discoveries for both architects and historians.

Not that these are unattractive or insignificant buildings. The photographs alone reveal that even the humblest early synagogues have great dignity and evocative power. By the mid-19th century many synagogues were among the most prominent and elaborate buildings in Europe's expanding cities. Nor can a catalog of selected examples that includes buildings by Gottfried Semper, Peter Behrens, Hector Guimard, Josef Hoffmann, Otto Wagner, and Erich Mendelsohn fail to attract a broad range of architectural interests. With such names as these, how is it possible that so few of the buildings have an honored place in architectural history? Krinsky offers several answers in a brisk 100-page text in which she introduces the liturgical and ritualistic requirements of a synagogue and summarizes the historical development of both practice and buildings from antiquity to the post-World War II period. The bulk of the book is taken up with individual histories and descriptions of some 100

Barry Bergdoll teaches art history at Columbia University. examples from all periods and from places as far-flung as Dubrovnik and Belfast, Toledo and Moscow.

The relative modesty of many early synagogues stems partly from the very nature of Judaism, and partly from imposed or perceived social sanctions. Întellectually inward-looking and devoid of a missionary vocation, Judaism has been indecisive, at times almost indifferent, about establishing a precise form for the synagogue. The word "synagogue" itself, Krinsky notes, refers primarily to a congregation and only by extension to a place; any place where a minyan can assemble may serve as a synagogue. While every synagogue is in a sense a substitute for the original Temple of Jerusalem, it was not until the 19th century that any attempts were made to evoke that primordial temple in the synagogue's form or decor. Jewish liturgy requires little of the elaborate space or accouterments called for in Christian ritual. The major differences in layout are determined by the relative position and importance of the bema and ark in Sephardic and Ashkenazic practice and by responses to innovations introduced by the 19th-century Reform movement. The Talmud itself establishes no more than the most general guidelines-open to considerable interpretation—for the physical setting of worship.

But more important than any such religious determinants are the delicate issues of the Jew's changing social position and identity. Before the 19th century, Jews were either forbidden or understandably reluctant to build in prominent locations. Many synagogues were discreetly constructed in courtyards, and almost all sought a deliberately restrained architectural expression. Even buildings with splendid interiors—the medieval synagogues of Toledo, for example—maintained a respectfully demure exterior. During the 19th century, as Judaism was legalized or tolerated in nearly every European state, the situation changed radically. The 19th-century synagogue "building boom" (more than 1,000 were constructed in Europe betweeen 1800 and 1900) was a mirror of the changing relations of an important religious minority to dominant Christian society. The problem of style, always so thorny for 19thcentury architects, was especially troublesome for Jews torn between assimilation and the "privilege" of openly declaring "difference." For openly declaring "difference." For instance, to adopt a neo-Moorish style was to declare proudly the distinct heritage of Judaism and to evoke either the Eastern origins of the faith or its flourishing in

medieval Spain. Many congregations, however, particularly those that followed the Reform movement, were eager to build a monument to assimilation by embracing one of the popular architectural modes of this eclectic period. It is perhaps here that the historian is most challenged in discerning a synthetic overview as the synagogue emerges from the shadows to take its place in an architectural choreography of dizzying complexity. Not only was Judaism rocked by the issues of reform and assimilation, but rarely has architecture known a period of such widespread stylistic debate. Nor were Christians altogether clear on whether they preferred Jews to be assimilated or clearly demarcated. All of the ambiguities of social relations and psychologies were inevitably reflected in the stylistic imagery selected.

The issue is further complicated by the fact that many congregations were forced, or chose, to turn to Christian architects to give form to their aspirations and public image. Some of these men had ardently held views on what a Jewish architecture should be, as Krinsky herself notes in discussions of Semper's work in Dresden, that of Ludwig von Forster in Vienna and Budapest, and of the Jewish architect and writer Albrecht Rosengarten, architect of synagogues in Kassel and Hamburg and a widely read (and translated) theorist on issues of style, history, and building materials. The vibrant discussion in the mid-19th century over the origins of Jewish architecture among archaeologists and historians-Christian and Jewish alike-is an issue largely ignored here that would clarify the historicist intentions of these most diverse buildings. It is a shame that theoretic speculations could not have been given more attention, all the more because it was evidently from these central European milieux that many of the congregations and architects of America's late 19th-century synagogues had emigrated.

But this is already well beyond the scope of Krinsky's monumental undertaking, and it might seem churlish to criticize a book that overwhelms us with its discoveries and lucid synthesis. No one will ever again look at a synagogue as simply a testament to the persistence of faith even in the most adverse circumstances. Krinsky has opened our eyes to viewing them as complex cultural documents shaped often by the most contradictory impulses. The range of her scholarship and considerations is the very making of architectural history as cultural history.

Architects • Designers • Specifiers • Facilities Managers • Engineers • Store Planners Landscape Architects • Visual Merchandisers • Building Owners

Two great shows: same time, same place.

May 4-6, 1986, San Francisco

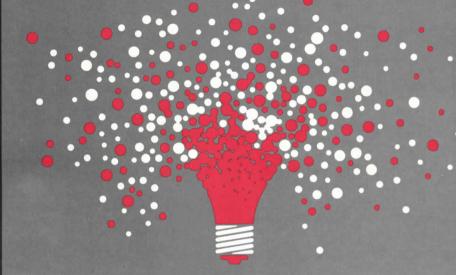
### THE INTERNATIONAL ARCHITECTURAL HARDWARE & DETAILING SHOW

First time ever in one show!
Accessories. Ash Stands. Bath Fixtures.
Ceilings & Systems. Canopies. Case &
Door Hardware. Floors. Finials. Fireplaces. Kiosks. Kitchen Hardware.
Louver Blinds. Mouldings. Planters.
Presentation Equipment. Railings.
Security Systems. Shutters. Signage.
Skylights. Spiral Staircases. Tree Grates.
And more and more.









PAN·PACIFIC

LIGHTING

EXPOSITION

See all the great resources. Participate in a trail-blazing, hands-on conference. Experience various lighting moods, nuances and changes in a residential setting, modern office suite, retail boutique and an outdoor garden terrace. Watch times of day and seasons change in the brilliant "sky simulator" Lawrence Berkeley Laboratory will feature. Earn CEUs. Participate in the most important lighting event ever presented in the United States. Pamper yourself in everybody's favorite city — San Francisco.

Please rush more information about:

Pan Pacific Lighting Exposition \_

Architectural Hardware & Detailing Show\_\_\_\_

I am interested in attending \_\_\_\_\_; exhibiting \_\_\_\_

ame Title

Firm

treet City & State Zip

Pan Pacific Expositions, 2 Henry Adams Street, San Francisco, CA 94103. Phone 415/621-4761.

Circle 51 on inquiry card

### In the national interest: A new building museum opens in Washington, D. C.

Top two photographs show the Renaissance Revival facade and Great Hall of the former Pension Building, site of the new National Building Museum in Washington.

A newspaper illustration (bottom) depicts the hall bedecked for the inaugural ball of President Benjamin Harrison in 1889.

By Paul M. Connolly

After years of uncertainty, the National Building Museum, the first museum dedicated to America's building arts, officially opened with great fanfare in late October of last year. The museum appropriately occupies the recently restored Pension Building, a century-old landmark in Washington, D. C. The inaugural exhibition, entitled "Building a National Image: Architectural Drawings for the American Democracy, 1789-1912," surveys how federal buildings have reflected our political ideals and indicates the present soundness and potential achievement of the museum's programs.

The museum encompasses the fields of construction, engineering, architecture, planning, and such building crafts as metalworking and stonecutting. Although exhibition programs at existing institutions have periodically dealt with one or more of these areas, there has long been a need for a comprehensive showcase and historical record of the man-made environment in a single museum. Bates Lowry, the museum's director and former director of the Museum of Modern Art, believes that increasing public awareness of the American-built environment is the key goal of the new museum. "If we do for buildings what the environmentalists have done for trees, we will be doing a good job," he commented. Toward that end the museum has laid the groundwork for a number of programs that are just beginning to attain national visibility. Since its inception in 1980, the institution has produced short films and traveling exhibitions, started an educational outreach program, and developed a computer data bank for information on building technology.

The museum could not have found a more fitting home to raise the public's awareness of America's building heritage. The Pension Building's Great Hall, which is longer than a football field and contains the world's tallest Corinthian columns, exemplifies the ability of architecture to uplift everyday human activity. Not surprisingly, this exhilarating space has been the site of 10 presidential inaugural balls.

Not only is the building inspirational, but it is also an edifying case study of American architectural instincts. Designed in 1881 by Montgomery Meigs to provide a modern office environment for the expanding Pension Bureau, the huge red-brick building is a quintessential product of an era when the application of the machine to architecture

Paul M. Connolly is a freelance writer based in New York City

generated an indigenous American expression. Meigs, a self-educated architect and visionary engineer, derived the building's plan and facade from Michelangelo's Palazzo Farnese, and its interior gallery arcade from Bramante's Cancelleria. Yet he added to this Renaissance-inspired design a gabled iron-framed roof, thermalpane windows, and an advanced heating and ventilation system. This combination of classical design and Industrial Age technology has not resulted in a refined masterpiece, but, rather, an eccentric, distinctly "American" landmark.

The Pension Building is being sensitively restored by Keyes Condon Florance of Washington and Giorgio Cavaglieri of New York. The first stages of restoration are complete, providing enough space for the museum's initial programs. By 1988, major structural and mechanical rehabilitation should be finished. Renovation began in 1983 when the deteriorated two-acre roof was replaced and painted the sky-blue color that Meigs had intended. The facades have been thoroughly cleaned, reviving the rich textures of the burnt-red brickwork, and eight ground-level perimeter offices have been congenially converted into gallery space. The only exception to an otherwise thoughtful restoration is the museum administration's garnishment of the Great Hall. The magnificence of this space has been diminished somewhat by carnivallike pinpoint lighting along the arcades and an overly decorative color scheme of olive green and rose for the interior walls.

In addition to the over-all excellence of the building restoration, the National Building Museum is off to an auspicious start with its exhibition program. Unfortunately, there are not yet any permanent exhibits that present a broad overview of America's building heritage; however, the opening shows do succeed in creatively addressing a variety of topics within the broad spectrum of America's building arts. A show on the metalsmith Samuel Yellin, for example, displays the sophisticated yet utilitarian work of a master craftsman, while an exhibit on the Brooklyn Bridge focuses on the engineering achievements of John and Washington Roebling.

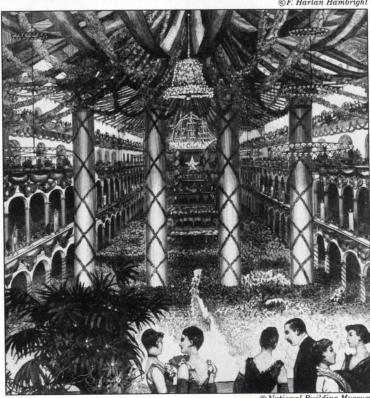
The major inaugural exhibition, "Building a National Image: Architectural Drawings for the American Democracy, 1789-1912," sponsored by United Technologies and on view until February 2, comprises 80 remarkable drawings of federal buildings. Margaret Denton Smith, the show's curator,



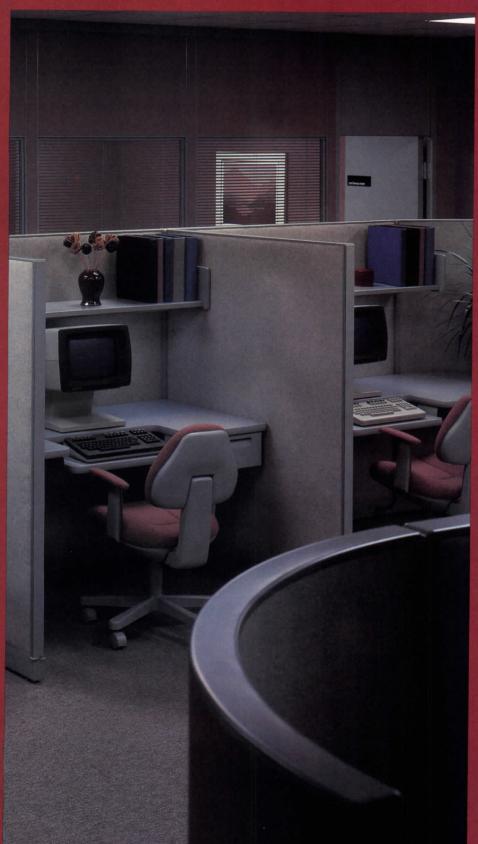
© F. Harlan Hambright



© F. Harlan Hambright



### THINK TRENDWAY, WHEN YOU NEED AN OFFICE FAST.



First, think delivery before you specify an office furnishings manufacturer. What can you get, when? Then, think Trendway.

Trendway delivers a comprehensive offering, fast. Our *standard six week turnaround*, from order to installation, is consistently one of the best for open office interior system, or floor-to-ceiling partition manufacturers.

Thinking faster yet? Within 5 working days, our Space Management Express (SMX) rapid delivery pro-

SIX

gram can get you our most

frequently requested SMS system panels, furniture components, fabrics, and finishes.

Thinking fast installation? Trendway's systems have fewer parts to manage, and both SMS panels and T-Series floor-to-ceiling partitions are *shipped fully assembled*.

Think fast. Think easy. Think Trendway. Write: Trendway Corporation, P.O. Box 1110, Holland, MI 49423.

**III TRENDWAY** 

Private and Open Office Environments

and Bates Lowry, author of the accompanying book, do not didactically compress the diverse history of federal architectural design into an orderly framework. Instead, the exhibit consists of a series of vignettes, ranging in topic from the White House to smalltown post offices, which explore this country's search for a

national style. Throughout the course of America's first 125 years, politicians, government administrators, and citizens were concerned with how their buildings should appear, since they strongly believed that the proper type of architecture could appreciably benefit society. Federal officials did not see architecture solely as a means to project central authority in the capital city. They also believed that distinctive courthouses, mints, custom houses, and post offices had a democratizing capability when erected in towns and cities across the country. Accordingly, the federal government called for and, as the exhibit testifies, received high-quality public architecture. This attention to design was carried over to the renderings, whether of an incredibly detailed cross-section of the Capitol dome or of subtly hued ornamental roof detailing for the U.S. Courthouse in Covington, Kentucky. The exhibition is particularly instructive in the present age of mediocre civic buildings that convey an impression of the federal government's

While there was a consensus during the 19th century over architecture's capacity to symbolize the nation's dignity and democracy, much debate took place over what style would be most appropriate. The exhibition richly documents the esthetic evolution of government architecture, though its message might have been more complete if it had shown the relationship of federal styles to contemporaneous trends in the private sector.

detachment from the populace.

During the nation's early years, the Founding Fathers maintained that the Greek classical style captured the American ethos. Thomas Jefferson vigorously promoted classicism and was the guiding force behind the nation's early federal architecture. His vision greatly influenced the design of the Capitol, the White House, and the first generation of smaller federal buildings throughout the country, many of which were straightforward adaptations of the Greek temple form.

By the mid-century, however, many began to question a strict adherence to the rational and orderly classical style. A complex set of factors, including the high

turnover rate in the Office of the Supervising Architect, led to a flourishing period of eclecticism. The 16-year search for a design for the Library of Congress epitomizes this lack of agreement over style, and the show includes delightful German Renaissance, Victorian Gothic, and French Second Empire versions that Congress considered before finally approving an Italian Renaissance design in 1889.

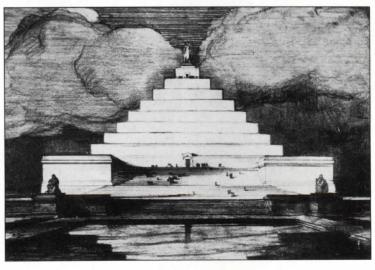
If Jeffersonian classicism was self-consciously embraced to express the ideals of a fledgling republic, it was Beaux-Arts classicism-triggered by the buildings of the 1893 Chicago World's Fair—that exemplified the hubris of a mature nation entering the 20th century. This monumental style prevailed during the "completion" of Washington, D. C., according to L'Enfant's original grand scheme. Accordingly, Henry Bacon's 1912 neoclassical design for the Lincoln Memorial was easily chosen over John Russell Pope's exotic ziggurat-shaped proposal. Although the exhibit reveals that the quest for a single national style during the 19th century was never fully resolved, it also shows how the recurring classical vision became entrenched, especially in Washington, as a tediously uniform federal architectural mode during the first half of this century

In 1842 Charles Dickens labeled the incomplete Washington, D. C., "The City of Magnificent Intentions." In 1986 the National Building Museum might well be called "The Museum of Magnificent Intentions." Despite the institution's ambitious goals, it must operate its programs cautiously on a shoestring budget. Since its establishment, the museum has been caught in the middle of a political tug-of-war between Congress and the Reagan administration. It was an early target for spending cuts, and promised government funding has not been released. Although a recent \$16.7-million appropriation virtually assures completion of the Pension Building's renovation, the musuem must still lobby actively for operational funding.

In February 1984, Edwin Hale, a spokesman for President Reagan's Office of Management and Budget, contended that funding should be cut altogether, since the museum was "too specialized" and of no long-term benefit to Americans. It seems ironic that he regarded the museum's mission so narrowly when one considers how extensively the built environment affects the quality of everyone's life. In the end, it is precisely this sort of indifference toward architecture that the National Building Museum might help remedy.







Three drawings from the National Building Museum's opening exhibition on federal architecture include, from top to bottom, a perspective view of the U.S. Post Office in Taunton, Massachusetts, by Jeremiah O'Rourke, 1893; an elevation of the U.S. Branch Mint in Carson City, Nevada, by Alfred Mullett, 1866; and a proposal for the Lincoln Memorial, by John Russell Pope, 1912.

## A WINDOW AS BIG AS YOUR IMAGINATION...



### ...THAT OPERATES!



The SKYLINE '1200' Tilt and Turn window is key controlled and gear operated.

- Key controlled to turn the window for cleaning.
- Gear operated to tilt for controlled ventilation.

THE SKYLINE '1200'. NEW CONSTRUCTION OR REPLACEMENT WINDOWS. FOR COMPLETE DETAILS, CALL OR WRITE TO:

skyline  $\square$  windows

A DIVISION OF S KRAUS INC.

524 WEST 50th STREET (DEP'T 36) • NEW YORK, NEW YORK 10019 • 212/246-2468

Circle 53 on inquiry card

### **Exhibition report:** Harvard takes a new look at Walter Gropius

By Hélène Lipstadt

The first major exhibition devoted to Walter Gropius, recently on view at Harvard's Busch-Reisinger Museum and currently at the Bauhaus Archive in Berlin through February 9, constitutes a landmark event in the historiography and museography of the modern movement. Composed of 150 objects that represent 66 projects dating from 1911 to 1946, the exhibition is the first to mine Harvard's immense Gropius Archive and its rich lode of original drawings and period photographs of both projected and realized buildings. The exhibit served to showcase this great Harvard treasure house during the dedicatory season of the new Sackler Museum and as an introduction to guest curator Winfried Nerdinger's forthcoming catalogue raisonné of Gropius material in this and all other public collections. Although the show draws on only one archive, it is informed by the scholarship that would normally precede a retrospective, and the selection points to numerous and controversial modifications in the chronology and content of Gropius's oeuvre.

Nerdinger has peeled away the legend fabricated by the man himself, his collaborators, and his family members to reveal the historical complexity of the individual. Gropius's reputation, tarnished if not blackened by recent anti-modernist polemics and revisionist interpretations of the Bauhaus, is not rehabilitated; rather, one learns that both hagiology and ad hominem attacks have impeded one's knowledge of his career as an architect.

This then is the first opportunity to view drawings, many of them jewels of architectural drafting, that were previously only names on the list of works published by Gropius and Siegfried Giedion in 1954. These include an early, banal work for an industrialist uncle in Pomerania; the expressionist Kallenbach Residence (1921-22), with its colored, zigzag site plan whose patterns and shades triumph over architectural logic; and two industrial works-the Hannover Paper Factory and the Kappe Warehouse, both at Alfeld, near the Fagus Factory—in which the new sobriety announces the forthcoming achievements of the Bauhaus. The rarely seen Stadtkrone Project of 1927-28, a civic, cultural, and sports center for a ridge overlooking the city of Halle an der Saale, was a masterful synthesis of functional distribution and fantastic, even utopian, elements: the ceiling of the auditorium was suspended from a

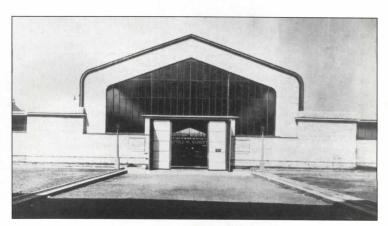
roof garden reached by 12 glassenclosed stairs, offering views of the rest of the complex and the city below.

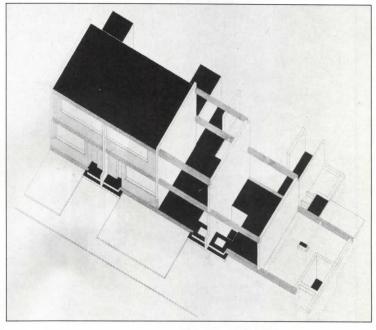
Even familiar works take on new meaning. The view of the Fagus Factory that appears in all histories of modern architecture dates from 1914, not 1910. At the earlier date, Gropius had only designed an addition to the rear of the factory. He suppressed the image of his famous curtain wall in favor of the more ambitious, and more monumental, factory entrance. His renovation of the Municipal Theater in Jena, with Adolf Meyer and the Bauhaus workshops, is often described as the first simplification of theater interiors; it was, in fact, a hurricane of color. The foyer was yellow, the cloakrooms violet, and the balcony salmon pink, blue, and gray. The Bauhaus itself, designed without Meyer, is now reattributed to Gropius and two Meyer-trained collaborators, Ernest Neufert and Carl Fieger.

Even though all the drawings in the exhibit are signed by others, they illuminate Gropius's working method. Prevented by a damaged tendon from holding any drafting instrument other than the pencil stump that he later made famous, Gropius relied on extraordinary verbal skills to communicate his design intentions, working, as an unpublished early project for the Total Theater reveals, first with one assistant and then, when dissatisfied, with another. He nevertheless had a consummate understanding of the pedagogic role of the architectural drawing. He demonstrated in displays prepared for his exhibits and lectures, and in the great competition boards for Spandau-Haselhorst, that modernist architectural drawings could be exact, precise, and expressive. He favored aerial axonometrics and an airbrush technique that he thought objective, scientific, and industrial. Today, these beautiful renderings convey an appealing period flavor.

The importance of this exhibition

will be lost if its discoveries are melted down and used simply as ammunition for postmodernist critiques. The next step is inevitably, a social and cultural portrait of this designer, who was supremely confident in his art and willing to put his cultural and economic capital at the service of the avant-garde without sacrificing any authority.







Top: Entrance to the Model Factory at the Werkbund Exhibition, Cologne, 1914. Middle: Isometric study for the Torten Housing Development, Dessau, 1926-28. Bottom: Sommerfeld Residence, Berlin, 1921.



8502

### Air Support.

nly Master Builders could upply all the specialty roducts, coordination nd round-the-clock ervice required for the cCarran-2000 Airport evelopment Project.

ne International Airport in Las egas is an outstanding example Master Builders total job support om start to finish. The 16th busiest rport in the world couldn't just nut down for construction. It had continue to operate in the face major expansion and renovation. nere was a great deal of retrofitting nd dovetailing involved, causing

placement difficulties. In addition, the contractors had to deal with desert temperatures which fluctuate dramatically. That's when support really counts.

Master Builders provided a dozen different products . . . Pozzolith admixture formulations, specialty grouts for retrofitting anchor bolts, air-entraining admixtures and curing compounds. Product involvement included ramps, bridges, substructures, retaining walls and parking decks. And offsite, prestressed members. incorporating a non-chloride accelerator for high-early strength and earlier stripping of forms, were being produced. We developed special formulations to handle extremes of weather and placement. Master Builders technical reps were available to make sure there were no hitches. From footers to finish work, we were involved at every stage . . . offering assistance wherever neededto the general contractor, the

ready-mix producer and various sub-contractors. Doing everything possible to bring the job in on time and on budget.

There's nothing revolutionary about the McCarran project. It's common sense that good planning makes for good placement. But what is important is that we're the only ones committed to giving you that kind of support. The broadest product line in the industry, quality products you can rely on for performance, outstanding field representatives and technical backup that's unmatched.

Why not put our total support programs to work for you? Call or write Master Builders, 23700 Chagrin Boulevard, Cleveland. Ohio 44122, (216) 831-5500.

See us at: Con/Agg booth #1101 World of Concrete booth #1610

MASTER BUILDERS





When your business takes you away from the office, you'd like to think that everything's still under control. The sad truth is that your absence has probably led to confusion, disorder, and a fair amount of corporate mayhem.

So you've got two choices. You can rely on positive thinking. Or you can call your office every hour, just to check up on things. Which guarantees you nothing but a Christmas card from the

phone company.

But now there's a solution. It's called Cue.<sup>™</sup> The new nationwide messaging service from DiversiCom.

With Cue you're free to go wherever your business takes you. Whether it's 30 miles away. Or 300. Or 3,000. Without ever missing another message again.

messages, and whether or not you want an audible alert.

Here's how it works. For someone to reach you through Cue, all they need is a touch tone telephone. They simply enter your Cue access code and the message on the phone. And you'll know in seconds who wants to close a deal. Or, heaven forbid, get out of one. Small and easy to carry, your Cue receiver can store up to six 12-digit messages. Plus it has a clear button to erase messages from the display. And an on/off/tone switch that lets you choose when you want to receive

Of course, giving you the freedom to roam at will isn't the only thing that distinguishes Cue from an ordinary paging system.

Because even if you turn off your Cue receiver you can still get all your messages. Through our 800 number message center that stores your messages until you're ready to hear them. All you do is make one phone call and they'll be verbally relayed back to you. With complete security, of course.

What it comes down to is, no other messaging system can offer you what Cue can. Like saving money on your long-distance phone bill. And the security of knowing you'll never miss another message again. Whether you're traveling across the country or across town.

Just call 1-800-228-5850, and let us put you in touch with your local Cue paging company. They can get you hooked up to Cue in no time at all.

That way when things start happening back at the office, you won't be the last to know.



Because you can't be missed when you're going places.

DiversiCom, 3200 Park Center Drive, Costa Mesa, California 92626 1-800-228-5850 Alaska and Nebraska call 1-800-426-5890 ext. 2850.

> DiversiCom. A unit of American Diversified Capital Corporation. ©1985 American Diversified Capital Corporation.

# Sometimes, it's better to put all your eggs in one basket.



AT&T International Services offer the strongest, sturdiest basket for your telecommunications needs.

Because AT&T has a long history of making international connections and developing international services.

AT&T offers a wide range of international services for your company, whether you're involved in manufacturing, distribution, marketing or any other function. AT&T International Long Distance Service, for example, helps your company build better business relationships. AT&T International 800 Service encourages the steady flow of contact between customers, salespersons and suppliers, so you can maintain a competitive edge.

But how do you choose the services that are right for you? It's simple. Just contact your Account Executive or Sales Specialist at AT&T. They're experts in a wide range of businesses, and they can offer you our entire basket to accommodate your needs. Together you and your AT&T representative can tailor services and applications that work for you.

To learn more about AT&T's state-of-the-art telecommunications and the applications they have for your business, please contact your Account Executive at AT&T Communications now. Or call a Sales Specialist at the toll-free number below.

1 800 222-0400 Ext. 515



## Why look like the average manager?

At last there is software that puts you ahead of the pack.

SuperProject Plus.™ The man-

agement advantage.

We have refined the effective techniques of project management into an unprecedented tool for complete management control.

From planning an audit, scheduling a new product, budgeting an ad campaign to managing the production of a Broadway musical.

At a level any manager can understand. From beginner to expert.

SuperProject Plus is

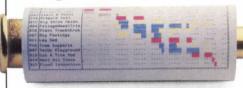
the first micro software that lets you see how *all* the elements you manage – your people,

projects, budgets, schedules and resources – relate to and affect each other.

SuperProject Plus can improve performance on any level.

plan ahead with confidence. Identify potential problem areas and take corrective action *before* it's

too late. Compare your actual performance against your plans. And never be surprised by a dead-line again.



Now you'll have the ammunition you need to make better decisions.

SuperProject Plus will help you optimize resources. Take on greater challenges. Manage more intelligently.

In short, be a better manager.

You can even directly transfer

your information into SuperCalc® 3 Release 2, Lotus® 1-2-3,® dBase™ and other leading software for more detailed financial analysis and business wareports.

Maybe Perhaps

Yes

Why rely on hit-or-miss management?

SuperProject Plus. From Computer Associates, the world's most experienced business software maker. With a list of satisfied

customers that includes over 80% of the Fortune 1000.

For the whole story on SuperProject Plus for the IBM PC, call Terry Smith at 1-800-645-3003.

Or see
your dealer.
You'll wonder how

you ever managed without it.





© 1985 Computer Associates International, Inc. SuperCalc is a registered trademark, and SuperProject a trademark of Computer Associates International, Inc. Lotus and 1-2-3 are registered trademarks of Lotus Development Corp. dBASE is a trademark of Ashton-Tate.

1-2-3 are registered trademarks of Lotus Development Corp. UnASCs is a trademark of Astronometer.

Computer Associates productivity software: SuperCalc® Release 2; SuperCalc® 3a; SuperProject "; EasyWriter II® System; EasyPlanner "; EasyFler "; EasyPlus "EasyPlus" Network Manager; General Ledger and Financial Reporter; Accounts Payable; Accounts Receivable Inventory Control and Analysis; Order Entry; Payroll; Retail Invoicing: Time, Billing, and Client Receivables; Job Costing.







A bright idea from Pella.

### Multi-family dwellers want two things:

### 1. All the comforts of a house. 2. None of the upkeep. Pella offers both without compromise.

Perched high on a bluff in St. Paul live some very lucky people.

Out their front door is Summit Avenue, one of America's most architecturally notable boulevards. Out the back door is a long vista of the mighty Mississippi. And in between are four stories of abundant and sumptuous space featuring high ceilings, a private elevator, five baths, three fireplaces, top-of-the-line everything including a Pella Sunroom and lots of Pella Windows.

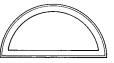
The owners enjoy all the comforts of a house. They also have none of the upkeep. Here at Summit Bluff, the shingles are stained cedar. The fancy white trim along the gables is aluminum. The bricks probably won't need a single tuck for decades. And the Pella Clad Windows will keep their fresh looks far into the foreseeable future. It all means freedom. And for most multi-family dwellers that's the whole point.

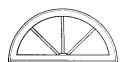
There are other reasons why Pella is at home in multi-family projects. Not the least of which is scale. Big projects require a certain capacity to produce and deliver. A recent Pella project in New York City required replacement windows for a 500-unit apartment building. Production caused hardly a wrinkle on the assembly line.

For beachfront dwellers Pella offers units especially adapted for seacoast use. They feature corrosion resistant hardware plus several glare-reducing options. Ask your distributor for details.

And Pella offers special architectural services to designers and builders. When your project reaches a certain level of scale or innovation, the Pella Commercial Division offers varied resources including special design, technical assistance, and custom installation systems.

New! The Pella Circlehead Window. This new window combines classic styling with modern features. The exterior is aluminum prefinished with a coat of tough enamel that withstands exposure and abuse. But behind this low-maintenance exterior is an all wood interior, pre-sanded and ready to finish. Even





the optional windowpane dividers are solid wood. But for easy window washing, they snap

And it's available in seven standard sizes that can be used alone or combined with other Pella Clad Windows. Special sizes too

#### New! The Pella Traditional French Door.

Another classic with up-to-date features. Both doors open wide in the true French style. It features a low-maintenance aluminum clad exterior, dual weatherstripping, double glass insulation. and a smooth-sanded.



all wood interior. Plus, it offers options like removable windowpane dividers of solid wood, triple glass, reflective glass, Pella's new energy saving Type E low-emissivity glass and Pella Slimshades.

For more information, contact your Pella Distributor. Call Sweet's BUYLINE number, see Pella in Sweet's General Building File, or look for Pella in the Yellow Pages under "Windows". Or simply fill in this coupon and return it to the address listed below.

Please send me the latest information on Pella for Multifamily Residential and Light Construction.

| Name      |     |
|-----------|-----|
| Firm      |     |
| Address   |     |
| City      |     |
| State     | Zip |
| Telephone |     |

#### This coupon answered in 24 hours.

Mail to: Pella Windows and Doors, Dept. T31A6, 100 Main Street, Pella, Iowa 50219. Also available throughout Canada. © 1984 Rolscreen Co.

Summit Bluff Townhouses St. Paul, Minnesota Architect: Bentz/Thompson/Rietow Minneapolis, Minnesota Contractor: Bream Homes, Inc. St. Paul, Minnesota

### Pella. The significant difference in windows.

Circle 57 on inquiry card

### PPG gives you

More colors than ever



before-including eight brandnew ones. For a wider range of aesthetic possibilities than

ever

**Smokey** 

Topaz.

before. More than anyone else can give you. And all

from PPG.

Pewters, silvers, opals, blues, coppers, grays, browns, pinks, greens. It's a remarkable selection.

And it's all a matter of simple multiplication.

> Five Blue Gray.

the start. In most

Dark Gray.

Solarban™ coatings times four substrates equals twenty colors to work with. But that's only

Cool Brown.

cases, we can coat the #3

surface instead of #2, which changes the look. And that means there are nearly twice as many colors.



Rock Crystal.

But the pos-

sibilities don't stop there. You can match, harmonize, or contrast vision units with spar drel units. Which multiplies

your options

even more. And with a range of colors this wide, it's easy to let your imagination



Investigate totally new ideas.

Consider new possibilities



Cool Gray.

in all glass facades. Imagin combinations with other materials.

The mind ree Of course, the are always practic

### nore to work with.

considerations.

But with these windows, practicality doesn't hold you back. Rose Cinnabar.

These are all

Gold.

Twindow® high-performance

insulating units. Every one has a shading coef-

ficient below

.42, some as low as .14.

And every

one has a U value below .45, some as low as .30. So you won't be stuck with a trade-off

between dramatic effects and

good energy sense.

So Pewter. think about colors. All kinds of colors in all kinds of combi-

nations.

No matter how you count

them-20, 40, or something times 40-PPG has more colorful, high-



Fire Opal.

performance

Blue Green.

Dark

Green.

insulating window units than anyone else.

And you have

more to work with.

For more information, contact your PPG sales representative, or write

PPG Industries, Inc.,

Glass Group Advertising, One PPG Place, Pittsburgh, PA 15272.



**Gray Pearl.** 



Spinel

Crystal.

# AT JULIUS BLUM THE TRADITION CONTINUES WITH THE NEW CATALOG 14

CATALOG 14 P.O. BOX 816. COMPRESENTING MALES AND T. NEW JETSEY OF TOTAL STAD T. NEW JETSEY OF THE P.O. OF THE P.O

- JB® Glass Railing System
   Colorail® Plastic Handrail System
   Carlstadt® Railing System
- · Acrylic/Wood Railing
- · Connectorail® System for Non-Welded Pipe Railing
- · Pipe Rail Fittings for Welded Assembly
- Handrail Brackets
- Traditional Handrail Mouldings

- Ornamental Balusters
- Baluster Collars, Bases and Flanges
- Treillage and Ornamental Railing Panels
- Expansion Joints
- Thresholds and Elevator Car Saddles
- Tubing, Bars and Shapes in Steel, Stainless Steel, Aluminum and Bronze
- Engineering Data

Your prime source for architectural metal products for 75 years.



### JULIUS BLUM & CO., INC.

P.O. BOX 816, CARLSTADT, NEW JERSEY 07072 (201) 438-4600 · (212) 695-2236 · (800) 526-6293

Circle 59 on inquiry card

### Appropriate architecture

Flowing from the boards of Skidmore, Owings & Merrill/Washington's offices on upper Pennsylvania Avenue to sites throughout the District is an eclectic suite of buildings at improbable remove from the pristine Miesian vitrines long associated with the firm. So improbable that a sampling of recent work presented anonymously at a RECORD editorial meeting drew a collective "Who are the architects?" and the answer the staff's collective curiosity. The ensuing effort to satisfy that curiosity is reflected on the following pages, which show examples of what the firm has been doing over the last several years and explore the larger questions of why and how.

RECORD's monthly Building Types Study is what the label implies: a compendium of projects chosen to illustrate and, insofar as possible, illuminate the state of the art in the programming and design of buildings within a given category, and chosen too with an eye to diversity of style, approach and, not least, geographic location. Through 621 studies this pattern has been ruptured but rarely. Lately, though, a study has occasionally been devoted to a single building—when, as editor Mildred Schmertz noted in introducing such a departure, "an individual work of architecture boldly addresses and brilliantly solves one or more of the difficult and challenging problems of [its] type." If "firm" is substituted for "work of architecture" and "place" for "type," the introduction fits also this first study focused on a single practice and a single place.

In a time of architectural laissez-faire when, for all the profession's pious tribute to the rediscovered values of context and tradition, architects newly free to "do their own thing" seem often bent on doing just that, SOM/Washington has been building a various body of work whose disparate components not only speak individually of intelligence, integrity, and poise but together chorus a deeply sympathetic understanding of the city they are wrought to complement—an understanding the more important because much of the firm's current work is in neglected areas now being renewed and redeveloped and so is positioned to seed new contexts and influence the projects that follow. That the work was not orchestrated for latter-day Medicis but for bottom-line developers, in a city notorious for its byzantine web of regulation and review, makes the recent annals of Skidmore, Owings & Merrill/Washington the more compelling. Margaret Gaskie

### Playing by the rules

Recent projects Skidmore, Owings & Merrill/ Washington, D.C.

Conversation with SOM partners David Childs and Richard Giegengack about the projects lately emanating from the Washington office they head detours almost without pause to divagations on the city as both a uniquely demanding (if rewarding) setting for buildings and a meaningful generator of their form.

While acknowledging the regulatory quagmire in which architects new to work in the District (and old-timers as well) often founder, they do so with the equanimity of indulgent parents deploring the foibles of a favored child. Carpetbagging designers and developers trip, they say, when they try to play the Washington building game without fully understanding the rules: not only those on the books, such as zoning codes and review procedures, but those unwritten except between the lines of the city's economy and culture.
"To try to build in Washington as if it were Cleveland," Childs observes, is like charging onto a football field waving a badminton racquet."

Which is not to imply that Washington is alone in attempting to guide its physical destiny by hedging new development in a thicket of rules and regulations. As architects from New York to San Francisco can attest, most cities set building restrictions that seem to the uninitiated no less arcane.

Washington, though, early added a further constraint that barred from the capital the course of urban development by which the skyscraper came to embody the American city. Protective of Charles Pierre L'Enfant's original vision of its avenues as majestic allees lined with noble buildings and superimposed on the street grid of the working city, and fearful of canyonization that would threaten the pre-eminence of its monuments, the District's custodians promulgated in 1910 (and have amended little since) an "Act to Regulate the Height of Buildings." The act decreed "That no building shall be erected, altered, or raised in the District of Columbia in any manner so as to exceed in height above the sidewalk the width of the street, avenue, or highway in its front, increased by twenty feet." Canute-like, the act's authors sought to hold back the tides of commercial and architectural "progress." But unlike that ill-fated king, they prevailed, for better or worse molding the capital to a template whose divergence from the mainstream has become more pronounced over time.

In addition to a literal ceiling cast over the city, the 1910 Height Act perhaps unwittingly introduced a mechanism for establishing a figurative floor under building

design as well. Through a moderating clause allowing "spires, towers, domes, minarets, pinnacles, penthouses over elevator shafts, ventilation shafts, chimneys smokestacks, and fire sprinkler tanks [to] be erected to a greater height than any limit prescribed in this act when and as the same be approved by the Commissioners of the District of Columbia" [italics added], the act founded the pyramid of design review and approvalsfrom neighborhood advisory commissions up to, in cases of conflict among lower panels, the Supreme Court-that most major building proposals must hurdle today.

In a city where making and reviewing law is a way of life, and politics both a vocation for the few and an avocation for the many, constraints and controls that might elsewhere seem over-zealous come naturally. And SOM would be the first to admit the frustrations of minutely prescriptive zoning ordinances and of review processes that can be costly, time-consuming, politically complex, and inherently tending toward the safely conservative. On the whole, though, the partners see the rules, and particularly the public referees who interpret them, as a positive force. "Buildings usually get better in the review process," asserts David Childs. "Panels that understand the city and its traditions can enlighten architects and clients who want to burst forth with the aria instead of carrying a spear. In Washington the principals—the White House, the Capitol, the monuments—take center stage and the chorus should stick to the sidelines.

Nor does the firm spare much sympathy for the frequent protest that the capital's restraints on building form stifle the architect's creativity. In response Childs points to the widely held belief that the great art of the Renaissance was nourished by great artistic freedom and cites as an example to the contrary Siena's Piazza del Campo, where, he says, "not only was building height controlled but the extent of window openings and even the color of the stone. takes but the briefest stroll along, for example, K Street to discern that Washington's less stringent controls have produced no comparably salutary outcome. But the partners believe—and their work demonstrates—that if the rules of the game do not assure consistently good architecture, neither do they preclude it. For the expert player, they say, the game's rigors are "all part of the fun."

Neither the zest nor the skills, however, arrived full-blown, but evolved as the firm's growing portfolio brought a firmer grasp of

the design implications residing in the city's architectural tradition and L'Enfant's 1791 city plan. Even in a 20th-century city grown beyond its founders' imagining, the L'Enfant scheme retains an organizing force that imparts to the District a distinctively Baroque flavor. To appropriately flesh this European frame, SOM has come to believe. calls for a European sensibility that views the spaces of the city—its parks, circuses, squares, and the open thoroughfares that draw the eye to important monuments and vistas—as its proper foci and its buildings as their frame.

The partners would not wholly agree with the landscape architect who, they say, professed bafflement at the preoccupation of architects with buildings, which, he pointed out, "are only the biggest pieces of furniture in the landscape." But they affirm that working in Washington has broadened their vision of architecture to something approaching that perspective. To preserve pride of place for public buildings requires the decent reticence of lesser efforts, they say, and there are both challenges and rewards in "background buildings that are only part of the city, not objets d'art.

Immersion in so past-conscious a city has also heightened their respect for those earlier examples of ensemble architecture whose deft blending of variety and unity within the forced scale of the city's streetscapes increasingly informs their own design approach, even to the occasional heresy of borrowing salient traditional elements.

While admiring the individuality endowed the city by the paired legacies of L'Enfant's taut diamond-on-square street pattern and the 1910 Act's imposition of insistently horizontal building forms, the partners are acutely aware of the more obscure ways both-and particularly the cumulative effects of the height act-impinge on design within the District. Their elaboration of these, more than any enumeration of regulatory strictures or discursion on the demands of developer-clients, paints a picture of the Washington architect as Gulliver, beset by the gnat stings of Lilliputian swords and bound round by invisible threads.

Referring to the street plan, for example, Richard Giegengack paraphrases an earlier Richard: 'My kingdom for a rectangle." For in addition to creating the great circles and surprise nodes of green that dot the city, the avenues angling through the street grid carve oddly shaped blocks that in turn give rise to awkwardly shaped building sites. And the blocks are by

the standards of many newer cities outsize. Elsewhere, the developer's favored 20,000-square-foot floorplate may occupy a third or a half or all of a block, allowing generous outside exposures; in Washington, the same plate more often shares its block with several buildings in a forced contiguity of both mass and facade that, accompanied by the preclusion of setbacks, poses a far more difficult design problem than a partly or wholly freestanding building.

Enter the "Act to Regulate Height." Although the limit rises to 160 feet along the broadest avenues and shrinks to 110 feet in some districts, it in essence caps at 12 stories buildings in the most densely developed areas of the city and for any given site largely predetermines the building envelope. Largely but not entirely. The building mass is also shaped by the allowable ratio of floor area to site area, which is more generous in some areas than in others but is always less than the building footprint filled to the height limit. 'We always have to carve away a little—and sometimes a lot, Giegengack reports, adding that the challenge lies in introducing the required open space in a form appropriate to the building, without violating SOM's self-imposed ban on undue erosion of the street wall.

If the massing game thus far resembles the formulaic opening gambits of chess, it becomes more complex and more subtle in the endgame. The partners almost wistfully contrast the horizontal forms that in Washington emerge inevitably from the constraints of code and commerce with the tall freestanding tower, which they maintain is, like a suspension bridge, "potentially handsome by nature." "It is much more difficult," Giegengack remarks, "to design a squat mass that isn't handsome to begin with—and is glued to someone else's mass

Compounding the difficulties of properly proportioning long horizontal facades, the height limit that produces them diminishes the organizing potential of the repetitive floor: "By the time you get to the typical floor, you've reached the roof." SOM has become skilled at exploiting the necessary variations in plan to liven elevations, but the partners admit the cost in design time is high.

An even less obvious impact of the height limit on facade development stems from the minimum floor-to-floor depth needed to pack 12 stories into 130 feet, or 10 into 110. The tight interior fit shows itself in elevations with horizontal elements squeezed together, leaving only a reminder of the generous spandrels and window

Skidmore, Owings & Merrill/ Washington, D.C. Design partners: David M. Childs and Richard Giegengack Associate partners: James L. Bodnar, Joseph Calvarese, Milo Meacham, Jerome W. Rasgus, Marilyn Jordan Taylor

Roger W. Bass, Gerald W. Briggs, Carl M. Campioli, Thomas A. Curley, Edward D. Dunson Jr. Donald J. Ghent Jr., Michael Morgan Gick, Carl M. Hensler, Robert S. Larson, Kenneth Leibowitz, Brian Z. Levite, John E. Moyer, Richard L. Paschal, Wayne Schiffelbein, Duane L. Sohl, Billy W. Wells

heads that in Washington's older buildings invited ornament. And facade design is further cramped by the city's decree that walls rise unbroken and the real estate industry's insistence on measuring leasable space to the glass line—an invitation to the plain plane

To counter the implied and explicit strictures on design—and the resulting temptation to the safe, quick and banal-SOM/Washington has evolved an arsenal of design strategems that lately includes many drawn in part from close study of the successes and failures of earlier generations of architects laboring under similar constraints. "We're not interested in copying the past," Childs says, "but we try to understand the rules."

To the underlying design question of gracefully handling inherently difficult forms, the firm brings the strategic principle that large unwieldy masses yield most readily to a bold attack, with the tactical corollary that even minor maneuvers can strengthen or weaken its force and so deserve time and attention.

A key strategem is the partners' near-obsession with the classical tripartite organization of horizontal forms. The oft-repeated litany "base-middle-top" is a source of some amusement within the office but is nonetheless taken seriously as a device for manipulating proportion and altering perception of a building's mass. (Childs notes too the particular pertinence for Washington of the Baroque-inspired use of strong horizontal elements to force perspective on street facades toward an important focal point.) And the resulting strength and clarity constitute an advantageous point of departure for the development of other elements to bring harmony or counterpoint to the total composition.

The results are most evident in the growing richness and complexity of the facades the firm has designed over the past several years. Layering and modeling changing window patterns, shifts of material, revealed structure, and, increasingly, subtle and not so subtle ornament all contribute to the development of articulated and patterned surfaces the more striking in contrast to the featureless flatness with which so many Washington buildings confront the street.

Because of the importance they attach to a clearly defined, unbroken street edge, the partners view the open space requirements that chip away at lot lines as a mixed blessing. Thus, having introduced the city's first atrium, the firm continues to deploy open space in the usable form of atriums and courtyards, sometimes

combined with the also frequent contrivance—especially welladapted to corner sites—of concentrating the open space at the building entry to impart a sense of ceremonial welcome. (Entries are in any case emphasized as the logical focal point for a carefully composed base and are often oversized, even extending on occasion into the building's midsection.)

Similarly, apart from their insistence on a distinctly delineated upper section, the firm's designers diligently exploit the height act's exemptions for "spires, towers, domes..." and such appurtenances as penthouses for elevators and mechanical equipment, which they have become adept at camouflaging or exaggerating to add an appropriate roof form or crowning element—or both—to the allowable building height. But since this often entails such word-chopping as calling a dome a penthouse or an atrium skylight a dome, the firm is now working with the District on more rational rules for rooftop

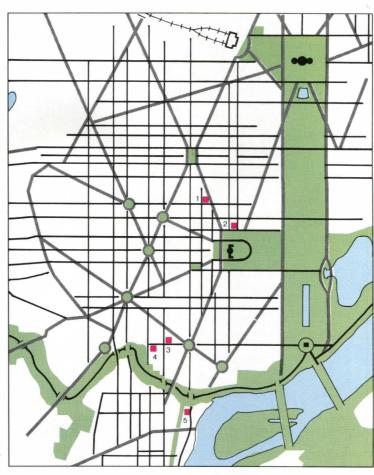
Among the factors behind SOM/Washington's silk-purse design on developers' sow's-ear budgets, the partners say, is approaching design "without preconceptions about what the skin will be." Aware that any "extra"expense is likely to reside in facing materials, they prefer to let the overall design suggest a choice-most often humble brick or precast concrete, which they favor because modeling can be built in during forming and use superbly as a stand-in for limestone. More expensive materials, notably granite and marble, can then be employed to maximum effect for such high-visibility uses as base details, trim, and interiors. "A handsome building can be made of inexpensive materials," says

Richard Giegengack, "if they're put

together properly."

The well-made, meticulously detailed building is among SOM's long-standing hallmarks, but the Washington office has lately brought to detail a heightened perception, born in part of the firm's several renovations of railroad stations, of the transforming effect of "the little bits and pieces" on fundamentally simple structures. As a result an always-sure hand has become freer in lavishing attention on hardware, lighting fixtures, elevator cabs entry doors. . . a monograph could be written on the changes rung in railings for balconies and stairs.

Without unbecoming modesty, the partners attribute the maturing of their work, its distinction and consistently high quality, to "being in the right place at the right time More intensive competition among

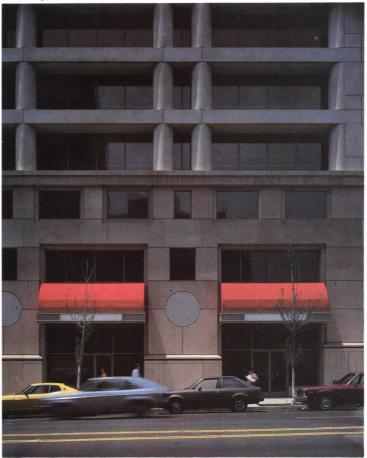


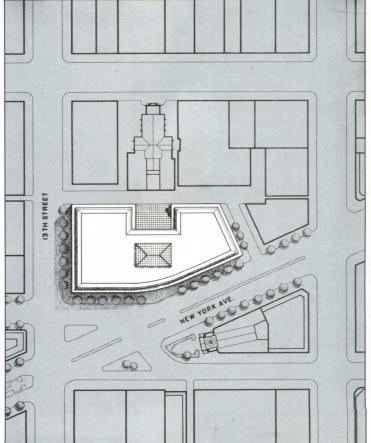
developers has bestowed on them more enlightened clients. Washington itself has undergone a shift from a sleepy parochial city to a cultural capital with national influence. But above all, the partners point to participation in a widespread professional reawakening: "If you're released from the old rules, you have a greater responsibility." says Childs. "We're interested in making buildings that are handsome, appropriate, and consistent with our own goals." *M.G.* 

- 1. 1300 New York Avenue (at 13th and H streets)
- 2. Metropolitan Square (15th and Gstreets)
- 3. The Grand Hotel and office building (24th and M streets)
- 4. U. S. News & World Report Headquarters (24th and N streets)
- 5. Jefferson Court (Thomas Jefferson and K streets)

In the timelessly elegant office structure at the convergence of New York Avenue with H and 13th streets-an instant classic in a classical city—SOM/Washington plays without a false note its full repertoire of architectural responses to the city's codes and context. At 1 million square feet with 12 levels above grade and four below, the massive structure is the largest nongovernmental office building in the District. An extreme instance of the hard-to-proportion squat horizontal form, it is further complicated by an awkward corner site with a long, shallowly angled edge that "belongs" to the avenue's processional to the White House, while the intersecting street more closely relates to the commercial city. Partner-in-charge David Childs resolved the conflict in scale by meeting the avenue with a sweeping, strongly articulated facade softened with a legato curve, and compressing the pattern to a tauter rhythm on the street elevation. Although it appears to stretch the full 400-foot building length, the curve in fact is confined to a 90-foot-wide center section punctuated by a punch-windowed recess overlaid by a monumental four-story arch, the tallest of a triplet announcing the principal entry. Flanked by separate rectilinear structures of reinforcedconcrete, the midsection is a discrete steel-framed tower embracing a 12-story-high interior courtyard that, with the tiny plaza carved from the street angle, satisfies the open space requirement while filling the site to the property line and maintaining a well-defined street edge. Despite its bulk, though, the building sits lightly, buoyed by rich sculptural and textural embellishment. The de rigeur composition of the facade into distinct horizontal elements-a restrained but powerfully detailed three-story limestone and granite base (photo right); a colonnaded midsection of buff precast concrete; and a robust cornice over an attic that is subtly ornamented with buff concrete window surrounds set off by a slim infill band and intersecting "pilasters" of tan glazed brick—reappears in its tripartite vertical organization. Anchored by sturdy endpieces pierced with punched windows, the elements on either side of the curved central tower contain doubled cylindrical columns crossed by bold projecting beams to form a grid that screens the window wall behind. At the crown, mechanical and elevator penthouses are tucked beneath a mansard roof of standing-seam metal painted trilage green to echo the weathered copper roofs of "other" neoclassical buildings nearby.

Victoria Lefcourt



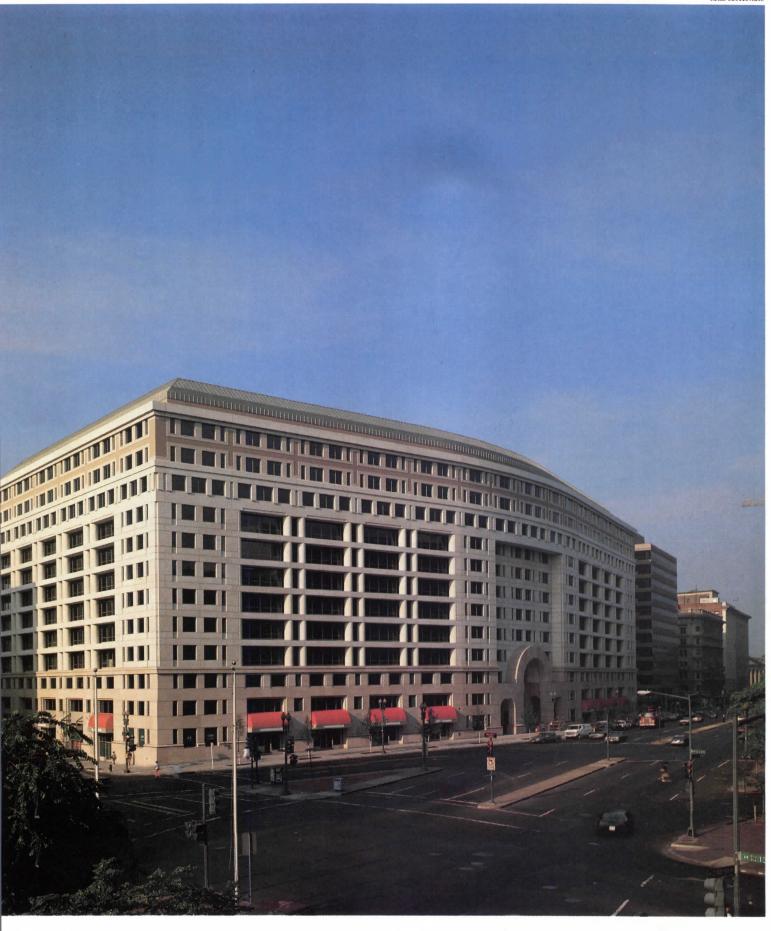


In deference to the historic Church of the Epiphany on its south side—which will be engulfed by new construction when the planned redevelopment of the surrounding block is completed—the aligning central element of the New York Avenue building is stepped back via a space-framed skylight that angles north from the seventh to twelfth floors of the interior court, giving the church breathing room and light



while framing views of it from the atrium. The landmarked former Masonic Temple the building faces across the avenue was accorded the even more subtle recognition of highly abstracted "borrowings" from its materials, colors, and window proportions, and the crenulate dentils beneath its frieze. Less obscure is the echo of its tomato-red roof in the new building's ground-floor awnings.

Max McKenzie

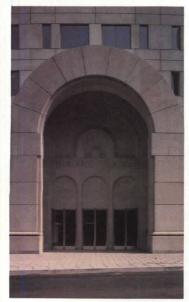


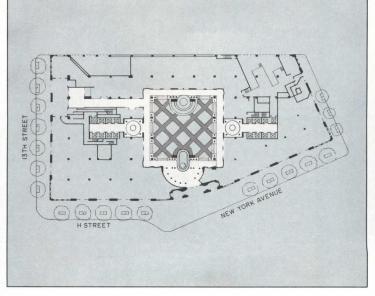
The classic restraint of 1300 New York Avenue's exterior breaks free within the atrium to classicism of another order—the cortile of a Renaissance Italian palazzo. Although the monumental central arch (photo bottom left) opens to a lobby entrance set askew from the inner atrium, the awkward transition is defily smoothed by the half-round of a rotunda that sweeps the eye to a great arch introducing

the soaring court beyond. In keeping with SOM's principle of using rich materials sparingly but prominently, the lower court is lavished with white marble surfaces contrasted by colored marble in the court paving, the shallow stairs to the enclosing two-story loggia, and the arches denoting entry to the domed vestibules of tapestry-accented marble-clad elevator lobbies on east and west. Above the loggia—

and the usual line of sight—the stepped vine-hung balconies lining the court are rendered in ordinary dry wall, which is also used with great finesse for background elements on the lower floors. Touches of elegant whimsy are found in such details as the topiary spires dotting the court and the mock columns, capped by huge marble jawbreakers perched on exaggerated squared capitals, that brace the





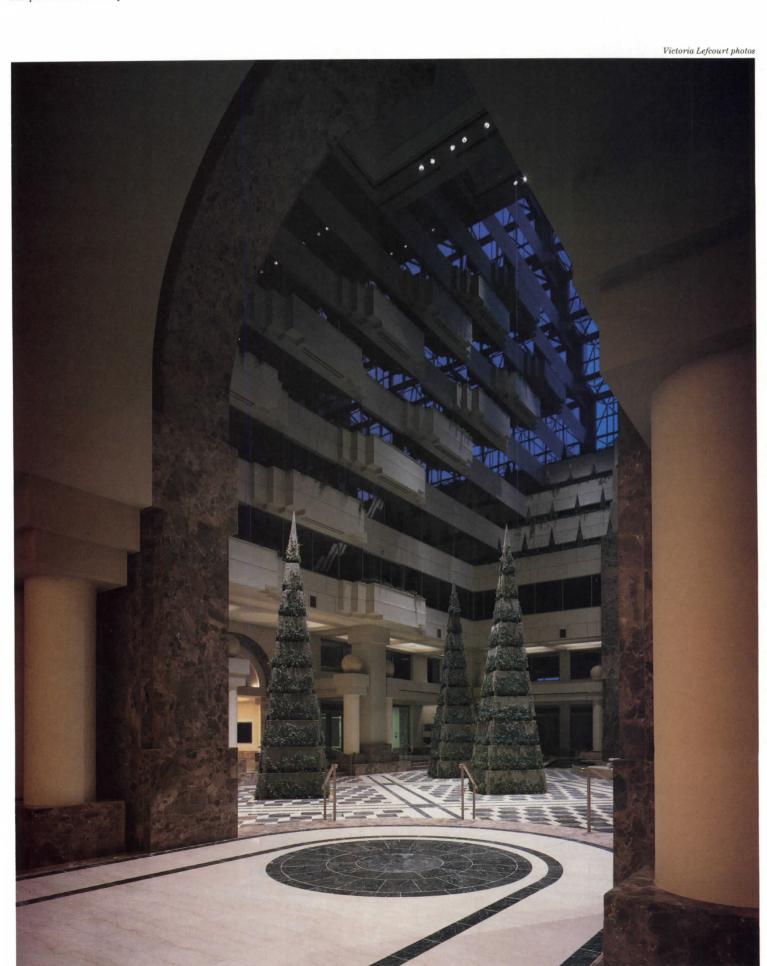




straightforward muscular columns ringing the loggia. The dominating feature of the space, however, is the towering waterfall inspired by the gardens of Villa Lante in Bagnaia, which cascades from a seventh-level source over a series of basins to a sculptured court-level pool.

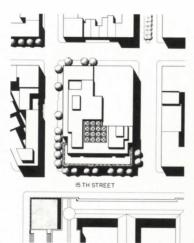
1300 New York Avenue, N. W. Washington, D. C.
Owner:
The ASC Company
Architects and engineers:
Skidmore, Owings & Merrill/
Washington, D. C.

Engineers/consultants:
GHT, Ltd. (mechanical/electrical);
Lerch Bates & Associates, Inc.
(elevators); Schirmer Engineering
Corporation (life safety analysis);
SWA Group (landscape architecture)
Contractor:
Chas. H. Tompkins

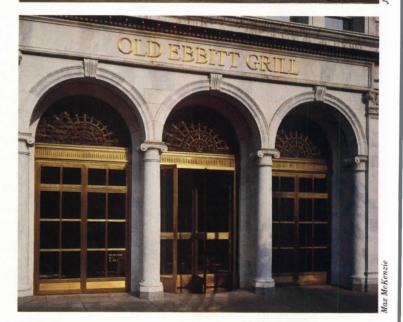


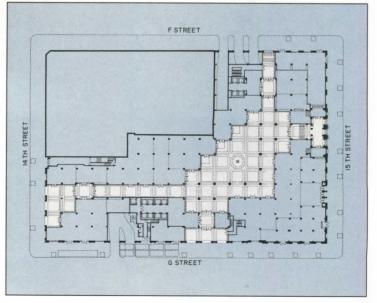
#### Metropolitan Square

A marked test of SOM's affinity for traditional Washington came with the development of the Metropolitan Square office complex on a prominent three-quarter-block site at the juncture of the federal precinct (the White House is half a block away and the massive Treasury Building directly opposite) with the tired but fast-rejuvenating "Old Downtown" business district. Insinuated among an eclectic assortment of elderly neighbors, the project also incorporates three landmarks: the Metropolitan Bank, a Beaux Arts sliver mirroring the Treasury's monumental colonnade: the adjoining former home of the once-noted Keith-Albee theater; and the interior of the Old Ebbitt Grill, long a popular local watering hole. The L-shaped building leaves the landmarks' facades intact around updated innards while introducing a new 12-story mass to abut the Keith-Albee building on the G Street side, and filling out the 15th Street block with a more delicately inserted corner segment attached to the bank. On the interior these elements are woven together by a skylit atrium ringed with streetlevel shops and restaurants—
including the Old Ebbitt Grill whose
vintage fittings are now ensconced
behind the Keith-Albee's triplearched entry arcade. The larger office block rises from a two-story limestone base that reiterates the classic details and rustication of the landmark buildings' foundations. Though less forcefully defined than in SOM's latest work, crown and midsection are sketched at the third and tenth floors by balustrades across recessed glazing. On other floors, windows form flush squared bays framed by a structural grid that recalls the rhythmic pilaster and window pattern of the adjacent Keith-Albee facade. Even so, direct confrontation between the old and new faces is avoided by a deep niche at the critical joining. Similarly, upper floors set well back from the landmark facades, unseen from nearby vantages, preserve the original street scale and the strong line of the old buildings' pronounced crowns, now carried to the new corner element as well. With the Beaux Arts bank as centerpiece of the composition, the balancing addition takes its primary cues from the robust reticence of the Keith-Albee facade, establishing through profile and proportion a kinship reinforced by stylized but recognizable details from door to dormer. (The partners are especially pleased with their abstraction of the Keith-Albee's Corinthian capitals, rendered in the new section with a shift from limestone to Stony Creek granite to emulate with color the shading and texture of the original.)







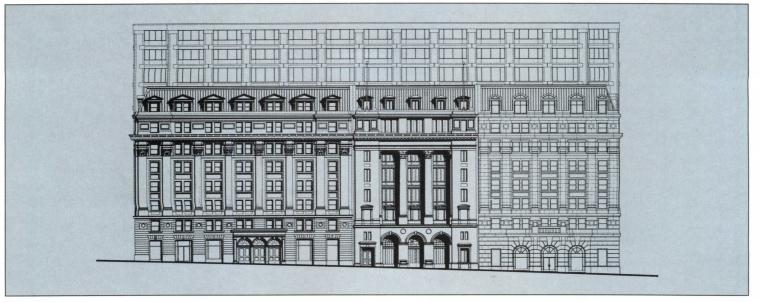


Metropolitan Square
Washington, D. C.
Owner:
The Oliver T. Carr Company
Architects and engineers:
Skidmore, Owings & Merrill/
Washington, D. C.
Associated architects:
Vlastimil Koubek, AIA
(construction documents and
administration)

Engineers/consultants:
Baskam & Jurczyk, P. C.
(structural); General Engineering
Associates (mechanical); Claude
Engle (lighting)
Contractor:
The George Hyman Construction
Company

 $Dan\ Cunningham$ 





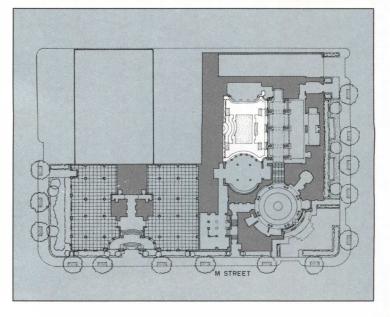
#### The Grand Hotel and Office Building

SOM/Washington's penchant for establishing instant context is nowhere more evident than in the West End, an under-utilized lowdensity area now the scene of a burst of redevelopment. Among the earliest new arrivals was the aptly named Grand Hotel, a classically inspired hostelry that would be at home in the most fashionable of the District's old established precincts. (Childs and Giegengack recall with relish the incredulity of visiting national SOM partners on learning that the hotel is not newly renovated but new.)
The opportunity the project offered for city-building was amplified by the inclusion of an adjoining office structure (photos overleaf), which gave the designers control over both the foreground hotel and its immediate foil. And the client's brief for an intimate but elegant facility in the European manner encouraged play with neoclassical idiom approaching trompe l'oeil. The building's eight-story profile seems to climb toward a corner opened by symmetrical setbacks centered on the dome-crowned facade at the main entrance. And while scarlet awnings and balcony rails and billowing flags over a lacy steel-and-glass entry marquee abet the deception, the immediate impression of exuberant ornament is created largely by the same unadorned precast elements that support the illusion of upwardaspiring mass. These include a powerful rusticated base that graduates from two stories at the street edges to four at the center of the inverted entrance facade, where its apparent height is boosted by the verticals of paired columns spanning an upper porch and a colonette "supporting" the dome above a roof line accented by tripled

molded banding.
The designers' sleight of hand also extended to the hotel's public rooms, which betray no hint of the plan contrivances behind them. In fact, the program stretched the allowable building envelope, and providing the required 234 rooms squeezed the space available for other functions. The fit was achieved without visible stinginess by wrapping the hotel around an inner courtyard that satisfied the open space requirement, and relegating back-of-the-house and conference facilities to the perimeters of the lower two floors plus an "extra" floor in the form of an English basement. From the domed double-height rotunda of the main lobby, a marble stair leads to a dining promenade with adjacent lounge and bar, which in turn gives access to the hotel's formal restaurant and a small private dining room—all borrowing space and views from the outside court.







Although it is modest in dimension—only 60 by 40 feet—the courtyard at the core of the Grand courtyara at the core of the Grand
Hotel looms large in the amenity it
adds to the overlooking public
spaces. In addition to the long
Promenade restaurant that follows
its length, the hotel's formal
restaurant and a smaller private dining room opposite it across the court partake of its formal landscaping and terraced fountain,

as do guest rooms above. The enclosing low structure disguises hotel support functions and supports a second-level swimming pool shaded—and shielded from onlookers above—by a vine-covered pergola.

Max McKenzie



The 120,000-square-foot office building that adjoins the hotel is designed to harmonize with it—but in a lower key. The color of the brick is a tone lighter than the hotel facing, the hotel's punched windows give way to strip glazing in a flatter facade, and the juncture between the buildings is cleanly marked by a niche. Nonetheless, commonality is established by strong regulating lines, including a continuation of

the hotel's formal base planting and granite plinth and an upper colonnade that echoes the colonette under the dome. As always, the  $designers\ invested\ the\ entrance\ with$ ceremony in the form of a rusticated archway introducing a small but handsome two-story lobby.



The Grand Hotel and Office Building Washington, D. C. Owner:

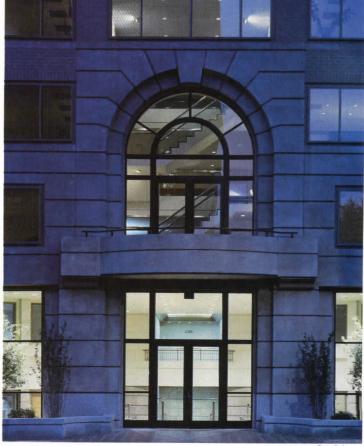
The Kaempfer Company Architects and engineers:

Skidmore, Owings & Merrill/ Washington, D.C.
Engineers/consultants:

General Engineering Associates (mechanical/electrical/plumbing); Associated Engineers (civil); Jutras-Nobili Associates, Inc., Charles Pfister, Inc. (interiors); Clevenger Associates (kitchen/laundry);

Claude Engle (lighting)

Contractor: The George Hyman Construction Company



### U.S. News & World Report Headquarters

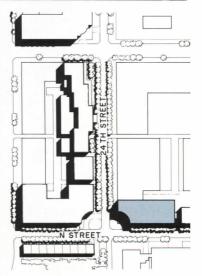
Through a competition for the development of a three-acre site held by the *U. S. News & World Report* publishing company, SOM/Washington won the opportunity to extend the attitudes reflected in the design for the Grand Hotel and office building to an immediately adjacent mixed-use complex that will include, in addition to the headquarters for the magazine, another SOM-designed hotel and office structure and ultimately, a high-rise condominium and townhouses. As the first component in the project, the U. S.News building now seems oddly formed and tentative. When it is paired with the soon-to-open lookalike opposite, however, its porticoed semicircular entrance court will become half of a Londonstyle crescent marking the head of a T-shaped grouping of buildings whose leg follows 24th Street to its terminus facing Rock Creek Park. In keeping with the firm's belief that variety is the spice of cities, U. S. News little resembles the nearby Grand Hotel or even other SOM projects in the same complex-nor they one anotherbut a detectable thematic kinship among the buildings arises from the perception of the West End as a transitional zone between the monumental gray-stone federal city and domestic red-brick Georgetown. Evident also in the handling of scale and proportion, the theme is most clearly expressed in the melding of materials characteristic of the two areas. From Georgetown, the U.S. News building derives its cladding of rosy, oversized sand-molded brick laid with grapevine joints; from inner Washington, the buff cast-stone ribbons that striate the facade. Variations in the striping combine with window recesses to delineate a base and crown further defined by deep setbacks, while the assertive cap housing the mechanical penthouse is balanced at the base by a stoa arcing around the auto drop-off. Within the eightstory building, which also includes an English basement and two below-grade parking levels, a four-story entry hall iterates the curve of the facade, where the rhythm of the fenestration is broken by a curtain wall that affords upper-level interior balconies views of the park beyond as well as the reception area below. Set off by a wine-red floor of polished and flame-cut granite, pristine white dry wall reprises the patterning of the outer structure, with etched joints and mock pilasters and capitals substituting for color.







Max McKenzie



U.S. News & World Report Headquarters Washington, D. C. Owner: Boston Properties and U.S. News &

World Report in joint venture Architects and engineers:

Skidmore, Owings & Merrill/ Washington, D. C.

Engineers/consultants: Shefferman & Bigelson Company

(mechanical/electrical); Kurt N. Pronske, P. E. (civil)

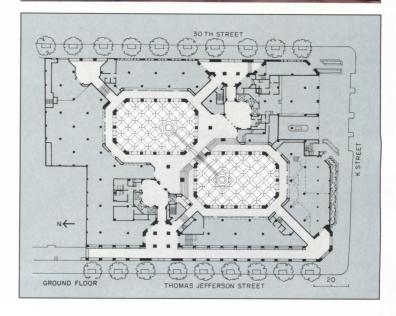
OMNI Construction, Inc.

The popular image of Washington's Georgetown district—prim polished houses, fashionable restaurants, exclusive shops—neglects the traces that remain of its pre-Revolutionary origins as a port and industrial center that prospered into this century before falling into decline, hurried toward its demise by an elevated freeway along the river edge. In the late '60s, however, gentrification began to reverse the cycle, and the area has since become a hub of preservation and renewal as residential and commercial development edges toward the riverfront. Nonetheless, it was the original industrial character of the area that SOM sought to perpetuate in its Georgetown debut with an office and retail project abutting the freeway and fronting on Thomas Jefferson Street—the entry axis to a large mixed—use waterfront development. The stout cast-stonetrimmed red-brick structure is indeed reminiscent of turn-of-thecentury manufactories and warehouses, with such genre Georgetown embellishments as the chunky turrets and double chimney pots. Its imposing presence and monumental free-form composition, though, attest the dominant influence of Richardsonian-Romanesque, confirmed in entrances announced by high pediments and triple archways, the echoes of window triads culminating in half arches, the building-long procession of low wide arches framing shop entrances on the Jefferson Street facade, the subtle use of ornamental brick, and a host of details large and small.

To further diminish a bulk already constrained by Georgetown's 90foot height limit, the sixth floor of offices is disguised by a sloping glass wall that reads as a mansard roof, and the topmost floor is set back yet another notch, almost wholly concealing it from the street. Because the site falls nearly 15 feet from north to south, the building is broken into two segments, allowing the insertion of an eighth floor at ground level on the south. To open inner offices to light and views, the structure's upper and lower levels are pierced by generous cortiles giving onto retail stores and a restaurant-to-come. Though linked, the courts are offset to reinforce the diagonal path between the main corner outputs. corner entrance and the corner opposite, leading visitors and workers through formal gardens sparingly planted to direct attention to focal fountains. To contrast but complement these open-air rooms, the courts are cloistered by sheltering loggias and a joining arcade of broad brick arches, a reminder against the inner walls unadorned planes of the exterior's sturdy solidity.







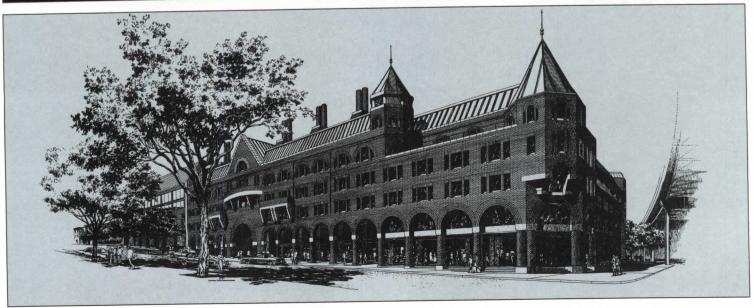
Jefferson Court Washington, D. C. Owner:

Owner:
Trammell Crow Company
Architects and engineers:
Skidmore, Owings & Merrill/
Washington, D. C.
Engineers/consultants:
GHT, Chartered (mechanical/
electrical); Schnabel Engineering
Associates (geotechnical); Kurt
Pronske, P.E. (civil); Bolt, Beranek &

Newman (acoustical); Charles R. Johnson (survey); Raymond Grenald Associates (lighting); Gerald Palevsky (fountains) Contractor: Sigal Construction Corporation

Carol Highsmith photos







# Command performance

Esprit Store Los Angeles, California D'Urso Design

It is always a little embarrassing when a designer is proudly showing off his latest work and can't find the light switch or speculates out loud where this or that door leads: "Of course! And here's the broom closet." Though we tend to feel deceived at moments like these—as if the person passing himself off as an author had enlisted the services of a ghostwriter—such minor mishaps acknowledge nothing more damning than the reality of the contemporary "team" approach to design. Joseph Paul D'Urso does not subscribe to that particular reality. He sees himself as a solo performer on the stage of design for whom the team spirit is an alien one [extended credit list on page 116 notwithstanding]. Consequently, D'Urso not only effortlessly locates all the light switches in the clothing store he designed for Esprit, he traces the precise path of the conduits. "I don't delegate responsibility," the autocratic designer explains, "I don't see design as some kind of school project that you hand over to someone else to work out the problems." The control D'Urso maintains over his work is total, but costly. For the \$15million Esprit commission, the 42-year-old designer essentially transplanted himself from Manhattan to the job site in Los Angeles, where he could be found most days from dawn till dusk designing in situ (as is his habit) and keeping an unforgiving eye on the workmen's progress. While such total involvement means that there is remarkable cohesiveness to D'Urso's work, it also means that the entries in his portfolio of works-in-progress tend to number, like his staff, around three (give or take one or two). The designer is unperturbed, however, by the limits to his practice such exacting methods impose: "Wouldn't you rather do 10 great projects in your life than 50 good ones?" The quota as well as the underlying assumption that the road to greatness must be traveled alone may be debatable, but Esprit constitutes

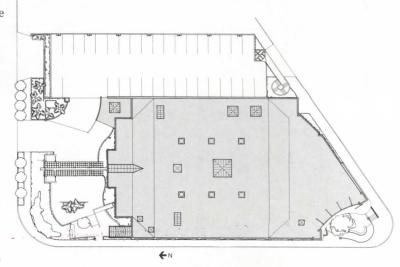
persuasive evidence in favor of the designer's unorthodox stance.

"They wanted it to be the most fantastic store anyone could do... that was the program," recalls D'Urso, who rallied to the cause after Esprit co-owner Doug Tompkins offered "what it takes" as a budget, and a derelict bowling alley built in the '30s by Art Linkletter as a site. Though the building was more burly than beautiful, D'Urso admired its gutsy character, and elected to preserve it by limiting exterior modifications to a minimum. After satisfying code requirements for the handicapped, introducing new windows and skylights, refurbishing existing public and staff entrances, and erecting a three-story parking structure (at top in plan below and at right in photo below), he wrapped the bloated behemoth in a monochromatic four-inch blanket of concrete. The result is a monolithic structure that may be more restrained than the flashier fare being served up along Santa Monica Boulevard, but is not without a series of engagingly idiosyncratic appurtenances which invite closer inspection. Though one must be astute to see in such subtle gestures as a delicate window mullion, a perfectly detailed pipe rail, or an elegant wire-mesh gabled canopy the tell-tale signs of mastery at work, such discreet signals are merely the whispered promises of things to come. For once you pass under the curved billboard rising above the sweeping awning (facing page), you enter 30,000 square feet of relentlessly designed and crafted space that is neither subtle nor discreet. Without compromising his watchmaker's eye for detail, D'Urso has exercised a set designer's eye for visual drama, as the theatrical overtures delivered in Esprit continue to satisfy under scrutiny. It's as if Fabergé were working on a grand scale with a less fragile material palette: an exquisite filigree of steel members, D'Urso seems to argue, need not be less luxurious than gold. While it might have been a tragedy, D'Urso choreographed the insertion of Esprit in the old bowling alley so artfully that container and contained appear intertwined in an elaborate pas de deux. Considering the complex mechanical, structural, and electrical systems involved, as well as the intricacy of Esprit's functional requirements, such fluidity is more than memorable. It is, in every sense, a virtuoso performance. But then that's the only kind D'Urso knows how to give. Charles K. Gandee











© Ballo & Ballo photos



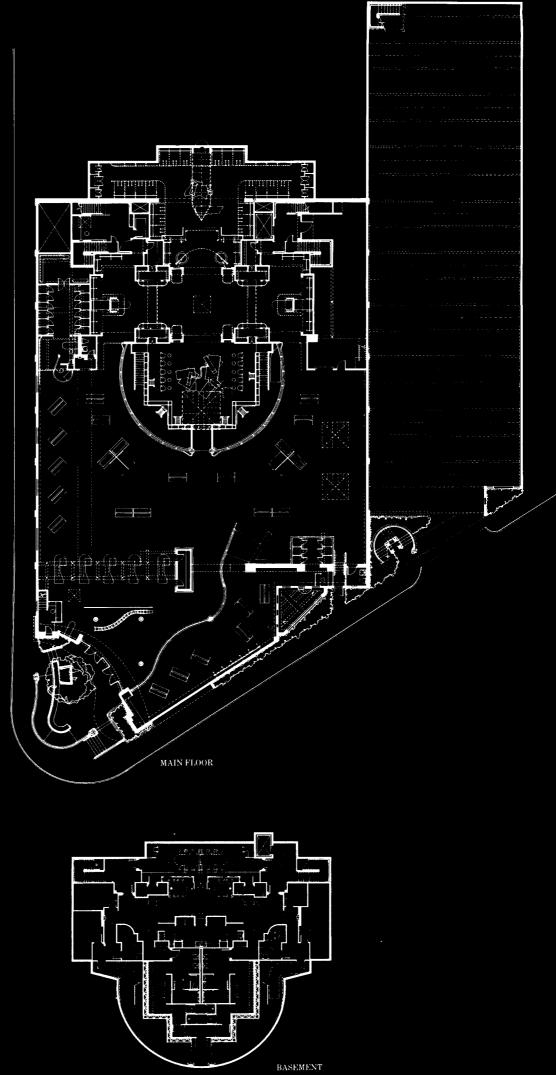
Though Esprit customers must walk 112 feet from parking garage to entrance, and though walking is not a local custom in Los Angeles (especially along Santa Monica Boulevard), D'Urso chose to leave the building's front door in place (site plan previous page). The "psychological importance" of the entry's high visibility, he argues, is worth the relatively minor physical inconvenience: "It's critical to be able to instantly identify the entrance from a moving car." (The only alternative was to situate the new garage and relocate the old entrance to the rear of the building, which would have rendered visual and physical access to both something of a mystery, at least from the street.) Once reached, the front door opens onto a triangular foyer in which the "supermarket" concept on which D'Urso modeled Esprit is announced via rolling shopping carts and a lineup of streamlined checkout counters (facing page). The store's 15,000 square feet of selling space seemed to call for the mass market accouterments, especially the wire shopping carts (they free up shoppers' hands to reach out for more Esprit notes store manager Polly Nelson). In addition to a customer service area (photo left), Esprit's children's division is also situated near the checkout counters on an eight-inch concrete platform (at left in photo below). Acting in concert with three cone-based structural columns, the serpentine platform guides visitors along the diagonal path D'Urso plotted to an asymmetrical arch that frames an axial view of the store's main selling space (overleaf). Because he wanted to delay the impact of that grand perspective, D'Urso dropped a massive soffit over the five checkout counters. The suspended partition not only ensures that visual access to the great inner room be kept to a tantalizing minimum, but that financial transactions are carried out in a more intimate, lowceilinged atmosphere. Lodged within the soffit is a mezzanine that leads employees to the lighting system's computer, which is housed in the wire mesh, barrel-vaulted capital of the concrete-based column that divides the arch from the checkout counters (photo facing page).





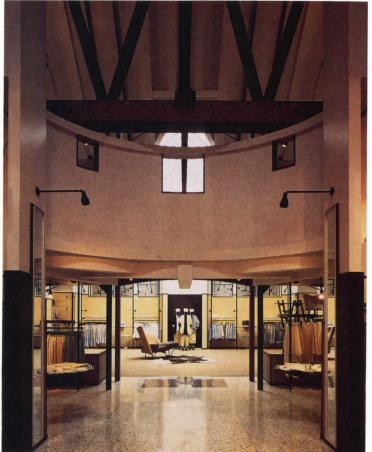


If from the exterior Esprit's flagship store appears to be inflated (photo top, page 107), the bulbous roof is explained from within by the  $massive\ timber\ bow-string\ trusswork$ that supports it. In addition to supplying a rather bizarre exterior element, however, the great structural system supplies 32-foot ceilings and almost 15,000 square feet of column-free space as well as an intriguing display of some forgotten engineer's talents (photo previous page). D'Urso was delighted not only with the 112-foot spans but with their spatial byproduct, and resolved to honorifically preserve both. Rather than destroy the space with a rabbit warren of gypboard boutiques, D'Urso left the great space great for Esprit's large sport division. And rather than hide the intricate maze of beams and cross braces behind a new ceiling, he notso-simply brought the aged structural system up to code with reinforcing steel plates and U-beams that stiffen the 50-year-old trusses. Old and new are identified by their respective coats of black and red paint which, like the skylights, help draw the eye heavenward. Continuing with the powerful industrial esthetic, D'Urso laid a polished (and also black) concrete floor and hung a high-tech theater lighting system. (Massive rolling display racks, designed by San Francisco industrial designer Bruce Burdick, are no less sympathetic to the esthetic.) Despite his reverential regard for the great room, however, D'Urso was aware that a powerful counterweight was required to offset the potential gymnasium effect. Apermanent and monumental "architectural element" was sought which would tame, but not break the spirit of, the vast space. It comes in the form of a concrete-walled elliptical void carved 9 1/2 feet into the floor, from which rises three steel cages that act as screens. The central screen (portal to the shoe department within) soars to 26 feet; its flanking companion pieces, to 14 feet (photo previous page). Visitors cross a small bridge to the shoe department "island," where a defiantly festive sculpture by Ettore Sottsass signals a shift in esthetic tempo which is also registered in the oak floor (photo near left). From the bridge one looks down to the moat below where Esprit employees scurry to and fro on rolling ladders restocking the metal storage cages with colorful inventory (photos facing page). Though the moat is fundamental to the success of D'Urso's monumental gesture giving the island and the steel cages room to breathe—it was no mere architectural conceit that sent the designer digging. The subterranean descent began when Esprit specified 6,000 square feet of support area for its staff exclusive of the selling floor. D'Urso realized that he could excavate a little more than necessary  $for the \, employees \, to \, accommodate$ his moat, which also functions as a circulation path for staff-members making the ascent from the conference rooms, lunch rooms, and locker rooms below to the selling floor above. The underground employee area extends north from the shoe department (plans right).





© Ballo & Ballo





As those familiar with Esprit's massive advertising campaign know, the company's clothes tend to run toward the colorful Californialifestyle-style; yet in addition to its popular "sport" collection, Esprit also has a pricier, less flamboyantly "fun" line called simply "Esprit. While the former collection was appropriately housed in the store's vast, high-tech quarters up front, the "better dresses" (as they say in the trade) are situated to the rear in more intimate, and lower-tech quarters (photos left). Customers reach the inner sanctum by taking either the axial, ceremonial route through the shoe department or by walking around the moat that envelops the shoe island and entering less formally on the sides (plans and photos previous pages). D'Urso worked hard to create what he refers to as a "payoff space" here in the back, i.e., to make customers feel that their 124-foot journey was worth the effort. But since the back entrance to the store was a full story above the front (thanks to a sloping site), the opportunity had to be created. By excavating an additional 16 feet, D'Urso was able to achieve his desired payoff space in an annex he likens to a "chapel" (photo top left). After passing through an intermediary zone—with terrazzo floor, deco-inspired accessory display cases, and one vestigial reminder of the bow-string trusses up front (facing page)—one enters. A ridge skylight casts a luminous glow on D'Urso's softer material palette, which includes sisal flooring, Memphis-style furniture, obsessively-detailed light fixtures, and bird's-eye maple paneling (photo left). To reinforce the sense of movement from front to back, and the change from sport clothes to better clothes, D'Urso reduced the scale from wide open to salon-like. The insertion of two rectilinear support areas to either side of the rear helps offset the loft character found elsewhere in the store, while accommodating the various offices and stockrooms required by the program (plans previous page). Dropped soffits and low beams, and an intricate series of catwalks (leading to staff offices and storage rooms) and mezzanine-level lookouts, assist in creating the more

human-scale rooms.

"At some point it becomes neurotic, because you want to work out every single thing," confesses D'Urso, who knows whereof he speaks. For at Esprit, the admittedly obsessive designer was presented with the opportunity to indulge that "neurosis," with the result that the closer you look, the more satisfying the view. Whether it be a curved glass surround (rear illuminated, of course) to a stockroom door (photo below), a graphically brilliant dressing room (photo right), an accounting office tucked neatly up under the trusses (facing page, near), a pendant light fixture in the employees' cafeteria (photo bottom), or the riveting dialogue being carried on between old building and new store so boldly illustrated in the structural system (photos facing page), D'Urso's mastery over the environments he creates is relentless—his control, total.





Esp<mark>r</mark>it Store Los Angeles, California Owners: Doug and Susie Tompkins, Esprit De Corp.

Designer:
D'Urso Design—Joseph Paul D'Urso, designer

Associated architects: Robert Weit Associates—Robert Weit, Stan Kamehiro

**Engineers:** 

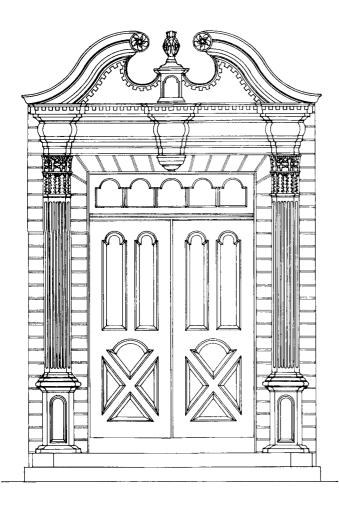
Svend Sorensen, Inc. (structural); John Denton & Associates (mechanical); Jones-Cooper & Associates (electrical)

Consultants:

D'Urso Design with The Burdick Group (display and fixturing);
D'Urso Design with Alfred Scholz &
Associates (lighting); Thogmartin,
Chazanas, and James Associates AIA (parking garage) General contractor: Illig Construction Company



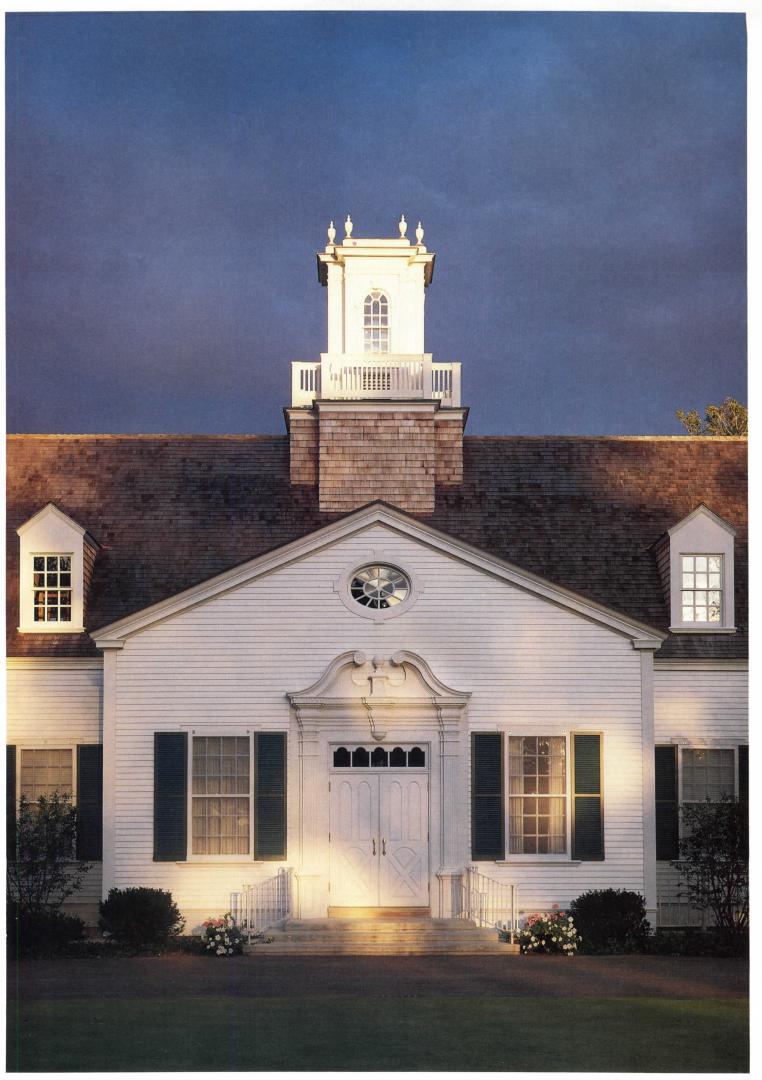
# Home of the gentry



Upon his election to the National Institute of Arts and Letters in 1945, Chicago architect David Adler (1882-1949) offered a terse, one-sentence assessment of his career: "My work is all in the period of the 'great house,' which, today, alas, is over." At the time, there was good reason for the elegiac tone of this pronouncement. Economic and social upheavals, and rapid changes in taste and mores, had apparently ended the world in which a Beaux-Arts-trained architect such as Adler (no relation to Louis Sullivan's partner) could dedicate himself almost exclusively to designing town and country residences for the rich, in accomplished variations on period styles. The gentleman architect's postwar valediction to the great house might just as well have applied to the classical tradition it embodied, which was seemingly doomed to extinction in the face of ascendant modernism. As it turns out, many of Adler's 40-odd houses are still in private hands, boiserie and urns intact, in lush Chicago suburbs where they retain the cachet that elsewhere attaches to mansions by McKim, Mead & White or John Russell Pope. Informative as these buildings are as sociological artifacts, they continue to exert a wider esthetic appeal. Adler fell short of being the North Shore Lutyens, yet his subtly inventive oeuvre eminently deserves the scrutiny it is now receiving from younger architects with an interest in classical design.

One of the happier products of this research is the building illustrated on these pages, a country club by Booth/Hansen & Associates that replaces a 60-year-old Adler landmark that burned to the ground in 1983. The task confronting Booth/Hansen resembled the reconstruction of a beloved ancestral home, since the club members are few and intensely loyal. Equally respectful of Adler's lost landmark and of the memories associated with it, the architects strove to create a new clubhouse that would seem familiar the day it opened, even though practical considerations made it impossible simply to copy the building's predecessor line for line. Service facilities and mechanical equipment in the old structure had been obsolete or downright primitive, and even though the spirit of the place remained much as the 47 founding members conceived it—low-key in a gentlemanly way, and very private-more casual modes of living and the demands of corporate meetings, weddings, and large parties, to which the club now occasionally plays host, demanded more flexible circulation and larger spaces. Booth/Hansen held to the general outlines of the original parti while rearranging Adler's scheme of 10-foot bays to accommodate an additional 3,000 square feet of program space (the attic, formerly used for guest rooms and servant quarters, is now vacant, although the reconstructed cupola houses ventilating equipment). Vintage details were pieced together from Adler drawings at the Art Institute of Chicago and from photographs taken long before the fire.

Despite gaps in the records, which necessitated a good deal of ingenuity in an Adlerian vein, several key elements in the finished scheme are near-replicas of cherished prototypes, such as the frontispiece (opposite) and a hand-painted living-room wallpaper (page 123). Other components amplify rudimentary aspects of the Adler building: a cramped transverse corridor became a generous gallery (page 123); a makeshift glassed-in dining porch was transformed into a fully articulated pavilion. New additions such as robust cabinetwork in the Governors' Room (page 124), Jeffersonian serpentine garden walls, and the vigorous play of interlocking gables and shed-roofed masses behind the demure entry facade are no less faithful to the proportional and decorative idiom that Adler perfected. (The only regrettable lapse is the corner-cutting of shutters tacked to the walls sans hinges or shutter dogs, a solecism Adler eschewed.) As American as the institution of the country club, Booth/Hansen's classicism is taut but eloquent in its calculated reserve, and unmistakably devoted to a home-grown ideal of the good life. The building exudes the assurance of old money quietly spent and, as such, exemplifies a vision of the "great house" that many of our countrymen still hold dear. Douglas Brenner



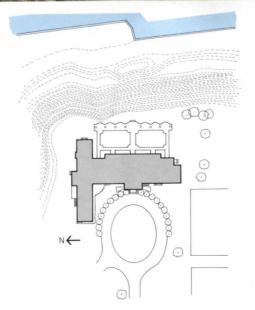
 $Timothy\ Hursley/The\ Arkansas\ Office\ photos$ 



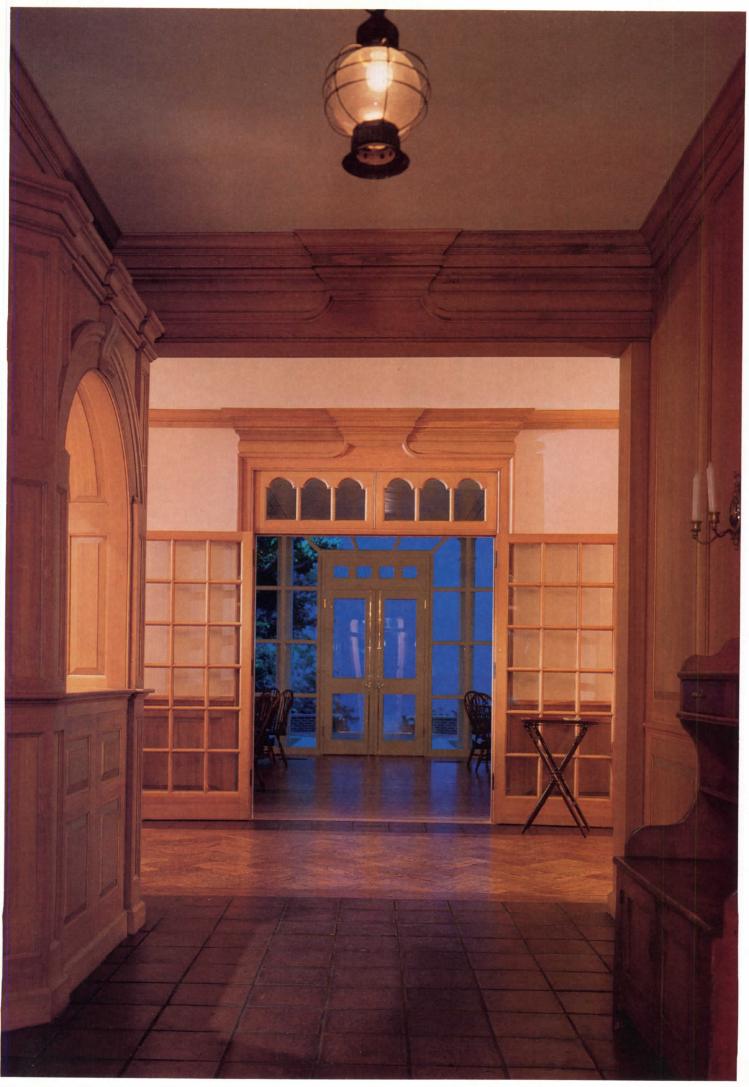


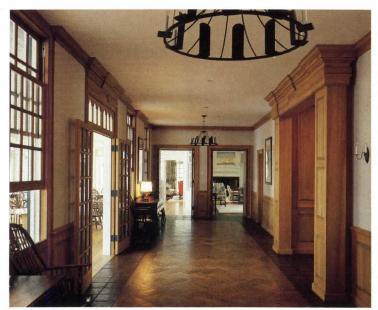






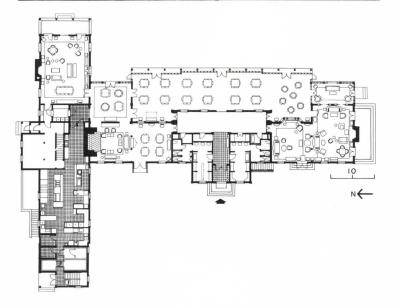
Except for being smaller than a typical Adler mansion, Booth/ Hansen's 12,000-square-foot clubhouse (like its predecessor) adheres to the general model of the earlier architect's residential work. The similarity begins with a circuitous approach, where trees and terrain conceal the building until one emerges into a drive perpendicular to the front door. The ell of a kitchen wing on the left and an arc of pollarded lindens beyond an oval turnaround imply a forecourt which, in characteristic Adler fashion, dramatically subordinates asymmetrical elements to a focused composition. A central gap in the screen of trees emphasizes the vertical alignment of the pedimented entry and the cupola as a ceremonial landmark for the golf links. Though domestic scale and simple Georgian style play down the commanding gesture of a tower, a confident air of patrician ease remains the building's dominant note. Booth/Hansen has adopted Adler's most obvious borrowing from country-house tradition, an enfilade from the entrance (top photo opposite) to a corresponding portal on the garden front (bottom photo this page). The fenestration of the back porch echoes the symmetry of the west elevation while suggesting a more relaxed relationship of architecture to landscape. Even so, a regular network of paths, lawns, and serpentine walls alongside rocky bluffs above Lake Michigan become emblems of civilized order confronting nature's rougher edge. Viewed from the south (this page top), roofs, dormers, and porches seem to stretch toward the shore, in energetic contrast to the measured repose of the entrance facade. The jutting north wing also acts as a winter windbreak.







As in the lost clubhouse, a pinepaneled vestibule (opposite) extends from the front door to a cross-axial corridor linking the major "public" rooms. (Lavatories flanking the vestibule have no signs on the doors, on the principle that anyone who belongs here will know where to go.) Booth/Hansen doubled the width of  $the \ transverse \ corridor \ (upper \ photo$ this page) to eliminate bottlenecks created when the club opened its facilities to large parties and meetings that were unknown here in Adler's day. Wainscots, cornices,  $molded \ surrounds, \ and \ a \ fine \ set \ of$ Audubon prints lend the passageway a dignity it never had before, without violating the founders' notion of a cozy retreat from the opulence of other clubs and their own residences.  $Adler's\ plan\ combined\ the$ articulation of traditional rooms with the flowing spaces that were already a familiar aspect of American houses in 1923. Booth/  $Hansen\ has\ further\ developed\ this$ concept in its own multi-use plan, equally adaptable to formal receptions and to more intimate gatherings, while recreating specific elements of the original, such as the arcade that breaks down the Lshaped living room into two parlors (lower photo this page). A new refinement in the living room is a pair of sash windows and base panels that slide into wall pockets to give access to an adjacent porch often used as a bar. The botanical wallpaper was hand-painted in Hong Kong to recall a Chinese fabric Adler installed. A mixture of antiques and reproduction furnishings suggests a comfortable family interior that has grown over time (with the help of interior decorators) rather than a museum period room.



For the Governors' Room in the northeast wing (this page), Booth/ Hansen reinterpreted 18th-century prototypes with panache. Strongly modeled details such as the pedimented overmantel thrust into the cornice, bold window surrounds, and a substantial breakfront trophy case together animate the plain enclosure of what would otherwise be an undistinguished chamber. Throughout, the clubhouse moldings have been adjusted to convey a hierarchy of architectural decorum, being relatively spare in the hallways, more complicated in dining areas, and most elaborate in the principal living room. In the latter space, for example, entablatures are convex where the wall plane below advances and concave where it recedes. (Adler, it is said, could instantly spot anomalies of scale in the execution of his designs, and once had the entire cornice of a large private library pulled down because it was a quarter-inch too wide.) Mullion profiles for the glassed-in porch (opposite) were devised with an eye to their definition in very different kinds of light, since the 88-foot-long verandah is the club's central gathering place day and night. Glazing bars also relate the window wall to the classical proportions of the main building, even suggesting voussoirs above the doors, and relieve the monotony of a continuous expanse of glass. Subtly staggered bays, painted floors, and  $herring bone\ ceiling\ slats\ (concealing$ acoustic batts) further help visually to subdivide the gallery into smallerscale areas.





Golf club on Lake Michigan

Architects:

Booth/Hansen & Associates— Laurence Booth and Paul Hansen, principals; David Woodhouse, senior associate; Keith Campbell, John Shuttleworth, Susan Wood

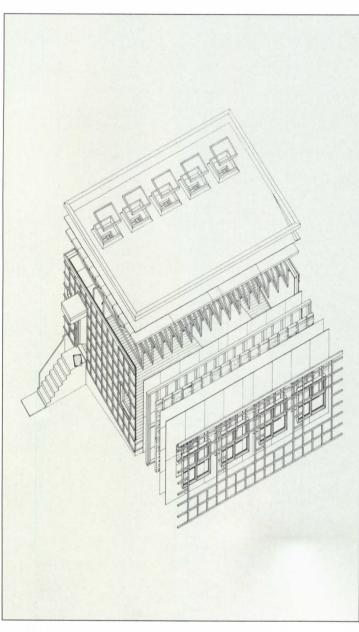
**Engineers:** 

Beer, Gorsk & Graff Ltd. (structural); V. A. Smith Co. (hvac); Fettes, Love & Sieben (plumbing); Shoreline Electric (electrical)

General contractor: W. E. Olson Co.



# Stylish modesty



Ames's exploded axonometric drawing demonstrates the studio's punctilious adherence to the 2-foot module: a 2-foot-square grid of wood battens outermost, then a layer of 4foot-wide plywood panels, a layer of 2-foot-wide insulation batts, a row of wood studs 2 feet on center, and gypsum-board panels on the interior. (A layer of building paper between plywood and insulation ignores the whole thing.) Like the studs, roof trusses and joists beneath the floor are set 2 feet on center. Door, windows, and skylights likewise fall into line.

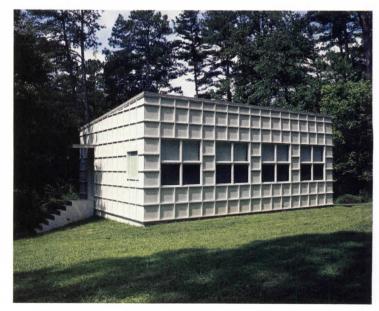
The definition of elegance, for art as for mathematics, might read, "Nothing left out, nothing left over." Such economy has nothing to do with money. The strictures apply equally to a megastructure built of marble and to a shed built of pine. What's more, however difficult and time-consuming the effort, the finished product must look natural, inevitable and—well, effortless.

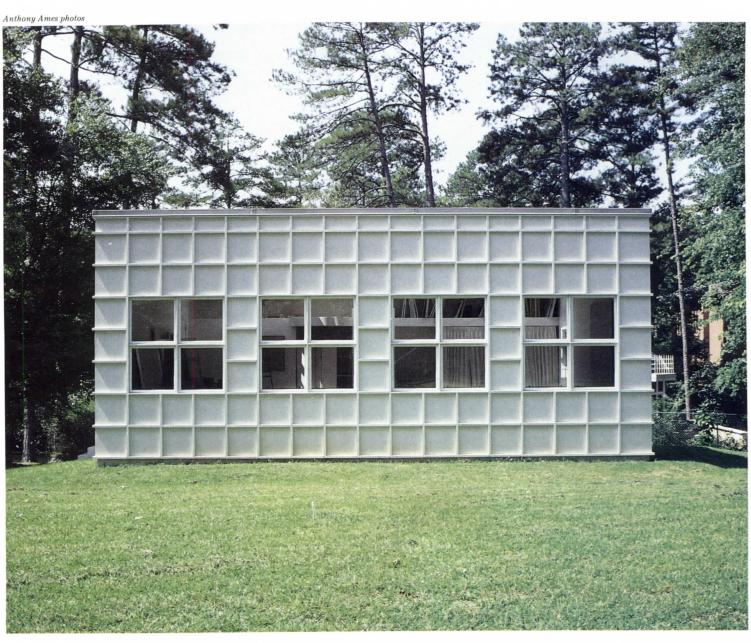
Though the artist's studio shown on these pages is modest in size and function and economical in structure, architect Anthony Ames applied the rigors of classical simplicity, as filtered through similar rigors of the International Style, to the studio's design. The program called for a one-room building in the yard of an existing house, the room to have high ceilings and good daylighting. Ames, who has a penchant for axial formality, placed the studio's door on axis with a door from the house, then continued the axis with a circulation route beneath skylights to a square window in the end wall, and humorously interrupted the axis with an air-conditioning unit set with precision on the lawn outside. A vista across the lawn to bordering trees visually extends the axis. Along the axis within the studio, a thickened wall, which Ames calls "occupiable poché," contains plumbing and storage.

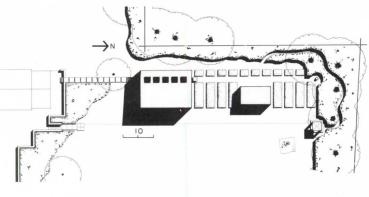
Though it would be pretentious to speak of the massing of one room, the form of the little studio is notably calm and unaffected. The proportions, true to the call of modern architecture for structural expression, derive from the 4- by 8-foot marine plywood panels that sheathe the walls. A 2- by 2-foot grid of battens overlies the plywood, covering the panel seams and at the same time establishing a constant rhythm. This pattern is enlivened by syncopation as the large windows, quartered into 3-foot square lights, march across the facade in controlled but opposing rhythm. Ames further varied the composition with a low frieze made up of fractions of the grid at the front edge of the shed roof.

More prosaically, perhaps, but still in strict obedience to the modern precepts of structural expression, the 2-foot module of the grid represents exactly the building's skeleton: roof trusses, floor joists, and studs are all on the same 2-foot centers.

Despite its modesty, the studio is not without touches of high style. The square has certainly become a fashionable motif of late, although the imposition of syncopated rhythm seems a new wrinkle. And what would postmodernism be without such mainstays as icons, contexts, and references? The same grid of battens satisfies these stylistic demands, too: it recalls the trellises that support roses and clematis on other Georgian walls. The square marquee over the door is Ames's personal homage to Le Corbusier. *Grace Anderson* 

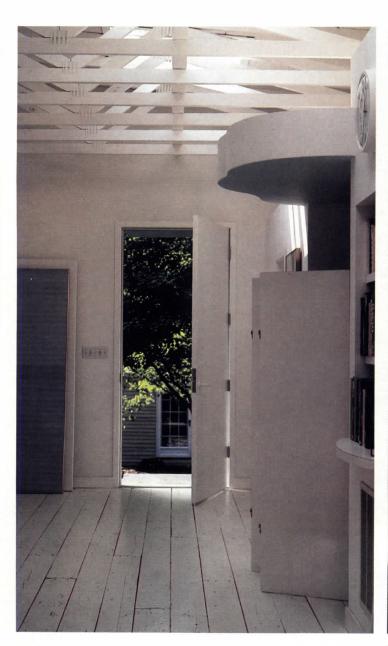






A long axis through the studio connects a door from the house and the studio door (below top left) with a square window in the middle of the axis at the other end of the studio. A vista of trees beyond the window (below top right) carries the axis still farther. The axis skirts a screened area containing toilet, kitchenette, and storage. The screen also accommodates the building's two relaxations of right-angled

geometry: the freeform "cloud" over the kitchenette door and the loose fall of drapery in front of storage space. The plain white paint that covers exposed trusses, gypsumboard walls, and thick wood box-car flooring emphasizes the simplicity of the room as well as the colors of the owner's paintings (opposite). In addition to their contribution to external composition, the 6- by 6-foot windows perform a couple of







functional duties: in company with the skylights, they admit necessary daylight, and they allow the artist to keep an eye on her children as they play on the lawn.

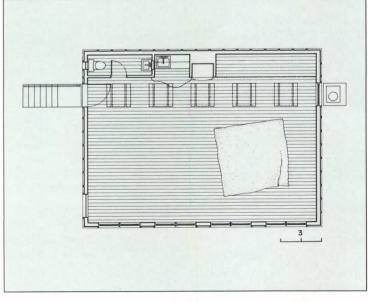
 $\begin{array}{c} Artist's\,Studio\\ Atlanta \end{array}$ 

**Architect:** 

Architect:
Anthony Ames—Margaret Minor,
William Pantsari, assistants
Engineers:
Jack Lynch & Associates (structural)
General contractor:

Sawhorse Inc.







### Precast classicism

Since the early development of precast concrete construction technology in the 1920s, its use by architects in this country has not met the material's sculptural promise. For the most part, the material continues to be applied to industrial or speculative office buildings as flat, curtain wall paneling. But with the resurgence of classicism in architecture, the inherent repetitive and three-dimensional potential of precast finally has begun to be exploited, often as an economical alternative to stone. The clear frontrunner in this direction is Ricardo Bofill. With his firm, Taller de Arquitectura, he has skillfully molded concrete into classically ordered housing, located in the l4th arrondissement of Paris and in several new towns outside Paris, including Marne-la-Vallée and Cergy Pontoise (see following pages).

Regardless of how one feels about the success of these grand, Baroque-inspired compositions as housing, their virtuosity in manipulating commonly available precast techniques to achieve a strong, stone-like presence remains undisputed (photo opposite page). "I treat concrete like a noble material," asserts the Barcelona-born architect. His attitude reflects the best French tradition of concrete construction, a tradition noted for such masters as Auguste Perret, whose Cathedral for Raincy of 1923 is one of the earliest documented examples of precast. "Many architects feel modern technology prevents them from reinterpreting the past," notes Bofill. "But I have found that precast concrete's repetitive nature has helped me to perfect a consistent logic for a new classical language."

The ability of Bofill and the Taller to take advantage of the plasticity of precast underscores the necessity for architects to involve themselves with the constraints of the material and its methods, starting from design schematics, rather than solely relying upon a precast manufacturer's experience. "A full understanding of the building process must be gained in order to exploit precast's architectural expression," maintains Bofill. His sentiment is echoed by precasters in this country who often discover that the specifications for precast written by architects are too vague for the high degree of quality control which they demand. "In part, this is due to the fact that no prototypical specification exists for precast finishes or connections," points out Doug Lorah, vice president of High Concrete, a precast firm near Lancaster, Pennsylvania. "Architects need to come to the plant as soon as the first full-scale mock-up is cast to approve the quality of the concrete and establish an on-going dialogue with the precaster."

In designing the shape and joints of precast componentry, manufacturers recommend that architects determine the required number of casting repetitions and, to reduce costs, aim for the largest unit size possible without sacrificing structural or visual quality. Consideration should be given to the type of mold to be used, its casting orientation and the inclined allowance along the edges of the mold, called draft, that is required for unmolding the unit. The majority of elements composing Bofill's facades, for example, are cast in steel molds to ensure a minimum of deformity in casting repetitions, crispness of detail, and fewer surface voids or bugholes in the concrete. While the tooling costs to produce these molds are considerably higher than the cost of fabricating the veneered or fiberglass-coated plywood forms commonly used to cast concrete in this country, this initial investment proves economical for Bofill, given the vast number of times the molds are repeated within his projects.

Another important factor in sizing precast units is the choice of concrete finish. The visual quality of many finishes will not look the same on all faces of a unit, due to concrete mix proportions and flow. During concrete consolidation, gravity forces larger aggregates to the bottom of the mold, while the smaller aggregates, sand and cement are forced upwards. As a result, the concrete in the downward part of the mold's horizontal face will exhibit a more uniform and dense surface than the vertical returns of the same mold. Therefore, care should be taken to choose a suitable concrete mix with controlled gradation of

aggregates that are spherical rather than flat to ensure cohesion. A high water/cement ratio above 0.5 (300 lb water/600 lb cement per cubic yard of concrete) should be avoided, since it increases shrinkage, permeability, aggregate segregation, plastic cracking and decreases strength and durability. To reduce the amount of water needed to maintain proper concrete slump, precasters introduce an agent to the mix called a *super-plasticizer*. Similarly, *air entraining admixtures* are added to improve durability, cohesiveness and frost resistance.

The concrete developed for Bofill's projects by his long-time concrete consultant, Jean-Pierre Aury, shuns the exposed aggregate finish typical of precast in this country in favor of a continuously graded mix that is naturally pigmented by colored sand. The resulting pale yellow, pink and ivory tones of the concrete characteristic of Bofill's housing can be attained only through a high proportion of white cement added to the concrete mix. Although twice as expensive as gray cement, white is subject to less shading variations within one batch of concrete, and more accurately reflects the color of added natural or synthetic pigments, resulting in a broader range of color combinations. External vibration applied to the face of the molds (a technique preferred by European precasters over the more common North American method of internal vibration) ensures proper concrete compaction, eliminates air pockets and reduces the danger of damage to steel reinforcement bars.

In addition to color, the visual appearance of precast is altered by several types of surface treatment. A smooth-as-cast finish is the most economical, but is prone to absorbing form oils, water, and dirt faster than a treated face. One way of creating surface texture during the casting process is to insert a patterned wood, plastic or rubber form liner in the mold. Another way is to paint or spray a chemical retarder in the mold which delays the outer layer of cement from hardening. Once the remainder of the precast unit is hardened, this layer is removed by water-washing the exterior face to expose the concrete aggregate to the desired depth. Sandblasting, acid-etching, honing and bushhammering unmolded surfaces are still other techniques commonly used to vary surface texture and, like retarders, can be adjusted to varying degrees of aggregate exposure: light exposure, in which the surface skin is slightly removed to reveal the aggregate; medium exposure, in which both coarse aggregate and matrix are exposed; and deep exposure, in which the coarse aggregate becomes the dominant surface feature.

The surfaces of Bofill's precast typically are lightly exposed through either acid-washing, retarders or sandblasting, varied according to project specifics. By slightly altering the as-cast condition of the material, these finishes deepen the tone of the concrete, but tend to reveal any inherent deficiencies in the prefabrication process. To Bofill's credit, inconsistencies in surface finishes appear to be few, due in part to the three-dimensionality of the precast and careful detailing of connections.

Once designed, precast poses further challenges in terms of shop drawing review, quality control of fabrication and on-site erection. Architects should be aware that quality control is not limited to the casting process. Components that passed inspection in the plant may be damaged in transit to the site and during the actual installation, which may be handled by a subcontractor, not the precast manufacturer. For the uninitiated, the lengthy process required of precast design and specification should begin with the advice of architects and engineers experienced in designing with the material as well as a complete survey of locally available precast talent. (A good place to start is the Prestressed Concrete Institute in Chicago, whose guide to architectural precast currently is being revised.) More fundamentally, this process should be undertaken with an understanding that the material is only as limited as an architect's imagination. As Bofill succinctly states, "If you can build the mold, you can build the design in precast." Deborah K. Dietsch

#### Neo-Baroque in Paris

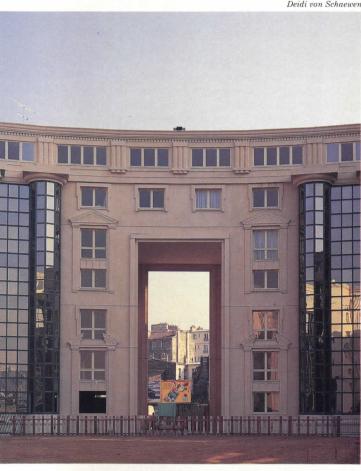
This 274-unit housing project recently was completed as part of the renovation of an area near the Montparnasse railway station in the l4th arrondissement of Paris. On the street, two blocks of apartments and ground floor shops are united by a continuous, pedimented facade. An elliptical courtyard and an amphitheater-like plaza are carved from the center of these blocks, a Baroque device borrowed by the architect to organize all his housing.

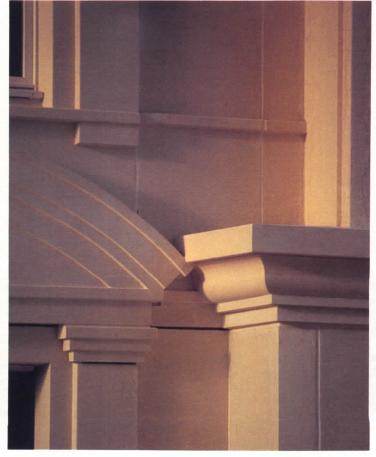
The basic structure of the complex is built from reinforced, concrete shear walls, poured in place with steel formwork, that support precast floor slabs finished in screeded concrete. This type of construction was chosen as a fasttrack alternative to the firm's previous experience with poured-inplace concrete tunnel systems. Tied back into the structure are 3,400 reinforced precast concrete units, most load-bearing and all prefabricated in steel molds by a local manufacturer. The majority of the precast elements is reserved for the amphitheater with its rhythm of overscaled pilasters and curved balconies (following two pages). In contrast, the elliptical courtyard is articulated by semi-reflective glass columns, juxtaposed against precast columns at its entrance (photo opposite page).

The molds for the precast were designed by the architects with the simplest of classical language. Pediments and their supporting pilaster capitals actually are cast as one unit from a series of stepped back, shallow profiles to convey depth from a distance (photo lower right). In section, the precast is detailed to disguise connections and expansion joints (drawings overleaf). The entablature, for example, that crowns both the interior courtyard and exterior street walls consists of a separately cast cornice, architrave and windowed frieze. Once erected, the connections between each component are concealed by 3-foot by 6-foot triglyphs positioned over joints within the frieze. Similarly, pedimented window surrounds are aligned with joints in adjacent flat panels (photos at right) and connections between column segments aligned with joints at floor slabs to provide visual continuity (photo opposite page).

The color of the concrete was achieved by combining Seine River sand and yellow silicate with white concrete to produce a mix with a compressive strength of 40 MPa (about 6,000 psi). "We tried to simulate the solidity of the Hôtel de Ville's yellow limestone," explains concrete consultant Jean-Pierre Aury. Each unit was immersed in a hydrochloric acid bath to lightly etch its exposed face.

Deidi von Schaewen

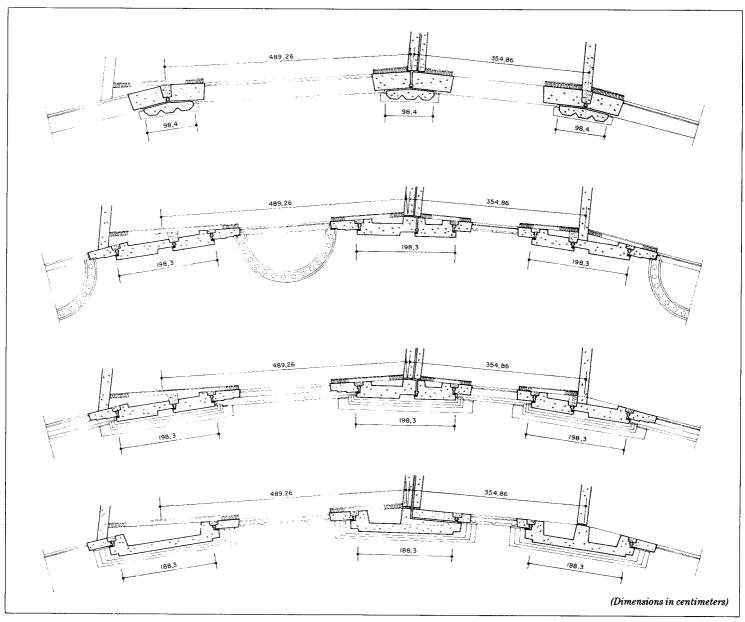






Plan sections (below) through the curved wall of the amphitheater (photo opposite page) reveal how carefully the precast is detailed to conceal all joints in elevation: triglyphs cover frieze panel joints (top section); the 11-1/2-inch-wide space between pairs of pilasters actually is cast as part of the left pilaster (middle sections); and the load-bearing, precast pedestal that supports the pilasters on the first

and second floors includes a connection to the internal shear wall (bottom section). All joints are staggered, stepped back from the surface and caulked. Pin connections between the precast and the primary structure are grouted and protected with neoprene gaskets. Curved balcony railings and balusters are cast as one unit and pinned to one foot-deep, faceted floor units (photo opposite page).



Les Echelles du Baroque Paris, France

Client:

Société Anonyme de Gestion *Immobilières* 

Architects:

Taller de Arquitectura—Ricardo Bofill, principal; Patrick Dillon, Patrick Genard, Xavier Llistosella, Thierry Recevski, design team; Ramón Collado, Hilario Pareja, construction team

Engineer: Yves Serra Concrete consultant: Jean-Pierre Aury General contractor: S.C.G.P.M., Campenon Bernard Construction Precaster:

S.I.P.A. V.



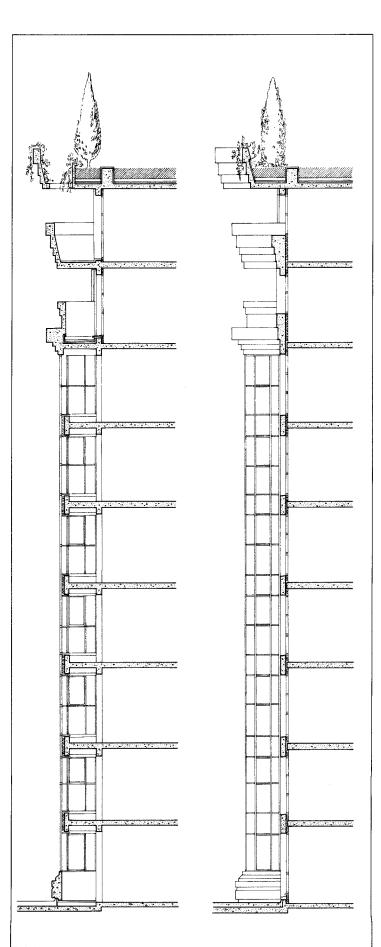
## The theater, the palace and the arch

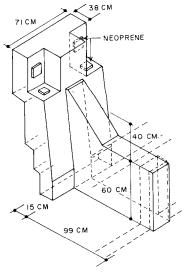
Named for the Mesopotamian symbol of both good and evil, the Spaces of Abraxas complex appropriately has proved to be the most controversial of Bofill's housing schemes since it was completed in 1982. As a subsidized "Versailles for the people," it consists of a 9-story "theater," a 19-story "palace," and a 10-story inhabitable triumphal arch, all axially arranged on a prominent site within the new town of Marne-la-Vallée, located just outside Paris.

The construction of these buildings represents the architect's first, full-fledged foray into precast classicism, and is marked by a more experimental approach to the technology with less literal interpretation of historical detail than his more recent projects. Over 6,000 elements were cast for the vast scale of the complex, using a total of 90 steel molds, including exterior stairs, aediculae (photo opposite), and street furniture. The tied-back precast panels act as a diaphragm in reinforcing the primary structure of concrete shear walls and floor slabs, poured in place with steel formwork.

Like the courtyard of Bofill's Paris project, the Abraxas theater's concave interior facade is surrounded by semi-reflective curtain wall columns. In this case, however, they are capped by a series of Art-Deco inspired, faceted balconies and parapets with cypress trees planted above (sections and photo opposite). The projecting bays of the parapet are formed from three precast units, linked together by a 52-inch-high, 27-inch-wide section with integrated console. Neoprene-studded notches allow for movement of supported, adjacent parapet units (axonometric). On both exteriors of the palace block, columns are paired and inverted as concave forms to distinguish an otherwise straightforward use of precast paneling (following pages). The building's projecting entablature features two-storyhigh, precast triglyphs and blue tile cast into the concrete as a veneer.

The polychromy of the concrete—ranging from pink to light brown—was achieved by varying proportions of gray and white cements with yellow Seine River sand and red, porphyry aggregate in the mix. In addition, the colors were intensified through light exposure to a sprayed-on chemical retarder in the molds. Once erected, the concrete surfaces of the Piranesi-like internal street of the palace and its broken pedimented exterior were impregnated with a brick red, oxide-based stain called "prelor." It is both a low-cost alternative to adding synthetic pigments to the concrete mix and is more permanent than paint.



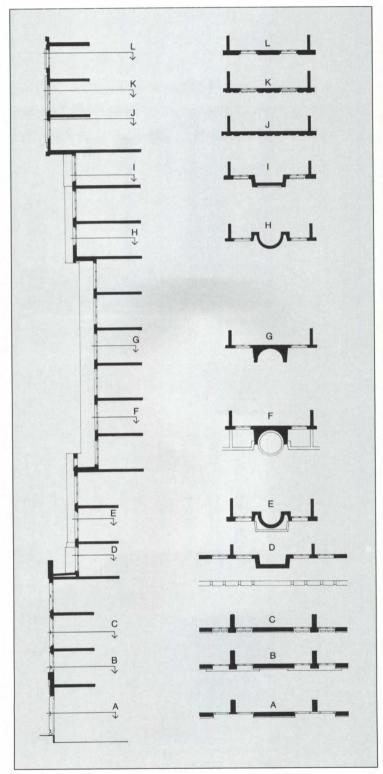


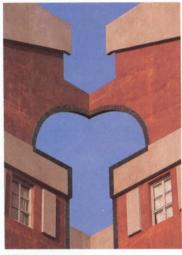




Many of the stylized, classical elements of Marne-la-Vallée are repeated on the triumphal arch and palace courtyard elevations, cast from the same steel molds (photo opposite page). All the stairs, arches, columns, balustrades and planters that furnish the courtyard are assembled from precast units and covered with an anti-graffiti, plastic emulsion paint. Sections through the cantilevered, exterior wall of the

palace (below) reveal the 10-inch thickness of the flat, precast sections and show how the 41 inch radius column shafts are inverted to form concave, "voided" columns on floors 7 through 13. The as-cast concrete surfaces of the palace's pedimented corners and its rusticated, interior street walls are impregnated with a red oxide stain that gives the  $appearance\ of\ a\ watercolor\ glaze$ (right photos).









L'Espaces d'Abraxas Marne-la-Vallée, France

Clients:

Comptoir National pour l'Habitation 2000, (palace); S. A. Habitations Loyers Modérées les Trois Vallées, (theater and arch); **Architects:** 

 $Taller\ de\ Arquitectura$ —RicardoBofill, principal; Peter Hodgkinson, Jean-Pierre Carniaux, Xavier Llistosella, Patrick Dillon, design

team; Ramón Collado, Thierry Recevski, Hilario Pareja, construction team

Engineer: Yves Serra Concrete consultant: Jean-Pierre Aury General contractor: Bouygues S. A., Coignet

**Precaster:** I.B. Morin; Entreprise EPI

## New Georgian, new town

The Belvedere housing in the new town of Cergy Pontoise to the north of Paris marks a departure from Bofill's previous approach to precast concrete construction. Inspired by the Georgian architecture of Bath, England, (and duly dubbed "The Green Crescent" by the architect), the cladding of the two, 4-story courtyard blocks (photo bottom right and opposite), and classical order of the 7-story crescent (photo top right) were cast on site rather than in a factory. This method was favored for its speed of construction and cost-effectiveness, given the small scale of the project which comprises 380 apartments

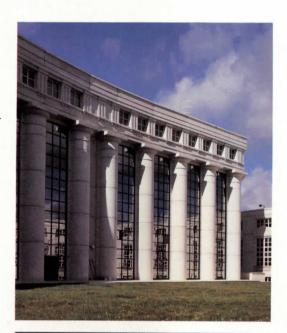
and ground-floor shops.

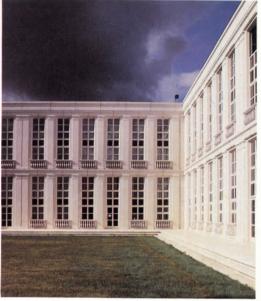
Like factory prefabrication, the on-site casting process involved pouring concrete into preassembled, steel molds, externally vibrated at 9,000 rpm, that were reused an average of 42 times. Complicated unit shapes such as the pilasters and false-jointed panels of the courtyard blocks (photo opposite) were unmolded using a wax release agent and injected compressed air, released through three-millimeter holes in the sides of the molds. To cast the capitals of the crescent's overscaled columns, the original orientation of the molds was changed from a horizontal to a vertical direction to obtain a more distinctly Doric profile. The units were unmolded by means of steel lifting handles cast into the wet concrete, subsequently used as ties in connecting the precast to the primary structure.

Only two elements of the courtyard block facades were conventionally prefabricated in a factory: the balcony balusters, cast in rubber molds, and window pediments, cast in steel (photo opposite page). These elements are hung on the facade as decorative appliqué and are supported by means of aluminum alloy anchors, wet cast into the units, that are bolted into steel angles in the wall (section at right). The connections occur just below the top and consoles of the pediment, and on either side of the balcony

balustrades.

A nearly white concrete finish was specified for the project "to contrast with the low clouds and gray skies of the area," according to project director Ramón Collado. It was formulated by combining a very clear, yellow Seine River sand and white, Picketty aggregate with white cement. A plasticizing agent was added to the mix to promote concrete flow and a compressive strength of 30 MPa (about 4,500 psi) at 28 days. Once cast, the concrete surfaces, originally intended to be lightly sandblasted, were left untreated due to their finely grained appearance after casting.





The Green Crescent Cergy Pontoise, France

Client:

Foyer du Fonctionnaire et de la Famille (housing); Sodes (shops)

**Architects:** 

Taller de Arquitectura—Ricardo Bofill, principal; Peter Hodgkinson, Patrick Genard, Rogelio Gimenez, design team; Ramón Collado, Patrick Genard, Thierry Recevski, Martin Andujar, Phillippe Guionni, Mike Lindstrom, Hilario Pareja, Jose Maria Rocias, Eric Ryser, Fernando Trueba, construction team

**Engineers:** 

Yves Serra; Sogelerg Concrete consultant: Jean-Pierre Aury

General contractor and precaster:

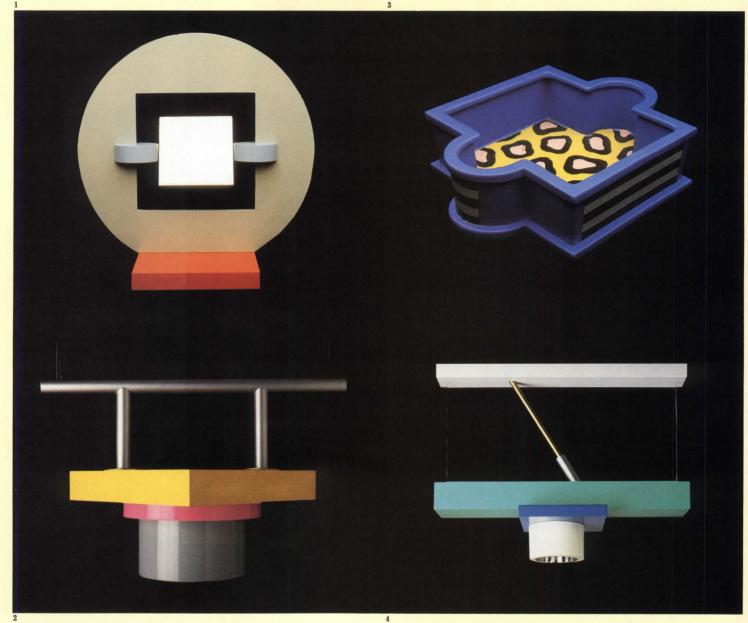
Bouygues S. A.

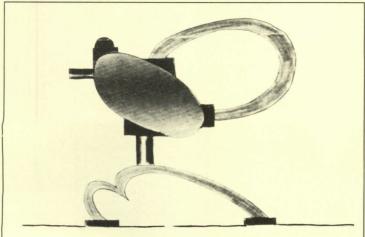


## **New products**

For more information, circle item numbers on Reader Service Card

- 1. Ionian mirror; Michele De Lucchi.
- 2. Gloria light fixture; Marco Zanini.
- 3. Onion fruit bowl; Nathalie du Pasquier
- 4. Rosella light fixture; Marco Zanini.





Matteo Thun, 1981 drawing for a coffee pot from Memphis, by Barbara Radice (Rizzoli, 1984)

Breaking away

Five years after their debut and an equal number of openings later, Memphis—the collective of Milanese architects and artistscontinues to design furnishings and domestic accouterments that can only be characterized by their relentless assault on the senses. The actual unveiling of a new collection during the annual Milan Furniture Fair in September was somewhat surprising since the 1984 publication of a seemingly definitive portfolio by the group's art director Barbara Radice appeared to welcome, if not actually beckon, the movement's conclusion. In fact, in the book's introduction Ettore Sottsass, Memphis's recognized ringleader, wrote, "This is an old, a very old story, and the plan certainly is not to give way to nostalgia . . . . If there is a plan, it is to defy this old story ... and to

imagine everything that has been deposited in this book as an accident, just one among many of the possible accidents." And with this counsel in mind, perhaps, the group itself has splintered and several former members, including architect Matteo Thun, are now designing products for a growing assortment of other furniture and

lighting companies.

Even though the consensus from within may be that it is time to move on, the international appropriation of the untrademarked Memphis label—now proudly slapped on to the packaging of everything from a pair of New York City apartment buildings (RECORD, December 1985, page 26) to bed sheets-has kept the name, if not the movement, alive.

Although Memphis's esthetic agenda has by now lost the impact of a surprise attack, the group's

- 5. Mamounia armchair; George J. Sowden.
- 6. Cabbage, Pepper, Radish teapot, cup, and sugar bowl; Aldo Cibic.

- 7. Ivory side table; Ettore Sottsass.
- 8. Daisy side table; Martine Bedin.
- 9. Squash ashtray; Maria Sanchez.



newest items are predictable only by their oddity. Constructed from assemblages of plastic laminate, reconstituted veneers, lacquered wood, metal, glass, ceramic, and fabric, the pieces are three-dimensional collages of materials, textures, and colors. And though similar in intention to the first pieces that appeared in 1981, the expanded collection is no longer considered to consist of slanderous "put-ons" nor nihilistic proclamations, but of serious experiments in design.

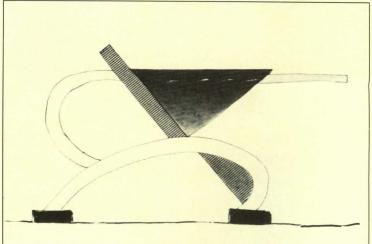
Since the experiments are intentionally reaction-oriented, over the past several years the designers have had the difficult task of producing progressively more shocking items. Such exhibitionism is not only an appeal for attention, but, as such, it is also a criticism of work that pays lip service to "form follows function" design. The

Memphis designers, however, are by no means staging an assault on functionalism; rather, they would probably see themselves as allies of their modernist colleagues, fighting the common enemy of stylistic

stagnation.

During the 1950s Sottsass wrote admiringly of American designer Charles Eames that "when [he] designs his chair, he does not design just a chair. He designs a way of sitting down." He emphasized, in other words, that Eames "designs a function, not for a function." And in its parallel attempt to broaden stylistic definitions, Memphis did in fact design a style and not for a style—a style that, as today's more receptive climate and overabundance of derivatives can attest, has become almost mainstream. K. D. S.

Memphis Milano, New York City. Circle 300 on reader service card



Matteo Thun, 1981 drawing for a tea pot from Memphis, by Barbara Radice (Rizzoli, 1984)



Reflective panels

Panels that consist of a clear, metalized film stretched over an aluminum frame are featured in a 4-page color brochure. The panels are available in silver, gold, bronze, and black and are intended for use on ceilings and walls. Mirrex Corp., Hillside, N. J.

Circle 400 on reader service card



Lighting posts

Cast-iron lighting posts available with incandescent, mercury vapor, metal halide, or high-pressure sodium light sources are featured in a 4-page color brochure. Photographs show a variety of different styles. Spring City Electrical Manufacturing Co., Spring City, Pa.

Circle 406 on reader service card



Glazing systems

An 8-page color brochure includes detail drawings, installation photographs, and technical information that describes two new glazing systems for solarium applications. The glazing systems can span depths of up to 18 ft 9 5/8 in. and heights of up to 25 ft 8 7/8 in. Habitek, Inc., Norristown, Pa.

Circle 401 on reader service card



Space frame systems
The manufacturer's space frame systems feature steel channel members that can be assembled in standard-size 4-ft and 5-ft grids. A 14-page color brochure reviews specifications for several different systems and includes technical data on major system components. Unistrut Building Systems, Div. of GTE Corp., Wayne, Mich. Circle 407 on reader service card



Marble

Jura Marble imported from West Germany is depicted in a 12-page color brochure. Photographs show a variety of applications. The marble's resistance to inclement weather, pressure, and abrasion is reviewed in the literature. Solnhofen Natural Stone, Inc., San Francisco. Circle 402 on reader service card



Glazing

The features of vertical, overhead, thermal, and bullet-resistant highsecurity glazing are reviewed in a 20-page color brochure. Photographs show a variety of installations, and the text lists suggested applications. Lexan Products, Div. of General Electric Co., Pittsfield, Mass. Circle 408 on reader service card



Partition components

Systems/Ultrawall components permit cabinets, work surfaces, and additional accessories to be suspended from the manufacturer's movable partitions. A 22-page brochure includes color photographs of 24- and 30-in. face panels that come prefinished with Textone vinyl. United States Gypsum Co., Chicago. Circle 403 on reader service card



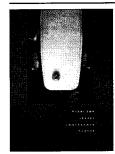
Ceramic tile

A 20-page color brochure features the manufacturer's line of wall and floor ceramic tile. A chart lists the uses, available sizes and finishes, water absorption rate, breaking strength, frost resistance, and glaze hardness of each product. Monarch Tile Manufacturing, Inc., San Angelo, Tex. Circle 409 on reader service card



Radiant floor heating

A 6-page color brochure includes information on radiant heat flooring. The electric-cable or hydronic-piping heat systems are said to produce an efficient heating source when embedded in the manufacturer's floor underlayment. Gyp-Crete Corp., Hamel, Minn. Circle 404 on reader service card



Conference tables

The Director Series of conference tables can be specified in a variety of shapes, sizes, and wood and inlay combinations. An 8-page color brochure includes photographs of radius, round, mitered, and doublemitered table top edges. A selection of pedestals is available. The Gunlocke Co., Wayland, N. Y. Circle 410 on reader service card



Structural steel

A high-frequency forge welding process and a variety of structural steel shapes are described in an 8page color brochure. The production of standard and custom-size symmetrical and asymmetrical shapes up to 60 ft long is reviewed in the literature. Welded Beam Corp., Perry, Ohio. Circle 405 on reader service card



**Fountains** 

A 40-page color catalog includes mechanical and design/specification information for architectural fountains. Individual water effects, waterfall design, underwater lighting, and site considerations are reviewed in the literature. Imperial Bronzelite, San Marcos, Tex. Circle 411 on reader service card Continued



Innovation you never thought possible with exterior insulation systems.

Designed not only as a flexible, seamless thermal covering for the entire outside wall, STO systems are also exceptionally energy efficient, weather resistant and cost effective.

They're shaping the future . . . 7 problemsolving fastening systems for virtually any substrate, non-cementicious adhesives with superior bonding power that are water resistant, and ready-mixed products that save time and money. For below-grade protection, STO recently introduced the only system that's waterproof yet remains flexible to prevent cracking in extreme temperatures.

Even STO's networks for technical assistance and applicator training are second to none.

Progress moves forward on the wheels of innovation—and everyone else follows.



Belle Mead Building Architect: Henry Iggena STO INDUSTRIES, INC.

Quality Lane, Box 219 Rutland, Vermont 05701 Toll Free: (800) 851-5533 Prefabricated Exterior Insulation Panel Systems



## SINCE IT WAS ANDERSEN WH WINDOW, IT SEEMS ONLY REASONABI

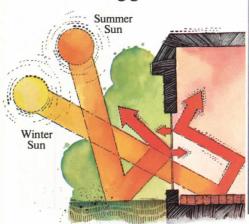
America's best window has been made better. And that's good news for an architect.

Now we have a special glazing called Andersen® High-Performance insulating glass. It proves itself 24 hours a day, 365 days a year. In all seasons. In all climates. On all sides of a building.

We took a cold, hard look at heat loss and heat gain.

In the past, our doublepane window dealt superbly with two causes of losing heat in winter and gaining heat in summer—convection (by preventing leaks with a snug-fitting design) and conduction (by using superior insulating materials).

But our High-Performance insulating glass is



Clear outer pane -**Factory-sealed insulating glass** Glazing bead for extra protection

86113 © 1986 Andersen Corp.

effective against a third cause, thermal radiation, which is heat radiating in waves. If you've ever noticed the air shimmering above blacktop on a hot day, that's radiant heat.

A special transparent coating on our High-Perform-

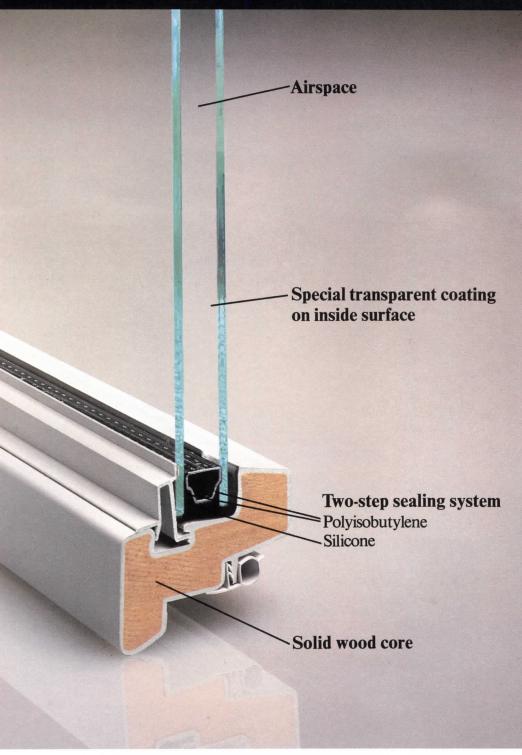
ance window glass greatly restricts this radiant heat from passing through it into the building.

Yet in winter, when the sun is low in the sky, our coating allows direct sunlight to shine into the building.

After it strikes floors, walls and furniture, it will be converted into radiant heat to help warm the rooms.

And since our special coating restricts radiant hear flow, this warmth will have trouble escaping.

## ERFECTED THE DOUBLE-PANE /E BE THE ONES TO IMPROVE IT.



will appreciate that High-Performance glass filters out 71% of the sun's ultraviolet rays that cause fading.

The story is continued on these remarkable windows.

Call your Andersen distributer. He can tell you more about Andersen High-Performance windows and our new High-Performance Sun windows, for climates where heat gain is a greater concern than heat loss. Also consult Sweet's File 8.16/An.

Or write Andersen Corp., Box 12, Bayport, MN 55003.

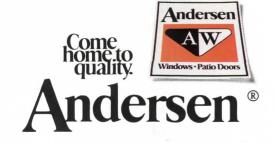


So, what's in our window that nterests clients?

Tell them that, although t works year-round for energy fficiency, this revolutionary vindow is at its best in winter.

We've found that an Andersen window with HighPerformance insulating glass is 42% more energy efficient than our uncoated doublepane window during the heating months. And in the cooling months, it's 19% better in sun and 24% better in shade.

What's more, your clients





## Cast stone

A 4-page brochure includes maintenance and cleaning suggestions for the manufacturer's Armstone cast-stone floor tiles and wall panels. The 90 percent marble tiles and panels are available in two sizes and in a selection of colors. ArmStar, Lenoir City, Tenn. Circle 412 on reader service card



### **Ballasts**

A line of fluorescent and HID ballasts is described in a 44-page catalog. Application data, dimensions, and specifications for each product are included in the literature. Jefferson Electric, Div. of MagneTek, Inc., Downers Grove, Ill. Circle 418 on reader service card



### Door pulls

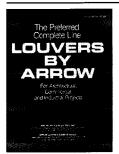
Door pulls, plates, and additional hardware are featured in a new 12page color brochure. Push/pull sets, signage, engraved name plates, and push and kick plates are illustrated in the literature. Available finishes are listed. Brookline Industries, Inc., Chicago.

Circle 413 on reader service card



## **Epoxy powder coatings**

A color chart that includes 17 polyester/polyurethane and 12 epoxy powder coatings is featured in a 4-page brochure. The coatings are intended for furnishing and appliance applications and are said to produce a smooth, even finish. Ferro Corp., Cleveland. Circle 419 on reader service card



## Louvers

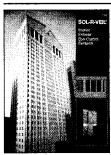
A line of stationary and operable louvers is featured in a 16-page catalog. Diagrams show different sizes with a variety of blade configurations. Specifications and performance data are included in the literature. Arrow United Industries, Inc., Wyalusing, Pa. Circle 414 on reader service card



## **Built-in fireplaces**

A 4-page brochure includes color photographs showing how tile, stone, bookshelves, and wood facings can be used to create fireplace surrounds, hearths, chimneys, and mantels. Freestanding and built-in fireplace units are illustrated in the literature. Preway, Inc., Wisconsin Rapids, Wis.

Circle 420 on reader service card



## Sun control

An 8-page color brochure describes the manufacturer's interior and exterior sun-shading systems. Installation photographs show manual and motorized systems. Diagrams of construction details are included in the literature. Sol-R-Veil, Inc., New York City. Circle 415 on reader service card



## Air distribution

The Task Air underfloor air distribution system is featured in an 8-page color brochure. Diagrams and text explain how conditioned air is drawn under the floor and delivered into offices through access modules. Tate Access Floor, Inc., Jessup, Md.

Circle 421 on reader service card



## Aluminum windows and doors

A 36-page booklet reviews voluntary specifications for aluminum windows and sliding glass doors. Performance requirements for different window types-including casement, awning, top-hinged and pivoting windows are reviewed. American Architectural Manufacturers Association, Des Plaines, Ill. Circle 416 on reader service card



A 14-page color guide reviews a number of applications—including residential and commercial interiors—for the manufacturer's line of quarry tile. A variety of different tile sizes, shapes, and colors is shown in the literature. American Olean Tile, Div. of National Gypsum Co., Lansdale, Pa. Circle 422 on reader service card



## Bird control

Stainless-steel needle strips designed to protect buildings and statues from nesting birds are described in a 20-page brochure. Diagrams show a variety of applications, and the text lists installation and maintenance requirements. Nixalite of America, East Moline, Ill. Circle 417 on reader service card



## Floor closers and pivots

A line of floor closers, pivots, surface-mounted door closers, door holders and stops, electromagnetic door releases, overhead concealed closers, and smoke-actuated door closers is featured in a 12-page color brochure. The products are said to have a high resistance to heavy use. Rixson-Firemark, Franklin Park, Ill. Circle 423 on reader service card

## CONSISTER OF MCGraw-Hill Construction Information Group

McGraw-Hill Information Systems Company

Architectural Record • Black's Guide, Inc. • Building Economics • Cost Information Systems • F.W. Dodge • DRI Construction Information Service • Electrical Construction & Maintenance • Electrical Wholesaling/ Electrical Marketing • Engineering News-Record/International Construction Week • Sweet's Division



## DODGE MAJOR PROJECTS SERVICE IS NOW "UNBUNDLED"; LESS COSTLY OUTPUTS WILL BENEFIT REGIONAL BLDG. PRODUCT MANUFACTURERS AND DISTRIBUTORS.

<u>DMP</u> service was formerly available only on a widearea basis, used mainly by major manufacturers, insurance companies, etc. In a nutshell, <u>DMP</u> reports only on jobs over \$750,000 in 83 project categories; optional customized features include automatic personalized letters provided to subscribers for use with sales literature mailings timed for specific jobs; customized call report systems; management summary printouts.

"Unbundled" version of <u>DMP</u> lets subscribers buy areas as small as 3-4 states, gives regional players opportunity to use same sophisticated marketing tools as national firms. Even stripped of customized features, service is invaluable for competing on the <u>15% of jobs</u> that account for <u>85% of building dollars</u>. Circle 61 on inquiry card

## COMPUTER USAGE IN CONSTRUCTION FIRMS; RECENT ENR READER SURVEY REVEALS BUYING PATTERNS FOR HARDWARE/SOFTWARE AND IDENTIFIES INDUSTRY NEEDS.

..........

Here's how far computers have come in construction firms; a 1985 survey of Associated General Contractors (AGC) asked what types of information they look for in a construction magazine. "Use of Computers in Construction" was tied (5th place) with "Construction Equipment Usage."

Another study is even more revealing. <u>Engineering News-Record</u> commissioned "The 1985 Computer Market Study" among <u>ENR</u> readers. The 63-page report ranks hardware and software models/brands used, applications, and needs/trends.

## Sample Findings:

- —<u>Purchase Influence</u>: Engineers have most say in hardware/software <u>specifications</u>, according to 49% of respondents. But 82% say Top Management makes the final decision.
- —<u>Preferences</u>: Even when manufacturers/dealers are considered leaders in their categories, <u>they</u> aren't necessarily the brand preferred.

- —<u>Confusions</u>: Many respondents confuse various types of computer hardware, e.g. microcomputers with minicomputers. And interestingly, <u>IBM was ranked #1</u> for future purchase of Portable Computers even though they didn't market one. (Probable reason: because IBM advertises so heavily, people think they make everything.)
- —<u>Manufacturers Are Not "User Friendly":</u> Respondents felt overwhelmed by <u>jargon</u> in manuals and ads, are desperate for simpler language.
- —<u>Networking</u>: Twenty-two percent of respondents said their computers were networked. The <u>87 respondents</u> whose computers are networked gave <u>58 different answers as to how networking was done.</u>
  Modem had most mentions at 12.

Study copies now available for general distribution.

Circle 62 on inquiry card

\*\*\*\*\*

## Sunbelt vs Rustbowl?

DODGE/DRI INCREASES COVERAGE OF "REAL ESTATE ANALYSIS PLANNING SERVICE" TO TOP 50 CONSTRUCTION MARKETS FOR 1986–1990 PROJECTIONS.

Major players in real estate investment, building product manufacturing, and contracting increasingly find "REAPS" a major tool for "go/no-go" capital commitments, marketing strategies. Consequently service now expanded from former 25-market coverage to top 50. (Also includes limited analysis of next 75 cities.)

Subscribers utilize world's largest computerized construction/economic/demographic data base to make 5-year forecasts in six construction categories: offices, retail establishments, commercial warehouses, hotels/motels, multi-family housing, single-family housing in each metro area.

Analysis based on historic, current and projected supply/demand, starts, completions, vacancy rates. Locational factors include labor quality and wages; tax burden; proximity to markets. Likely macro events (fuel cost projections; exchange rates, etc.) built into analysis.

50-city coverage starts Jan. '86. Initial analysis supplemented by update within year. Service includes consultation with <u>Dodge/DRI</u> economists, on-line access to data and models used in "REAPS".

## SWEET'S INTERNATIONAL FILE CUTS COST OF FOREIGN CATALOG DELIVERY, PROVIDES EXCLUSIVE EXTRAS.

Research indicates over 40% of manufacturers distributing product literature to export markets are spending over \$6 postage/handling alone to reach each office, vs. about 70 cents via Sweet's International File. Besides cost savings in worldwide distribution, Sweet's provides two major bonuses: 1) Access to Sweet's confidential market list of top 10,000 international design/construction firms, provided on mailing labels if desired; 2) Automatic listing in Sweet's International BuyLine, a telephone service for builders to locate nearest manufacturer sales contacts, a solution to a major problem for international marketers.

Circle 64 on inquiry card

## GREATER FLEXIBILITY FOR ADVERTISERS: NEW "BUILDING ECONOMICS" MAGAZINE OFFERS SIX REGIONAL EDITIONS MONTHLY

\*\*\*\*\*\*

With its intro issue this month, <u>"Building Economics"</u> chalks up two "firsts": first magazine targeted precisely to the building management team of <u>owners/managers/designers/engineers</u>; and first national monthly in the building field to offer different regional editions—for ads <u>and</u> editorial.

Publisher Paul B. Beatty cites many advertisers who market different products in different parts of the country. For example, HVAC manufacturers may choose to advertise heating systems designed for high use in the northern states, while marketing completely different systems in the south.

The six regional editions: Northeast, Southeast, North Central, South Central, Southwest and Northwest. Initial circulation: 100,000 top influences in commercial buildings and government offices.

Circle 65 on inquiry card

\*\*\*\*\*

## NEWS FOR DEVELOPERS, BLDG. OWNERS: COMMERCIAL REAL ESTATE BROKERS REVEAL INFO NEEDS, WORK HABITS IN "BLACK'S GUIDE" READER SURVEY.

As nation's leading publisher of regional office space availability listings, <u>"BG"</u> commissioned an independent research study to help developers/owners better understand real estate brokers.

Among findings with marketing/ad implications:
—24% of respondent brokers only in business two
years or less. (Meaning mailing lists to brokers
must be continually updated.)

—Average broker gets 3,000 + mail pieces yearly.

—Brokers rank most useful info in ads: <u>area</u>

<u>map, street map, rendering/photo of building.</u>

—94% of respondents prepare an average of 2.4 detailed space surveys each week, refer to Black's Guide 3.8 times weekly.

Copies of 20-page <u>"Black's Guide First Annual Broker's Survey Consolidated Report"</u> now available.

"Black's Guide" now published in 11 regional editions. San Francisco region scheduled to be 12th in mid '86.

Circle 66 on inquiry card

### TRENDS TO WATCH IN '86

Following are some of the major on-going developments impacting the McGraw-Hill Construction Information Group's own strategies for new product development, marketing, and editorial coverage. They could impact your company's strategy development. In no particular order of importance:

—Increasing Negotiated Subcontracts: Negotiated work now more the rule than the exception. Will put pressure on subcontractors to become active <u>marketers</u> of their firms, not just sharp bidders.

—Increasing Computer Usage: 90% of all architectural and engineering firms are projected to be into computers by '89. Uses will increasingly include product selection, specification, cost control, project management, even identifying job opportunities.

— Hazardous Wastes: Handling and disposition of hazardous wastes becomes a multibillion dollar market for construction designers and contractors in '86, replacing the faded energy-related megaprojects. Means big business in environmental engineering, geotechnical and groundwater consulting, materials handling and construction. Problem is getting liability coverage for this and even less risk-prone work.

—Importance of Building Owner As End-User: According to a major university's real estate survey, 40% of major corporations have real estate departments responsible for management of buildings. Another 40% are in the process of doing so. These owner/ managers are exerting more influence in both exteriors and interiors.

—Retrofit: Projected to be 50% of the '86 construction market. Enough said.

Happy New Year.

—RICK JANNOTT,
EXECUTIVE VICE PRESIDENT, CIG



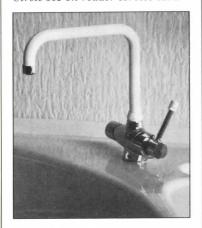
## CONSTRUCTION INFORMATION GROUP

Construction Information Group, McGraw-Hill Information Systems Company 1221 Avenue of the Americas, New York, NY 10020



Vinyl wallcoverings

The Alpine Collection of vinyl wallcoverings, intended for use in commercial facilities, is available in 19 patterns and 133 colorways. The wallcoverings have a Class-A fire rating, are said to be washable and highly durable, and come in 27- and 54-in. widths. J. M. Lynne Co., Smithtown, N.Y. Circle 301 on reader service card



A single-hole kitchen faucet features a swivel spout and a onetouch water control lever. The faucets are made of solid brass with a baked enamel finish available in white, black, almond, and Mexican sand with chrome trim, as well as solid black, white, brass, or chrome. Custom colors can be specified. Kolson, Inc., Great Neck, N.Y. Circle 302 on reader service card



Chaise longue

The Parabola chaise longue designed by Nicola Trussardi, is intended to be reminiscent of deck chairs on ocean liners during the 1930s and '40s. The frame can be specified in gunmetal or brushed nickel-finish steel, and the slats are made of leather-covered steel. Interna Designs, Ltd., Chicago. Circle 303 on reader service card



## Rauland Communications systems

## they serve the real world needs of **EDUCATION**



TELECENTER® systems for schoolwide communications management, backed by 50 years of school experience. ASK FOR DETAILS

## **HEALTH CARE**



RESPONDER® Nurse Call Systems, by far the most frequently specified systems for health care facilities. **ASK FOR DETAILS** 

AT YOUR COMMAND: An Authorized Rauland Communications Specialist in your area with system design expertise and full installation and service facilities, is available to you for consultation and demonstration without obligation. For full details, write or call today, or use the reader service card.



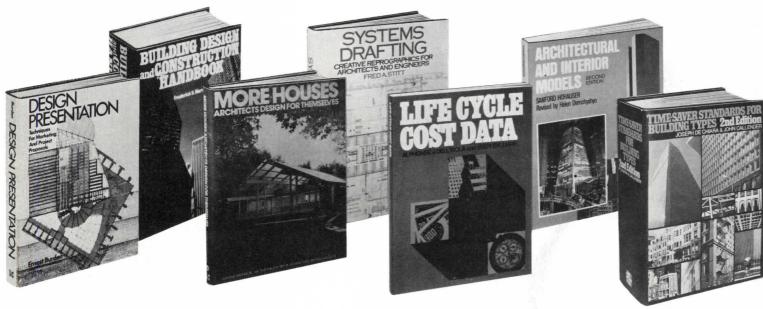
## **RAULAND-BORG CORPORATION**

3535 W. Addison St., Chicago, IL 60618 • 1-312-267-1300

In Canada: Rauland-Borg Corporation (Canada) Inc. • 6535 Millcreek Dr., Unit 5, Mississauga, Ont., Can. L5N 2M2

Circle 67 on inquiry card

## From McGraw-Hill . . . the professionals' publisher Join the Architects' Book Club®



Get the competitive edge with the newest and the best information in your field . . . with books from all the leading publishers

DESIGN PRESENTATION Techniques for Marketing and Project Proposals By E. Burden, 256 pp., il-lus. This book displays today's most effective presentation and marketing techniques for "selling" any type of design project to prospective clients. 089/310 Pub. Pr., \$42.00 Club Pr., \$31.50 TIME-SAVER STANDARDS FOR BUILDING TYPES Edited by J. DeChiara and J. H. Callender. 2nd Ed., 1,277 pp., 1,500 illus. This massive source of design criteria for every kind of building is the field's unique, bestselling, absolutely indispensable design tool of all time! Covers over 100 kinds of building in the covers over 100 kinds of building the second control of all time! kinds of buildings. 162/654 Pub. Pr., \$75.00 Club Pr., \$59.95

COMPUTER-AIDED ARCHITEC-**TURAL GRAPHICS** By D. L. Ryan. 448 pp., 190 illus. Today's cost-conscious architect needs no previous experience with a computer to take full advantage of this timely how-to guide. It will help you become more competitive by using a computer to perform routine office tasks—from drafting, writing specifications, lettering, and sketching to floorplan generation and interior el-

582919-3 Pub. Pr., \$49.75 Club Pr., \$32.50

ENCYCLOPEDIA OF AMERICAN ARCHITECTURE By W. D. Hunt, Jr. 612 pp., 550 illus—incl. 26 color photos, outsized. This lavish compendium of 200 A-to-Z articles covers the full sweep of American architecturenificant architects, the building industry, building components and systems, materials, etc.

Pub. Pr., \$54.95 Club Pr., \$40.95

MORE HOUSES ARCHITECTS DE-SIGN FOR THEMSELVES Edited by W. F. Wagner and the Editors of Archi-tectural Record. 192 pp., illus., out-sized. More than 40 uniquely personal houses offer a fascinating galaxy of new design concepts...new uses of space ... and daring new experiments in cus-tom architecture. tom architecture.

023/654 Pub. Pr., \$38.50 Club Pr., \$27.50

MANUAL OF BUILT-UP ROOF SYSTEMS By C. W. Griffin. 2nd Ed., 484 pp., illus. This greatly expanded edition answers the question of why so many built-up roofs fail prematurely—and what you can do to make your designs fail-safe. Discusses design techniques, materials, and standards for all the components of a roof system. 247/838 Pub. Pr., \$44.50 Club Pr., \$36.50

BUILDING DESIGN AND CON-STRUCTION HANDBOOK F. S. Mer-ritt, *Editor in Chief, 4th Ed., 1,472 pp.,* 662 illus. This major revision of the industry's most widely used Handbook shows every established and new procedure and material recommended for producing quality structures at the low-est possible cost.

415/218 Pub. Pr., \$84.50 Club Pr., \$59.50

SYSTEMS DRAFTING: Creative Reprographics for Architects and Engineers By F. A. Stitt. 245 pp., illus. This book shows you how today's profitconscious architects and engineers are using the new graphic techniques, materials, and equipment to recycle the constants instead of creating them over and over again. Every step is described

Pub. Pr., \$32.50 Club Pr., \$25.30

ENTOURAGE: A Tracing File for Architecture and Interior Design Drawing By E. Burden. 244 pp. outsized, softcover. You'll almost never have to invent and execute a detail again! People, cars, trees, boats, airplanes, figures playing golf and riding bicycles—you need it, the book has it ready for you to trace.

188/302 Pub Pr \$18.50

Pub. Pr., \$19.95 Club Pr., \$16.50

STRUCTURAL AND FOUNDATION FAILURES: A Casebook for Architects, Engineers, Lawyers By B. B. LePatner and S. M. Johnson. 249 pp., illus. A malpractice-actions lawyer and a well-known consulting engineer cite actual failures and analyze how they could have been prevented and how claims were handled.

Pub. Pr., \$41.50

## Any one of these great professional books

for only \$289 as a premium

with your 1st selection! Values up to \$85.00

LIFE CYCLE COST DATA By A. J. Dell'Isola and S. J. Kirk. 160 pp., 62 illus., softbound. Covers all building elements . . . reviews concepts and methodology . . includes every kind of operational and maintenance cost data ... and presents case studies that deepen your understanding and profi-

Pub. Pr., \$36.95 Club Pr., \$25.75

THE PRACTICAL SPECIFIER: A Manual of Construction Documentation for Architects By W. Ro-senfeld. 183 pp., illus. With this first on-the-job guide to documenting, you can maximize efficiency and head off those extra job costs. It points out pitfalls and common mistakes and shows how to avoid them. It's filled with practical tips and techniques to make specifying

Pub. Pr., \$29.95 Club Pr., \$22.45

ARCHITECTURAL AND INTERIOR MODELS By S. Hohauser: revised by H. Demchyshyn. 2nd Ed., 301 pp., hundreds of illus., outsized 8½ x 11 format, softbound. It covers all types of models, offers a current list of suppliers, and discusses the many new developments in the field since publication of the original

583152-X Pub. Pr., \$26.95 Club Pr., \$19.95

ARCHITECTURAL HANDBOOK: Environmental Analysis, Architectural Programming, Design and Technology, and Construction By A. M. Kemper. 591 pp., 600 illus. Presents a total view—physical, functional, geographic, sociological, economic, legal, and aesthetic—of the art and science of design and construction. Follows the NCARB exam outline, with examples from recent projects.

582008-0 Pub. Pr. 559.95 Club Pr. \$50.95 ARCHITECTURAL HANDBOOK: 582008-0 Pub. Pr., \$59.95 Club Pr., \$50.95



OLAR HEATING AND COOLING ctive and Passive Design By J. F. reider and F. Kreith. 2nd Ed., 479 pp., 50 illus. This revised edition presents he latest methods of selection, sizing, and design of both active and passive ystems—plus all data for preliminary plar design for heating and cooling

54/863 Pub. Pr., \$39.95 Club Pr., \$33.95

RCHITECTURAL DELINEATION: Photographic Approach to Pre-entation By E. Burden. 2nd Ed., 288 us. pp. (16 in color). Shows the most odern innovations in how to use a amera to achieve maximum accuracy nd credibility in presentation draw-gs. The hundreds of projects shown clude a spectacular portfolio of re-ent award winners.

19/256 Pub. Pr., \$41.50 Club Pr., \$31.95

ARTH-SHELTERED HOUSING ESIGN: Guidelines, Examples, nd References By Underground pace Center, University of Minnesota. 18 pp. 207 illus. Using floor plans and notographs of 17 existing homes, this uide examines the energy, economic, ngineering, and environmental aspects of houses that use the earth itself. ects of houses that use the earth itself a design element.

Pub. Pr., \$19.95 Club Pr., \$16.95

**Design and Construction By** A. De Vido. 216 pp., 262 illus. in black-and-white and color, outsized 9 x 10 format. Distilling the experiences of 25 top architects, this book spells out the special techniques you need for managing your specific hely lide. 45 introction seed. practice. Includes 45 interesting case studies.

583126-0 Pub. Pr., \$32.50 Club Pr., \$24.25

CONSTRUCTION **MATERIALS** READY-REFERENCE MANUAL By J. J. Waddell. 400 pp., 71 illus., handy 4 x 5½ pocket-sized format. Covers concrete, masonry, plaster, metals, wood, plastics, paints, and more . . . in-

cludes data on new materials as well as the tested veterans . . . and makes every phase of your design work involving materials éasier than ever before

676/496 Pub. Pr., \$24.50 Club Pr., \$18,25

TIME-SAVER STANDARDS FOR ARCHITECTURAL DESIGN DATA
J. H. Callender, Editor in Chief, 6th Ed., 1,184 pp., 1,300 illus. Dramatically revised, this updated edition includes new technical data and new standards on such topics as energy conservation, solar energy, design loads, insulation, daylighting, HVAC, sound systems, daylighting, modular coordination, and

096/635 Pub. Pr., \$85.00 Club Pr., \$59.50

## Be sure to consider these important titles as well—

THE MASTER ARCHITECT: Conversations with Frank Lloyd Wright, by P. J.

583142-2 Pub. Pr., \$29.95

STANDARD STRUCTURAL DETAILS FOR BUILDING CONSTRUCTION, by N. New-

463/45X Pub. Pr., \$55.50 Club Pr., \$39.75

SIGNAGE GRAPHIC COMMUNICATIONS IN THE BUILT WORLD, by C. McLendon & M. Blackistone

Pub. Pr., \$39.95 057/400 Club Pr., \$30.25

THIN SHELL CONCRETE STRUCTURE, by D. P. Billington 052/794 Pub. Pr., \$48.50

HANDBOOK OF WORKED EXAMPLES STRUCTURAL ENGINEERING, by I. Handa 582645-5 Pub. Pr., \$47.00 Club Pr., \$36.95

WORKING DRAWING HANDBOOK, by R. 582514-7

Pub. Pr., \$19.95 Club Pr., \$15.95

NATURAL LANDSCAPING, by J. Diekelmann & R. Schuster 168/13X Pub. Pr., \$36.95

Club Pr., \$26.95

**BUILDING ADDITIONS DESIGN,** by D. R. Dibner & A. Dibner-Dunlap 167/613 Pub. Pr., \$39.95 Club Pr., \$31.95

BUILDING CONSTRUCTION DETAILS: Practical Drawings, by H. Banz 582807-3 Pub. Pr., \$29.95 Club Pr., \$19.95

RENDERING STANDARDS IN ARCHI-TECTURE AND DESIGN, by S. W. Rich 583116-3 Pub. Pr., \$32.50 Club Pr., \$24.25

AFFORDABLE HOUSES DESIGNED BY ARCHITECTS, by Architectural Record

Pub. Pr., \$39.95 Club Pr. \$30.25

RATIONALISM AND ROMANTICISM IN ARCHITECTURE: A Selected Inquiry into the Nature of Both Trends, by W. Lesnikowski

Pub. Pr., \$27.95 Club Pr., \$19.95

## Why YOU should join now!

BEST AND NEWEST BOOKS IN YOUR FIELD—Books are selected from a wide range of publishers by expert editors and consultants to give you continuing access to the best and latest books in your field.

BIG SAVINGS—Build your library and save money too! Savings ranging up to 30% or more off publishers' list prices—usually 20% to 25%.

BONUS BOOKS-You will immediately begin to participate in our Bonus Book Plan that allows you savings up to 70% off the publishers' prices of many professional and general interest books!

CONVENIENCE—12-14 times a year (about once every 3-4 weeks) you receive the Club Bulletin FREE. It fully describes the Main Selection and alternate selections. A dated Reply Card is included. If you want the Main Selection, you simply do nothing—it will be shipped automatically. If you want an alternate selection—or no book at all—you simply indicate it on the Reply Card and return it by the date specified. You will have at least 10 days to decide. If, because of late delivery of the Bulletin you receive a Main Selection you do not want, you may return it for credit at the Club's expense.

As a Club Member you agree only to the purchase of 3 books (including your first selection) during your first year of membership. Membership may be discontinued, by either you or the Club at any time after you have purchased the first selection plus 2 additional books.

ther McGraw-Hill Book Clubs:

/te Book Club\* • Chemical Engineers Book Club\* • Civil Engineers' Book Club\* •
ectronics and Control Engineers' Book Club\* • Mechanical Engineers' Book Club\*

or more information write to: cGraw-Hill Book Clubs, P.O. Box 582, Hightstown, NJ 08520-9959

## ■■ MAIL THIS COUPON TODAY

Architects' Book Club P.O. Box 582, Hightstown, New Jersey 08520-9959

Please enroll me as a member and send me the two books indicated, billing me for the \$2.89 premium and my first selection at the discounted member's price, plus local tax, shipping and handling charges. I agree to purchase a minimum of 2 additional books during my first year of membership as outlined under the Club plan described in this ad. A shipping and handling charge is added to all shipments.

| and the same state of the same |                                      |  |  |  |
|--|--------------------------------------|--|--|--|
| Write Code # of \$2.89 PREMIUM here  | Write Code # of FIRST selection here |  |  |  |
| Signature  |                                      |  |  |  |
| Name   |                                      |  |  |  |
| Address/Apt.   |                                      |  |  |  |
| City/State/Zip   |                                      |  |  |  |

This order subject to acceptance by McGraw-Hill. All prices subject to change without notice. Offer good only to new members. A postage and handling charge is added to all shipments. A36490





curtainwall systems that

combine design and

erection flexibility

capability—from engineering

delivery—is available to designers

curtainwall design opportunities.

The Henry S. Reuss

Federal Plaza Building (Milwaukee, WI)

assistance to timely product

to assist in the realization of

3000 IB Curtainwall

reflects the capabilities of Kawneer 3000 IB Curtainwall. This high performance curtainwall system can accommodate a variety of design plans economically and beautifully with factory fabrication, interior or exterior glazing, and improved heating and cooling

operating costs.
For complete information about Kawneer Curtainwalls contact: The Kawneer Company, Dept. C, Technology Park—Atlanta 555 Guthridge Court Norcross, Georgia 30092

oss, Georgia 30092 **Kawneer** 

The designer's element.

Circle 68 on inquiry card

## **DESIGNERS PROJECT ARCHITECTS**

Marshall Erdman & Associates, leaders in the systematic design and construction of medical facilities throughout the country, needs talented individuals who seek challenge and responsibility. Current openings exist in Atlanta, GA, Hartford, CT, Washington D.C., Richmond, VA, Dallas, TX, Denver, CO, and Madison, WI. A professional appearance and excellent communication skills are essential in these positions, which involve client contact. Architectural consulting experience is preferred.

DESIGNERS: Should be interested in designing ambulatory care medical buildings and high-tech clinics/surgical centers and in taking responsibility for design through construction. Drawing skills are essential. Education should include an architectural degree.

PROJECT ARCHITECTS: An architectural degree, 10 years experience and an astute knowledge of good design are required. You will serve as liaison between clients and design team.

These opportunities offer daily exposure to estimating / pricing / construction processes at the forefront of medical technology. Excellent salary; benefits such as profit sharing, generous bonuses and more; and a chance to grow with an innovative leader. Send resume in confidence to: Director of Architecture & Engineering, Marshall Erdman & Associates, Inc., P.O. Box 5249, Madison, WI 53705.

Equal Opportunity Employer M/F

SUPER ACCURATE **ESTIMATING WITH** THE INDUSTRY'S MOST EXTENSIVE **COMPUTER DATA BASE** IS NOW AS EASY AS:

- 1. Your terminal
- 2. Your phone 3. The Dodge Data Base
- · Costs for 25,000 building components
  - Precise labor costs/time estimates
- for 22 trades
- Cost adjustments for 700 zip codes

Now you can do Conceptual Budget Analyses and Preliminary Design Estimates in minutes.

FOR LINK UP BY NEXT WEEK, CALL TOLL FREE 1-800-257-5295

(in N.J. 1-609-426-7300.) Cost Information Systems

McGraw-Hill Information Systems Company

## TO ANSWER BOX NUMBER ADS

Address separate envelopes (smaller than 11" x 5") for each reply to: Box Number (As indicated) Classified Advertising Center Architectural Record Post Office Box 900, NY 10020

## **ARCHITECTS**

## Participate In Designing The Transit Authority Of The Future

The New York City Transit Authority has openings for ARCHITECTS at all levels on the career ladder

ASSISTANT ARCHITECTS—A bachelor's degree in architecture and one year of architecture experience are required for jobs involving moderately difficult architectural work. Salary \$26,570 per annum.

ARCHITECTS—A bachelor's degree in architecture and a valid New York State Registration as an Architect are required for jobs involving supervision and/or difficult and responsible work in architecture. Salary \$31,540 per annum.

ADMINISTRATIVE ARCHITECTS—A bachelor's degree in architecture, a valid New York State Registration as an Architect and a minimum of six years of experience as an Architect, at least two years of which were in a managerial or administrative capacity are required for jobs as managers of complex architectural projects. Salary commensurate with experience.

The Transit Authority offers competitive salaries as well as an excellent benefits package. In addition, you will have the opportunity to play an active part in our exciting revitalization program.

Send resume, including salary history and title for which you are applying to: Mr. R. Chazen, Human Resources Dept.-AA, New York City Transit Authority, 370 Jay Street Rm. 620-E, Brooklyn, New York 11201. Equal Opportunity Employer M/F



## **POSITIONS VACANT**

Group One Search — Executive Recruiters. Specializing in Architectural positions. \$22,000-60,000 with regional and national firms. Confidential. No Fee. Include salary requirements. 3812 W. Linebaugh Ave., #26, Ťampa, FL 33624; 813-969-0544.

Master Plan Consultant - Applicant will design master plans for land use which includes all types of facilities from residential units to commercial establishments, industrial and educa-tional complexes, with supporting facilities and proper land use through creative landscaping. Applicant will prepare feasibility studies, schematic designs and coordinate proposed projects with structural, mechanical and electrical engineers taking into consideration zon-ing and building code restrictions. Applicant will prepare construction documents and follow-up construction including field inspection and supervision of construction site. B.S.tion and supervision of construction site. B.S.-B.A. Architecture, M.S.-M.A. Architectural Design/Urban Design. 1 year experience in job offered. 37.5 hours per week, 8:45-5:15, \$485.00 per week. Please send resume to: Illinois Job Service, 910 South Michigan Avenue, Room 333, Chicago, Illinois 60605, Attn: Mrs. S. Chalem, Reference #5220-S, An Employer Paid

**Designer** — **Creative, technically adept, client** responsive. Architect — Expert Technician/Project Manager, Min. 8 yrs. full service experience. Ofc, ind, hotel, masterplan, mf. Designation of the project of the service experience. scriptive resume to Balmer Architectural Group Inc., 5070 N. 40th St., Phoeix, AZ 85018.

## PROFESSIONAL SERVICES

## **ARC DESIGN CONSULTANTS-**(UK) LTD.

London-based architectural firm with extensive experience of large overseas projects offers comprehensive support services to U.S. practices with commitments in Europe, the Middle East and Africa.

Take advantage of the favorable overhead and production costs that having a base in Europe will give you today.
Our teams are fully experienced in the use of CAD for working drawings, and also provide specification, quantity surveying and engineering support.
Enquiries: Arc Design Consultants (UK) Ltd.,

1 Cambridge Gate London NW1 4JN

Telephone: 01-935 3464 295617 ARCH G Telex: 01-935 5950 Telefax: (Groups 2 & 3)

## **BUSINESS OPPORTUNITIES**

Merger or Acquisition, of small successful firm with offices in Ohio and Florida. Over thirty years of design excellence majoring in health care, education, and governmental work. Principal to remain as liaison during transition. BO 2605, Architectural Record.



open plan

Open Plan is the full-function project management system which is totally integrated with dBASE III, so that you can run your project the way YOU want to. Ideal for integrated (cost & schedule) project control on

- arrow & precedence networks
   up to 32,750 activities per network
   any number of networks on a system
   up to 12 characters alpha node names
   time analysis & resource scheduling
   network plotting
   user-defined screens, files, reports
   command-driven report generator
   full access to dBASE III features

WELCOM SOFTWARE TECHNOLOGY 1325 South Dairy Ashford, Suite 425 Houston, TX 77077 Tel (713) 558-0514

IBM PC is a trademark of International Business Machines Corporation. dBASE III is a trademark of Ashton-Tate Inc., and Open Plan is a trademark of WST Corporation.

Group 4, Inc. now has available the Disk MASTERSPEC\* service Specifications System. This automated

specification production system will save you time and money.

The MASTERSPEC Disk Library is available for use with WordPlus-PC and Word Perfect word-processing software systems for IBM and IBM-compatible desktop computer systems. It is available in the Basic and Short Language Versions

The Disk Library is easy to use. No special training is necessary. You can use the MAS-TERSPEC Disk Library immediately upon arrival.

Call (409) 775-7472 today for more information on the Group 4, Inc.-MASTERSPEC Disk Library service.

**Advertise** your software for only \$139.00

Per Inch

Call **Margaret Foster** 212/512-3308

## **POSITIONS VACANT**

Coordinating Architect. Will oversee development of hotel and apartment properties, include ing both renovation and new construction, with sensitivity to established, traditional neighborhoods. Will also be responsible for marketing and leasing properties to a primarily Spanish-speaking, student-based, clientele. Requirements: B.A. Architecture, or equivalent; eight (8) years experience as architect; experience in hotel and multi-family housing design; experience in coordination of large-scale projects; 40 hrs/wk., \$26,000/yr. Please send resume to: Louisiana State Job Service, 617 St. Charles Ave., New Orleans, La. 70130. Re: JON #581591.

Senior Designer - Immediate Opening with Patrick + Associates, a nationally recognized ar-chitectural firm. Qualified person should be registered, have 10-15 years experience, abilities in quick sketching and conceptual design, and experience with high-rise facilities. The ability to work well with clients, such as national developers and major city/state governments, is essential. Firm offers a competitive salary in an environment that is challenging and rapidly expanding. Send resume and salary history to: Steve Cannell, Director of Finance and Human Resources, Patrick + Associates, 199 South Fifth Street, Columbus, Ohio 43215.

## **FACULTY POSITIONS VACANT**

Interior Design. M.F.A., M.Arch., Ph.D., or other terminal degree. Teach undergraduate courses in at least two of the following areas: contract design, professional practice, computer aided design, environmental design research, design history, theory of design, barrier-free design. Possibility of teaching graduate courses in future. Demonstrated ability in and continued commitment to teach continued commitment to teaching, professional practice, creative and/or scholarly activities. Design (rather than fine arts) emphasis and a diversity of professional experience is sought. Computer experience is desirable. Minority candidates are strongly encouraged to apply. The College Park Campus is located within the Washington, D.C. Metropolitan Area. The Design programs accept students only by competitive selective admission. About 670 undergraduate majors are enrolled in Interior Design and Advertising/Graphic Design. The Interior Design program is accredited by FIDER. A graduate program leading to the MFA degree with concentrations in Interior Environments, Exhibition Environments, Visual Communication, and Environmental Design Research is extion, and Environmental Design Research is expected to begin shortly. Rank: Assistant Professor (tenure track); salary: competitive, depending on experience and qualifications. Submit vita, 20 slides of personal work, and 2 slides of students' work to: Guido Francescato, Chair, Department of Housing and Design, 1401 Marie Mount Hall, University of Maryland, College Park, MD 20742. EO/AA Employer. Deadline: lanuary 15. 1986 or until suitable candidate is January 15, 1986 or until suitable candidate is



## DIRECTOR

## **URBAN DESIGN CENTER** A FLORIDA MULTI-UNIVERSITY CENTER

The Universities of South Florida, Florida A&M, Florida State, and Florida are establishing a joint multi-university Urban Design Center, located on the campus of the University of South Florida in Tampa, Florida, which will serve a central initiating and coordinating function for the study of urban and regional, natural and man-made environmental issues. The Center will have major responsibility for integrating and facilitating urban and regional architecture and planning endeveloping cooperative training arrangements with architecture, planning, and related firms and agencies, developing continuing education, developing with other architecture and planning degree programs joint and affiliated efforts to contribute toward the enhancement of education in those programs, and providing a locus for collaborative research and scholarship focusing upon design, architecture, planning, and related problems of the urban and regional environment. The Center has been approved by the Board of Regents of the State University System of Florida for immediate implementation.

It is anticipated that the appointment of the Director can occur as early as May, 1986. Necessary qualifications for this position include a terminal degree, or equivalent, in a field related to the mission of the Center, a history of achievements in administering a multi-disciplinary program, a history of successfully seeking extramural funding, and a working knowledge of university and other public sector organizations. Exposure to design or architecture disciplines is preferable but not mandatory. Salary will be competitive with an opportunity for full fringe benefits provided by the State of Florida. Those interested in applying or nominating candidates should contact James M. Anker, Vice-Provost, ADM 226, University of South Florida, Tampa, FL 33620. Nominations and applications will be accepted beginning December 11, 1985. The deadline for receipt of all applications is February 3, 1986.

The University of South Florida is an Affirmative Action, Equal Opportunity Employer

All prospective candidates should be informed that, in accordance with Florida's "Sunshine Amendment" to the State Constitution, their dossiers are a matter of public record and are available upon request to its residents

Architectural firm in Tampa specializing in large scale development, commercial and public assembly facilities is seeking candidate to fill the following position: Project Architect — must have 10 years minimum experience in all phases of design and construction administration. Registration in State of Florida and/or NCARB Certification required. Reply to: P-2685, Architectural Record.

Project Director — We are seeking a Project Director for our 100-person San Francisco architectural firm. This person will function as Principal-In-Charge of Projects and will be responsible for the marketing and direction of large reals office batel and mixed two projects. large-scale office, hotel and mixed-use projects, reporting directly to the CEO. The ideal can-didate will have a minimum of 15 years experi-ence in large-scale commercial architecture with proven track record in successful client relationships. In addition, this leadership position requires excellent communication, presentation and people-management skills. We offer an attractive compensation package with a base salary in the range of \$55,000-\$65,000. Qualified candidates are invited to send a resume to: Whisler-Patri, c/o Marjanne Pearson, 3170 Sacramento St., San Francisco, CA 94115, (415) 931-1221. EOE M/F/H.

## Advertise your software in McGraw-Hill's BUILDING **ECONOMICS**

In January, 1986, McGraw-Hill will publish the premiere issue of BUILD-ING ECONOMICS.

This new monthly magazine will be distributed to the "Building Management Team"-100,000 managers, designers and engineers responsible for the cost-efficient management of commercial and government office buildings.

These professionals are participants in corporate decisionmaking. They must have skills in finance, management, design and redesign, planning and engineering.

And, they must be comfortable with high finance—and high technology (which means computers).

That's why they have a need for your software expertise and/or services designed specifically for the building management field.

You can reach them with an ad in **BUILDING ECONOMICS' Computer** Software Section, closing the sixth of each month, for only \$169.40 per inch.

To place your reservation, or for more information about larger ad sizes, frequency rates and "Multi-Market" discounts-

## Call Margaret **Foster** 212/512-3308



## **DIRECTOR OF ARCHITECTURAL** DESIGN

Nationally recognized A/E firm seeks exceptionally talented design architect for director position of Midwest office. Client involvement, architectural teamwork, and participation in all design phases must be desired. Projects range from \$2-70 million and include health care, institutional, industrial, and commercial. Join a company which offers advancement, a stimulating environment, job security, excellent compensation and benefits, and allows you to expand your design abilities in a corporate setting. Must have architectural degree, registration and a substanstial design portfolio. Must have 10+ years experience. Health care experience a definite plus. Submit resume and best design samples to:

P-2696 **Architectural Record** Class. Adv. P.O. Box 900, N.Y. N.Y. 10020 EOE

## **FACULTY POSITIONS VACANT**

Tuskegee University, Department of Architecture seeks candidates for a full time faculty position to begin Mid August, 1986. Appointment conditions: 10 month contract, tenure track position, with rank and salary commensurate with qualifications and experience.
Qualifications: Graduate degree in Architecture
or Civil Engineering. Candidates should be
qualified to teach structural analysis and design courses, and an additional course in one of the following areas: construction systems, mechanical and electrical systems, computer applications, or architectural graphics. Send letter of application, including curriculum vitae, undergraduate and graduate transcripts, and names, addresses and phone number of three refer-ences to: CW Raine, Associate Dean, Department of Architecture, Tuskegee University, Tuskegee, AL 36088.

## SPECIAL SERVICES

Models: Architectural / Structural / Landscaping Generic — Intricate detail/20 yrs. experience. C.A. Bernheiser, Inc., (215) 375-4204.

> TO ANSWER BOX NUMBER ADS

Address separate envelopes (smaller than 11" x 5") for each reply to:

Box Number (As indicated) Classified Advertising Center Architectural Record Post Office Box 900, NY 10020

Architectural Technology Position Department of Architecture at Cornell University is seeking candidates at the Assistant, Associate, or Professor level for positions in the structures and technology area of the curricu-lum. Candidates should have the ability to contribute to the undergraduate and graduate computer-aided design program and should be qualified to teach in at least two of the following areas: architectural structures, steel and concrete design, lighting and acoustics, energy analysis and thermal design. Positions may require collaboration with design faculty in studio instruction. Appointment criteria will include previous teaching experience; professional degrees at the graduate level; experience in theoretical or applied computer methods; professional experience and research in the architectural field. Academic scholarship and administration are obligations of these posi-tions. Rank and salary are commensurate with experience. Curriculum vitae and supporting materials must be submitted by January 15, 1986 to: Jerry A. Wells, Chairman, Department of Architecture, 143 East Sibley Hall, Cornell University, Ithaca, N.Y., 14853-6701, 607-256-5236. Cornell University is an Equal Opportunity/Affirmative Action Employer.

Architectural Design Position - The Department of Architecture is seeking candidates at the Assistant, Associate, or Professor level for positions in Architectural Design. Candidates must be qualified to teach architectural design as well as courses in another area of the curriculum, such as technology, architectural theory, profession of architecture, design communication, etc. Appointment criteria will include previous teaching experience, scholarly preparation, creative work or research in design. Academic scholarly preparation, creative work or research in design. Academic sholarship and administration are obligations of these positions. Rank and salary are commensurate with experience. Curriculum vitae and supporting materials must be submitted by January 15, 1986 Ornell University is an Equal Oppor-256-5236. Cornell University is an Equal Opportunity/Affirmative Action Employer.

Rice University School of Architecture is seeking application for full time faculty positions. Applicants should be qualified to teach design studio and provide an offering in a specialized area or direct research activity. Critical areas include, but are not limited to, Architecture and Urban History and Theory. Both junior and senior level faculty are encouraged to apply. All applications should include a current curriculum vitae and be submitted before February 1, 1986. Send applications to Professor Gordon Wittenberg, Chairman, Search Committee, School of Architecture, Rice University, P.O. Box 1892, Houston, Texas 77251, Attention: Doris Ander-son, Search Committee Secretary. (Phone 713-527-4870). Rice University is an equal opportunity/affirmative action employer.

Princeton University School of Architecture is Princeton University School of Architecture is seeking candidates for the full-time position of Assistant Professor of Architecture. The position is tenure-track. Teaching duties include participation in undergraduate, professional (M. Arch) and doctoral programs. Desirable qualifications are: teaching experience at the level of assistant professor, background in architectural design, building technology, history and theory. Position to be filled September 1986. Application letter and vitae should be sent 1986. Application letter and vitae should be sent before January 31, 1986 to: Faculty Search Com-mittee, Princeton University, School of Archi-tecture, Princeton, NJ 08544. Princeton University is an Equal Opportunity/Affirmative Action Employer.

| 1 Exxon                 | 1  |
|-------------------------|----|
| 2 General Motors        | 2  |
| 3 Mobil                 | 3  |
| 4 Ford Motor            | 4  |
| 5 IBM                   | 5  |
| 6 Texaco                | 6  |
| 7 E.I. du Pont          | 7  |
| 8 Standard Oil (Ind.)   | 8  |
| 9 Standard Oil of Cal.  | 9  |
| 10 General Electric     | 10 |
| 11 Gulf Oil             | 11 |
| 12 Atlantic Richfield   | 12 |
| 13 Shell Oil            | 13 |
| 14 Occidental Petroleum | 14 |
| 15 U.S. Steel           | 15 |
| 16 Phillips Petroleum   | 16 |
| 17 Sun                  | 17 |

# 27 million Americans can't read. And guess who pays the price.

Every year, functional illiteracy costs American business billions.

But your company can fight back...by joining your local community's fight against illiteracy. Call the Coalition for Literacy at toll-free 1-800-228-8813 and find out how.

You may find it's the greatest cost-saving measure your company has ever taken.

A literate America is a good investment.



## Manufacturer sources

For your convenience in locating building materials and other products shown in this month's feature articles, RECORD has asked the architects to specify the products specified

### Pages 94-97

1300 New York Ave., by SOM/Washington Limestone: Harding & Cogswell; R. Bratti Assoc. Masonry: American Stone. Granite and marble: R. Bratti Assoc. Roofing: Peter Gordon. Entrances/glazing: PPG. Pulls: Builders Brass Works. Skylight: Super Sky. Recessed lighting: Edison-Price. Cove lighting: Lightolier. Drywall: Standard Acoustics; National Gypsum. Paints: E. W. Minte; Glidden. Pyramid planters: Superior Iron Works. Elevators: Schindler Haughton.

### Pages 98-99

Metropolitan Square, by SOM/Washington Limestone: Harding & Cogswell. Granite: Rock of Ages. Concrete: HRW. Window frames/glazing: PPG.

## Pages 100-102

Grand Hotel, by SOM/Washington Brick: Hanley. Windows: TSI Industries; Hopes. Glazing: TSI. Concrete: HRW. Portico: A.F. Jorss Iron Works; TSI. Awnings: Sun Control. Paving: Boatman & Magnani. Bench: Lister. Entrance: Hopes. Pulls: Yale; Scovill.

## Page 103

US News & World Report Building, by SOM/Washington Brick: Glen-Gery. Cast stone: Arban & Carosi. Window frames, glazing/entrance: Mid-Atlantic Erectors. Push bars: Von Duprin. Floor: Cold Spring Granite. Recessed fixtures: Edison-Price. Paints: Benjamin Moore. Sprinklers: Viking.

## Pages 104-105

Jefferson Court, by SOM/Washington Brick: Victor Cushwa & Sons. Fountains: Arban Cast Stone. Terne roofing: Follansbee Steel. Windows: Kawneer. Banners: Flying Circus. Paving: Hanover Prest Paving. Globe fixtures: Spring City.

## Pages 106-117

Store for Esprit, Los Angeles by D'Urso Design, Inc.

Pages 106-107—Signage: ABC Letter Art. Lighting: Stonco. Entrance: Eurocraft Architectural Metal. Glazing: Giroux. Windows: Torrance Steel; United Iron

Pages 108-117—Wire grid, display fixtures: Eurocraft. Paints: Zolatone. Concrete flooring: L.N. Scofield. Woodwork: Cederquist. Laminates: Formica. Recessed lights: Halo. Computerized lights, panaflexes: Colortran. Jar lights: Stonco. Doors: Metpar; Cederquist. Linoleum: Forbo. Ladders: Alaco. Jacobsen chairs, Aalto stools: ICF. Torso sofa: A.I. Terrazzo: Corradini Corp. Fan: Hunter. Skylights: Aluminex. Exit signs: Moldcast. Metal doors: Sashco. Pulls: Forms & Surfaces.

## Pages 126-129

An Artist's Studio, by Anthony Ames Siding: Georgia Pacific. Roof: Alkor Div. Solvay American. Skylights: Sun-Glo. Wood windows: Weathershield. Aluminum windows: Winco. Glazing: Atlanta Insulated Glass. Paints: Devoe; Glidden. Ceilings: Tectum. Drywall: U.S.G. Locksets: Hewi. Hinges: Stanley; Hager. Laminate: WilsonArt. Trusses: Ecco. Lights: Lightolier.

## CAN'T KEEP THIS FREE INFO



## ON ICE.

This brochure belongs to you. Read it and discover how Scotsman ice machines can be an integral part of your commercial kitchen plans.

Scotsman is the nation's leading manufacturer of commercial ice machines. You can choose from a wide variety of models and sizes. And we offer modular storage bins to match every machine we make.

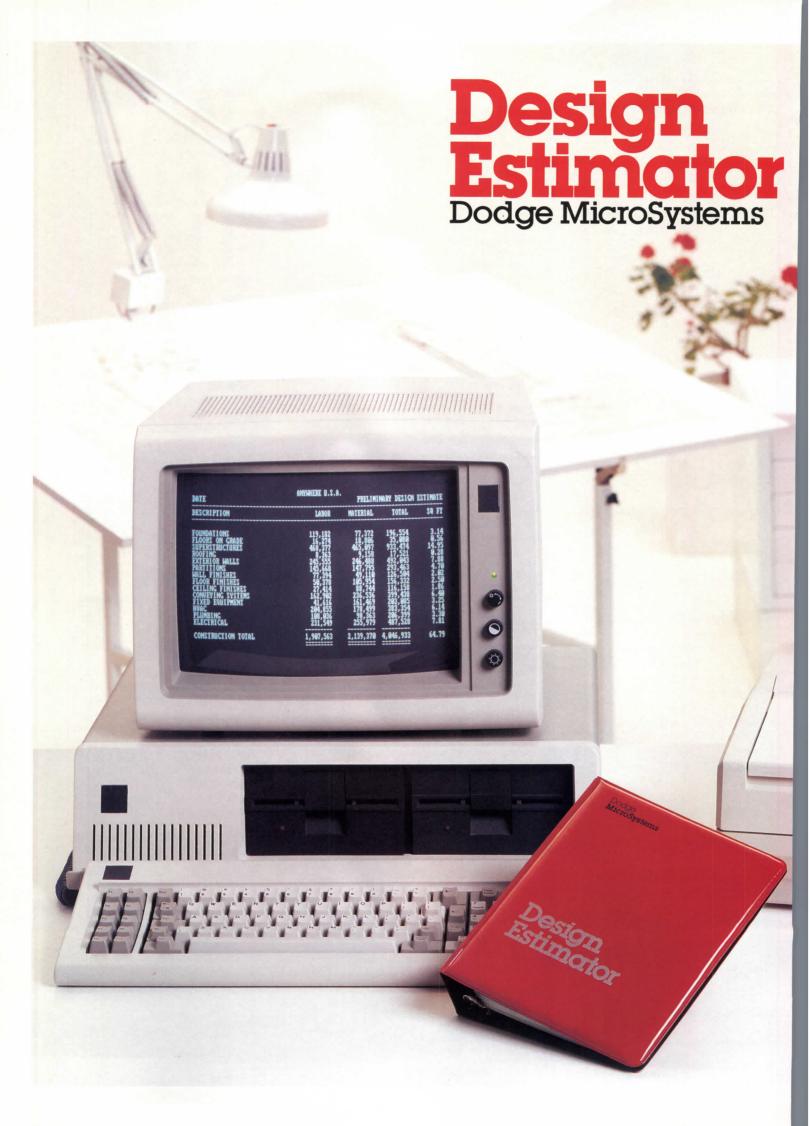
Complete the coupon below and send for your free Scotsman brochure today.

Don't keep your information on ice any longer. Send me a free Scotsman brochure.

| NAME    |       |     |  |
|---------|-------|-----|--|
| COMPANY |       |     |  |
| ADDRESS |       |     |  |
| CITY    | STATE | ZIP |  |

Albert Lea, MN 65007

SCOTSMAN® A HOUSEHOLD
COMMERCIAL ICE SYSTEMS INTERNATIONAL COMPANY



## New esign Estimator emonstration Kit

from Dodge MicroSystems

## Prepare cost estimates easily, quickly Save time and money

If you have an Apple II or IBM Personal Computer or compatible equipment, you should get this new Demo Kit right now.

You'll see how easy it is, and how fast you'll be able to put an estimate together.

The kit is complete with a full set of instructions and two discs.

(one for the demonstration system, one for the data).

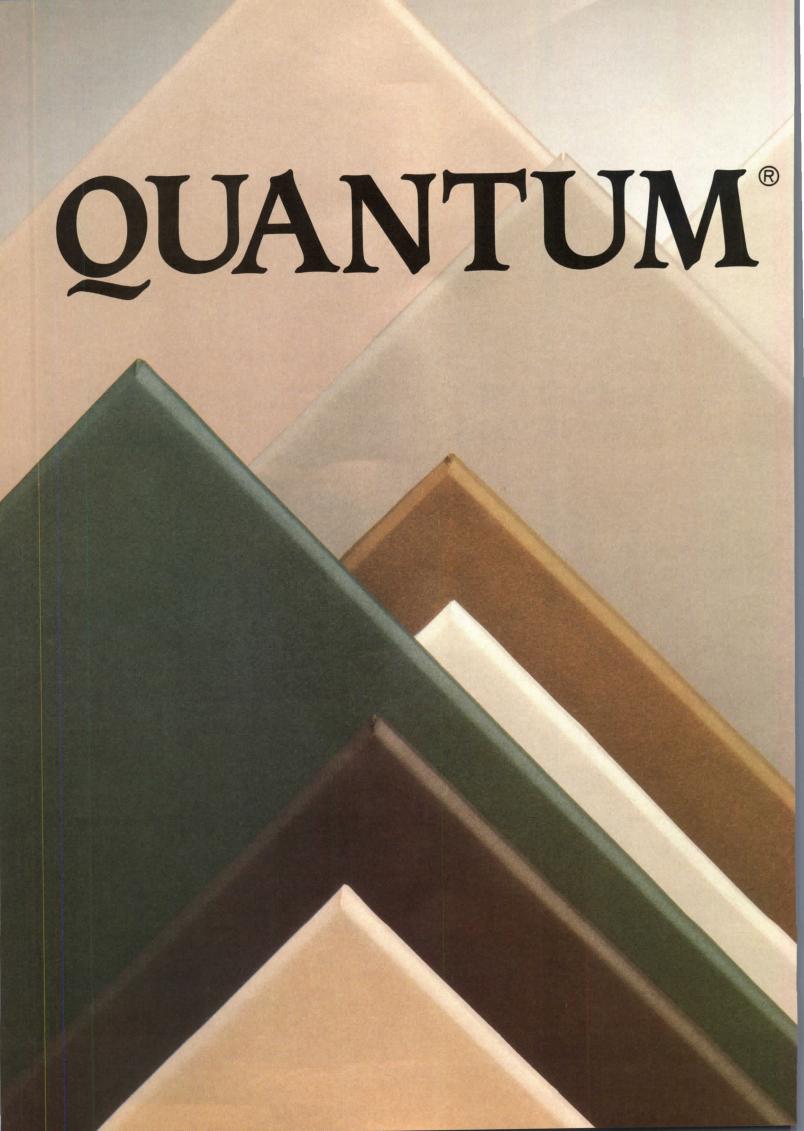


Call 1-800-257-5295 now. In N.J. call (609) 426-7300 (ask for Pat Carr) and place your order for the Design Estimator Demonstration Kit.

Cost Information Systems

North Office Bldg. Princeton-Highstown Rd. Highstown, N.J. 08520

CIS/M/AR



## unglazed ceramics strong as the earth

Quantum . . . advanced unglazed ceramics that turn the barest floor or wall into a very human environment.

Quantum, in exciting colors, anthracite, sterling, dove, verde, dusty rose, alabaster, buck skin and cordova.

Quantum's through body color means color forever.

When other tile shows the scars and chips of time,

Quantum ages gracefully.

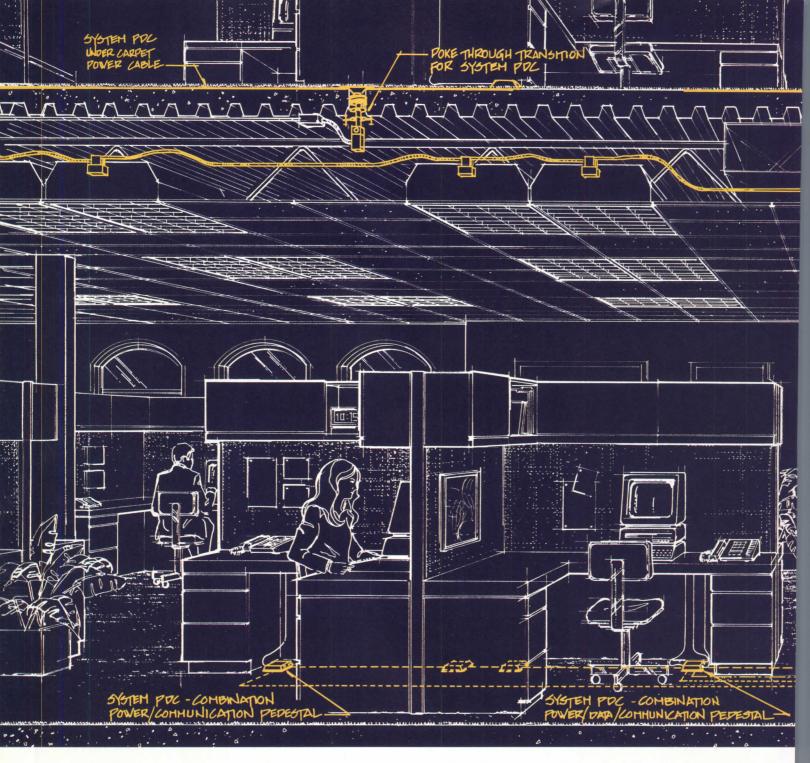
Quantum, 4" x 4", 4" x 8", 6" x 6" and 8" x 8", can combine compatibly for great variety in pattern and design expression.

for a striking exterior or interior surface that's "strong as the earth," specify QUANTUM

Write or call for more information.



5780 Peachtree Dunwoody Road, Suite 450 • Atlanta, Georgia 30342 • 404 • 256 • 0999



## Why the power in wiring devices is als

Hubbell has long been known as the power in wiring devices. From our Switches, Wall Plates and Receptacles to our Twist-Lock® and Straight Blade Plugs and Connectors.

But Hubbell is more than your best source for quality and breadth of line in wiring devices.

We're also the source of a complete line of wiring systems. Including our Power Poles, Floor Boxes, Fire-Rated Poke Throughs and Flexible Wiring.

Not to mention our unique System PDC™, whose state-of-the-art transition device makes it the most flexible, compatible undercarpet wiring system ever made.

## We've got everything you need to choose the right wiring system combinations.

Hubbell's System PDC and Hubbell's Flexible Wiring are both complete systems in and of themselves—and designed to interface with other Hubbell products.

For example Hubbell Power Poles, Fire-Rated Poke Throughs and Floor Boxes all work with System PDC, whose revolutionary transition fitting, called the "Intrafacer"™, makes it the only undercarpet system on the market with this integrating capability.

Similarly, Hubbell's Flexible Wiring is designed to power Hubbell Fire-Rated Poke Throughs, Power Poles, and System PDC. As well as our wall-mounted swite and receptacles.

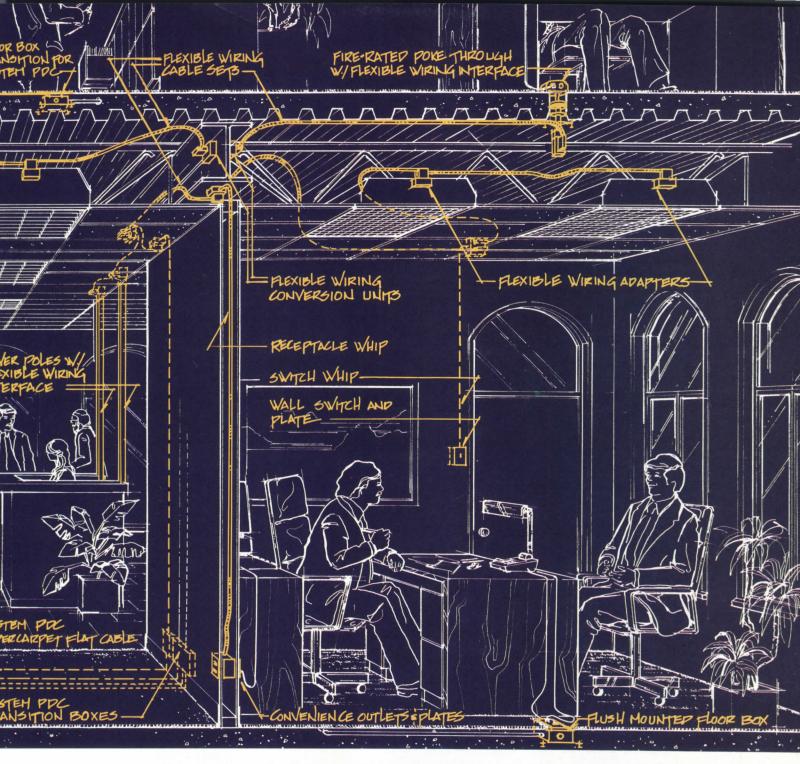
## Nothing beats Hubbell compatibility.

In addition to combining with our own systems, Hubbell products are de signed to be compatible with other wiring systems.

Like our Flexible Wiring feeding to and partitions, or raised access floor systems.

Or Hubbell Lo-Con® service fittings terfacing with floor duct, or cellular d

Whatever your wiring challenge, Hul has the wiring devices, wiring systems, wiring know-how to help you choose right wiring combination for your nee



## e power in architectural wiring systems.

## elp you organize Iternatives.

ve organized all the wiring alternaavailable to you in a comprehensive e book which is the only one of its n the industry.

"Guide to Architectural Wiring ms" both analyzes the options. And nts a powerful new evaluation tool easuring the options against your lesign and system priorities.

guide's DEM, or Decision-Making ation Matrix, defines five essential of evaluation. Cost, system capaystem flexibility, ease of installation, esthetic value.

rating wiring alternatives according

to these criteria, then ranking them by your project's individual priorities, DEM yields an objective, numerical value for each alternative. So you not only select the best option—or combination of options—for your project. You can also use DEM to illustrate your recommendations.

## We can put the power in your hands.

For your copy of Hubbell's "Guide to Architectural Wiring Systems," and its introduction to the powerful new DEM evaluation tool, just send in the coupon at right.

And let the power in wiring devices make you the power in complete architectural wiring systems.

☐ Please send me a copy of the "Guide to Architectural Wiring Systems." ☐ Please have my Hubbell representative present the "Guide" with a complete introduction to using the DEM tool.

Wiring Device Division State Street & Bostwick Avenue, Bridgeport, CT 06605

Name

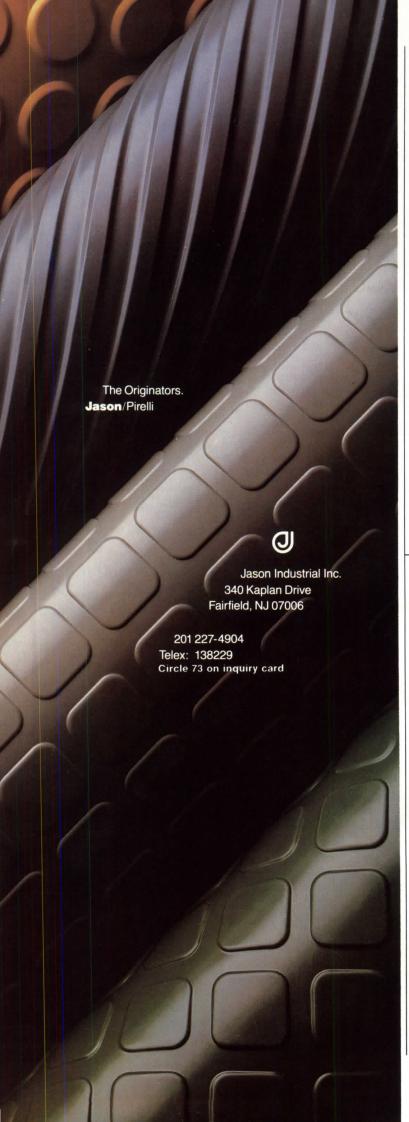
Company. Type of Business

Street. City Zip

Telephone (



The Power In Wiring Devices



# COLUMNS WORTHINGTON GROUP, LTD. Finely crafted columns in Ponderosa pine Sculpted capitals in many styles For information/brochure call or write P.O. Box 53101 Atlanta, GA 30355

Circle 82 on inquiry card

404-872-1608

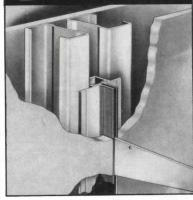


Circle 85 on inquiry card

## Specify the best HIDDEN WALL SYSTEMS YOCA® STUD-EZE™



YOCA stud is a combination metal wall stud and slotted insert. Accepts dry wall and provides concealed slotted standards to hold brackets for shelves, cornices, hangrail, etc. for stores, commercial and institutional construction.



STUD-EZE is a flanged aluminum housing, with slotted heavy duty steel insert, designed to work with metal studs/dry wall application. Concealed slotting holds brackets for shelves, cornices, hangrail, etc.

TWO UNIQUE HIDDEN STANDARD SHELVING SYSTEMS - CHOOSE THE ONE THAT BEST FITS YOUR NEED!

FOR COMPLETE INFORMATION, WRITE OR PHONE



TELEPHONE 312/873-3833

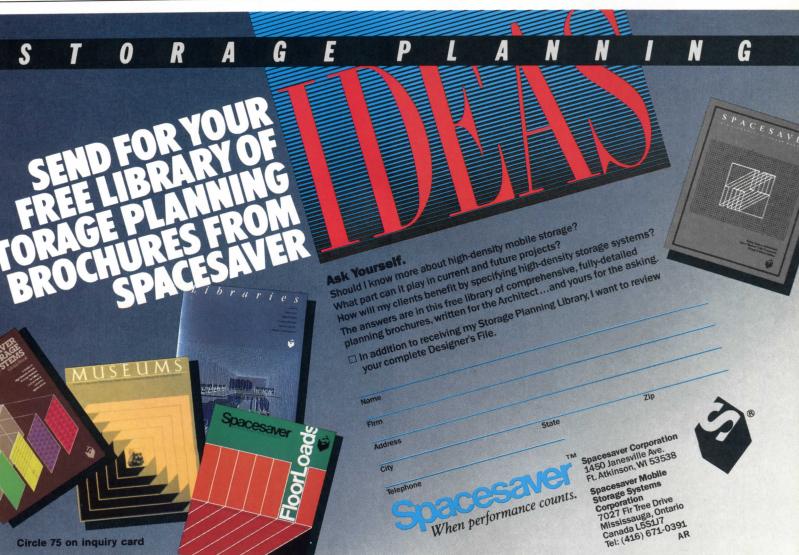
5925 SOUTH LOWE AVENUE, CHICAGO, ILLINOIS 60621

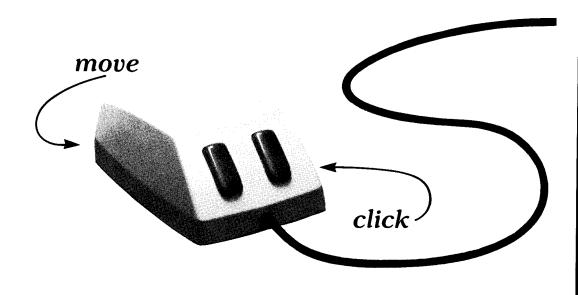
FROWN METAL MFG. CO.

Circle 83 on inquiry card



## The rumor is true...



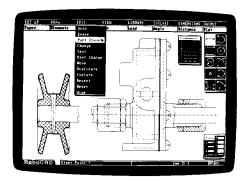


## Full operating instructions for RoboCAD-PC

CAD on the Personal Computer isn't so much of a novelty any more.

Flashy graphics and whizzing plotters no longer impress the architect, engineer and draftsman. To get their attention we'd have to come up with a design system that's more powerful than the rest of them, yet far easier to use. A system so intuitive it becomes a natural part of the creative process. A system that doesn't speak computerese, or lose you in a maze of commands. Finally, there's a CAD system you can simply switch on and use, **now**.

It's highly compatible, too. Robo-CAD-PC handles anything you've drawn with AutoCAD, and vice versa.



The Drawing Board, Robo Style

All the design tools you need are right here, on pull-down menus and moveable palettes. Select the desired function by pointing to it, with mouse or digitizer stylus. Powerful, efficient, and incredibly easy to use, RoboCAD-PC is much, much more than a rehash of conventional CAD software. Instead, it gives you a whole new approach to technical design. If you've used any other CAD system, large or small, then you'll find working with RoboCAD-PC a refreshing experience.

RoboCAD-PC: for IBM-PC, XT, AT, or equivalents, price \$1,495. Available from selected computer dealers nationwide. Call (215) 968-4422.



Auto CAD is a registered trademark of Autodesk, Inc., IBM is a registered trademark of International Business Machines Corp.

ROBO SYSTEMS CORPORATION / 111 Pheasant Run / Newtown, Pennsylvania 18940

## The Lapeyre Stair



## SPACE-SAVING **DESIGN:**

The Lapeyre Stair uses less floor space than conventional stairs and is safer and easier to use than spirals. The patented alternatingtread design provides easy, safe access to lofts, balconies, basements or attics any location where space is restricted.

## CALL 1-800-535-7631

(in LA, call 504-733-6009) for more information, or to order. We need only one accurate dimension: lower to upper floor height, to give you price and floor space required.

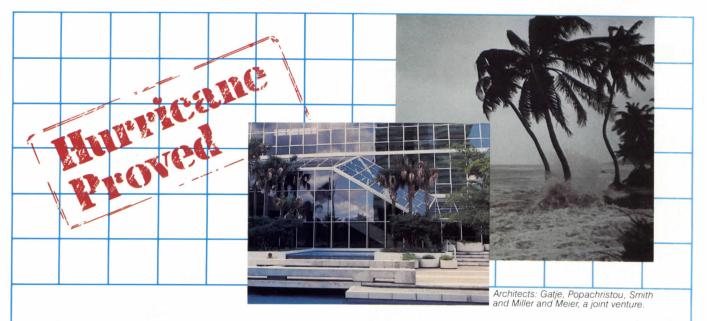
## LAPEYRE STAIR INC.

P.O. Box 50699 New Orleans, LA 70150

Circle 84 on inquiry card



## **Our name** has changed...



Past experience shows that windblown debris is a primary cause of glass breakage in a hurricane. Laminated safety glass effectively protects a building's interior from windblown debris. That is why it was specified for the first three floors of Ft. Lauderdale's new

Broward County Main Library. In the event of breakage, laminated glass tends to remain in its frame, minimizing water damage and glass-related injuries. For hurricane protection, specify hurricane proved laminated safety glass.



3310 Harrison, Topeka, KS 66611 • 913-266-7014

## Advertising index

Bold face-page number Italics-Reader Service number For detailed data, prefiled catalogs of the manufacturers listed below are available in your 1985 Sweet's Catalog File as follows:

- (G) General Building & Renovation (green)
- Engineering & Retrofit (brown)
  - **Industrial Construction &** Renovation (blue)
- (L) Homebuilding & Remodeling (yellow)
- (D) Contract Interiors (white)

American Diversified Capital,82-83;55 American Stair Corp.,17;11 [G] Andersen Corp., 146-147;60 [G-L] Architect's Book Club, 152 to 155 Architectural Precast Assn.,32Ea-32Eb,32Ca-32Cb; 25 Arco Chemical Co.,169,171,173; 74 Armstrong, Cov. II to 3; 1,4-5; 2,6-7; 3 [E-D-G] ASC Pacific,32Wa; 24 (916)372-6851 AT&T International,84

Blu-Ray, Inc.,16; 8 (203)767-0141 Blum, Julius & Co.,90 59 [I-E-D-G] (800)526-6293 Bradley Corporation,34 31 [I-G-E] (414)251-6000 Buchtal USA, 164-165 71 [G] (404)256-0999

Click Systems, Inc.,173 79 (212)371-0370 Computer Associates/Sorcim,85 56 Construction Information Group, 149-150 61 to 66 Cost Information Systems, 162-163 70 Crown Metal Mfg.Co.,169 83 (312)873-3833 C/S Systems, 10-11 5

Dow Chemical Co., Styrofoam Brand Prods. Div., 22 14 [G-I-L-E] (800)248-2345 DuPont Cordura Upholstery Fabric,30-31 18 (302)999-3234

Enerquip, Inc.,32Na 30

Gold Bond Building Div. Nat'l. Gypsum,58 43 [G-D-I] Grace, W.R. & Co.,13 6,36 32 [G-I] (617)876-1400 Graham Architectural Prods. Corp.,46 37 [G] (717)848-3755

Helios Industries, Inc., 40 34 [G] (4150887-4800 Hewlett Packard,8 4 Homasote Co.,42 35 [G] Hubbell, Harvey, 166-167 72 [E]

Imperial Bronzelite,60 44 (512)392-8957 Iron-Craft, Inc., 32Wb 26 (415)632-4612 Istituto Commercio Estero -I.C.E.23 to 26 15

Jason/Perelli,168 73 [G] (201)227-4904

Kawneer Company, Inc., 156-157 68[G]

Laminators Safety Glass Assn., 171 77 Lapeyre Stair, Inc.,171 84 [I] Levolor Lorentzen, Inc.,72 50 [G] (201)460-8400

Marvin Windows,62-63 45 [G] (800)346-5128 Master Builders, 80-81 54 [G-I-F] Monarch Tile,44 36 Monier Co.,32Sa 27 [L-G] (714)538-8822 Moulding Prods., Inc., 70 49 (800)527-5249

National Kitchen & Bath Assn.,32Ec Naturalite, Inc.,38 33 [G-L] (800)527-4018 Nucor Corp., 18-19 12 [G]

Owens Corning Fiberglas Corp.,48B to 48E 20,21 [L-G-I-E] (800)537-3476

Pan Pacific Expositions,74 51 Pella Rolscreen Co.,86-87 57 [D-G-L] Philips Lighting Div.,64A 47 Pinecrest, 168 85 [G] PPG Industries, Inc.-Glass,88-89 58 [E-I]Preco Industries, Ltd.,56 42 (800)645-1237 Prestressed Concrete Institute,48 38 (312)346-4071

Rally Racks,16 10 (707)938-4744 Rauland-Borg Corp.,151 67 (312)267-1300 ROBO Systems Corp.,170 76

Sargent & Co.,14 7 [G] (203)562-2151 Schindler Haughton Elevator Corp.,32 19 [G] (419)381-2000Scotsman Ice Systems, 161 69 Shakertown Corp., 16 9 [L-G] (800)426-8970 Skyline Windows,78 53 Sloan Valve Co., Cov.IV 81 [I-G-E] Spacesaver Corp.,169 75 [I-G] (414)563-6362 Steel Joist Institute, 27 16 Steelcase, Inc., 28-29 17 (800)447-4700 Stevens & Co., J.P., Cov.III 80 [I] (413)527-0700 Sto-Industries,145 78 [G] (802)775-4117

Tamms Industries,32Sc 28 Trendway, 76 52

UC Industries,54 41 [G-L]

Varitronic Systems, Inc.,65 48 Vinyl Plastics, Inc.,52 40 [G] (414)458-4664

WilsonArt,50 39 [G] (800)433-3222 Won-Door Corp.,20-21 13 (800)453-8494 Wool Bureau, The,64 46 (212)986-6222 Worthington Group Ltd.,168 82 (404)872-1608

## Sales offices



McGraw-Hill, Inc. 1221 Avenue of the Americas New York, New York 10020

Publisher Paul B. Beatty (212) 512-4685

Administrative Asst. Donna Protas (212) 512-4686 Director of Business and Production Joseph R. Wunk (212) 512-2793

Director of Marketing Camille Padula (212) 512-2858

Classified Advertising (212) 512-2556

### District Offices

### Atlanta

4170 Ashford-Dunwoody Road Atlanta, Georgia 30319 Gregory Bowerman (404) 252-0626

### Boston

607 Boylston St. Boston, Massachusetts 02116 Louis F. Kutscher (617) 262-1160

### Chicago

645 N. Michigan Ave. Chicago, Illinois 60611 Anthony Arnone, (312) 751-3765 Cheryl L. Shores, (312) 751-3705

Edward R. Novak, (312) 658-7133 ER&J Associates, Inc. P.O. Box 348, Algonquin, IL 60102

## Cleveland

55 Public Square Cleveland, Ohio 44113 George Gortz (216) 781-7000

7400 S. Alton Ct. Suite 111 Englewood, Colorado 80112 John J. Hernan (303) 740-4634

4000 Town Center, Suite 770 Southfield, Michigan 48075 Thomas J. Shaw (313) 352-9760

### Houston

7600 W. Tidwell, Suite 500 Houston, Texas 77040 Lockwood Seegar (713) 462-0757

### Los Angeles

3333 Wilshire Blvd., Suite 407 Los Angeles, California 90010 Stanley J. Kassin (213) 487-1160

### New York

1221 Avenue of the Americas New York, New York 10020 Theodore C. Rzempoluch (212) 512-3603

### Philadelphia

Three Parkway Philadelphia, Pennsylvania 19102 Blair McClenachan (215) 496-3829

## Pittsburgh

6 Gateway Center, Suite 215 Pittsburgh, Pennsylvania 15222 George Gortz (412) 227-3640

## San Francisco

425 Battery Street San Francisco, California 94111 Stanley J. Kassin 1 (800) 621-7881

## Stamford

777 Long Ridge Road Stamford, Connecticut 06902 Louis F. Kutscher (203) 329-3001

## Overseas Offices

## Frankfurt/Main

Elsa-Brandstroem Str. 2 Frankfurt/Main, Germany

## Sheffield

146 West St. Sheffield S14ES, England

Via Baracchini No. 1 Milan, Italy

## **Paris**

17, rue Georges Bizet 75 Paris 16e, France

## Tokyo

2-5, 3-chrome Kasumigaseki, Chiyoda-ku Tokyo, Japan

## South America

Empresa Internacional de Comunicacoes Ltda. Rua da Consolação, 222 Conjunto 103 01302 Sao Paulo, S.P. Brasil

ARCHITECTURAL RECORD (Combined with AMERICAN ARCHITECT, and WESTERN ARCHITECT AND ENGINEER) (ISSN0003-858X) January 1986, Vol. 174, No. 1; published monthly with additional issues in April and September by McGraw-Hill, Inc. U. S. and U. S. Possessions subscriber rate per year: \$35.00; Canada: \$37.00; all other countries \$70.00. Single copy price for Domestic and Canadian: \$6.00; for Foreign: \$7.00. Executive, Editorial, Circulation, and Advertising offices: 1221 Avenue of the Americas, New York, NY 10020. Second-class postage paid at New York, NY and additional mailing offices. Postage paid at Windson, Ontario, Canada. Registration number 9617. Title reg. U. S. Patient Office. Postmaster: Send address change to ARCHITECTURAL RECORD, Fulfillment Manager, P. O. Box 2025, Mahopac, NY 10541.



## But our products are still Amarlite brand.

**ARCO Building Products** 



a unit of ARCO Chemical Company Division of Atlantic Richfield Company

Circle 74 on inquiry card

## Click builds almost anything.

Click is a brilliant system of inter-connecting parts that builds ingenious design.

Click is inside, outside, temporary, permanent, flexible, versatile and beautiful.

Write or call for our new technical literature and learn more.





Click Systems Inc.

160 East 56th Street, New York, NY 10022 2 212 371 0370

Click Systems Limited

2600 Matheson Blvd. East, Missisauga, Ontario L4W 4J1 **2** 416 624 8844

Circle 79 on inquiry card

## **READY TO DO BUSINESS?**

## Architectural Record rcniletour. Record Record Introduces Sweet's JYLINE 800.

ARCHITECTURAL RECORD presents BUYLINE® —the toll-free telephone information service for construction product manufacturers and readyfor-business specifiers.

## All you need is a phone.

Here's how it works. You see an ad in ARCHITECTURAL RECORD. You want to specify the product. Call the toll-free BUYLINE® number:

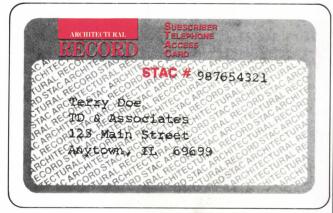
## 1-800-447-1982

any time of the day...any day of the week... 365 days a year.

You will immediately receive the name, address, and telephone number of the nearest sales representative...and you're ready to buy. It's that simple.



## e your STAC card!



eed product information fast? Your Architectural Record Subscribe Telephone Access Card can help speed information to you about an product or service in these pages.

When you key your more-information requests directly into our computer v touch-tone telephone—through Architectural Record's exclusive STA system—you save days, even weeks of mail-delivery, handling and proces

The day after you call, advertisers can access your request by phone from o computer, and begin the process of mailing you the materials you requeste When you need information for a right-now project, fast, free help is as clos as your STAC card. And STAC service is available to you 24 hours a day seven days a week.

## **BEFORE YOU DIAL:**

- Write your STAC ID number, as imprinted on your STAC card, in the boxes in Step 4 below. Do not add 0s.
- Write the Reader Service num-2. bers for those items about which you want more infor-mation in the boxes in Step 6 below. Do not add 0s.

## CALL STAC:

Using a standard touch-tone 3. Using a standard telephone, call 413/ 442-2668, and follow the computer-generated instructions.

## **ENTER YOUR STAC NUMBER** AND ISSUE NUMBER:

- When the recording says, "Enter your subscriber number..." enter your STAC number by pushing the numbers and symbols (# or \*) on your telephone keypad. Ignore blank boxes. Enter:
- When the recording says, 5. "Enter magazine code and issue code..." enter these numbers and symbols:

2 5 # 1 6 # #

## **ENTER YOUR INQUIRIES:**

When the recording says, 6. "Enter (next) inquiry number..." enter the first Inquiry Selection

Number, including symbol from your list below. Igno blank boxes. Wait for the pror pt before entering each subs quent number (maximum

| numbers). |   |   |
|-----------|---|---|
| 1.        | # | # |
| 2.        | # | # |
| 3.        | # | # |
| 4.        | # | # |
| 5.        | # | # |
| 6.        | # | # |
| 7.        | # | # |
| 8.        | # | # |
| 9.        | # | # |
| 10.       | # | # |
| 11.       | # | # |
| 12.       | # | # |
| 13.       | # | # |
| 14.       | # | # |
| 15.       | # | # |
| 16.       | # | # |
| 17.       | # | # |

## **END STAC SESSION:**

When you have entered all yo Inquiry Selection Numbers a the recording prompts, next inquiry number," End t call by entering:

| * | * | 9 | 1 | # | # |
|---|---|---|---|---|---|
| _ | _ |   |   | _ |   |

If you are a subscriber and need assistance, call 212/512-3442. If you are r a subscriber, fill out the subscription card in this issue, or call Architectu Record Subscription Services at 914/628-0821.

## Nothing tops a Hi-Tuff<sup>™</sup> roof.



Building owner: Capital Improvement Board of Managers of Marion County, Indiana; Architect: Howard Needles Tammen and Bergendoff; Roofing contractor: North American Roofing Co., Inc.

The 122,000 square-foot roof atop the massive Market Square Arena in Indianapolis, Indiana, home to the Indiana Pacers of the NBA, is now protected from the elements by a new Hi-Tuff single-ply roofing system.

Hi-Tuff is the ideal roofing for the unusual dome-shaped structure. Its brilliant white surface greatly improves the appearance of the Arena and the downtown skyline. The reflective surface provides energy savings, too.

Hi-Tuff is securely fastened to the Arena roof deck by mechanical attachment. It was laid down over an old foam roof, adding very little weight and retaining the insulating value of the foam.

And Hi-Tuff, based on weatherresistant Hypalon\* synthetic rubber from Du Pont, has seams that are fused by automatic hot-air welding, forming one continuous watertight simplicity of the system helped the

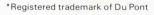
contractor complete the job on schedule.

So, when you're looking for a new roof, look to Stevens. Because nothing tops a Hi-Tuff roof.

For more information about Hi-Tuff, and an actual hot-air welded sample. write to J.P. Stevens & Co., Inc., Stevens Elastomerics/Roofing Systems, Easthampton, MA 01027, or call 413/527-0700.

Circle 80 on inquiry card

skin over the entire Arena dome. The







## "California's oldest restaurant now has the newest restroom technology."

For over a century, Tadich Grill has prided itself on offering customers the finest cuisine and service in a pleasant, Old San Francisco-style environment. An environment which



now includes the cleanliness and convenience of modern

Sloan OPTIMA® No-Hands automated flushometer fixtures.

A Sloan OPTIMA system uses an electronic device that "senses" the user and automatically turns the faucet or appliance on and off — or flushes the sanitary fixture — only as needed. This assures that faucets and hand dryers are turned off after use and eliminates unflushed urinals and toilets.

The results: Increased customer comfort with more sanitary restrooms. And peace of mind for management with increased cleanliness, reduced odors, reduced costs from lower energy and water consumption, fewer repairs, and less daily maintenance.

The Sloan OPTIMA system meets all building codes and installs easily — and unobtrusively — in any new

or retrofit situation. The system also adapts to soap dispensers, hand dryers, shower heads, and more.

Ask your Sloan representative about Sloan No-Hands automated systems. Or write us.





SLOAN VALVE COMPANY 10500 Seymour Avenue, Franklin Park, IL 60131

A Tradition of Quality and Pride